

# BALTIMORE DISTRICT PROGRAM OVERVIEW

## SMARTPROC 2016

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Deputy Chief, Programs & Project Management Division

Baltimore District

U. S. Army Corps of Engineers

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*"The views, opinions and findings contained in this report are those of the author(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."*



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# AN OVERVIEW: BALTIMORE DISTRICT

## Overview

- A full service District serving 6 states in the mid-Atlantic and National Capital regions
- Provides primary support to 11 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

## District Capabilities

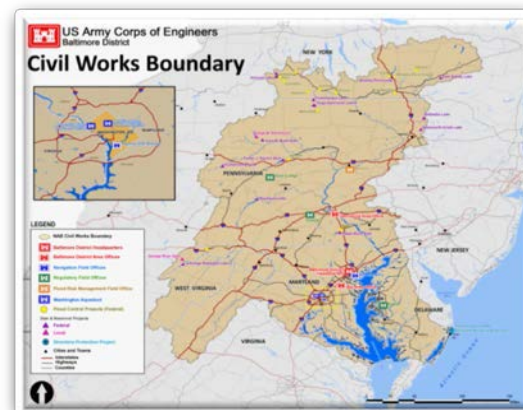
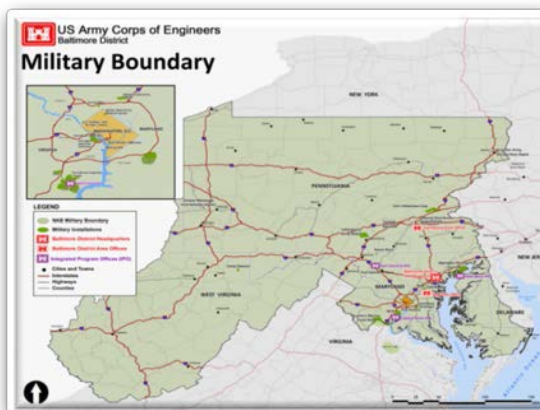
- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

## The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreation projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat created
- \$16B in flood damages prevented to date



COL Ed Chamberlayne



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# BALTIMORE DISTRICT WEBPAGE: Business With Us

**BALTIMORE DISTRICT**

**US Army Corps of Engineers**

Search Baltimore District

HOME ABOUT **BUSINESS WITH US** MISSIONS LOCATIONS CAREERS MEDIA CONTACT

HOME > BUSINESS WITH US

### Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.

### Contacts

Name	Email	
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Bill Tully	william.j.tully@usace.army.mil	Capital Area Program Office (CAPO) Manager

### Links

- 2015 Small Business Conference
- Industry Day 2015
- SAME Baltimore
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business

Today's presentation is available for download  
<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



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# Baltimore District Business with Us

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# OUR MISSION AREAS



Civil Works



Military Support



Interagency and International Services (IIS)



Real Property Services Field Office (RSFO)



Emergency Management



Environmental



Washington Aqueduct



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# MILITARY SUPPORT

## Installations\* & Key Tenants & Clients\*\*

### \*Aberdeen Proving Ground, MD

Director of Public Works  
Automotive Technology Evaluation Command  
Environmental, Chemical & Biological Command  
20th Support Signal Command  
US Army Research Institute for Chemical Defense

### \*Adelphi Laboratory Center, MD

Director of Public Works  
Army Research Laboratory

### \*Carlisle Barracks, PA

Director of Public Works  
U. S. Army War College  
Army Heritage Education Center

### \*Defense Distribution Susquehanna, PA

Defense Logistics Agency

### \*Fort Belvoir, VA

Director of Public Works  
Missile Defense Agency

### \*Fort Detrick, MD

Director of Public Works  
US Army Research Institute for Infectious Diseases  
National Interagency Bio-Defense Campus  
Space & Missile Defense Command  
National Center for Medical Intelligence  
National Museum of Health & Medicine

### \*Fort Indiantown Gap, PA

National Guard Training Center

### \*Fort McNair

Director of Public Works  
National Defense University

### \*Fort Meade, MD

Director of Public Works  
Defense Activities Adjudication  
Defense Information School  
Asymmetric Warfare Group  
Defense Logistics Agency

### \*Joint Base Myer – Henderson Hall, VA

Director of Public Works

### Joint Base Andrews-Naval Facilities

### \*Letterkenny Army Depot, PA

Director of Public Works

### \*\*National Geospatial Agency

### \*\*Space & Missile Defense Command

### \*\*Military District of Washington

### \*\*Washington Headquarters Service

### \*\* Pentagon



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# Military Engineering & Construction Missions



USAMRIID, Fort Detrick



USAMRICD, APG

## We support the warfighter ...

...through a very large military program in support of 12 military installations in the states of:

- ✓ Maryland
- ✓ Pennsylvania
- ✓ West Virginia
- ✓ District of Columbia
- ✓ Northern Virginia

• Projects include design and construction of:

- ✓ Administrative spaces
- ✓ Medical and laboratory facilities
- ✓ Training facilities
- ✓ Childcare centers
- ✓ Barracks

- \$1.9 billion program in the next 5 FYs
- We made major contributions to the success of BRAC '05 (\$4.2 billion)



