

BALTIMORE DISTRICT PROGRAM OVERVIEW

SAME CHESAPEAKE POST

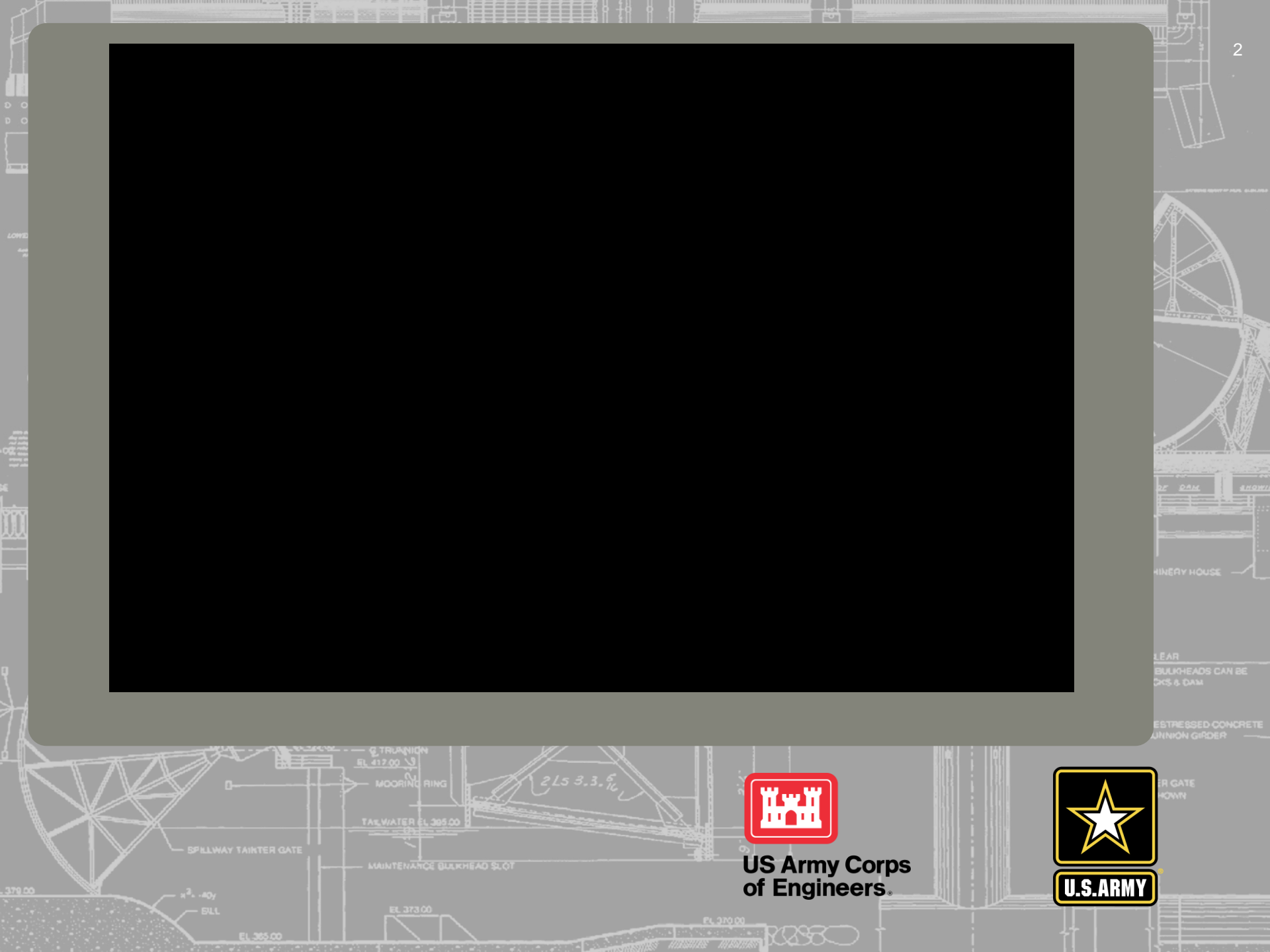
Tamika Gray
Deputy for Small Business
Baltimore District
U.S. Army Corps of Engineers
16 February 2017

