

Military Program Overview Baltimore District

Presenter: Frank Benvenga, PMP
Chief, Military Programs
17 Dec 2014



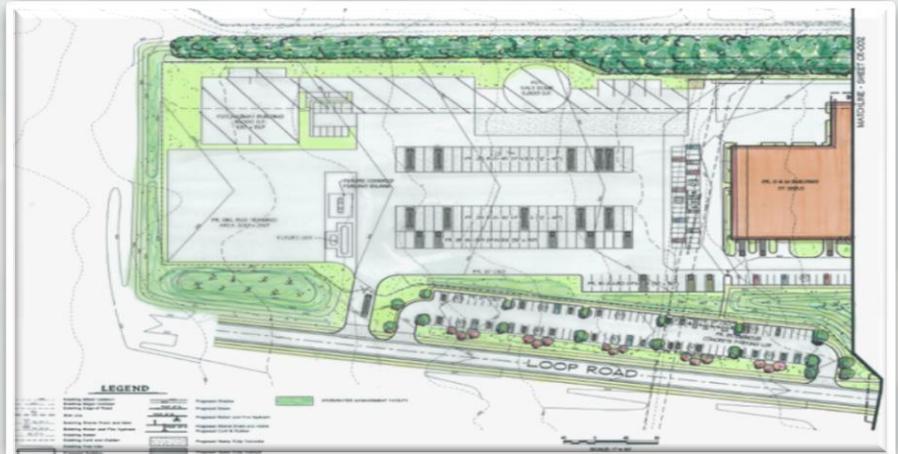
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US Army Corps of Engineers
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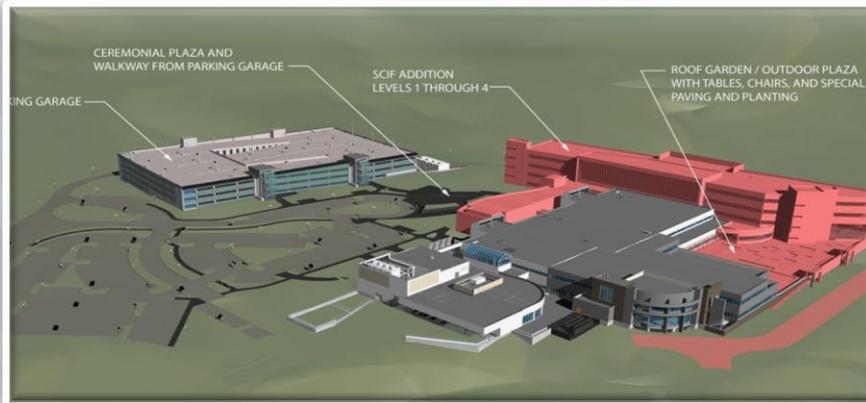
Military Construction



Replace Defense Distribution Center Headquarters



Ft. Detrick Hazardous Material Storage Building



Ft. Belvoir Sensitive Compartmented Information Facility



Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground

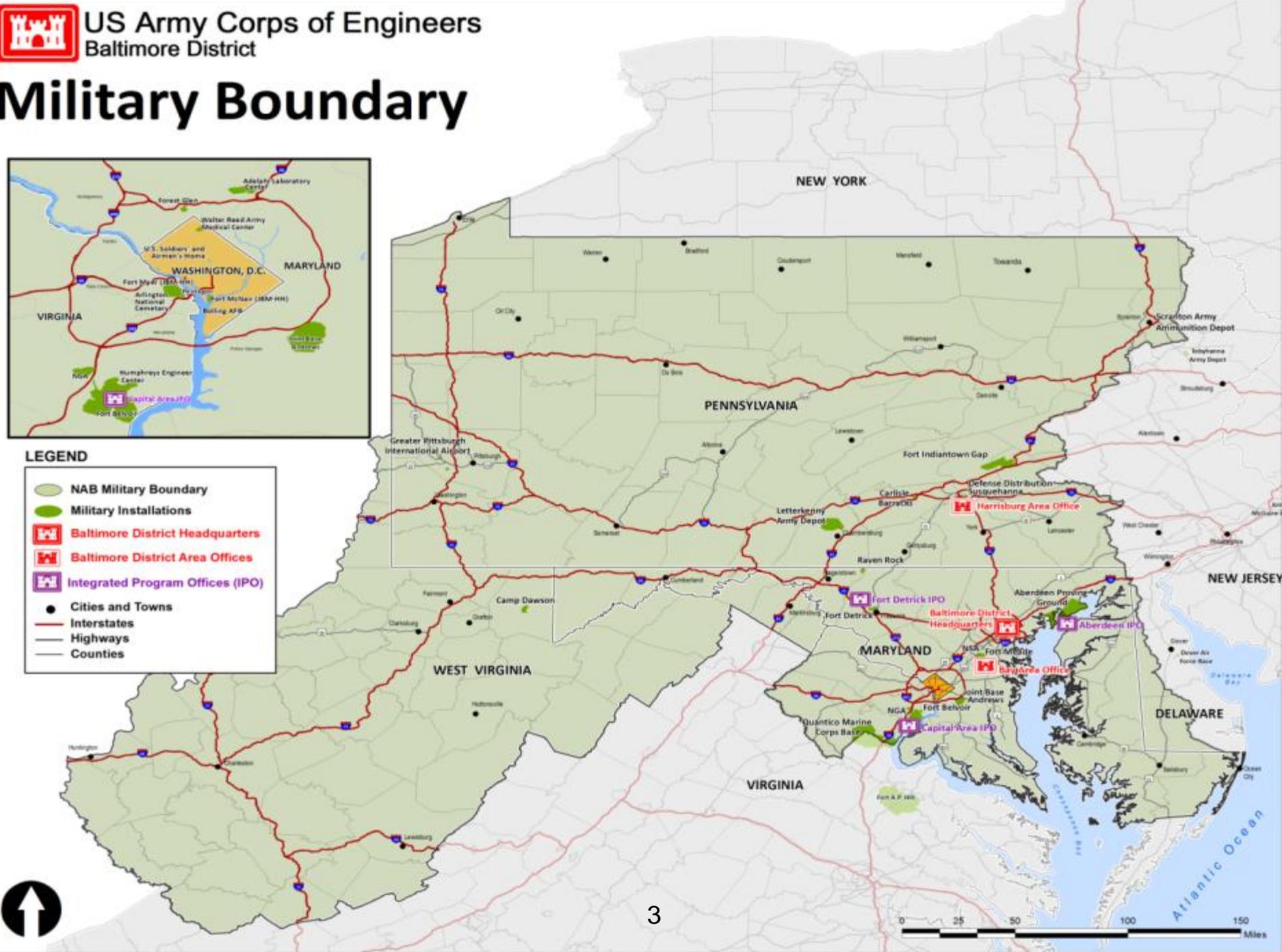


Military Boundary



LEGEND

- NAB Military Boundary
- Military Installations
- Baltimore District Headquarters
- Baltimore District Area Offices
- Integrated Program Offices (IPO)
- Cities and Towns
- Interstates
- Highways
- Counties



MILITARY SUPPORT

Installations* & Key Tenants & Clients**

*Aberdeen Proving Ground, MD

Director of Public Works
Automotive Technology Evaluation Command
Environmental, Chemical & Biological
Command
20th Support Signal Command
US Army Research Institute for Chemical
Defense

*Adelphi Laboratory Center, MD

Director of Public Works
Army Research Laboratory

*Carlisle Barracks, PA

Director of Public Works
U. S. Army War College
Army Heritage Education Center

*Defense Distribution Susquehanna, PA

Defense Logistics Agency

*Fort Belvoir, VA

Director of Public Works
Missile Defense Agency

*Fort Detrick, MD

Director of Public Works
US Army Research Institute for Infectious
Diseases
National Interagency Bio-Defense Campus
Space & Missile Defense Command
National Center for Medical Intelligence
National Museum of Health & Medicine

*Fort Indiantown Gap, PA

National Guard Training Center

*Fort McNair

Director of Public Works
National Defense University

*Fort Meade, MD

Director of Public Works
Defense Activities Adjudication
Defense Information School
Asymmetric Warfare Group
Defense Logistics Agency

*Joint Base Myer – Henderson Hall, VA

Director of Public Works

Joint Base Andrews-Naval Facilities

*Letterkenny Army Depot, PA

Director of Public Works

**National Geospatial Agency

**Space & Missile Defense Command

**Military District of Washington

**Washington Headquarters Service

** Pentagon



FY15 APG, Md.

■ Public Health Command

- Estimated Award
Amount: \$200M-250M
- Mechanism: Design-Bid-Build
- Advertisement: Now in source selection
- Sub-contractor interest



FY15 APG, Md.

■ 20th CBRNE

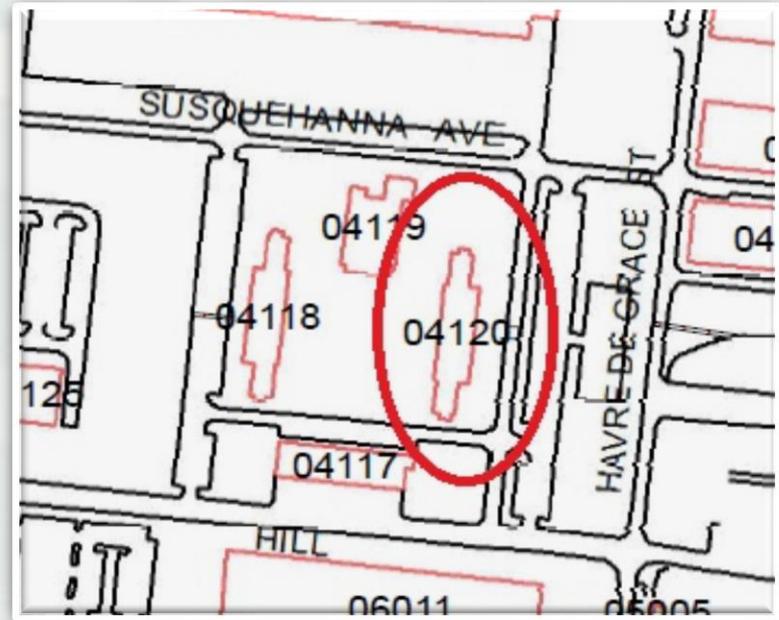
- Award Amount: \$30M-50M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Unrestricted



FY15 APG, Md.

