

# VIEW SOLICITATION

## General Information

**Award Info:** **Contract W912DR-06-P-0447**  
**Awarded: 9/29/06 - Corbett Technology Solutions, Inc., 4200 Lafayette Center Drive, Suite T, Chantilly, VA 20151, in the amount of \$209,638.00**

**Solicitation Number:** W912DR-06-T-0115

**Restrictions:** Unrestricted

**Title:** Procure Audio Visual Technology Equipment and Install

**Location:** San Antonio, Texas

**Issue Date:** 08/21/2006

**Closing Date:** 09/08/2006, 1400 hrs, EST

**Price Range:**

**Time for Completion:** 15 December 2006

**NAICS:** 423610

**FSC:** 5895

**CBD:** Yes (FedBizOpps)

**Size Standard:** 100 employees

**Contracting POC:** [Allison Marin](#)

**Technical POC:**

**Contracting Officer:**

**Synopsis:** This is a combined synopsis/solicitation for commercial items prepared in accordance with the format in Subpart 12.6, as supplemented with additional information included in this notice. This announcement constitutes the only solicitation; proposals are being requested and a written solicitation will not be issued. Solicitation W912DR-06-T-0115 is being issued as a Request for Quotation (RFQ). This solicitation document and incorporated provisions and clauses are those in effect through Federal Acquisition Circular (FAC) 2005-11. This acquisition will be full and open competition; the North American Industry Classification System (NAICS) code is 423610. The business size standard is 100 employees. The Federal Supply Class (FSC) is 5895. THIS AWARD WILL BE MADE ON THE AGGREGATE.

The Government will award a firm-fixed price contract to the offeror who submits the lowest price technically acceptable offer. Product quoted in response to this solicitation shall either be the listed equipment or a suitable equivalent. Suitability shall be evaluated by comparison with the listed items. All offerors shall submit a product sheet for all substituted items describing the proposed substitution. The Contracting Officer will evaluate the substituted items on the basis of the information furnished on the product sheets for equivalence. The Contracting Officer is not responsible for locating or obtaining any information not identified in the quote. Unless the offeror clearly indicates in the quote that the product being offered is an equal product, the bidder shall provide the brand name product referenced in this announcement.

**PROJECT DESCRIPTION:** The U.S. Army Corps of Engineers, Baltimore District (COE) wishes to Procure Audio visual technology equipment and installation in order to accommodate user requirements. The project will require the following services: " Procurement and delivery of equipment to site in accordance with the equipment schedule. " Installation of equipment at locations previously prepared with power and data conductors. " 36 months on site maintenance. " Training session for users: 1 session per major equipment system. " Operations and maintenance manuals organized into a 3 ring binder and delivered to the site IT systems administrator at the first training session. " Deinstallation, moving and reinstallation of existing Government equipment

presently in use at a facility within 25 miles of the install site. The site equipment locations have been previously prepared with power and data conductors for each piece of equipment. The successful bidder will be provided with technical drawings of the field preparation. The successful bidder will be responsible for reviewing this drawing and reporting at once any power or data features that may be required but not included in the field preparation. The successful bidder will be responsible for providing any other accessories such as but not limited to brackets, terminations, fasteners, interfaces, etc as necessary and reasonably required to result in an operable system.

SUBMISSION SCHEDULE: " Review and comment on infrastructure drawings 2 weeks after date of award. " Procurement and storage of product: There is no on-site storage space available prior to the noted installation date. "

Site Installation: Shall begin no sooner than 04 December 2006 and shall be completed and accepted no later than 15 December 2006.

REQUESTED PROPOSAL BREAKDOWN: Proposal shall be broken down as per the equipment schedule. Separate lines shall be inserted for installations, testing, and training on a project basis. Additional vendors will be installing unrelated systems in the same are as during the same time frame. The Government will schedule a coordination meeting to introduce these parties and develop a mutually agreeable installation schedule that permits all parties sufficient access to the facility.

An electronic list of furniture is available in PDF format upon an EMAILED request.

