DOING BUSINESS WITH BALTIMORE DISTRICT

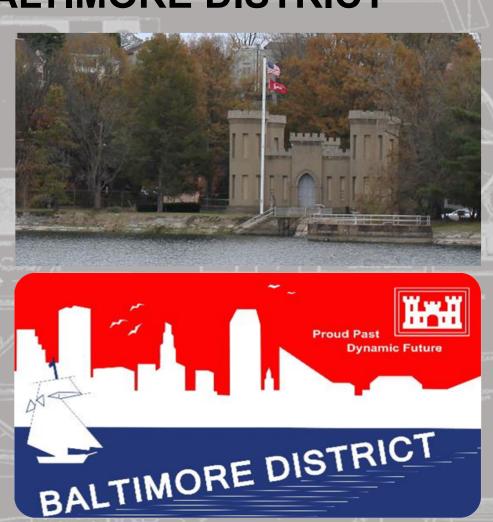
SAME Mid-Atlantic Small Business Outreach + Industry Day

FY 2022 Program Overview 1-2 March 2022

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."









AGENDA



- Program Opportunities
 - Military Programs
 - International & Interagency Support
 - Secure Contract & Installation Support
 - · Opportunities in Virginia
 - Opportunities in Maryland
 - Opportunities in Pennsylvania
 - Environmental
 - Washington Aqueduct
 - Civil Works/Infrastructure Investment & Jobs Act 2022 (IIJA)
- Small Business Overview



INTERNATIONAL & INTERAGENCY SUPPORT



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Customs and Border Protection (CBP) Advance Training Center (ATC)	Harpers Ferry, WV	4QFY22	\$5-25M	DBB
USDA-Agricultural Research Service (ARS) Foreign Disease Weeds Research Lab	Fort Detrick, MD			TBD
USDA-ARS (BLDG 308)	Beltsville, MD	2QFY22	\$25M-\$110M	DB
USDA-ARS (BLDG 5)	Beltsville, MD	3QFY22	\$25M-\$100M	DB
USDA-ARS Pasture System and Water Management Research Unit	State College, PA	FY22/23	\$10-25M	DBB
USDA Site Development (Renovate Bldg 434 BARC)	Beltsville, MD	2QFY22	<\$1M	DBB
BEP Main Currency Facility	Beltsville, MD	FY23	\$500M-\$1B	DBB
Veteran's Affairs	Perry Point, MD	FY22/23	\$100M-\$500M	TBD



MILITARY CONTRACTING OPPORTUNITIES – SECURE CONTRACTS AND INSTALLATION SUPPORT



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Intelligence Community SATOC	Bethesda, MD	3QFY22	\$49M	Unrestricted
Building 357 – Construction Repair	FT Belvoir	3QFY22	\$25M — \$50M	TBD
RRMC SATOC	Raven Rock	2QFY22	\$100M	Unrestricted
Building 62	Indianhead, MD	1QFY22	\$5M-\$15M	SB
Miscellaneous Projects	Fort Belvoir, VA Fort Meade, MD Aberdeen Proving Ground, MD Carlisle Barracks, PA	4QFY22	\$5M-\$20M	SB
Miscellaneous Projects	Naval Research Laboratory, MD Indianhead, MD Patuxent River, MD	4QFY22	\$5M-\$20M	SB



MILITARY CONTRACTING OPPORTUNITIES – VIRGINIA



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Veterinary Clinic	Fort Belvoir, VA	4QFY22	\$25M-\$50M	DB
Bldg 20 Kitchen Renovation	Fort Belvoir, VA	4QFY22	\$10M-\$25M	DBB
Repair/Replace Elevators at DLA	Fort Belvoir, VA	4QFY22	\$10M-\$25M	DB
Construct DLA Over-watch ACP	Fort Belvoir, VA	2QFY22	\$1M-\$5M	Set Aside
Renovation of INSCOM Nolan Bldg	Fort Belvoir, VA	3QFY22	\$50M-\$100M	DBB
Convert Heat at Remote Delivery FAC, DLA	Fort Belvoir, VA	4QFY22	\$1M-\$5M	Set Aside
Bldg 59 Renovation (NDU Eisenhower Hall)	JBMHH-Fort McNair	4QFY22	\$25M-\$50M	DB
Renovation of Family Housing	JBMHH-Myer, Arlington VA	4QFY22	\$10M-\$25M	TBD
Bldg 219 Renovation	JBMHH-Myer, Arlington VA	4QFY22	\$10M-\$25M	DBB
Battalion Operation Facility	Humphreys Engineer Center	3QFY22	\$25M-\$50M	DBB
Perimeter Fence	Humphreys Engineer Center	4QFY22	\$5M-\$10M	DB (unfunded)