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



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U.S. ARMY

AN OVERVIEW: BALTIMORE DISTRICT

Overview

- A full service District serving 6 states in the mid-Atlantic and National Capital regions
- Provides primary support to 12 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

District Capabilities

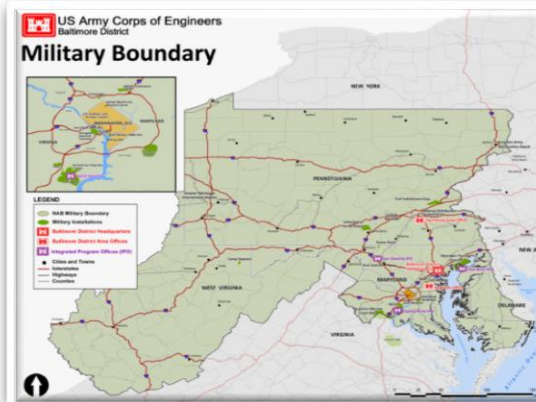
- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreation projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat created
- \$16B in flood damages prevented to date



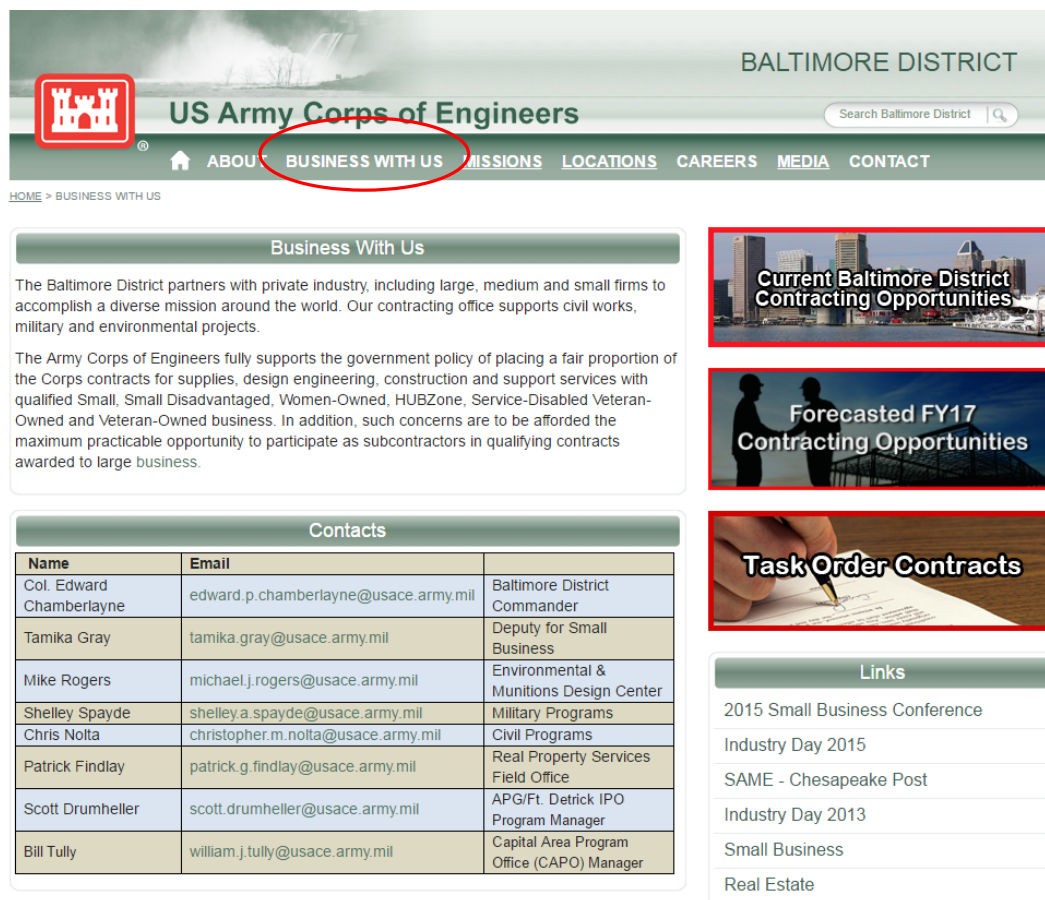
COL Ed Chamberlayne



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BALTIMORE DISTRICT WEBPAGE



BALTIMORE DISTRICT

US Army Corps of Engineers

Search Baltimore District

HOME > BUSINESS WITH US

Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.