ITEM 01: Mitsubishi XD450U 2600 lumens Multimedia projector, Qty 15

ITEM 02: Chief CHI-RPA- Ceiling mount for Panasonic PT-D5500U, Qty 15

ITEM 03: Chief CHI-CMA-440 False ceiling plate, Qty 15

ITEM 04: Chief Projector Pole, Qty 15

ITEM 05: Mitsubishi XD450U 2600 lumens Multimedia projector, Qty 8 (Deinstall from present facility relocate and install in new facility)

ITEM 06: JBL JBL-CONTROL-24CT Ceiling mounted speakers (2 speakers per classroom), Qty 38

ITEM 07: Sympodium SMA-SSID350 Smart Sympodium - Interactive lectern mounted LCD display; Qty 19

ITEM 08: Smart Technologies Airliner Smart Sympodium (wireless), Qty 12

ITEM 09: SynchronEyes Classroom Management Software, Qty 19

ITEM 10: Panasonic PAN-PT-D5500U 5000 ANSI Lumens, XGA resolution, DLP projector, 3 year warranty, Qty 1

ITEM 11: Dalite DAL-84300 Advantage Electrol - 120 inch diag., ceiling recessed electric screen, Qty 1

ITEM 12: Smart Technologies SMA-SSDT770 Smart Sympodium - interactive lectern - SSDT770, Qty 1

ITEM 13: Extron EXT-60-219-16 Crosspoint 300 - 84HVA - Matrix

Switcher/Router, Qty 1

ITEM 14: Extron EXT-60-526-01 Cable cubby 300S - surface mount enclosure for aux. computer, video and network cabling, Qty 1

ITEM 15: Extron EXT-60-506-01 P2/DA2xi - VGA distribution amplifier, Qty 1

ITEM 16: Shure SHU-SCM268 4-channel microphone mixer w/ phantom power, Qty 1

ITEM 17: Shure SHU-MX418S/C 18 inch cardioid gooseneck microphone with shock mount, Qty 1

ITEM 18: Shure SHU-PGX14/93 UHF frequency agile wireless lavalier (lapel) microphone, Qty 1

ITEM 19: TOA Electronics TOA-A906MK2 Audio amplifier, Qty 1

ITEM 20: TOA Electronics TOA-M01S Microphone module for TOA-A906MK2, Qty 1

ITEM 21: TOA Electronics TOA-B01S Line level input model for TOA-A906MK2, Qty 2

ITEM 22: JBL JBL-CONTROL-24CT Ceiling mounted speakers, Qty 6

ITEM 23: Crestron CRE-TPMC-10 Isys i/O" WiFi Touchpanel, Qty 1

ITEM 24: Crestron CRE-CP2E Compact Fixed Resource Control System with Ethernet, Qty 1

ITEM 25: Crestron CRE-TPMC-10-DS Docking Station/Charger for TPMC-10, Qty 1

ITEM 26: Crestron CRE-C2N-VEQ4 Cresnet volume control, Qty 1

ITEM 27: Crestron CRE-CNPWS-75 Power supply, Qty 1

ITEM 28: Crestron CRE-ST-RMK Rack Mount Kit for SmarTouch" Expansion Modules, Qty 1

ITEM 29: Dalite DAL-40973 Low voltage controller, Qty 1

ITEM 30: Chief CHI-RPA- Ceiling mount for Panasonic PT-D5500U, Qty 1

ITEM 31: Chief CHI-CMA-440 False ceiling plate, Qty 1

ITEM 32: TOA Electronics TOA-MB-25B Rack mount kit for TOA-A906MK2, Qty 1

ITEM 33: Middle Atlantic MID-PD915R Rack mounted power distribution, Qty 1

ITEM 34: Data Projections CUSTOM PODIUM Lectern/Podium - 46 inchx30 inchx24 inch, Qty 1