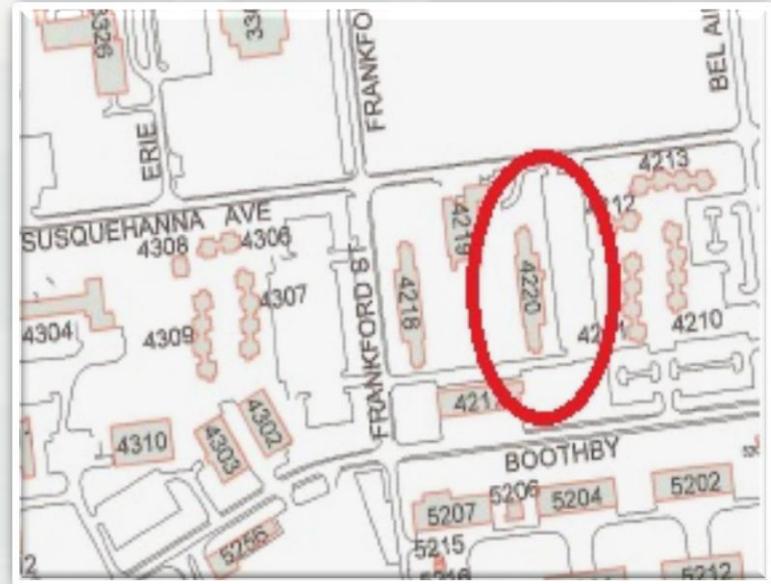
■ Building 4120

- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



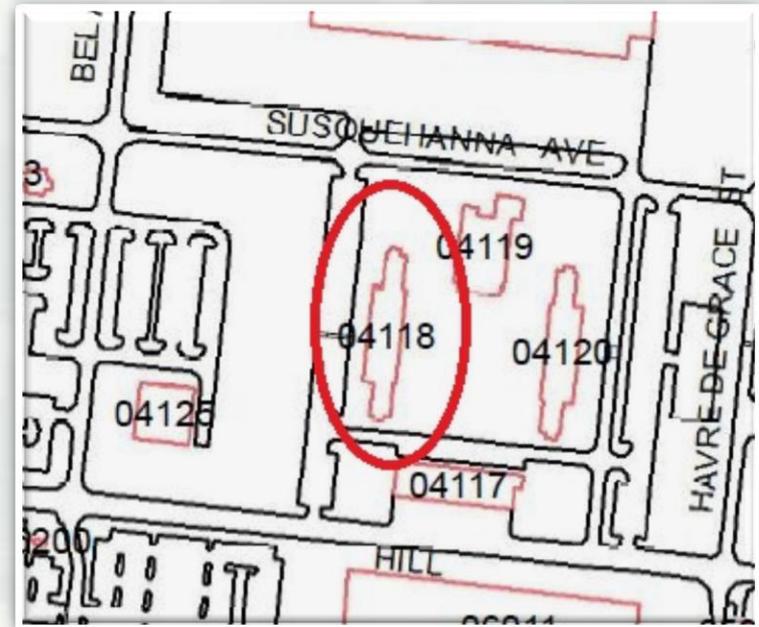
FY15 APG, Md.

- **Building 4220**
 - Estimated Award Amount: \$7M-15M
 - Mechanism: Design-Build
 - Advertisement: 3rd Quarter
 - Small business set aside



FY15 APG, Md.

- **Building 4118**
 - Award Amount: \$7M-15M
 - Mechanism: Design-Build
 - Advertisement: 3rd Quarter
 - Small business set aside



FY15 Ft Belvoir, VA

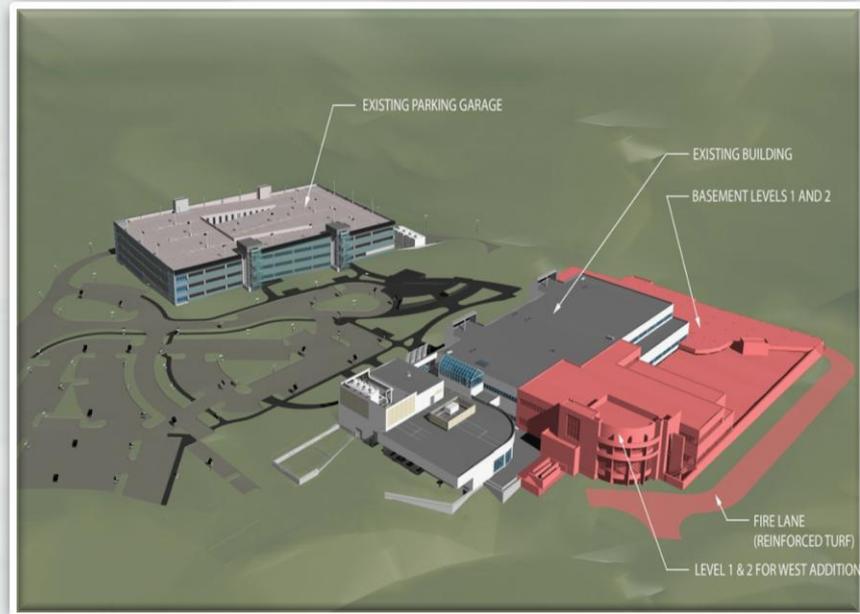
- **Building 2462 Boiler and Chiller Replacement**
 - Award Amount: \$10M-\$15M
 - Project Delivery: Design-Bid-Build
 - Advertisement: 2nd Quarter
 - Set Aside: Small Business



FY15 Ft Belvoir, VA

Information Dominance Center

- Award Amount: \$90M-\$100M
- Project Delivery: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Unrestricted



FY15 Ft Belvoir, VA

▪ Building 2462 Parking Lot

- Award Amount: \$3M-\$7M
- Project Delivery: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Ft Belvoir, VA

- **249 Engineer Battalion Facility Renovation**

- Award Amount: \$10M-\$12M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 Fort Detrick, Md.

■ Hazardous Materials Storage

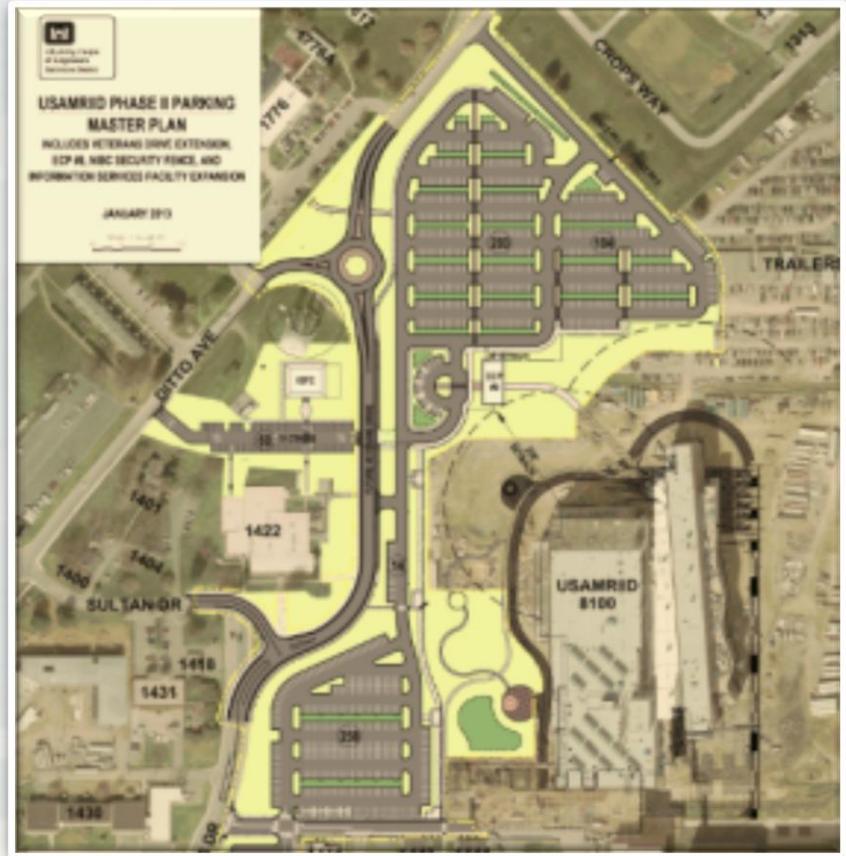
- Award Amount: \$2M-5M
- Mechanism: Design-Build
- Advertisement: 2nd Quarter
- RFP Negotiated Small Business



FY15 Fort Detrick, Md.

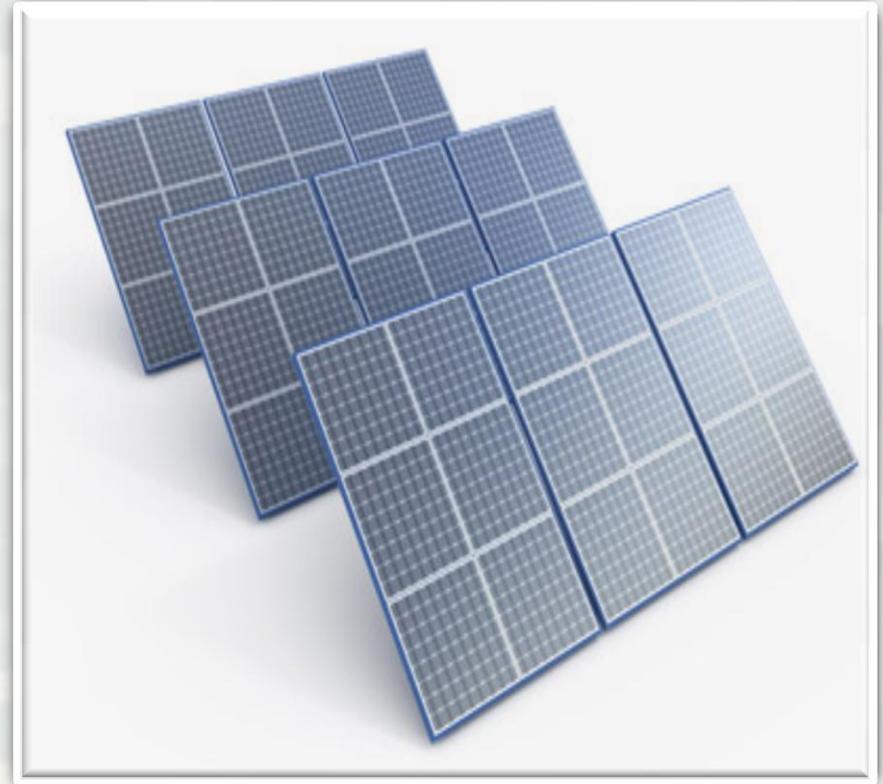
■ Entry Control, Fencing and Parking

- Award Amount: \$10M-15M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- RFP Negotiated Small Business



FY15 Fort Detrick, Md.