Replace DLA Headquarters, Defense Distribution Susquehanna PA



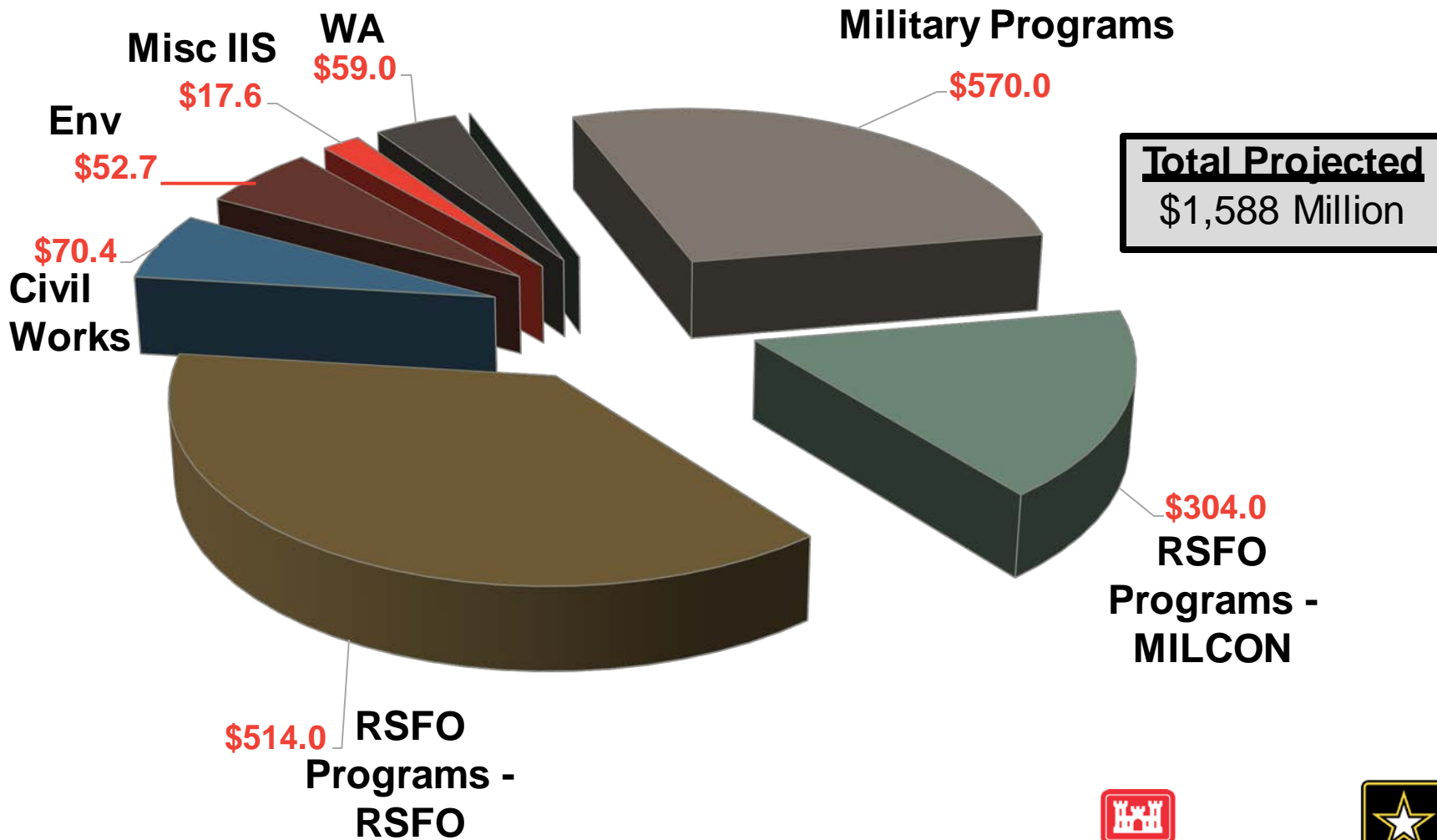
Public Health Command, APG



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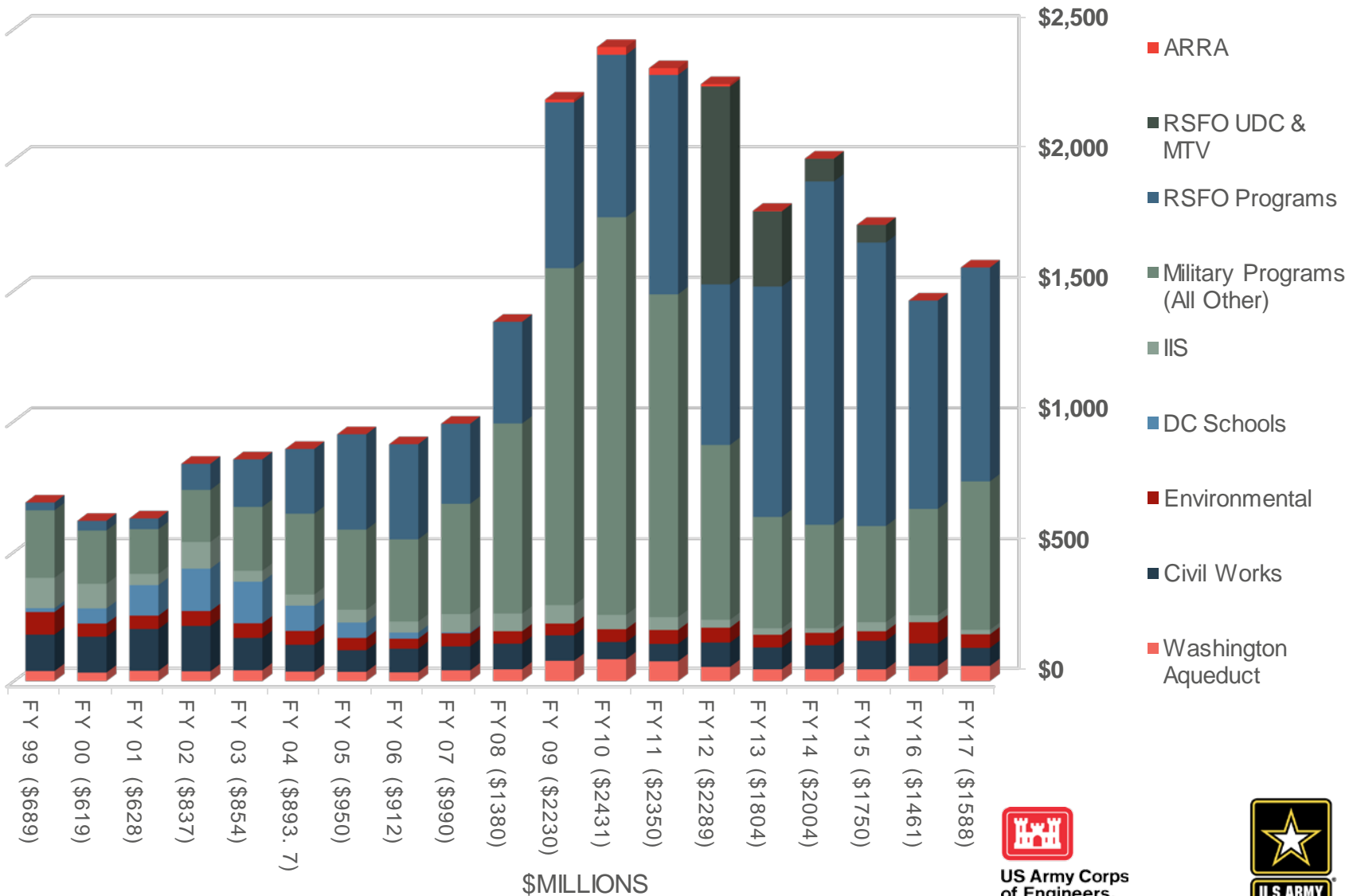