- ITEM 35: Data Projections HARDWARE Mounting hardware necessary to complete the install (rack accessories/control system access point); LOT
- ITEM 36: Data Projections CABLE Cabling/connectors necessary to complete the installation; LOT
- ITEM 37: NEC (PX-42VP5A) NEC PlasmaSync 42VP5 - plasma panel - PDP - 42 inch, Qty 2
- ITEM 38: NEC Plasma Installation Bracket, Qty 2
- ITEM 39: Ceiling speakers recessed in lay-in ceiling, Qty 2
- ITEM 40: Panasonic PAN-PT-D3500U 3500 ANSI Lumens, XGA resolution, DLP projector, 3 year warranty, Qty 1
- ITEM 41: Dalite DAL-84299 Advantage Electrol - 100 inch diag., ceiling recessed electric screen, Qty 1
- ITEM 42: Smart Technologies SMA-SSID350 Smart Symposium - interactive lectern - SSID350, Qty 1
- ITEM 43: Extron EXT-60-504-01 Crosspoint 300 - 42HVA - Matrix Switcher/Router, Qty 1
- ITEM 44: Extron EXT-60-570-01 Hideaway Surface Access (HSA) table top interface (black - includes 2 power & 4 RJ-45), Qty 2
- ITEM 45: Extron EXT-70-100-11 AAP plate - RJ-45 pass through (2 pass through connectors) , Qty 4
- ITEM 46: Extron EXT-70-103-11 AAP plate - XLR 3-pin female connector, Qty 1
- ITEM 47: Extron EXT-70-101-73 AAP plate - 15 pin HD w/ 3.5 mm (computer + audio) , Qty 3
- ITEM 48: Extron EXT-70-090-11 AAP plate blank , Qty 3
- ITEM 49: TOA Electronics TOA-A903MK2 Audio amplifier, Qty 1
- ITEM 50: TOA Electronics TOA-B01S Line level input model for TOA-A903MK2, Qty 3
- ITEM 51: JBL JBL-CONTROL-24CT Ceiling mounted speakers, Qty 2
- ITEM 52: Chief CHI-RPA-570 Ceiling mount for Panasonic PT-D3500U, Qty 1
- ITEM 53: Chief CHI-CMA-440 False ceiling plate, Qty 1
- ITEM 54: Data Projections DPI-HARDWARE Mounting hardware necessary to complete the install; LOT
- ITEM 55: Data Projections DPI-CABLE Cabling/connectors necessary to complete the installation; LOT

All equal items must meet or exceed the features of the items described.

The following provisions and/or clauses apply to this acquisition. Offerors must comply with all instructions contained in FAR 52.212-1 Instructions to Offerors - Commercial.

FAR 52.212-2 Evaluation - Commercial Items; paragraph (a) to this provision is completed as follows: technical capability and price only.

FAR 52.212-3 Offeror Representations and Certifications-Commercial Items.

FAR 52.212-4 Contract Terms and Conditions - Commercial Items will be incorporated into any resultant Purchase Order by reference.

FAR 52.212-5 (Dev) Contract Terms and Condition Required to Implement Statutes or Executive Orders-Commercial Items (Deviation).

52.233-4, Applicable Law for Br each of Contract Claim.

FAR 52.204-7 Central Contractor Registration.

FAR 52.209-6 Protecting the Government's Interests when Subcontracting with Contractors Debarred, Suspended, or Proposed for Debarment.

FAR 52.211-6 Brand Name or Equal.

FAR 52.222-3 Convict Labor.

FAR 52.222-19 Child Labor - Cooperation with Authorities and Remedies.

FAR 52.232-33 Payment by EFT.

FAR 52.233-3 Protest After Award.

FAR 52.247-34 FOB Destination.

FAR 52.252-2 Clauses Incorporated by Reference, with the following two fill-ins: <http://www.arnet.gov/far> and <http://farsite.hill.af.mil>.

FAR 52.253-1 Computer Generated Forms.

DFARS 252.204-7004 Alt A Required Central Contractor Registration Alternate A.

DFARS 252.212-7001 Deviation Contract Terms and Conditions.

DFARS 252.225-7001 Buy American Act and Balance of Payments Program.

DFARS 252.225-7002 Qualifying Countries as Subcontractors.

DFARS 252.247-7023 Transportation of Supplies by Sea.

DFARS 252.232-7003 Electronic Submission of Payment Request.

FAR 52.222-21 Prohibition of segregated facilities.

FAR 52.222-26 Equal opportunity.

FAR 52.222-36 Affirmative action for workers with disabilities.

FAR 52.222-37 Employment reports on special disabled veterans, veterans of the Vietnam era, and other eligible veterans.

FAR 52.222-35 Equal opportunity for disabled veterans, veterans of the Vietnam era, and other eligible veterans.

DFARS 252.243-7001 Pricing of Contract Modifications.

Clauses may be accessed electronically in full text through <http://farsite.hill.af.mil>. Vendors must be actively registered with the Central Contractor Registration (CCR). The CCR website is <http://www.ccr.gov>. Telephone inquiries will NOT be accepted. Quotes must be received at the 10 South Howard Street, Room 7000, Baltimore, MD 21201 no later than 02:00 p.m. EST on 31 August 2006 or electronically with the completed representations and certifications, providing the business size, e-mail address, Dunn number, CAGE code, and Federal Tax ID number.