MILITARY CONTRACTING OPPORTUNITIES – MARYLAND



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
East Campus Building #5	Fort Meade, MD	1QFY22	\$500M-\$1B	ECI/Unrestrict ed
Enlisted Unaccompanied Personnel Housing	Fort Meade, MD	3QFY22	\$50M-\$100M	DBB
Roadway Widening Cooper, Ave	Fort Meade, MD	4QFY22	\$10M-\$25M	DBB
Gaffney Fitness Center	Fort Meade, MD	3QFY22	\$10M-\$25M	DBB
BLDG 2234 (DPW/INSCOM)	Fort Meade, MD	3QFY22/23	\$10M-\$25M	DB
Operations Building	Fort Meade, MD	3QFY22	\$50M-\$100M	DBB
Former Asymmetrical Warfare Group Facility (2270)	Fort Meade, MD	3QFY22	\$5M-\$10M	DB
Renovate B3639	JBA, MD	2QFY22	\$1M-\$5M	IFB
F-16 Mission Training Center	JBA, MD	2QFY22	\$5M-\$15M	IFB
Munitions Load Crew Training Facility	JBA, MD	1QFY22	\$5M-\$15M	IFB
Repair USAMRIID Laboratory (Steam Sterilization), Building 8100	Fort Detrick, MD	FY23	\$25M-\$50M	DB
Incinerator Facility	Fort Detrick, MD	FY23	\$25M-\$50M	DB



MILITARY CONTRACTING OPPORTUNITIES – PENNSYLVANIA



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
B350 Interior Renovations	Chambersburg, PA	3QFY22	\$10-25M	DBB
B370 Interior Renovations (Task 1)	Chambersburg, PA	3QFY22	\$10-25M	DBB
Shipping and Receiving Building	Chambersburg, PA	FY23	\$25-\$50M	DBB
B370 Interior Renovations (Task 2)	Chambersburg, PA	FY23	\$10-25M	DBB
LEAD Fire Station	Chambersburg, PA	1QFY22	\$10M-\$25M	DBB/IFB
Joint Missile Maintenance Facility and LEAD ACP	Chambersburg, PA	FY24	\$25-50M	TBD



DESIGN-BUILD TASK ORDER CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Construction MATOC	NAB-Wide	2QFY22	\$499M	SB Reserve







ENVIRONMENTAL CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
DLA HQ Environmental Liabilities	Fort Belvoir, VA	2QFY22	\$10-25 M	SB
Environmental AE MATOC	Primarily NAD-Wide	2QFY22	\$200M	SB and UNR Quals based
Decommissioning and Disposal Activities for the SM-1A Reactor Facility	Fort Greely, AK	2QFY22	\$100M - \$250M	UNR
Multiple Award Environmental Services (MAES) Task Order Contract	Primarily NAD-Wide	1QFY23	\$240M	UNR/SB Reserve MATOC



ENVIRONMENTAL – FUTURE POTENTIAL



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
ARNG PFAS RI/FS SATOC	Nationwide	2QFY22	\$100M	TBD
PFAS Mitigation SATOC	Regional	2QFY22	\$100M	TBD









WASHINGTON AQUEDUCT CONTRACTING OPPORTUNITIES [[[[[



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Washington Aqueduct AE IDIQ	Washington Aqueduct, Washington, DC	3QFY22	\$35M	SB
2nd High Reservoir Maintenance and Improvements	Washington Aqueduct, Washington, DC	3QFY22	\$5M - \$10M	SB
Civil SATOC - Commercial and Institutional Building Construction	Washington Aqueduct, Washington, DC	3QFY22	\$5M - \$10M	SB
Mechanical SATOC - Water and Sewer line and related structure construction	Washington Aqueduct, Washington, DC	1QFY22	\$5M - \$10M	Unr
Raw Water Conduit Repairs	Washington Aqueduct, Washington, DC	4QFY22	>\$10M	TBD
Watermain and Valve Emergency Repair	Washington Aqueduct, Washington, DC	2QFY22	\$2M	8 A