# BALTIMORE DISTRICT FY17 BUDGETED EXPENDITURES





# FY99 – FY17 PROGRAM WORKLOAD



# Emerging Trends:

## ➤ Increased Sustainment, Restoration, Modernization (SRM)

- Support to Major Installation Tenants
- Projects \$250k-\$4M in 3<sup>rd</sup> & 4<sup>th</sup> Qtrs
- Strategic Planning and Procurement of IDIQ Competitive 8(a) Task Order contract vehicles
- Continued Use of 8(a) Contracts for actions < \$ 4.5M
- Use of USACE Enterprise wide IDIQs for Design Build/Design Bid Build Project Delivery
- Performance Oriented Contract Awards (POCA)

## ➤ MILCON

- Lean Program FY17 – 20 (Primarily East Campus, NSA, Ft Meade)

## ➤ Environmental

- Continued use of MATOC & SATOC contract vehicles

## ➤ International & Interagency Services (IIS)

- Increased workload from Non DOD Clients (US Secret Service, National Institute of Standards & Testing (NIST))
- Intelligence Community Campus
- Design Build/Design Bid Build Project Delivery

## ➤ New Initiatives

- Medical Support for SRM
- Department of Veterans Affairs (DVA) BIM
- BUILDER

## ➤ Civil Works

- 
- 



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# FY16 SMALL BUSINESS ACCOMPLISHMENTS



Data Date: 5 October 2016

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$311,469,020	36.71% / 23% / 24.08%	32.50%
Small Disadvantaged	\$175,724,500	20.71% / 5% / 15.57%	18.74%
8(a)	\$74,400,444	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$83,458,272	9.86% / 5% / 8.02%	6.23%
Service-Disabled Veteran-Owned	\$62,150,243	7.32% / 3% / 2.18%	3.81%
HUBZone	\$8,191,079	.96% / 3% / 1.20%	4.05%

**Total Dollars Obligated (to include SB awards): \$848,263,689**

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



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# How to Improve Your Chances



- Do your homework—review our website
- Respond to Sources Sought Notices/Request for Information and ultimately solicitations—rule of two must be demonstrated before NAB can set aside for SBCs
- Keep your firm's information current
- Market your firm/match up capabilities against USACE requirements
- Have all financial documents (bonding) in order
- Adhere to the requirements of the RFP/IFB
- Provide sufficient information when responding to solicitations



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# How to Improve Your Chances (con't)



- Don't respond in generalities
- CPARS
- Don't make the presumption the Government will figure it out
- Understand the commitments/parameters within the business relationship up front
- Ask questions during the Q&A stage—if you don't agree with the SB participation goals set in the RFP
- Provide solutions, cost savings, value added, the necessary experience



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# Keys to a Successful Debriefing



- Prepare in advance
- Ensure to ask for one
- Get there early
- Ensure that the key players are in attendance from your firm
- Ask specific questions
- Take notes
- Be receptive to both strengths and weaknesses
- Develop and incorporate lessons learned result for future submissions
- Don't be combative



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# REAL PROPERTY SERVICES FIELD OFFICE (RSFO)

## We support the Intelligence Community...

- National Program Manager for NSA/Intelligence Community.
  - Provide real estate, design and construction services
- Baltimore District is a key player in emerging priorities, such as cybersecurity.
- Customers in addition to NSA include both DoD and non-DoD agencies with secure needs.
- Provides full service support to the Office of the Director of National Intelligence.
- Total program FY16-20: \$5.5 billion.



Intelligence Community  
Center - Bethesda



Joint Operations Center



Mountainview  
Buckley Air Force Base



Utah Data Center



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# EAST CAMPUS PROGRAM



**Joint Operations Center**



**East Campus South Parking Structure**



**East Campus Building Marine Corps**



**East Campus Bldg 2**



**High Performance Computing Center**



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# CIVIL WORKS MISSIONS

We provide **water resource planning, engineering design, and construction support**.....focused on **navigation, flood control and environmental restoration**.