The point of contact for this solicitation is Allison Marin, Contract Specialist, [allison.l.marin@usace.army.mil](mailto:allison.l.marin@usace.army.mil).

**Amendments:**

Amendment 1, dated 8/23/06 - This amendment is to inform interested parties that a site visit will be available only to the successful bidder. AV equipment will be delivered and installed at the Government leased facility located at 10103 Wurzbach Road, San Antonio, Texas.

Amendment 2, dated 8/30/06 - This modification is to extend the due date for proposal to 08 September 2006 02:00 PM EST.

Amendment 3, dated 9/5/06 - The purpose of this modification is to clarify questions to the referenced solicitation. Due to clerical errors, there may be differences between the PDF and the changes listed below, whereby the changes below shall govern.

In addition to all features in the original proposal, modified herein, Offeror shall include in proposal the following additional items:

ITEM 56: Lectern RWH Model MP 30 quantity 1;

ITEM 57: Equipment mounting arm, Chief model FCG-110S quantity 4;

ITEM 58: TOA audio amplifier model A712, quantity 20.

Q1) AV Equipment: The Statement of Work says "*Deinstallation, moving and reinstallation of existing Government equipment presently in use at a facility within 25 miles of the install site. The equipment locations have been previously prepared with power and data conductors for each piece of equipment*" What exactly needs to be moved? Is there a list of Government Furnished Equipment (GFE) available?

A1) Relocation shall include attachments and connections to Government furnished property in addition to the new equipment to be purchased. The vendor may reuse suitable mounting brackets. The following is a list of all existing GFE A/V equipment to be relocated: \* Ceiling projector and mount, Quantity 9 \* Smartboards and controls, Quantity 8.

Q2) How many classrooms are there? Do you have a breakdown of each room's equipment and expected delivery schedule? Is the equipment in the rooms to be centrally controlled by 1 control system or is it for only one of the rooms?

A2) The space will be ready to receive product prior to the anticipated move date. Each classroom will be operated by a desktop PC and symposium. Additional information will be provided to the successful bidder.

Q3) There are multiple item requests and single item requests; at this time is it possible to know what each room requires?

A3) The Government will meet with the successful bidder to discuss the installation details on a room by room basis.

Q4) Is there a site visit planned or will there only be one for the successful bidder?

A4) A site visit will be available only to the successful bidder.

Q5) The Mitsubishi projector XD450U, SMA SSID350 Smart Symposium Lectern, and Panasonic projector 3500U are no longer available. Will you accept substitutions?

A5) If an item has been discontinued, a substitution is to be submitted for the unavailable item. The equipment referenced in the solicitation will be the basis of comparison for the proposed substitution.

Q6) A power amplifier has not been specified to power the speakers. Do you require these items as well?

A6) Yes, per ITEM 58 listed above.

Q7) Are the Extron hideaways going into the table? If so, who is responsible for the cutouts?

A7) Extron hideaways are to be installed in a Government furnished conference table. The Successful bidder shall be responsible for the cutouts.

Q8) Will a Rack be specified to house any of the equipment?

A8) Offerors are required to provide a fully operable installation within the confines of the solicitation. Where rack mounted equipment is specified, please provide a rack to receive the equipment within your proposal.

Q9) Smart SSID770 is an interactive pen display and not a lectern.

A9) The pen display will be mounted by the successful bidder on a Government Furnished Lectern.

Q10) For the custom lectern, what do the end users want housed in it?

A10) The Cable Cubby will be installed in the Government Furnished lectern to manage the cables.

Q11) What type of on-site maintenance is required? Do you require a specific response time? Are there any other particulars?

A11) On site maintenance will include site response within 24 hours Monday through

Friday. Include an alternate point of contact to reduce response time to 4 hours within the proposal.

Q12) *"The successful bidder will be provided with technical drawings of field preparation"* What does that mean?

A12) The space Fitup includes installation of power and data within 6 feet of the proposed equipment installation locations. After award to the successful bidder, the Government will be provided with drawings showing the character and location of these features. If there are changes required to the Government furnished power and data infrastructure, the successful bidder will be asked to forward any changes to the Government. Changes will be made at the Government expense.

Q13) The ID250 part number refers to the display component only. Is the display the only component required in this solicitation or the lectern as well?

A13) Bidders shall include the cost of installing the ID250 in a Government furnished lectern.

**Register as an Interested Party:**

[Download the attached form](#), complete, and return as directed.