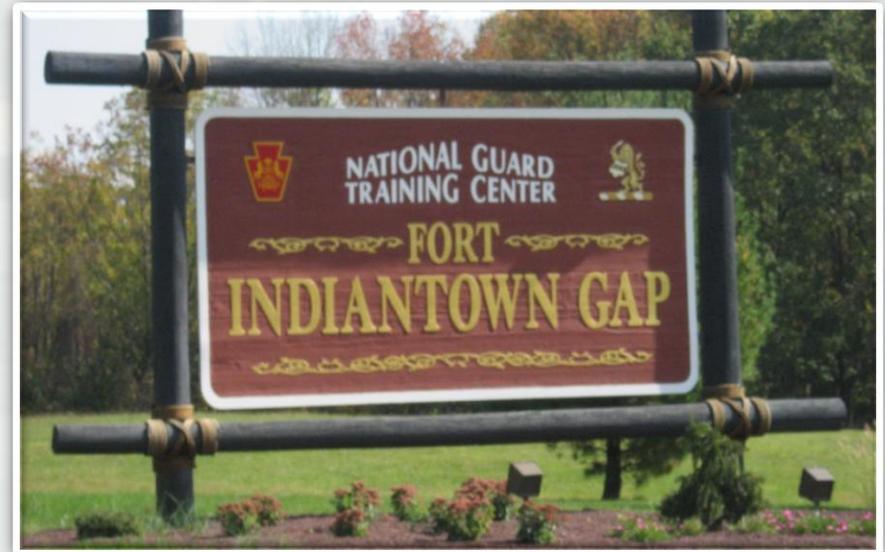
- **Occupancy Sensors, 200 KW PV, and Thermostats**
 - Award Amount: \$1-3M
 - Mechanism: Design-Build
 - Advertisement: 2nd Quarter
 - RFP Negotiated 8(a)



FY15 Ft Indiantown Gap, Pa.

■ Replace Boiler

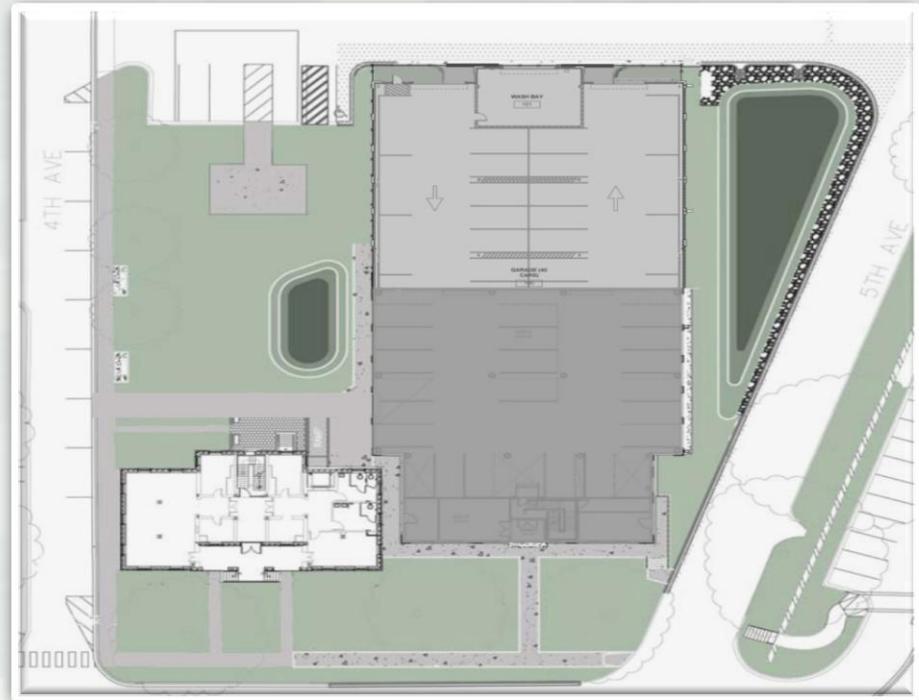
- Award Amount: \$500k - \$1M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Ft McNair, VA

■ Vehicle Storage Building

- Award Amount: \$7M-\$15M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: 8(a)



FY15 Ft McNair, VA

- **HVAC Upgrade, Bldg 35**

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 Ft McNair, VA

■ Upgrade Barracks Bldg 246

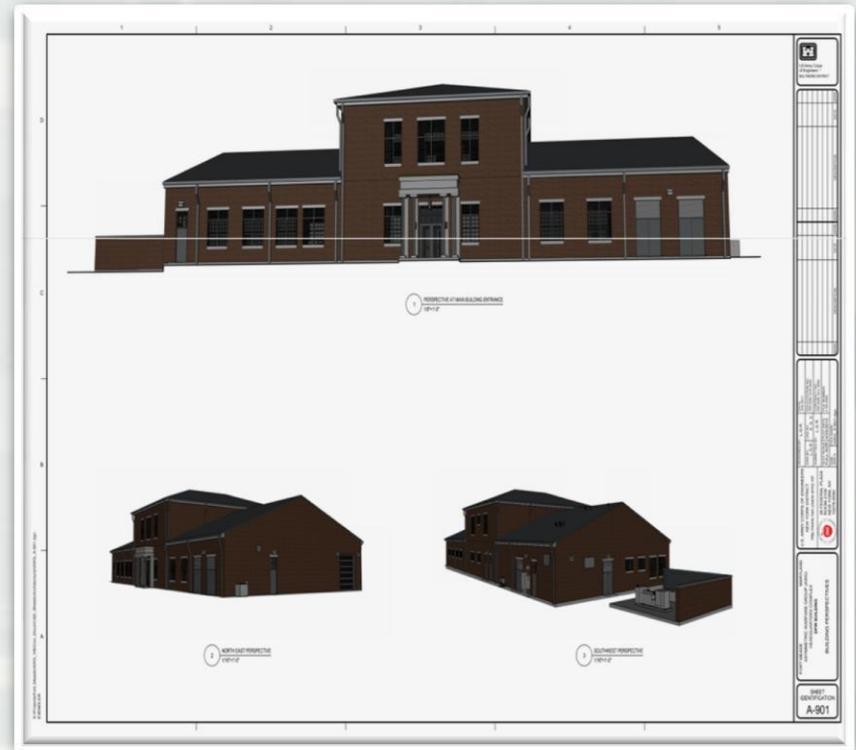
- Award Amount: \$500k-\$1M
- Project Delivery: Design-Build
- Advertisement: 4th Quarter
- Set Aside: MATOC



FY15 Fort Meade, Md.

Directorate of Public Works Facility

- Award Amount: \$5M-\$10M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Fort Meade, Md.

- **Demolition of the current WSOC Bldg 8904**
 - Award Amount: \$500K - \$600K
 - Mechanism: Design-Bid-Build
 - Advertisement: 2nd Quarter
 - Task Order Contract



FY15 Fort Meade, Md.

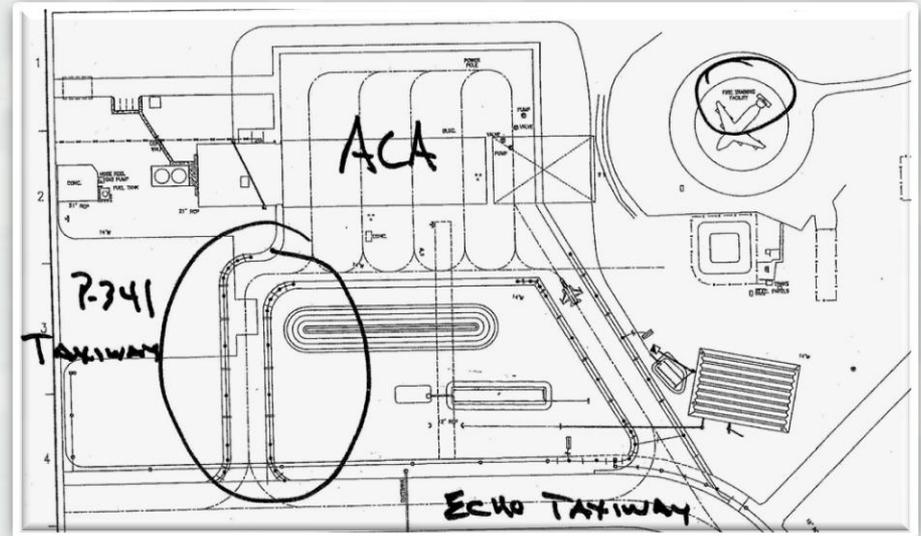
- **Bldg 4554 Full Interior Renovation**
 - Award Amount: \$10.7M
 - Mechanism: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Set aside: Small Business



FY15 Joint Base Andrews, Md.

■ ACA Taxiway

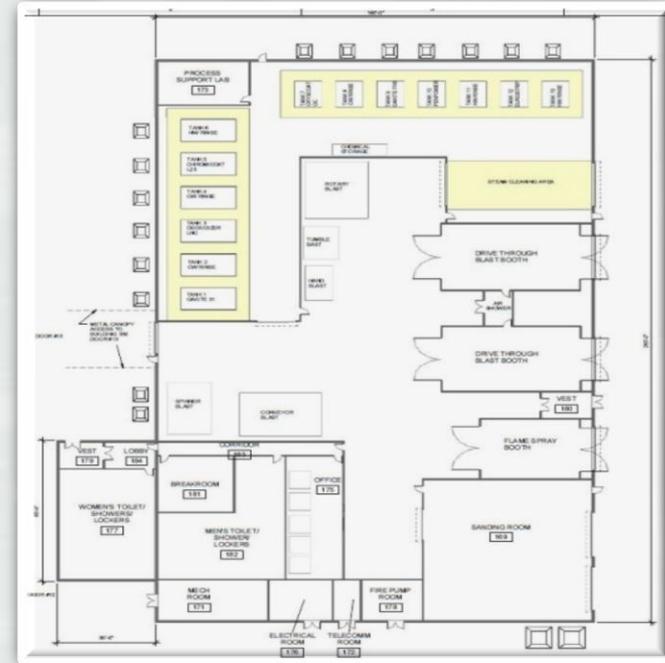
- Award Amount: \$1.5M-\$2M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 Letterkenny Army Depot, Pa.