**Susquehanna and Potomac River Basins** 64,000 mi<sup>2</sup> area with 7,000 miles of coastline

- **Operate and maintain:**
  - ✓ 290 miles of federal navigation channels
  - ✓ 148 miles of federal flood protection levees
  - ✓ 15 federal flood risk management dams and reservoirs
  - ✓ Over 15 million visitor hours to our recreation areas
- **Key contributions:**
  - ✓ Over \$16B in Flood Damage Prevented
  - ✓ Constructed ~600 acres of new Maryland oyster bars through 2015
  - ✓ 1,140 acres of remote islands being restored



Chesapeake Bay



Ecosystem Restoration



Baltimore Harbor



Flood Risk Management



Navigation



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# ENVIRONMENTAL SERVICES

## We support our environment by...

- Cleaning up sites contaminated with hazardous, toxic or radioactive waste or ordnance through the Formerly Used Defense Sites program
- Cleaning up low-level radioactive waste from the nation's early atomic weapons program through the Formerly Utilized Sites Remedial Action Program
- Supporting the U.S. Environmental Protection Agency by cleaning up Superfund sites and working with its Brownfields and Urban Waters programs
- Supporting the Army with the Base Realignment and Closure Act program
- Ensuring that facilities comply with federal, state and local environmental laws



Spring Valley Formerly Used Defense Site



Massachusetts Military Reservation Cleanup



Ordnance Removal  
Fort Wainwright, Alaska



STURGIS  
Decommissioning



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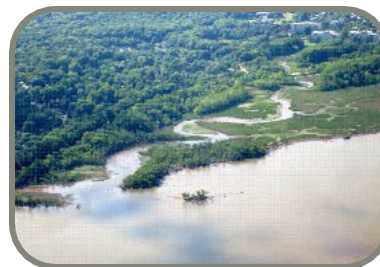
# INTERAGENCY & INTERNATIONAL SERVICES (IIS)

## We support our government family...

- also referred to as “Support for Others,” involves providing reimbursable technical assistance to other Federal agencies, state, and local governments, private U.S. firms, international organizations, and foreign governments
- Customers have included:
  - Library of Congress
  - National Park Service
  - Office of the Director of National Intelligence
  - U.S. Secret Service
  - National Institute of Standards and Technology
  - Environmental Protection Agency



National Institute of  
Standards &  
Technology



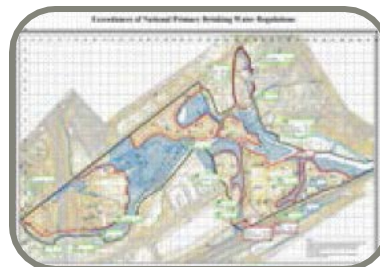
Dyke Marsh  
Restoration



Government  
Accountability Office



U.S. Customs & Border  
Protection's Advance  
Training Center



68<sup>th</sup> Street Cleanup  
Baltimore, MD (EPA)



J.J. Rowley Training  
Center Upgrades



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# WASHINGTON AQUEDUCT

We operate a **public water utility**...

...serving the **District of Columbia, Arlington County, the City of Falls Church,** and portions of **Fairfax County, Va.**

- We produce an average of 180 million gallons per day.
- Our operations are regulated by EPA Region III.
- All costs borne by our three wholesale customers operating under the auspices of a Wholesale Customer Board.
- Our motto:  
**“Safe – Reliable – Cost Effective”**



Residuals Management Project



Georgetown Reservoir



Dalecarlia Water Treatment Plant



Water Quality Testing



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# MILITARY CONTRACTING OPPORTUNITIES CONSTRUCTION



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<b>Project</b>	<b>Location</b>	<b>Projected Advertise</b>	<b>Estimated Range</b>	<b>Acq Strategy</b>
<b>Renovate Dry Laboratory Bldg 207</b>	<b>Adelphi Laboratory Center, Adelphi, MD</b>	<b>2<sup>nd</sup> Qtr FY17</b>	<b>\$1M – \$5M</b>	<b>SB-8(A)</b>
<b>Retrofit of 4 Existing dry ponds to created wetlands for TMDL removal to meet state mandate.</b>	<b>APG, MD</b>	<b>2<sup>nd</sup> Qtr FY17</b>	<b>\$1M - \$5M</b>	<b>SB-8(A)</b>
<b>Repair and renovation of building 4120</b>	<b>APG, MD</b>	<b>3<sup>rd</sup> Qtr FY17</b>	<b>\$5M – \$10M</b>	<b>SB</b>
<b>Replace water tower reservoir and associated pumps/controls</b>	<b>DDSP , New Cumberland</b>	<b>1<sup>st</sup> Qtr FY17</b>	<b>\$5M – \$10M</b>	<b>SB</b>
<b>Replace water tower reservoir and associated pumps/controls</b>	<b>DDSP , New Cumberland</b>	<b>1<sup>st</sup> QtrFY17</b>	<b>\$5M – \$10M</b>	<b>SB</b>
<b>Upgrade Public Safety Facility Bldg 911</b>	<b>DDSP , New Cumberland</b>	<b>1<sup>st</sup>/2<sup>nd</sup> Qtr FY17</b>	<b>\$5M - \$10M</b>	<b>SB</b>
<b>DLA HQ's Bldg 2462 Overwatch Facility and Paver Repair</b>	<b>Fort Belvoir, VA</b>	<b>1<sup>st</sup> FY17</b>	<b>\$1M - \$5M</b>	<b>SB</b>