Contacts

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Links

- 2015 Small Business Conference
- Industry Day 2015
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business
- Real Estate

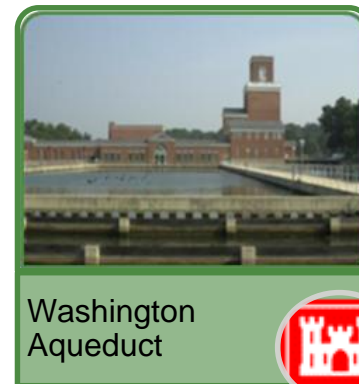
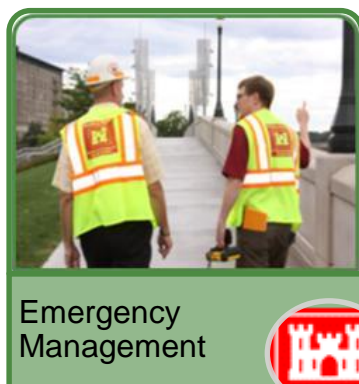
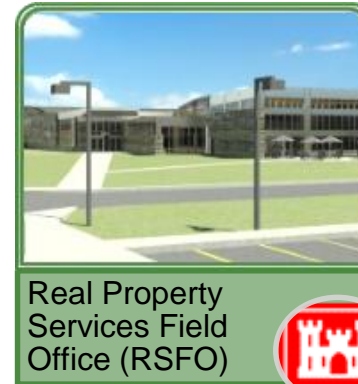
Today's presentation is available for download
<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



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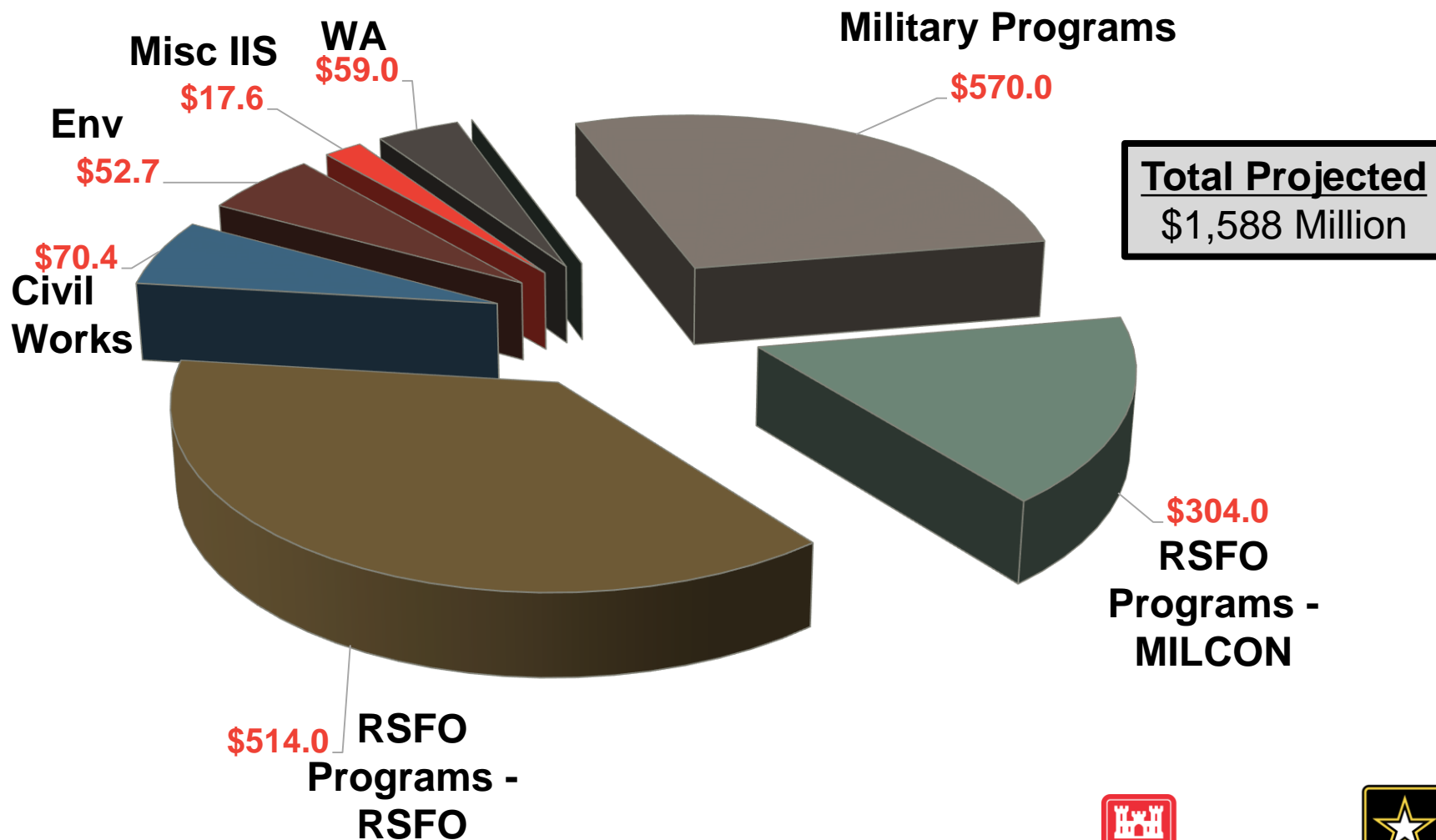
OUR MISSION AREAS