■ Component Rebuild Shop

- Award Amount: \$10 - \$20M
- Mechanism: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

Upgrade Access Control Point Gate # 1

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 3rd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

- Upgrade Public Safety Facility Bldg 911 in the Defense Logistics Agency Distribution Center
 - Award Amount: \$5M-\$10M
 - Mechanism: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Set Aside: Small Business



FY15 New Cumberland, Pa.

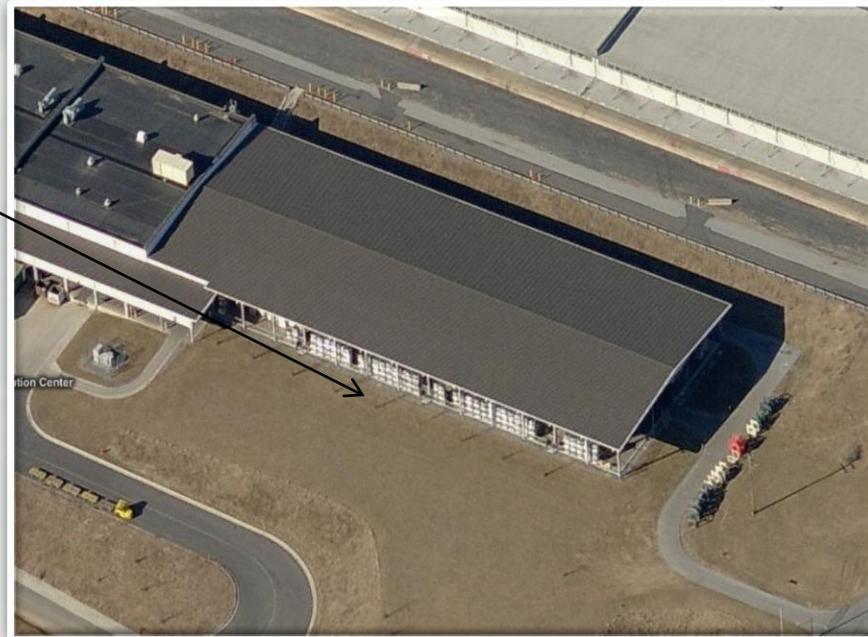
- **Install Transpired Solar Wall Panels Bldgs 82, 83, 84, 85**
 - Award Amount: \$1M-\$5M
 - Project Delivery: Design-Bid-Build
 - Advertisement: 3rd or 4th Quarter
 - Set Aside: Small Business



FY15 New Cumberland, Pa.

■ Upgrade Hazardous Materials Warehouse

- Award Amount: \$10M-\$25M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd or 3rd Quarter
- Set Aside: Small Business



IDIQ Contracting Opportunities Military



AE IDIQ Acquisitions in Progress

| | |
|-------------------------------|--|
| Contract Vehicle | MATOC |
| Capacity | \$15M each award |
| Set Aside | HUBZone and SDVOSB |
| Type of Contract | Multidiscipline AE Design Services |
| # of Awards | 4 |
| Contract Performance Period | 5 Year Base |
| How will contract be competed | Qualifications based selection using SF330 |
| Procurement Schedule | Solicitation closed 20 Oct 14 Award - May 2015 |
| Geographic Area | NAB Primary with North Atlantic Region access |
| Type of Work | AE Professional Services supporting Military, Civil & IIS Programs |
| Task order limitations | None |



Construction IDIQs

| HUBZone/SDVOSB MATOC | |
|-------------------------------|--|
| Contract Vehicle | MATOC |
| Capacity | \$49.9M Shared between all awardees |
| Set Aside | HUBZone and SDVOSB |
| Type of Contract | Design-Build and Design-Bid-Build |
| # of Awards | 3 to 5 |
| Contract Performance Period | Base + 4 ea 1 year Options |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | On Street - End of February 2015 Award - May 2015 |
| Geographic Area | NAB Primary with North Atlantic Region access |
| Type of Work | New Construction/Renovation/Potential for Civil |
| Task order limitations | Minimum \$2,500 No Maximum |



Construction IDIQs

| Competitive 8(a) SATOCs | |
|-------------------------------|---|
| Contract Vehicle | Competitive SATOC |
| Capacity | \$8M each award |
| Set Aside | 8(a) |
| Type of Contract | Design-Build and Design-Bid-Build |
| # of Awards | 5 Awards |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | On Street - End of April 2015 Award - July 15 |
| Geographic Area | Installation Specific (List installations) |
| Type of Work | New Construction/Renovation - Intended for "small project initiative" |
| Task order limitations | Minimum \$2,500 No Maximum |

POC: Steve Bowers, CCM

C, Contract Administration Branch
 Construction Division
 US Army Corps of Engineers, Baltimore District
 410.962.4838 (Office)
 Email: steve.bowers@usace.army.mil



Construction IDIQs

| 8(a) MATOC | |
|-------------------------------|--|
| Contract Vehicle | MATOC |
| Capacity | \$40M* |
| Set Aside | 8(a) |
| Type of Contract | Design-Build and Design-Bid-Build |
| # of Awards | 4 Awards with \$10M capacity each |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | On Street - End of February 2015 Award - May 2015 |
| Geographic Area | NAB Primary with North Atlantic Region access |
| Type of Work | New Construction/Renovation/Potential for Civil |
| Task order limitations | Minimum \$2,500 No Maximum |

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Master Planning IDIQs

| Small Business MATOC | |
|-------------------------------|--|
| Contract Vehicle | MATOC (Architech Engineer) |
| Capacity | \$10M |
| Set Aside | All Small Business |
| Type of Contract | AE Services to support Master Planning |
| # of Awards | 3 awards w/\$10M capacity each |
| Contract Performance Period | 5 year base |
| How will contract be competed | Qualifications based selection using SF330 |
| Procurement Schedule | Scheduled advertise: Mid Jan 2015 Scheduled Award - June 2015 |
| Geographic Area | North Atlantic Region |
| Type of Work | Master Planning (vision Plans, Area Development Plans, DDFORM 1391s, Facility Utilization Surveys |
| Task order limitations | Minimum \$2,500 No Maximum |
| Competition after award | Fair Opportunity Notice will be issued for Task Orders estimated >\$150k to provide any additional qualification information not included in the SF330 |

POC: Elizabeth Santos

Master Planning Center of Expertise
 US Army Corps of Engineers, Baltimore District
 email: elizabeth.m.santos@usace.army.mil
 410.962.6790 (office)



Military Emerging Trend: Workload Centers in FY16-20



Defense Distribution Center Susquehanna Headquarters Facility



Emerging Trends

➤ MILCON Program FY16- 20

- ▶ Lean (FY16-18)
- ▶ Opportunities FY18 >
- ▶ Design releases 4th Qtr FY16 /1st Qtr FY17
- ▶ Workload Centers Carlisle Barracks, Letterkenny Army Depot , Defense Distribution Susquehanna, PA

➤ Energy Conservation & Investment Program (ECIP)

- ▶ Projects \$800k - \$4M
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build
- ▶ Small Business

➤ Increased Sustainment, Restoration, Modernization (SRM)

- ▶ Support to Major Installation Tenants
- ▶ Projects \$800k-\$4M in 3rd & 4th Qtrs
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Use of Other Districts IDIQs
- ▶ Design Build/Design Bid Build
- ▶ Small Business

➤ International & Interagency Services (IIS)

- ▶ Increased workload from Non DOD Clients (USSS, DHS, FEMA)
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build



Military Program Overview Baltimore District

Presenter: Pat Findlay, P.E.

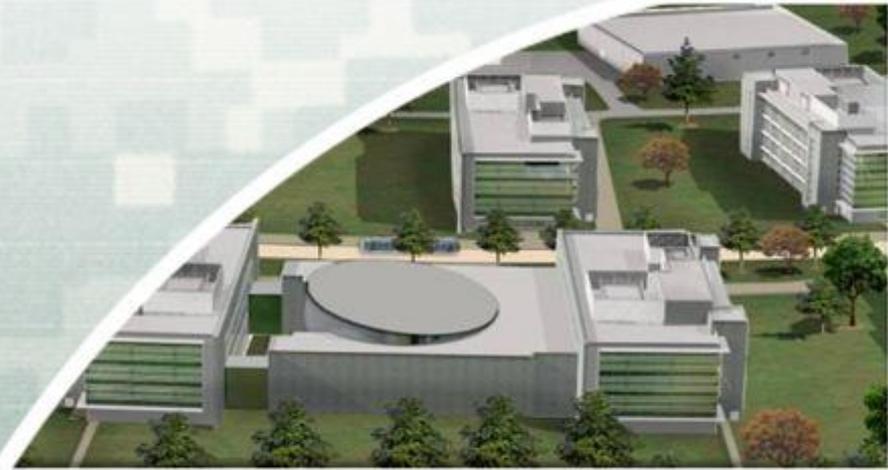
Chief, RSFO

17 Dec 2014



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FY15 Fort Meade, Md.

- **Campus Feeders**

- Project Magnitude: \$100M-\$250M
- Procurement: Two Step DBB/DB (SATOCC)
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



FY16 Fort Meade, Md.

■ East Campus Vehicle Control Point 'M' (VCP M)

- Project Magnitude: \$10M-\$25M
- Procurement: Design-Bid-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Small Business



FY16 Fort Meade, Md.

■ East Campus Roads/ Intersections

- Project Magnitude: \$1M-
\$10M
- Procurement: Design-Bid-
Build
- Advertisement: 2nd
Quarter
- Proposed Acquisition
Strategy: Small Business



FY16 Fort Meade, Md.

■ ECB2

- Project Magnitude: \$250M-\$500M
- Procurement: Design-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



Marine Corps Forces Cyberspace Command



FY16 Fort Meade, Md.