<b>Project</b>	<b>Location</b>	<b>Projected Advertise</b>	<b>Estimated Range</b>	<b>Acq Strategy</b>
<b>Building Lot Expansion</b>	<b>MDA HQ, Ft Belvoir, VA</b>	<b>2nd/3rd Qtr FY17</b>	<b>\$500K - \$1M</b>	<b>SBSA</b>
<b>Building 8605 – Unaccompanied Enlisted Personnel Housing</b>	<b>Fort Meade, MD</b>	<b>4<sup>th</sup> Qtr FY17</b>	<b>\$10M - \$25M</b>	<b>8(a) Comp</b>
<b>Whole Building Renovation of Barracks Bldg 246</b>	<b>Ft. Myer, VA</b>	<b>2<sup>nd</sup>/3<sup>rd</sup> Qtr FY17</b>	<b>\$25 M - \$100M</b>	<b>TBD</b>
<b>Renovated administrative wing in building 301 at National Institute of Standards &amp; Technology</b>	<b>Gaithersburg, MD</b>	<b>4<sup>th</sup> FY17</b>	<b>\$1M – \$5M</b>	<b>TBD</b>
<b>Renovate 459 AW HQ, Bldg 3755</b>	<b>Joint Base Andrews, MD</b>	<b>4<sup>th</sup> Qtr FY17</b>	<b>\$10M - \$25M</b>	<b>TBD</b>
<b>Taxiway Whiskey Phase One Electrical Vault</b>	<b>Joint Base Andrews, MD</b>	<b>2<sup>nd</sup> Qtr FY17</b>	<b>\$5M - \$10M</b>	<b>TBD</b>

Project	Location	Projected Advertise	Estimated Range	Acq Strategy
Construct Alert Crew Facility, Bldg 3650	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY17	\$1M – \$5M	SB-8(A)
FY17 DBB Repair AES Training/Admin Bldg. 3744, JBA	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY17	\$1M – \$5M	SB-8(A)
Renovate APS, Bldg 3623, JBA	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY17	\$1M – \$5M	SB-8(A)
Construction upgrades to electrical vault for airfield lighting systems	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY17	\$5M - \$10M	Unr
Renovate 459 AW HQ, Bldg 3755	Joint Base Andrews, MD	4 <sup>th</sup> FY18	\$10M - \$25M	Unr
Construction upgrades to electrical vault for airfield lighting systems	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY17	\$5M - \$10M	Unr
Renovate 459 AW HQ, Bldg 3755	Joint Base Andrews, MD	4 <sup>th</sup> Qtr FY18	\$10M - \$25M	Unr

# **CIVIL WORKS CONTRACTING OPPORTUNITIES CONSTRUCTION**



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Project	Location	Projected Advertise	Estimated Range	Acq Strategy
Wicomico River Maintenance Dredging	Wicomico River	1 <sup>st</sup> QFY17	\$1M - \$5M	SB
Twitch Cove/ Big Thorofare Maintenance Dredging	Twitch Cove	1 <sup>st</sup> QFY17	\$1M - \$5M	SB
Rhodes Point, CAP 107 Small Navigation/Jetty	Smith Island, MD	2 <sup>nd</sup> QFY17	\$5M - \$10M	SB
Atlantic Coast of MD Beach Renourishment	Ocean City, MD	2 <sup>nd</sup> Q17	\$10M - \$25M	Unr
Baltimore Harbor & Channels Dredging	Federal Channels into Baltimore Harbor	3 <sup>rd</sup> QFY17	\$10M - \$25M	Unr
Dyke Marsh Wetland Restoration	Arlington, VA	3 <sup>rd</sup> QFY17	\$10M - \$25M	SB
Poplar Island Tidal Inlets for Cell 5A-B	Talbot County, MD	3 <sup>rd</sup> QFY17	\$250K - \$1M	SB

<b>Project</b>	<b>Location</b>	<b>Projected Advertise</b>	<b>Estimated Range</b>	<b>Acq Strategy</b>
<b>Poplar Island 85 Acres of Planting</b>	<b>Talbot County, MD</b>	<b>3<sup>rd</sup> QFY17</b>	<b>\$250K - \$1M</b>	<b>SB</b>
<b>Poplar Is. Expansion – Breakwaters and Dikes</b>	<b>Talbot County, MD</b>	<b>3<sup>rd</sup> QFY17</b>	<b>\$25M - \$100M</b>	<b>Unr</b>
<b>Sand stockpiling for expansion upland cell containment dike. Poplar Island Exp # 3</b>	<b>Talbot County, MD</b>	<b>1<sup>st</sup> Qtr FY18</b>	<b>\$10M - \$25M</b>	<b>Unr</b>
<b>Construction of expansion upland cell containment dike Poplar Island Exp # 4.</b>	<b>Talbot County, MD</b>	<b>3<sup>rd</sup> Qtr FY18</b>	<b>\$25M - \$100M</b>	<b>Unr</b>
<b>Restore 25 acres of oyster reefs in selected tributary Chesapeake Bay Oysters</b>	<b>NAB - Wide</b>	<b>4<sup>th</sup> QtrFY18</b>	<b>\$1M - \$5M</b>	<b>SB</b>
<b>Restore 25 acres of oyster reefs in selected tributary Chesapeake Bay Oysters</b>	<b>NAB - Wide</b>	<b>4<sup>th</sup> Qtr FY19</b>	<b>\$1M - \$5M</b>	<b>SB</b>
<b>Restore 40 acres of oyster reefs in selected tributary Chesapeake Bay Oysters</b>	<b>NAB - Wide</b>	<b>4<sup>th</sup> Qtr FY20</b>	<b>\$1M - \$5M</b>	<b>SB</b>