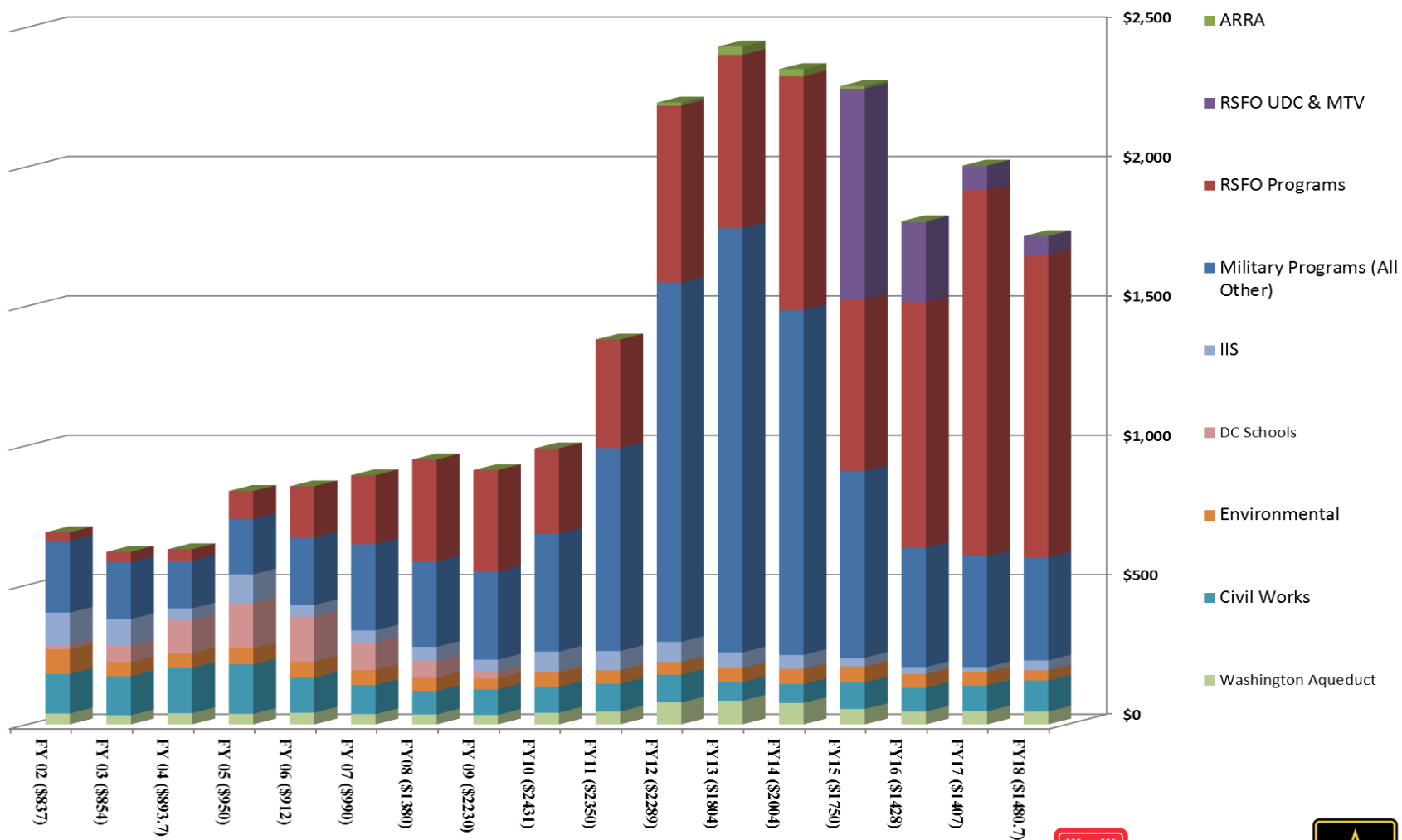
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BALTIMORE DISTRICT FY17 BUDGETED EXPENDITURES