- **U.S. Army Intelligence and Security Command (INSCOM)**
 - Project Magnitude: \$25M-\$100M
 - Procurement: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Proposed Acquisition Strategy: To be determined



Planned FY15 RSFO IDIQs

| RSFO AE Commissioning Support | |
|-------------------------------|--|
| Contract Vehicle | IDIQ |
| Capacity | \$25M |
| Set Aside | NA |
| Type of Contract | AE |
| # of Awards | NA |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Brooks Act |
| Procurement Schedule | On Street – In source selection Award - 2th Quarter, FY15 |
| Geographic Area | Nation-wide (CONUS + Hawaii) |
| Type of Work | Multi-discipline AE |
| Task order limitations | Minimum \$2000 No Maximum |

POC: Jared Olsen, PE, PMP

Deputy Chief, Real Property Services Office (RSFO)

Program Manager

Email: jared.w.olsen@usace.army.mil

410.854.0706



Planned FY15 RSFO IDIQs

| RSFO AE IDIQ x2 | |
|-------------------------------|--|
| Contract Vehicle | IDIQ |
| Capacity | \$49M each awardee |
| Set Aside | NA |
| Type of Contract | AE |
| # of Awards | NA |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Brooks Act |
| Procurement Schedule | On Street - 3rd Quarter, FY15 Award - 4th Quarter, FY15 |
| Geographic Area | Nation-wide (CONUS + Hawaii) |
| Type of Work | Multi-discipline AE |
| Task order limitations | Minimum \$2000 No Maximum |

POC: Jared Olsen, PE, PMP
 Deputy Chief, Real Property Services Office (RSFO)
 Program Manager
 Email: jared.w.olsen@usace.army.mil
 410.854.0706



Planned FY15 RSFO IDIQs

| RSFO SATOC | |
|-------------------------------|--|
| Contract Vehicle | SATOC |
| Capacity | \$103M |
| Set Aside | NA |
| Type of Contract | Design-Build and Design-Bid-Build |
| # of Awards | NA |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | On Street 2nd quarter FY15 Award 3rd Quarter FY15 |
| Geographic Area | Nation-wide (CONUS + Hawaii) |
| Type of Work | New Construction/Renovation |
| Task order limitations | Minimum \$2000 No Maximum |

POC: Jared Olsen, PE, PMP

Deputy Chief, Real Property Services Office (RSFO)

Program Manager

Email: jared.w.olsen@usace.army.mil

410.854.0706



Planned FY15 RSFO IDIQs

| District MATOC | |
|-------------------------------|--|
| Contract Vehicle | MATOC |
| Capacity | \$499M |
| Set Aside | Unrestricted and small business pools |
| Type of Contract | Design-Build and Design-Bid-Build |
| # of Awards | Up to 5 Awards each pool |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | On Street 3rd Quarter FY15 Award 4th Quarter FY15 |
| Geographic Area | Nation-wide (CONUS + Hawaii) |
| Type of Work | New Construction/Renovation |
| Task order limitations | Minimum \$2000 No Maximum |

POC: Jared Olsen, PE, PMP

Deputy Chief, Real Property Services Office (RSFO)

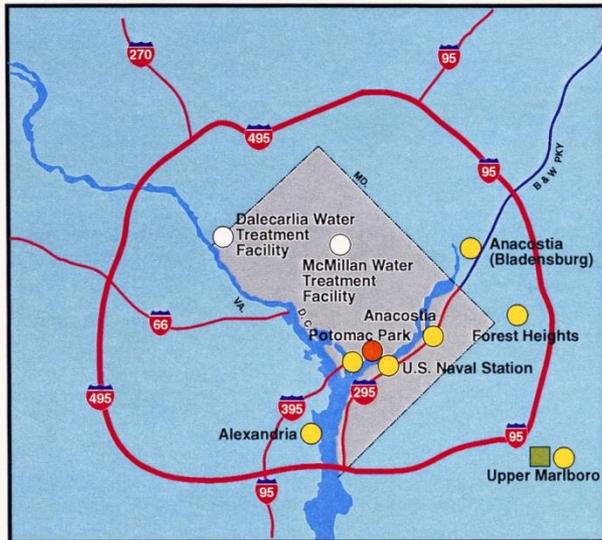
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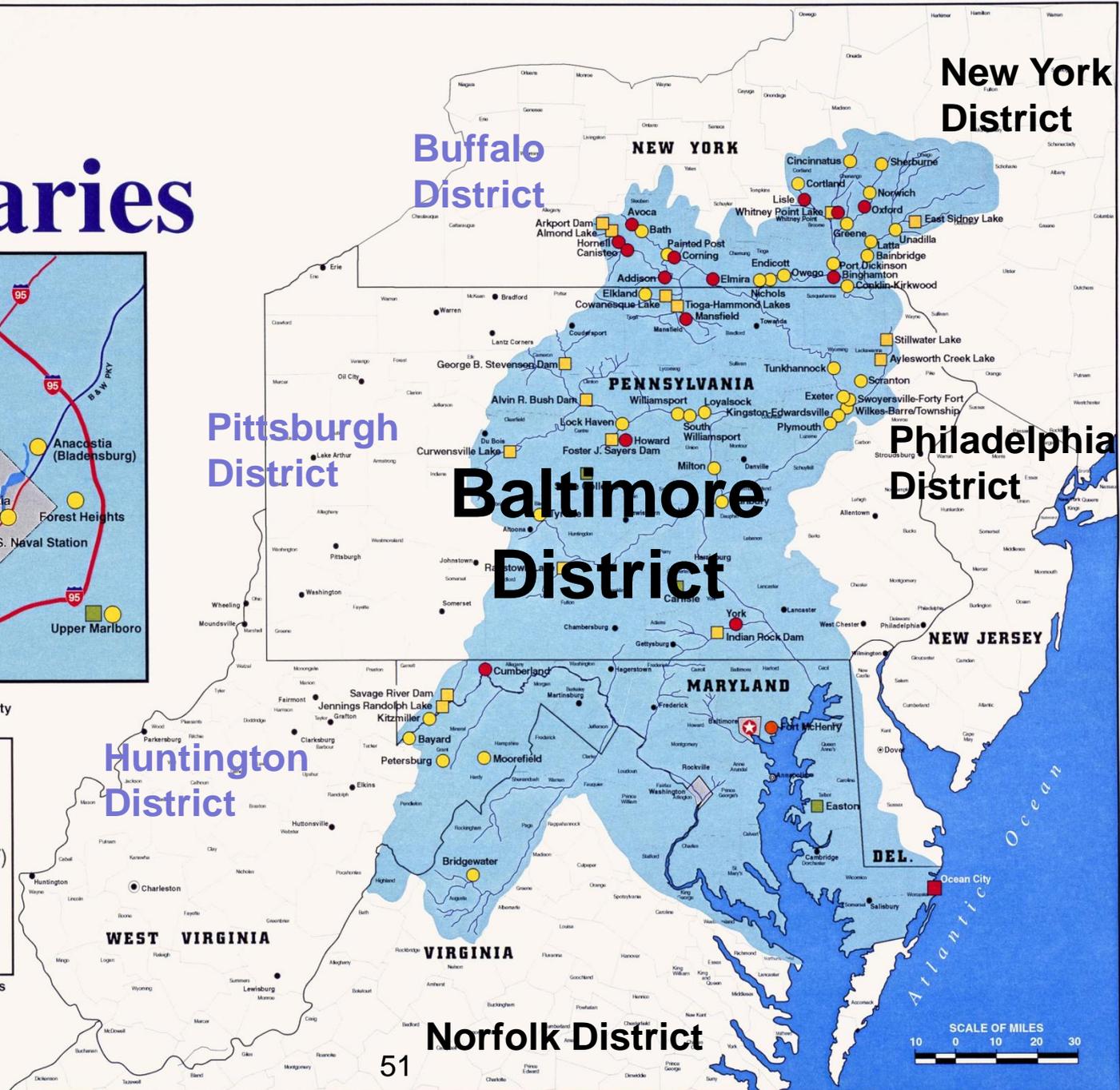


Civil Boundaries



INSERT
Washington, D.C. and Vicinity

- Civil Works Boundaries
 - District Headquarters
 - Washington Aqueduct
 - Dams and Lakes
 - Local Flood Protection Projects (F)
 - Local Flood Protection Projects
 - Regulatory Field Offices
 - Navigation Field Office
 - Shoreline Protection Project
- (F) = Federally- Maintained Flood Protection Projects



Civil Works Mission

- Water resource planning, engineering, design, construction, operation & maintenance
 - Navigation
 - Flood and coastal storm damage reduction
 - Environmental ecosystem protection and restoration
- Recreation
- Water supply
- Regulatory
- Emergency response/recovery



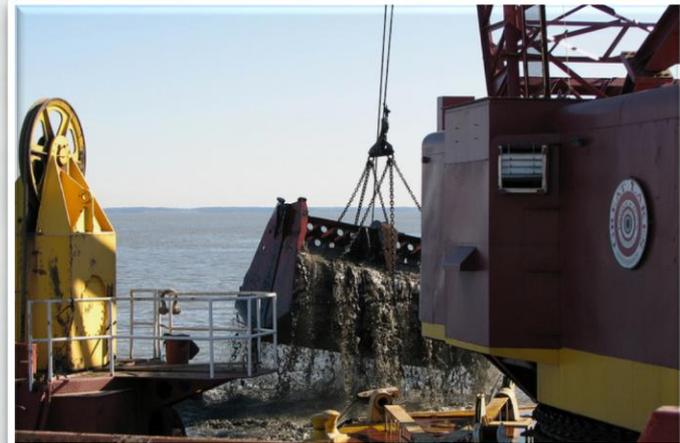
FY15 Civil – Navigation

■ Baltimore Harbor & Channels

- Bucket Dredge
- Magnitude: \$10M-\$25M
- Advertise: 3rd Quarter
- Acquisition Strategy: Unrestricted

■ Wicomico River

- Placement Site Work
- Magnitude: \$1M-\$5M
- Advertise: 3rd Quarter
- Acquisition Strategy: Small Business



Chesapeake Bay Dredging



FY15 Civil – Environmental Restoration

- **Oyster Substrate at Tred Avon River, Talbot County, MD**
 - Magnitude: \$1M-\$3M
 - Advertise: 3rd Quarter
 - Acquisition Strategy: Small Business
- **Electrical System Repair at Poplar Is.**
 - Magnitude: \$300K-\$800K
 - Request for Proposal: 1st Quarter
 - Acquisition Strategy: MATOC
- **Bio-Retention at Sligo Creek, Prince George's County, MD**
 - Magnitude: \$150K-\$350K
 - Advertise: 2ND Quarter
 - Acquisition Strategy: Small Business



Placing Oyster Substrate



Sligo Creek Stormwater Mgmt



FY15 Civil – Washington Aqueduct

- **Dalecarlia Chemical Building Electrical Upgrade**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

- **East Shaft Pumping Station Rehabilitation**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

- **Clearwell Reservoir Cleaning**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