# **CIVIL WORKS CONTRACTING OPPORTUNITIES CONSTRUCTION**

## **WASHINGTON AQUADUCT**



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Project	Location	Projected Advertise	Estimated Range	Acq Strategy
<b>Clearwell &amp; Reservoir Cleaning</b>	<b>Washington Aqueduct, Washington, DC</b>	<b>1<sup>st</sup> Qtr FY17</b>	<b>\$10M - \$25M</b>	<b>Unr</b>
<b>Dalecarlia Chemical Building Electrical Upgrades</b>	<b>Washington Aqueduct, Washington, DC</b>	<b>1<sup>st</sup> Qtr FY17</b>	<b>\$5M - \$10M</b>	<b>Unr</b>
<b>Transmission Main Improvements</b>	<b>Washington Aqueduct, Washington, DC</b>	<b>1<sup>st</sup> Qtr FY17</b>	<b>\$5M - \$10M</b>	<b>SB</b>
<b>Georgetown Reservoir Building Improvements</b>	<b>Washington Aqueduct, Washington, DC</b>	<b>1<sup>st</sup> Qtr FY17</b>	<b>\$5M - \$10M</b>	<b>Unr</b>

Chief, Planning & Engineering Branch  
Washington Aqueduct Division  
U.S. Army Corps of Engineers, Baltimore District  
202.764.2776 (Office)  
Email: [nathan.h.cole@usace.army.mil](mailto:nathan.h.cole@usace.army.mil)



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Project	Location	Projected Advertise	Estimated Range	Acq Strategy
Third High Reservoir Maintenance and Improvements	Washington Aqueduct, Washington, DC	1 <sup>st</sup> Qtr FY17	\$1M - \$5M	Unr
West Filter Building Valve Replacements	Washington Aqueduct, Washington, DC	3 <sup>rd</sup> Qtr FY17	\$5M - \$10M	SB
North Clearwell Maintenance and Improvements	Washington Aqueduct, Washington, DC	4 <sup>th</sup> Qtr FY17	\$10M - \$25M	SB

**POC: Nathan Cole**

Chief, Planning & Engineering  
Branch Washington Aqueduct  
Division

U.S. Army Corps of Engineers, Baltimore

District 202.764.2776 (Office)

Email: [nathan.h.cole@usace.army.mil](mailto:nathan.h.cole@usace.army.mil)



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# **IDIQ CONTRACTING OPPORTUNITIES**

## **WASHINGTON AQUADUCT**



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Type of Work	Electrical SATOC	Mechanical SATOC	Civil SATOC
NAICS Code	238210 - Electrical Contractors and Other Wiring Installation Contractors	237110 - Water and Sewer Line and Related Structures Construction	236220 - Commercial and Institutional Building Construction
Capacity	Total = \$8.0 M \$4.0 M Base; Two \$2.0 M options	Total = \$8.0 M \$4.0 M Base; Two \$2.0 M options	Total = \$8.0 M \$4.0 M Base; Two \$2.0 M options
Contract Performance	Total = 5 years 3 Year Base; Two 1 year options	Total = 5 years 3 Year Base; Two 1 year options	Total = 5 years 3 Year Base; Two 1 year options
Set Aside	8(a)	8(a)	8(a)
Type of Contract	Design-Build & Design-Bid-Build	Design-Build & Design-Bid-Build	Design-Build & Design-Bid-Build
No. of Awards	1 Award	1 Award	1 Award
How will Contract be Competed	Competitive	Competitive	Competitive
Procurement Schedule	RFP - Q1, FY 17 Award - Q3, FY 17	RFP - Q1, FY 17 Award - Q3, FY 17	RFP - Q2, FY 17 Award - Q4, FY 17
Geographical Area	Pri marily WA wi th Bal timore Di strict Access	Pri marily WA wi th Bal timore Di strict Access	Pri marily WA wi th Bal timore Di strict Access
Task Order Limitations	Min. - \$2,500 Max. - \$4.0M	Min. - \$2,500 Max. - \$4.0M	Min. - \$2,500 Max. - \$4.0M

**POC: Nathan Cole**

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# **IDIQ CONTRACTING OPPORTUNITIES**

## **VALUE ENGINEERING**



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# VALUE ENGINEERING

Contract Vehicle	SATOC ( Architect Engineer)
Capacity	\$4.5M each
Set Aside	All Small Business
Type of Contract	VE Services to support NAB, NAD
# of Awards	2 awards w/\$4.5M capacity each
Contract Performance Period	5 year base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Scheduled advertise: Oct 2017 Scheduled Award – Mar 2019
Geographic Area	North Atlantic Region
Type of Work	Value Engineering Services and Study Facilitation
Task order limitations	Minimum \$2,500 No Maximum

**POC: Sean Dawson**

Value Engineering Officer

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# IDIQ CONTRACTING OPPORTUNITIES

## REAL ESTATE



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# Planned FY20 DNRP BPA

Defense National Relocation Program BPA	
Contract Vehicle	BPA
Capacity	\$249M
Set Aside	NA
Type of Contract	Relocation Services
# of Awards	Variable based on program volume
Contract Performance Period	5 year
How will contract be competed	Request For Proposal Best Value
Procurement Schedule	Award by 2nd Quarter FY20
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	Relocation Services for Gov. Empl. Enrolled in DNRP
BPA Call limits	Maximum Per Call: \$245K

**POC: Mike Schaetzle**

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# CONTRACTING OPPORTUNITIES

# PLANNING



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# PLANNING AE SERVICES MATOC

Contract Vehicle	MATOC
Capacity	\$9.0 M (Shared Pool)
Set Aside	Small Business
Type of Contract	AE Services (Evaluating Scope to Confirm)
# of Awards	Two
Contract Performance Period	3 Year Base with 2 Option Years
How will contract be competed	Request for Proposal Best Value
Procurement Schedule (2 phase)	Sources Sought 1 <sup>st</sup> QTR FY2017 Request For Proposal 2 <sup>nd</sup> Qtr FY2017 Scheduled award 3rd Qtr FY2017
Geographic Area	Primarily NAB with NAD access
Type of Work	Planning AE Services for Environmental Planning Support
Task order limitations	Minimum \$3,000 Maximum \$5.0 M