FY02 – FY17 PROGRAM WORKLOAD



(Millions)



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
FY16 SMALL BUSINESS ACCOMPLISHMENTS



Data Date: 9 November 2016

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$314,421,560	36.94% / 23% / 24.08%	32.50%
Small Disadvantaged	\$178,614,808	20.98% / 5% / 15.57%	18.74%
8(a)	\$77,290,751	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$83,458,272	9.80% / 5% / 8.02%	6.23%
Service-Disabled Veteran-Owned	\$63,336,917	7.44% / 3% / 2.18%	3.81%
HUBZone	\$9,939,445	1.17% / 3% / 1.20%	4.05%

Total Dollars Obligated (to include SB awards): \$851,216,229

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



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USACE SMALL BUSINESS AWARDS CEREMONY



USACE Top Ten SDVOSB Dollars Award



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FY17 SMALL BUSINESS ACCOMPLISHMENTS

Data Date: 15 February 2017

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$27,526,987	9.77% / 23% / 29.65%	32.50%
Small Disadvantaged	\$11,145,215	3.95% / 5% / 20.10%	18.74%
8(a)	\$6,435,520	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$3,587,567	1.27% / 5% / 9.50%	6.23%
Service-Disabled Veteran-Owned	\$1,815,106	.64% / 3% / 3%	3.81%
HUBZone	\$3,338,161	1.18% / 3% / 3%	3.46%

Total Dollars Obligated (to include SB awards): \$281,736,847

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



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MILITARY SUPPORT / CONSTRUCTION MISSION

We support the warfighter ...

...through a very large military program in support of 12 military installations in the states of:

- ✓ Maryland
- ✓ Pennsylvania
- ✓ West Virginia
- ✓ District of Columbia
- ✓ Northern Virginia
- Projects include design and construction of:
 - ✓ Administrative spaces
 - ✓ Medical and laboratory facilities
 - ✓ Training facilities
 - ✓ Childcare centers
 - ✓ Barracks
- \$1.9 billion program from FY 2013-17
- We made major contributions to the success of BRAC '05 (\$4.2 billion)



U.S. Army Public Health Center
Aberdeen Proving Ground, MD



Defense Logistics Agency
Fort Belvoir, VA



Defense Information School
Fort Meade, MD



Defense Distribution Center
New Cumberland, PA



Hale Hall Renovation
Fort Meade, MD



U.S. Army Medical Research Institute for Chemical Defense
Aberdeen Proving Ground, MD



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REAL PROPERTY SERVICES FIELD OFFICE (RSFO)

We support the Intelligence Community...