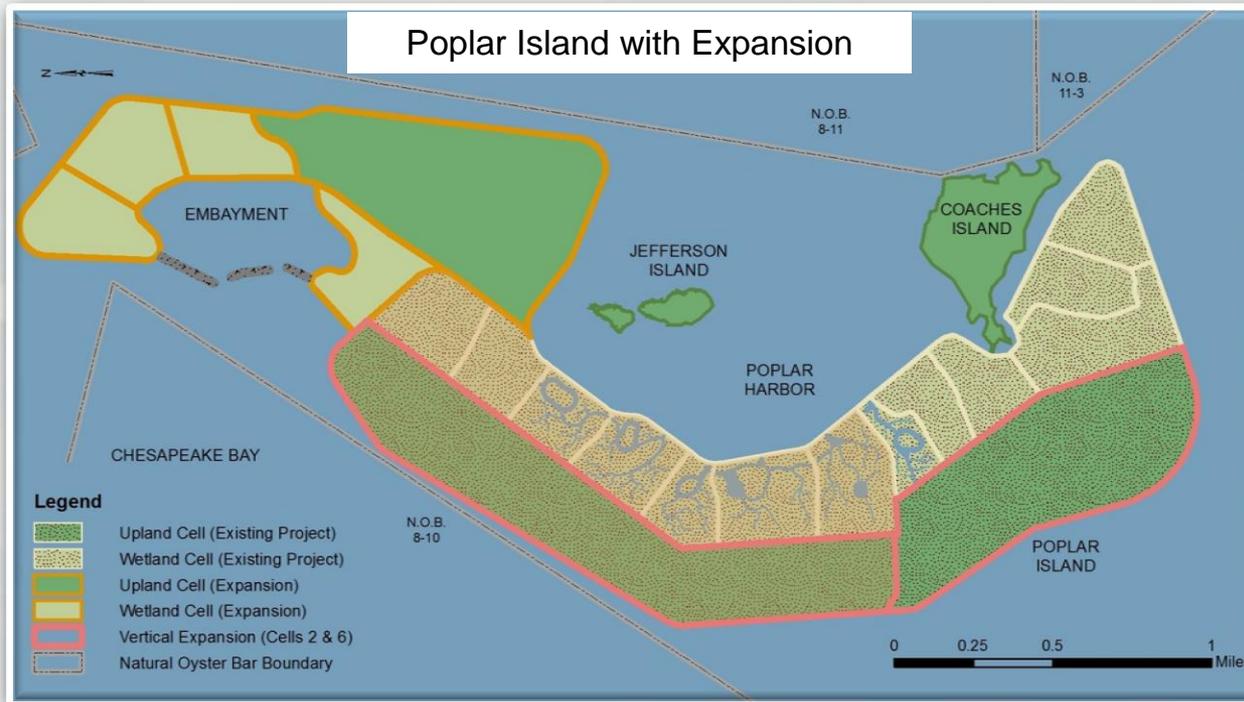


Dalecarlia Water Treatment Plant



Civil Opportunities Beyond FY15

- Construct Oyster substrate and dredging Baltimore Harbor & Channels and Wicomico River
- Small Navigation Projects (CAP Section 107):
 - Rhodes Point, Somerset County, MD: \$10-12M Jetty and breakwater construction 3QFY16
 - St. Jerome Creek, St Mary's County, MD: \$9-11M Jetty construction 3QFY17
- Washington Aqueduct \$1M-5M Transmission Main Improvements contract 2QFY16
- Washington Aqueduct \$10M-15M 8a MATOC 1QFY16 and ~\$10M AE MATOC 1QFY17
- Poplar Is. Vertical and Lateral Expansion (FY16-18?) ~\$120-140M



IDIQ Contracting Opportunities Civil



Civil IDIQs

| CW MATOC | |
|-------------------------------|--|
| Contract Vehicle | MATOC |
| Capacity | \$15M |
| Set Aside | SB Set Aside |
| Type of Contract | Design-Bid-Build |
| Number of Awards | Up to nine awards |
| Contract Performance Period | 5 year Base |
| How will contract be competed | Two Phase Best Value Trade Off |
| Procurement Schedule | Advertised 16 Jul 2014 Award - March 2015 |
| Geographic Area | NAB Primary with North Atlantic Region access |
| Type of Work | Emergency repair/rehabilitation construction and routine Civil Works Projects. |
| Task order limitations | Minimum \$2,000 Maximum \$5M |



Environmental Program Overview

Baltimore District

Presenter: Michael J. Rogers, P.E.
Chief, Environmental & Munitions
Design Center



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US Army Corps of Engineers
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Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning

EMDC Organizational Roles

- **Baltimore District Environmental Program Management**
 - Program and Project Managers
 - Full Spectrum Service: Planning, Design, Construction
- **Regional HTRW Design Center**
 - One of two in North Atlantic Division (NAE/NAB)
- **National Military Munitions Design Center**
 - One of four conventional MM DC's (HNC,NWO,SPD,NAB)
- **Regional Health Physics Center of Expertise**
 - Only one in USACE, national focus



Regional Environmental Support

Baltimore District is one of two HTRW Design Centers in NAD

★ Baltimore, MD

★ Boston, MA



National Military Munitions Support

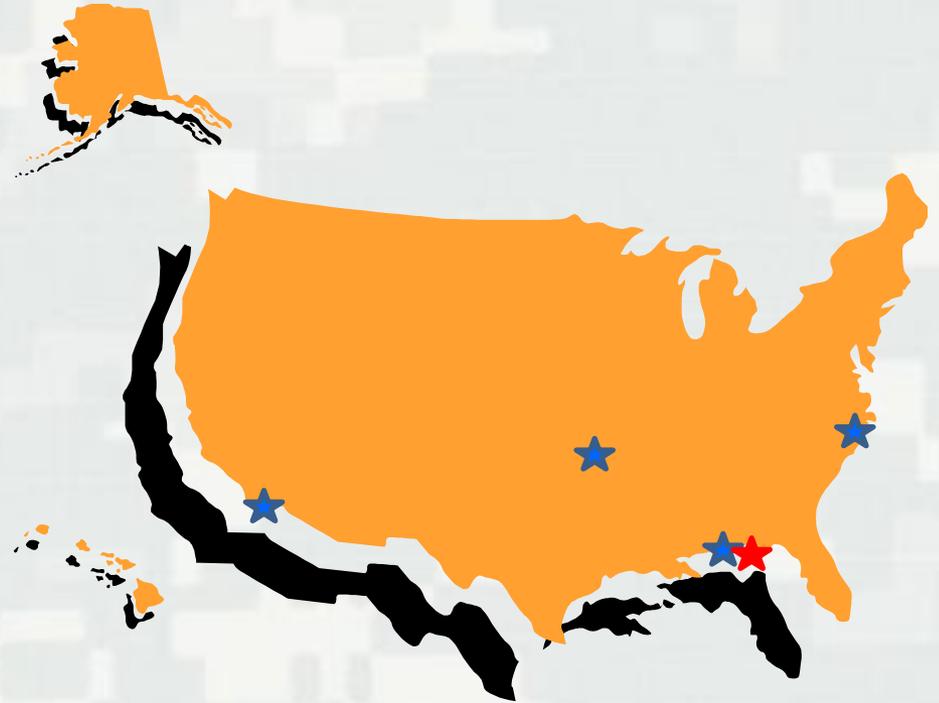
Baltimore District is one of five Military Munitions Design Ctrs

- Four conventional:

- ★ Huntsville, AL
- ★ Baltimore, MD
- ★ Omaha, NE
- ★ South Pacific Div.

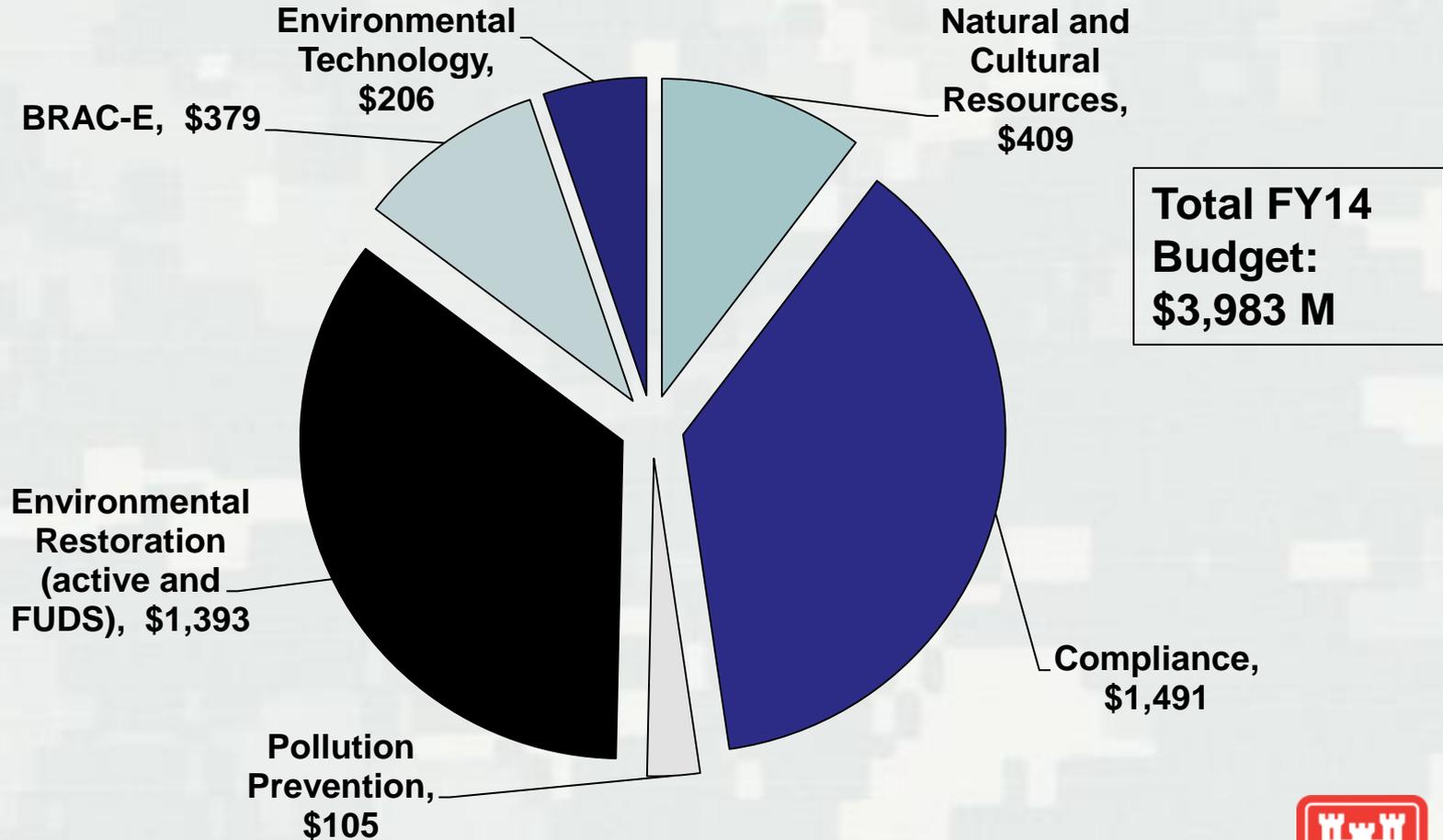
- One chemical :