**POC: Mike Schuster**

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# CONTRACTING OPPORTUNITIES ENVIRONMENTAL



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Project	Location	Projected Advertise	Estimated Range	Acq Strategy
Cost To Complete & Environmental Management Support	DLA HQ, Fort Belvoir	1 <sup>st</sup> Qtr FY17	SB-WO	\$5M- \$10M

# **IDIQ CONTRACTING OPPORTUNITIES**

## **ENVIRONMENTAL**



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# FY17 MULTIPLE AWARD ENVIRONMENTAL SERVICES (MAES)

<b>Contract Vehicle</b>	<b>MATOC</b>
<b>Capacity</b>	<b>\$230M Shared between all awardees</b>
<b>Set Aside</b>	<b>Up to six (6) Small Business Reserves</b>
<b>Type of Contract</b>	<b>Environmental Services</b>
<b># of Awards</b>	<b>Up to 10</b>
<b>Contract Performance Period</b>	<b>5 year Ordering Period</b>
<b>How will contract be competed</b>	<b>Request For Proposal Best Value</b>
<b>Procurement Schedule (2 phases)</b>	<b>Sources Sought June 2015 Request For Proposal 9 Sep 2016 Proposals due 1 Nov 2016 Scheduled award Sep 2017</b>
<b>Geographic Area</b>	<b>NAD Mission areas including CONUS, AK, HI, PR</b>
<b>Type of Work</b>	<b>General Environmental Services</b>
<b>Task order limitations</b>	<b>Up to total MATOC</b>
<b>Competition after award</b>	<b>capacity Fair Opportunity</b>

**POC: Kathryn Brown**

**Contract Specialist**

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# FY18 ENVIRONMENTAL A/E (HTRW & MILITARY MUNITIONS )

<b>Contract Vehicle</b>	Suite of IDIQ contracts
<b>Capacity</b>	~\$160 M
<b>Set Aside</b>	TBD
<b>Type of Contract</b>	Architect Engineer
<b># of Awards</b>	TBD
<b>Contract Performance Period</b>	5 year Ordering Period
<b>How will contract be competed</b>	Brooks Act
<b>Procurement Schedule (2 phases)</b>	Sources Sought 1 <sup>st</sup> Qtr FY17 Request For Proposal 2 <sup>nd</sup> Qtr FY2017 Scheduled award 2 <sup>nd</sup> Qtr FY2018
<b>Geographic Area</b>	NAD Mission areas including AK, HI, PR
<b>Type of Work</b>	HTRW & Military Munitions AE Services
<b>Task order limitations</b>	TBD
<b>Competition after award</b>	Fair Opportunity

**POC: Emily Schiffmacher**

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# **IDIQ CONTRACTING OPPORTUNITIES**

# **CONSTRUCTION**



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# HUBZone/SDVOSB MATOC

<b>Contract Vehicle</b>	<b>MATOC</b>
<b>Capacity</b>	<b>\$49.9M Shared among all awardees</b>
<b>Set Aside</b>	<b>HUBZone and SDVOSB</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>3 to 5 contractors on MATOC</b>
<b>Contract Performance Period</b>	<b>Base + 4 ea 1 year Options</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule (2 phase)</b>	<b>PHASE I Issue 2<sup>nd</sup> Qtr FY17 Scheduled Award 4<sup>th</sup> Qtr FY17</b>
<b>Geographic Area</b>	<b>NAB Primary with North Atlantic Region access</b>
<b>Type of Work</b>	<b>New Construction/Renovation/Potential for Civil</b>
<b>Task order limitations</b>	<b>Minimum \$2,500 No Maximum</b>

**POC: Roger A. Moore, P.E., PMP**

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## Competitive 8(a) SATOCs

<b>Contract Vehicle</b>	<b>Competitive SATOC</b>
<b>Capacity</b>	<b>\$8M each award</b>
<b>Set Aside</b>	<b>8(a)</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>5 Awards</b>
<b>Contract Performance Period</b>	<b>5 year Base</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule (2 Phases)</b>	<b>Advertise 2<sup>nd</sup> Qtr FY17 Scheduled Awards 3<sup>rd</sup>/ 4<sup>th</sup> Qtr FY17</b>
<b>Geographic Area</b>	<b>Installation Specific ( APG, Belvoir, Meade)</b>
<b>Type of Work</b>	<b>New Construction/Renovation - Intended for "small project initiative"</b>
<b>Task order limitations</b>	<b>Minimum \$2,500 No Maximum</b>

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# Construction 8(a) MATOC

<b>Contract Vehicle</b>	<b>MATOC</b>
<b>Capacity</b>	<b>\$40M*</b>
<b>Set Aside</b>	<b>8(a)</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>4 Awards with \$10M capacity each</b>
<b>Contract Performance Period</b>	<b>5 year Base</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule (2 phases)</b>	<b>Advertise (Phase 1) 2<sup>nd</sup> Qtr FY17 Scheduled Award 2<sup>nd</sup> Qtr Qtr FY17</b>
<b>Geographic Area</b>	<b>NAB Primary with North Atlantic Region access</b>
<b>Type of Work</b>	<b>New Construction/Renovation/Potential for Civil</b>
<b>Task order limitations</b>	<b>Minimum \$2,500 No Maximum</b>

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# Construction Management Support

<b>Contract Vehicle</b>	<b>5 SATOCs</b>
<b>Capacity</b>	<b>\$49.9M (5 individual contracts at (9.9Mea.))</b>
<b>Set Aside</b>	<b>8(a) Set Aside</b>
<b>Type of Contract</b>	<b>Individual SATOCs from single synopsis</b>
<b># of Awards</b>	<b>5 Awards total</b>
<b>Contract Performance Period</b>	<b>5 years base</b>
<b>How will contract be competed</b>	<b>AE Brooks Act procurement</b>
<b>Procurement Schedule</b>	<b>Advertised 2nd Qtr FY17 Scheduled Award 1<sup>st</sup> Qtr FY18</b>
<b>Geographic Area</b>	<b>NAD-wide</b>
<b>Type of Work</b>	<b>Construction Management Support</b>
<b>Task order limitations</b>	<b>Minimum \$100K (Expected) Maximum \$2M (individual TO - expected)</b>