- National Program Manager for NSA/Intelligence Community.
 - Provide real estate, design and construction services
- Baltimore District is a key player in emerging priorities, such as cybersecurity.
- Customers in addition to NSA include both DoD and non-DoD agencies with secure needs.
- Provides full service support to the Office of the Director of National Intelligence.
- Total program FY16-20: \$5.5 billion.



Intelligence Community
Center - Bethesda



Joint Operations Center



Mountainview
Buckley Air Force Base



Utah Data Center



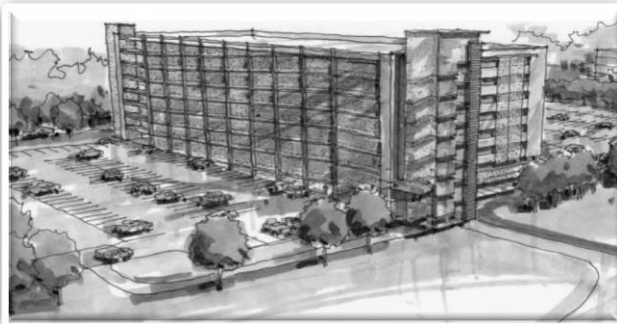
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EAST CAMPUS PROGRAM



Joint Operations Center



East Campus South Parking Structure



East Campus Building Marine Corps



East Campus Bldg 2



High Performance Computing Center



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CIVIL WORKS MISSIONS

We provide **water resource planning, engineering design, and construction support**.....focused on **navigation, flood control and environmental restoration.**

Susquehanna and Potomac River Basins 64,000 mi² area with 7,000 miles of coastline

- **Operate and maintain:**
 - ✓ 290 miles of federal navigation channels
 - ✓ 148 miles of federal flood protection levees
 - ✓ 15 federal flood risk management dams and reservoirs
 - ✓ Over 15 million visitor hours to our recreation areas
- **Key contributions:**
 - ✓ Over \$16B in Flood Damage Prevented
 - ✓ Constructed ~600 acres of new Maryland oyster bars through 2015
 - ✓ 1,140 acres of remote islands being restored



Chesapeake Bay



Ecosystem Restoration



Baltimore Harbor



Flood Risk Management



Navigation



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ENVIRONMENTAL SERVICES

We support our environment by...

- Cleaning up sites contaminated with hazardous, toxic or radioactive waste or ordnance through the Formerly Used Defense Sites program
- Cleaning up low-level radioactive waste from the nation's early atomic weapons program through the Formerly Utilized Sites Remedial Action Program
- Supporting the U.S. Environmental Protection Agency by cleaning up Superfund sites and working with its Brownfields and Urban Waters programs
- Supporting the Army with the Base Realignment and Closure Act program
- Ensuring that facilities comply with federal, state and local environmental laws



Spring Valley Formerly
Used Defense Site



Ordnance Removal
Fort Wainwright, Alaska



Massachusetts Military
Reservation Cleanup



STURGIS
Decommissioning



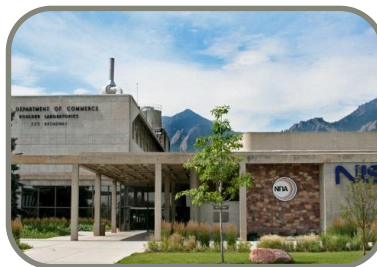
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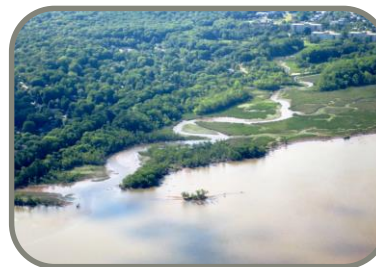
INTERAGENCY & INTERNATIONAL SERVICES (IIS)

We support our government family...