- ★ Huntsville, AL



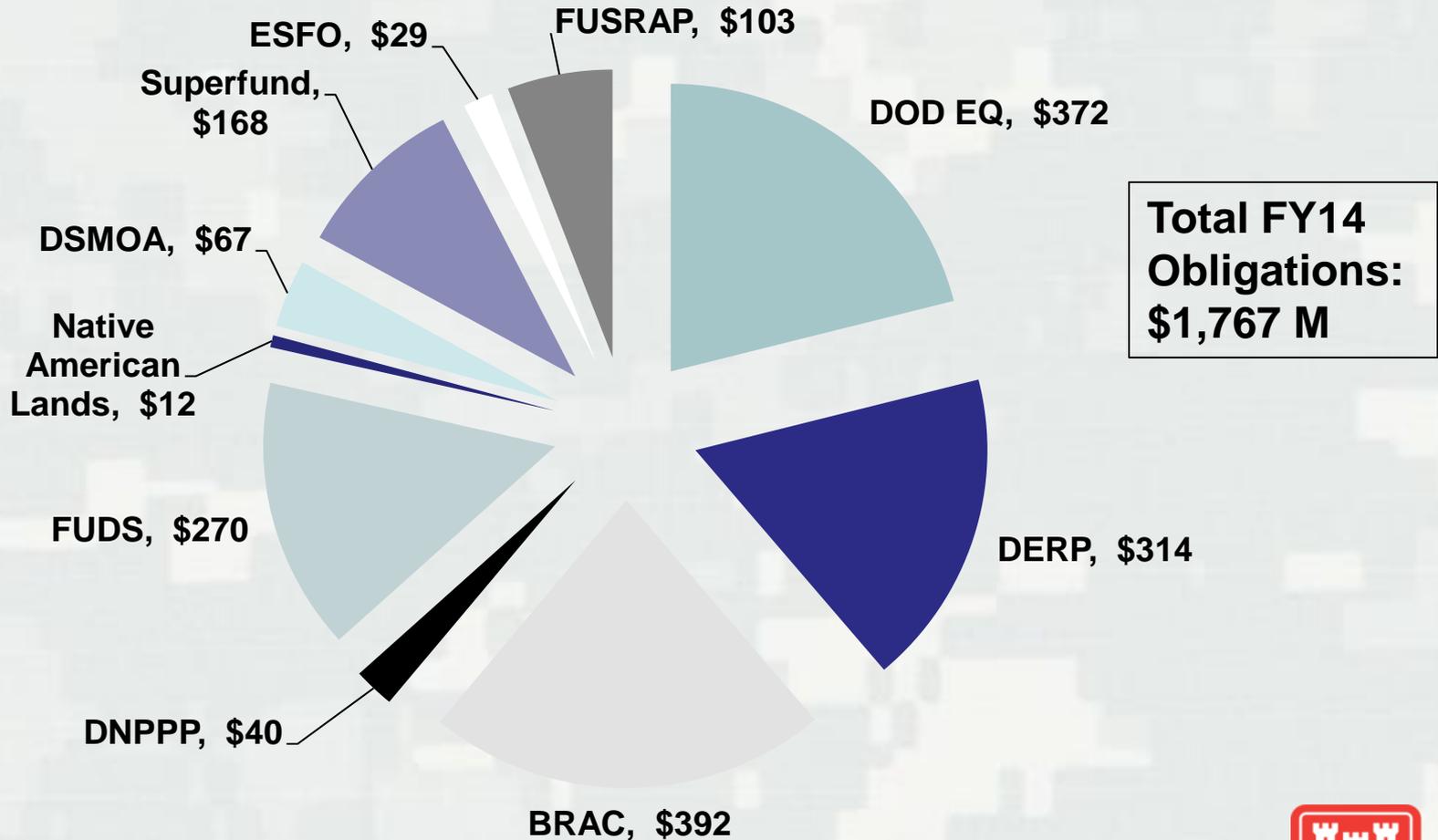
DOD Environmental Funding

FY14 budget, millions

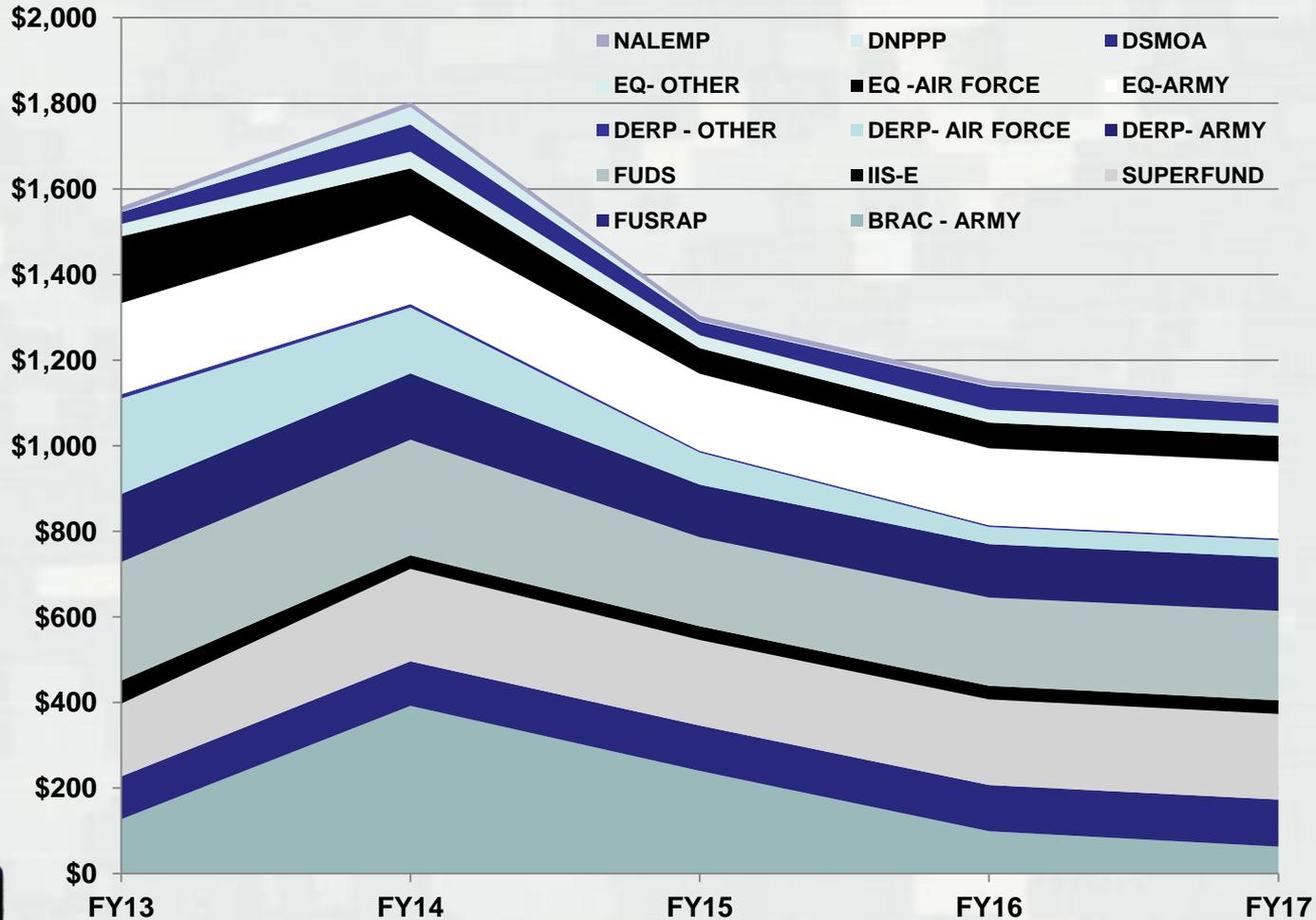


USACE Environmental Execution

FY 14, \$ obligated, Millions



USACE Environmental Workload Trends



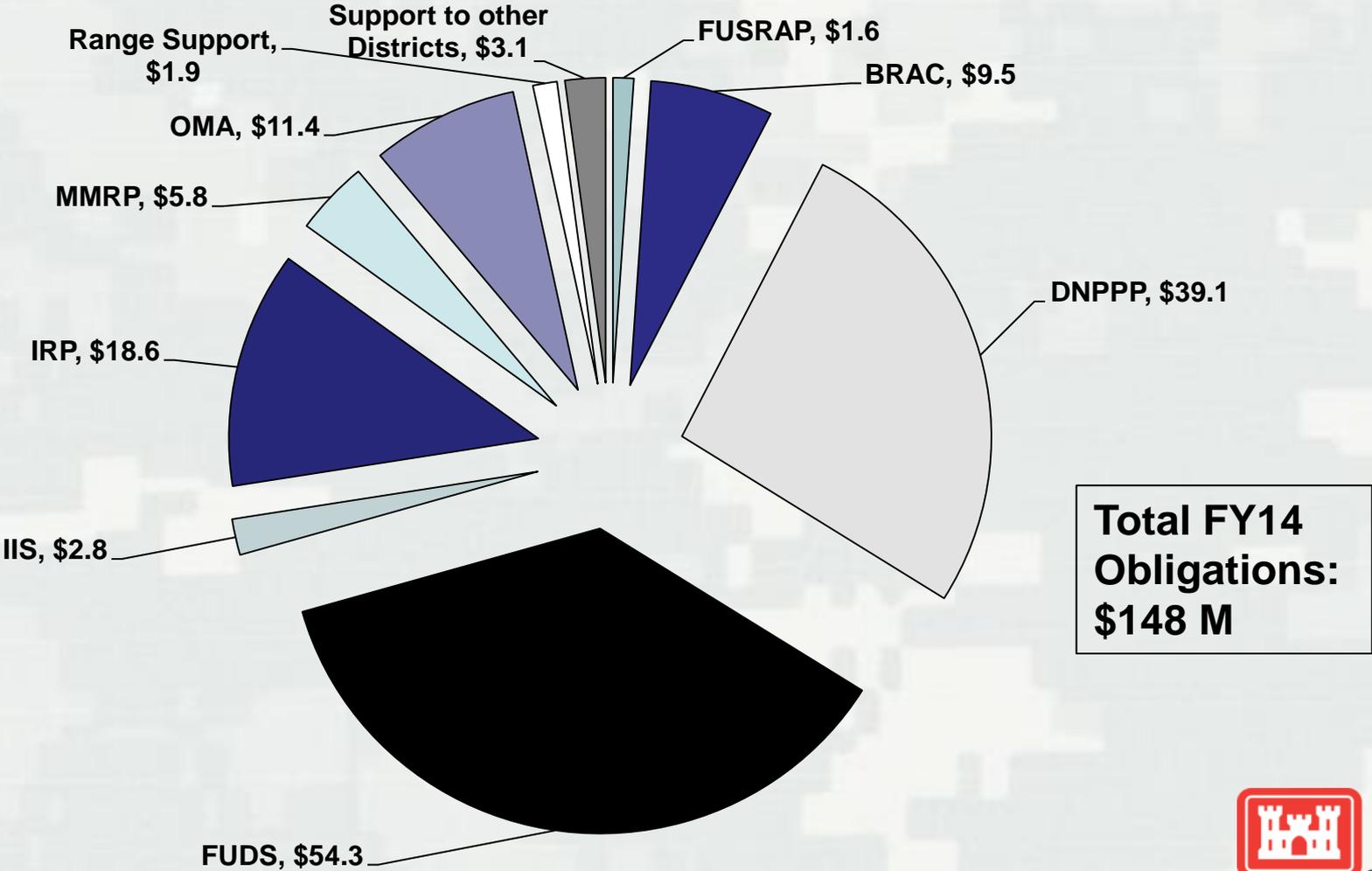
FY14 EMDC Execution

- 185 Active Projects
- \$148 M in new obligations
- \$80 M in expenditures
- 186 contract actions – mostly AE and Environmental Service Task Orders



FY14 NAB Environmental Execution

\$ obligated, millions





HTRW / MM Architect-Engineer
8 at \$100-\$150M ~15% SB

General Environmental Services
14 at \$200-\$300M ~60% SB

Military Munitions Env Services
5-10 at \$200-\$300M ~40% SB

Contract Toolbox Status

- Environmental A/E Services
 - ➤ Remaining Capacity ~ \$102M (~30% utilized)
 - Ordering period thru Jun 2018
- Multiple Award Environmental Services (“MAES”)
 - ▶ Remaining Capacity ~ \$122M (~50% utilized)
 - ▶ Ordering period thru Jan 2017
- Multiple Award Military Munitions Env. Services (“MAMMS”)
 - ▶ Ordering period ended
 - ▶ Replacement acquisition in progress



Acquisitions In Progress

| FY 15 Multiple Award Military Munitions Services (MAMMS) | |
|---|-------------------------------------|
| Contract Vehicle | MATOC |
| Capacity | \$240 M Shared between all awardees |
| Set Aside | Up to 5 Small Business reserves |
| Type of Contract | Environmental Service |
| # of Awards | Up to 10 |
| Contract Performance Period | 5 year ordering period |
| How will contract be competed | RFP Best Value |
| Procurement Schedule | Proposals Received - 29 Aug 2014 |
| | Award - Jun 2015 |
| Geographic Area | NAD mission area CONUS |
| Type of Work | Military Munitions Services |
| Task order limitations | \$50 M maximum per task order |
| Competition after award | Fair Opportunity |



Acquisitions In Progress

| FY 17 Multiple Award Radiological Transport & Disposal (MARTADS) | |
|--|--|
| Contract Vehicle | MATOC |
| Capacity | \$225 M Shared between all awardees |
| Set Aside | Small Business |
| Type of Contract | Environmental Service |
| Number of Awards | 3 to 5 |
| Contract Performance Period | 10 year ordering period |
| How will contract be competed | RFP Best Value |
| Procurement Schedule | Proposals Received - 14 Nov 2014 |
| | Award - Mar 2015 |
| Geographic Area | NAD Primary with CONUS access |
| Type of Work | Transport & Disposal of Radiological Waste |
| Task order limitations | \$50 M maximum per task order |
| Competition after award | Fair Opportunity |



Upcoming Acquisitions

| FY 17 Multiple Award Environmental Services (MAES) | |
|--|--------------------------------------|
| Contract Vehicle | MATOC |
| Capacity | \$240 M Shared between all awardees* |
| Set Aside | TBD |
| Type of Contract | Environmental Service |
| # of Awards | 10 to 15* |
| Contract Performance Period | 5 year ordering period* |
| How will contract be competed | RFP Best Value |
| Procurement Schedule | Sources Sought Spring/Summer 2015 |
| | RFP Jan 2016 |
| | Award - Feb 2017 |
| Geographic Area | NAD mission areas with CONUS access |
| Type of Work | General Environmental Services |
| Task order limitations | TBD |
| Competition after award | Fair Opportunity |



FY15 Contract Projections

| | | |
|-------------------------------------|----------------------|-------------------------|
| New AE Task Orders | \$27 M | (16 task orders) |
| New Env. Service Task Orders | \$13 M | (13 task orders) |
| Exercise Options/Mods | \$ 2 M | |
| Blanket Purchase Agreements | \$13 M | (3 actions) |
| Other Contractual Services | <u>\$ 3 M</u> | (13 actions) |
| | \$ 58 M | |



Baltimore District Small Business Programs

Presenter: Tamika Gray

Deputy for Small Business

17 December 2014



®

US Army Corps of Engineers
BUILDING STRONG®



Small Business Mission & Vision



NAB will strive to be stewards of the taxpayers' dollars by balancing mission accomplishments and the Government's responsibility of socio-economic development by maximizing opportunities for small businesses.