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# Construction

<b>Contract Vehicle</b>	<b>IDIQ</b>
<b>Capacity</b>	<b>\$150M - \$200M</b>
<b>Set Aside</b>	<b>NA</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>TBD</b>
<b>Contract Performance Period</b>	<b>5 year Base</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule</b>	<b>Advertise 2nd Qtr FY18 Scheduled Award 4th Qtr FY18</b>
<b>Geographic Area</b>	<b>Joint Base Andrews, MD</b>
<b>Type of Work</b>	<b>New Construction/Renovation</b>
<b>Task order limitations</b>	<b>Minimum \$2000 No Maximum</b>

**POC: Robert Wood**

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# Construction

<b>Contract Vehicle</b>	<b>SATOC</b>
<b>Capacity</b>	<b>\$25M</b>
<b>Set Aside</b>	<b>SB</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>TBD</b>
<b>Contract Performance Period</b>	<b>5 year Base</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule</b>	<b>Advertise 3rd Qtr FY17 Scheduled Award 1st Qtr FY18</b>
<b>Geographic Area</b>	<b>Joint Base Andrews, MD</b>
<b>Type of Work</b>	<b>New Construction/Renovation</b>
<b>Task order limitations</b>	<b>Minimum \$2000 No Maximum</b>

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# RSFO IDIQ

<b>Contract Vehicle</b>	<b>SATOC</b>
<b>Capacity</b>	<b>\$103M</b>
<b>Set Aside</b>	<b>NA</b>
<b>Type of Contract</b>	<b>Design-Build and Design-Bid-Build</b>
<b># of Awards</b>	<b>NA</b>
<b>Contract Performance Period</b>	<b>5 year Base</b>
<b>How will contract be competed</b>	<b>Two Phase Best Value Trade Off</b>
<b>Procurement Schedule</b>	<b>Advertise 2<sup>nd</sup> Qtr FY17 Scheduled Award 1st Qtr FY18</b>
<b>Geographic Area</b>	<b>Nation-wide (CONUS + Hawaii)</b>
<b>Type of Work</b>	<b>New Construction/Renovation</b>
<b>Task order limitations</b>	<b>Minimum \$2000 No Maximum</b>

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Tamika Gray	<a href="mailto:tamika.gray@usace.army.mil">tamika.gray@usace.army.mil</a>	Deputy for Small Business
Mike Rogers	<a href="mailto:michael.j.rogers@usace.army.mil">michael.j.rogers@usace.army.mil</a>	Chief, Environmental & Munitions Design Center
Shelley Spayde	<a href="mailto:shelley.a.spayde@usace.army.mil">shelley.a.spayde@usace.army.mil</a>	Chief, Military Programs
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# FOR MORE INFORMATION

Our District Website:

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Current Contracting Opportunities  
and recently awarded contracts:

[www.fbo.gov](http://www.fbo.gov)

NAB FY 17 Forecast of  
Contracting Opportunities (FCO):

[http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY 2017 FCO as of 30 September 2016.pdf](http://www.nab.usace.army.mil/Portals/63/docs/SmallBusiness/FY_2017_FCO_as_of_30_September_2016.pdf)

<http://www.nab.usace.army.mil/Business-With-Us/>



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# QUESTIONS?



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# BACK UP SLIDES



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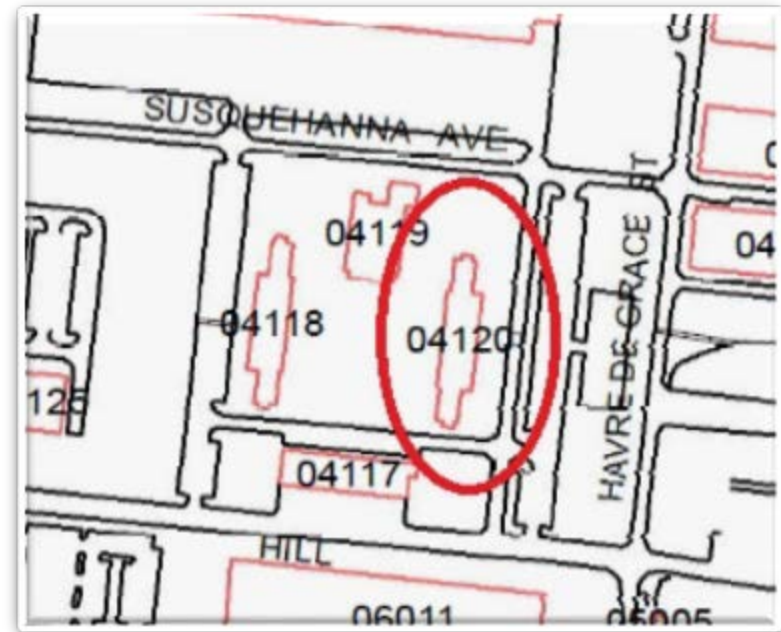


# APG, MD..

## Building 4120

- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Small business set aside
- Scheduled award: TBD

SCOPE: This project consists of restoration and modernization of building 4120 from former barracks space to an administrative office building. Demolition of most of the existing interior construction will be required.



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# Defense Distribution Susquehanna, PA

## Upgrade Public Safety Facility Bldg 911in the Defense Logistics Agency Distribution Center

- Award Amount: \$5M-\$10M
- Mechanism: Design-Bid-Build
- Set Aside: Small Business
- Scheduled award: Sep 16



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