- also referred to as “Support for Others,” involves providing reimbursable technical assistance to other Federal agencies, state, and local governments, private U.S. firms, international organizations, and foreign governments
- Customers have included:
 - Library of Congress
 - National Park Service
 - Office of the Director of National Intelligence
 - U.S. Secret Service
 - National Institute of Standards and Technology
 - Environmental Protection Agency



National Institute of
Standards &
Technology



Dyke Marsh
Restoration



Government
Accountability Office



U.S. Customs & Border
Protection's Advance
Training Center



68th Street Cleanup
Baltimore, MD (EPA)



J.J. Rowley Training
Center Upgrades



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WASHINGTON AQUEDUCT

We operate a **public water utility**...

...serving the **District of Columbia**, **Arlington County**, the **City of Falls Church**, and portions of **Fairfax County, Va.**

- We produce an average of 180 million gallons per day.
- Our operations are regulated by EPA Region III.
- All costs borne by our three wholesale customers operating under the auspices of a Wholesale Customer Board.
- Our motto:
"Safe – Reliable – Cost Effective"



Residuals Management Project



Georgetown Reservoir



Dalecarlia Water Treatment Plant



Water Quality Testing



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MILITARY OPPORTUNITIES – CONSTRUCTION



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Description	Location	Schedule to Advertise	Estimated Award Amount	Acq Strategy
Building Parking Lot Expansion	MDA HQ, Ft. Belvoir, VA	2QFY17	\$500K - \$1M	8(a)
Renovation of JBMHH-Ft Myer Barracks Bldg 246	Ft. Myer, VA	2 or 3QFY17	\$25M - \$100M	TBD
Renovation of Building 4120	Aberdeen Proving Ground, MD	3QFY17	\$5M - \$10M	TBD
DBB Alert Crew Facility, Building 3650	Joint Base Andrews, MD	3QFY17	\$1M - \$5M	8(a)
DBB Alert Crew Facility, Building 3650	Joint Base Andrews, MD	3QFY17	\$1M - \$5M	8(a)
Update Reece Access Control Point	Fort Meade, MD	2QFY18	\$10M - \$25M	TBD



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CIVIL WORKS OPPORTUNITIES - CONSTRUCTION



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Description	Location	Schedule To Advertise	Estimated Award Amount	Acq Strategy
Atlantic Coast of MD Berm Construction	Ocean City, MD	2QFY17	\$10M - \$25M	Unr
Rhodes Point, CAP 107 Small Navigation/Jetty	Smith Island, MD	2QFY17	\$5M - \$10M	Unr
Atlantic Coast of MD Beach Renourishment	Ocean City, MD	2QFY17	\$10M - \$25M	Unr
Baltimore Harbor & Channels Dredging	Federal Channels into Baltimore Harbor	3QFY17	\$10M - \$25M	Unr
Dyke Marsh Wetland Restoration	Arlington, VA	3QFY17	\$10M - \$25M	SB
Poplar Island Tidal Inlets for Cell 5A-B	Talbot County, MD	3QFY17	\$500K - \$1M	SB
Poplar Island 85 Acres of Planting	Talbot County, MD	3QFY17	\$500K - \$1M	SB
Poplar Is. Expansion – Breakwaters and Dikes	Talbot County, MD	3QFY17	\$25M - \$100M	Unr



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IDIQ CONTRACTING OPPORTUNITIES CIVIL WASHINGTON AQUEDUCT



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Description	Location	Schedule To Advertise	Estimated Award Amount	Acq Strategy
Clearwell & Reservoir Cleaning Contract	Washington Aqueduct, Washington, DC	2QFY17	>\$10M	Unr
Forebay Dredge System Modifications	Washington Aqueduct, Washington, DC	3QFY17	\$1M	SB
West Filter Building Valve Replacements	Washington Aqueduct, Washington, DC	4QFY17	\$1M - \$5M	SB
North Clearwell Maintenance and Improvements	Washington Aqueduct, Washington, DC	4QFY17	>\$10M	SB

POC: Nathan Cole

Chief, Planning & Engineering Branch
 Washington Aqueduct Division
 U.S. Army Corps of Engineers, Baltimore District
 202.764.2776 (Office)
 Email: nathan.h.cole@usace.army.mil