CIVIL WORKS CONTRACTING OPPORTUNITIES W/IIJA



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
1.5MCY Maintenance Dredging	Baltimore Harbor & Approach Channels, MD	1QFY22	\$10M - \$25M	Unr
35KCY Maintenance Dredging & Jetty Rehab	Fishing Creek Calvert County, MD	2QFY22	\$1M - \$5M	SB
150KCY Maintenance Dredging	Wicomico River Wicomico County, MD	3QFY22	\$5M - \$10M	SB
2.2MCY Maintenance Dredging	Baltimore Harbor Approach Channels, MD	4QFY22	\$10M - \$25M	Unr
7 Miles of Stream Restoration	NW / NE Branches Anacostia River, Prince Georges County, MD	1QFY23	\$10M - 15M	TBD
8,300 LF Sanitary Sewer Extension	Moscow Borough, PA	2QFY23	\$1M - \$5M	TBD
IIJA > National Mall Levee Raising	Washington, DC	4QFY23	\$5M - \$10M	TBD
IIJA > Barren Island Breakwater & Sill Construction (Mid-Bay)	Dorchester County, MD	4QFY22	\$25 - \$40M	IFB



INFRASTRUCTURE INVESTMENT AND JOBS ACT 2022 (IIJA) – OPERATIONS & MAINTENANCE (O&M)



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Campground/Water Sewage Treatment Repairs	Cowanesque Lake, PA	3QFY22	<\$1M	TBD
Maintenance Dredging	Herring Bay and Rockhold Creek, MD	1QFY23	\$1M - \$5M	TBD
Maintenance Dredging	Northeast River, MD	1QFY23	\$1M - \$5M	TBD
Recreation Site Repairs	Raystown Lake, PA	3QFY22	<\$1M	TBD
Engineering & Design for Maintenance Dredging	Slaughter Creek, MD	1QFY23	<\$1M	TBD
Wastewater Treatment Plant Upgrades	Tioga-Hammond Lakes, PA	3QFY22	<\$1M	TBD
Engineering & Design of Tidal Inlet Flood Gates	Washington Harbor, DC	4QFY22	<\$1M	TBD
Sediment & Debris Removal/Repairs/Rehabilitation	York Indian Rock Dam, PA	4QFY22	\$1M - \$5M	TBD







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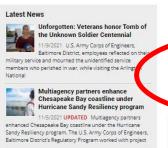


Hopper Dredge MURDEN revitalizes Ocean City inlet

U.S. Army Corps of Engineers, Wilmington Districts, Hopper Dredge MURDEN pumps slurry prior to beach replenishment efforts during 24/7 dredge operations in an inlet near Ocean City, Md. Sept. 20, 2021. Ocean City beaches are routinely replenished every four years with periodic emergency projects as needed following storms and other natural events. Beach replenishment in the area has prevented nearly 59/20 million in damages since its zoompletion in the 1990s. U.S. Army photo by Greg Nash)







Government contractors emerc





FY21 SMALL BUSINESS ACCOMPLISHMENTS



Category	Dollars	Actual % / Statutory Goals/ NAB FY21 SB Goals
Small Business	\$194,263,758	17.43% / 23% / 22.3%
Small Disadvantaged	\$120,450,610	10.81% / 5% /4.07%
Women-Owned	\$27,168,623	2.44% / 5% / 4.07%
Service-Disabled Veteran- Owned	\$12,224,169	1.10% / 3% / .90%
HUBZone	\$40,700,332	3.65% / 3% / 3%

Total Dollars Obligated (to include SB awards): \$1,124,055,293



Green - Met both the statutory and USACE NAB SB goal

Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal

Red - Didn't meet the statutory or USACE NAB SB goal



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