Items of Interest

- NAB/NAD has expressed interest to increase HUBZone & SDVOSB participation
- NAB is working on various SB MATOCs in support of DB/DBB requirements
- DB – Two Phase selection procedures
- Construction size standard increase (NAICS 236220 & 237990)
- As a result of the SB Jobs Act of 2010 (P.L. 11-240), NAB has implemented use of 13 CFR 125.2(e)(4) and FAR Part 19.502-4—has included SB reserves within its MATOCs
- NAB's will host a 2nd Industry Day on April 8, 2015





FY 14 Small Business Accomplishments

(As of 9 October 2014)

| Category | Dollars | Actual % / Statutory Goal / NAB Goal | USACE NAD Goal |
|--------------------------------|---------------|---|----------------|
| Small Business | \$271,314,715 | 24.54% / 23% / 23% | 41.5% |
| Small Disadvantaged | \$151,869,641 | 13.73% / 5% / 10% | 18% |
| 8(a) | \$31,594,701 | <i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i> | |
| Women-Owned | \$59,374,617 | 5.37% / 5% / 6% | 7% |
| Service-Disabled Veteran-Owned | \$22,698,290 | 2.05% / 3% / 3% | 4% |
| HUBZone | \$22,874,680 | 2.07% / 3% / 3% | 11% |

Total Dollars Obligated (to include SB awards): \$1,105,736,828

| | |
|---|---|
| Green - Met both the statutory and USACE NAB SB goal |  |
| Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal |  |
| Red - Didn't meet the statutory or USACE NAB SB goal |  |





FY 14 Small Business In Comparison....

- Of all the district offices in USACE, NAB had the largest amount of obligations accounting for 7% of all USACE
- 2nd to Huntsville Center— (*\$1.8B in spending*), which is considered a division level office
- NAB did more than half of NAD total obligations— *51%*
- *NAB did the largest amount of SB dollars within NAD*





FY 15 Small Business Goals & Targets

Prime Contract Goals:

- SB 25%
- SDB 10%
- WOSB 6%
- HUBZone 3%
- SDVOSB 3%

- HBCU* 2.5%

**No Statutory goal - Aspirational*



Subcontracting Targets:

- SB 50%
- SDB 17%
- WOSB 18%
- HUBZone 10%
- SDVOSB 4%
- VOSB 8.5%





FY 15 Small Business Accomplishments

(As of 15 December 2014)

| Category | Dollars | Actual % / Statutory Goal / NAB Goal | USACE NAD Goal |
|--------------------------------|--------------|---|----------------|
| Small Business | \$11,822,272 | 45.7% / 23% / 25% | 41.5% |
| Small Disadvantaged | \$3,252,499 | 12.6% / 5% / 10% | 19% |
| 8(a) | \$874,436 | <i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i> | |
| Women-Owned | \$3,592,654 | 13.9% / 5% / 6% | 7% |
| Service-Disabled Veteran-Owned | \$298,698 | 1.2% / 3% / 3% | 4.5% |
| HUBZone | \$1,023,793 | 4% / 3% / 3% | 9% |

Total Dollars Obligated (to include SB awards): \$25,857,799

| | |
|---|--|
| Green - Met both the statutory and USACE NAB SB goal | |
| Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal | |
| Red - Didn't meet the statutory or USACE NAB SB goal | |





NAB Business Opportunities



Expected Out This FY



- INSCOM SCIF Phase II (UNR), Ft. Meade, MD – 2nd QTR
- 8(a) DB/DBB MATOC (4 awards w/ \$10M capacity each), NAB-wide – 3rd or 4th QTR
- 8(a) DB/DBB SATOCs (5 awards w/ \$8M capacity each), NAB-wide – 2nd QTR
- \$49.9M HUBZone & SDVOSB DB/DBB MATOCs (shared capacity of up to 3 to 5 awards), NAB-wide – 3rd or 4th QTR
- AE Master Planning (SBSA), NAD-wide, (3 awards w/ \$10M capacity each) – 2nd QTR
- Component Rebuild Facility (TBD), Letterkenny Army Depot – 4th QTR



Expected Out This FY cont'd



- Upgrade HVAC System, Ft. Belvoir, VA – 3rd QTR
- Baltimore Harbor Maintenance Dredging (UNR) – 3rd or 4th QTR
- \$103M UNR SATOC for Secure Customers, Baltimore Washington/CONUS – 2nd QTR
- \$103M UNR SATOC for Campus Feeders, Ft. Meade, MD – 2nd QTR
- \$499M MATOC to include a SB reserve (up to 5 SB and LB awards), NAB-wide – 2nd QTR
- AE IDIQs – RSFO (UNR), CONUS + Hawaii (2 awards \$49M each) – 3rd QTR
- OASIS Expanded Remediation, Ft. Drum, NY (SBSA) – 3rd QTR