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Description	Location	Schedule To Advertise	Estimated Award Amount	Acq Strategy
Electrical SATOC- Electrical Contractors and other Wiring Installation Contractors	Washington Aqueduct, Washington, DC	3QFY17	\$1M - \$5M	8(a) Competitive
Mechanical SATOC-Water and Sewer Line and Related Structure Construction	Washington Aqueduct, Washington, DC	4QFY17	\$5M - \$10M	8(a) Competitive
Civil SATOC- Commercial and Institutional Building Construction	Washington Aqueduct, Washington, DC	4QFY17	\$5M - \$10M	8(a) Competitive

POC: Nathan Cole

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 Washington Aqueduct Division
 U.S. Army Corps of Engineers, Baltimore District
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IDIQ CONTRACTING OPPORTUNITIES VALUE ENGINEERING



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VALUE ENGINEERING

Contract Vehicle	SATOC (Architect Engineer)
Capacity	\$4.5M each
Set Aside	All Small Business
Type of Contract	VE Services to support NAB, NAD
# of Awards	2 awards w/\$4.5M capacity each
Contract Performance Period	5 year base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Scheduled advertise: Oct 2017 Scheduled Award – Mar 2019
Geographic Area	North Atlantic Region
Type of Work	Value Engineering Services and Study Facilitation
Task order limitations	Minimum \$2,500 No Maximum

POC: Sean Dawson

Value Engineering Officer

US Army Corps of Engineers, Baltimore District

410.962.4408 (office)

email: sean.dawson@usace.army.mil



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IDIQ CONTRACTING OPPORTUNITIES ENVIRONMENTAL



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FY18 ENVIRONMENTAL A/E (HTRW & MILITARY MUNITIONS)

Contract Vehicle	Suite of IDIQ contracts – 8 SATOCs
Capacity	~\$150 M
Set Aside	Up to 5 UNR, up to 2 SBSA & one 8(a) competitive
Type of Contract	Architect Engineer
# of Awards	TBD
Contract Performance Period	5 year Ordering Period
How will contract be competed	Brooks Act
Procurement Schedule (2 phases)	Sources Sought Fall 2016 Request For Proposal 2 nd Qtr FY2017 Scheduled award 2 nd Qtr FY2018
Geographic Area	NAD Mission areas including AK, HI, PR
Type of Work	HTRW & Military Munitions AE Services
Task order limitations	TBD
Competition after award	Fair Opportunity

POC: MAJ Roberto Gomez

Contract Specialist

US Army Corps of Engineers, Baltimore District

410-962-1894

Email: Roberto.Gomez@usace.army.mil



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IDIQ CONTRACTING OPPORTUNITIES

CONSTRUCTION MANAGEMENT



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CONSTRUCTION MANAGEMENT SUPPORT

Contract Vehicle	5 SATOCs
Capacity	\$49.9M (5 individual contracts at (9.9Mea.))
Set Aside	8(a) Competitive
Type of Contract	Individual SATOCs from single synopsis
# of Awards	5 Awards total
Contract Performance Period	5 years base
How will contract be competed	AE Brooks Act procurement
Procurement Schedule	Advertise in 3 rd Quarter FY17 Award 2 nd Quarter FY18
Geographic Area	NAD-wide
Type of Work	Construction Management Support
Task order limitations	Minimum \$100K (Expected) Maximum \$2M (individual TO - expected)

POC: Roger A. Moore, P.E., PMPC

Contract Administration Branch, Construction Division
 US Army Corps of Engineers, Baltimore District
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FOR MORE INFORMATION

Our District Website:
<http://www.nab.usace.army.mil>

Current Contracting Opportunities
and recently awarded contracts:
www.fbo.gov

NAB FY 17 Forecast of
Contracting Opportunities (FCO):
[http://www.nab.usace.army.mil/Portals/63/docs/Small
Business/FY 2017 FCO as of 20 December 201
6.pdf?ver=2016-12-20-161729-110](http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY_2017_FCO_as_of_20_December_2016.pdf?ver=2016-12-20-161729-110)



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QUESTIONS?



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