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BALTIMORE DISTRICT



US Army Corps of Engineers

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Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.





Contacts

Name	Email	
Col. Trey Jordan	trey.jordan@usace.army.mil	Baltimore District Commander
Tamika Gray	tamika.gray@usace.army.mil	Deputy for Small Business
Mike Rogers	michael.j.rogers@usace.army.mil	Environmental & Munitions Design Center
Frank Benvenga	frank.c.benvenga@usace.army.mil	Military Programs
Chris Nolta	christopher.m.nolta@usace.army.mil	Civil Programs
Patrick Findlay	patrick.g.findlay@usace.army.mil	Real Property Services Field Office
Scott Drumheller	Scott.Drumheller@usace.army.mil	APG/Ft. Detrick IPO Program Manager
Bill Tully	William.J.Tully@usace.army.mil	APG/Ft. Detrick IPO Program Manager

Links

- SAME Baltimore
- SAME - Chesapeake Post
- Industry Day 2013
- Small Business
- Real Estate
- Contracting



<http://www.nab.usace.army.mil/BusinessWithUs.aspx>

BUILDING STRONG®

U.S. Army Corps of Engineers Baltimore District

Society of American Military Engineers
Baltimore Chapter

Colonel Trey Jordan, P.E.

Commander and District Engineer

Baltimore, MD

Dec. 17, 2014



®

US Army Corps of Engineers
BUILDING STRONG®



We are the U.S. Army



“The Corps’ military missions support the Army as a central component to our nation’s defense – prevent, shape, and win.”

*LTG Thomas P. Bostick
Commander & Chief of Engineers*

➤ Support the Warfighter

...with cutting-edge technology, research and development.

➤ Prepare for Tomorrow

...supporting the Army and the Nation in achieving our energy security and sustainability goals – reducing energy dependence, increasing energy efficiency, and adopting renewable and alternative energy sources.

➤ Transform Civil Works

...as good stewards of our resources, we’re providing the Nation’s water resources needs through prudent investment, modernization and transformation.

➤ Manage Disaster Risks

...Enhancing interagency disaster response and recovery capability.



BUILDING STRONG®

USACE Workforce

Leverage Personnel Resources through partnering/contracting with Private Sector

~700
Uniformed
Military



~33,000 Gov't
Employees

~300,000
Construction
Contractors on
a given day

Unlimited Capability
Perform 100% of Civil Works
&
Military Construction

A-E Firms (5,000 employees)
Perform over 65% of Planning
& Design

AN OVERVIEW: Baltimore District

Overview

- A full service district serving 5 states in the mid-Atlantic and National Capital regions.
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital.
- Executes regional and national programs for USACE.

The Numbers

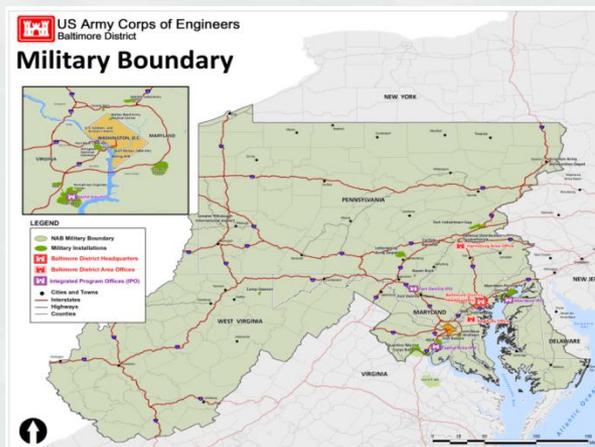
- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreational projects
- 14.4 million visitor hours per year
- 500 acres of oyster habitat created
- \$16 B in flood damages prevented to date



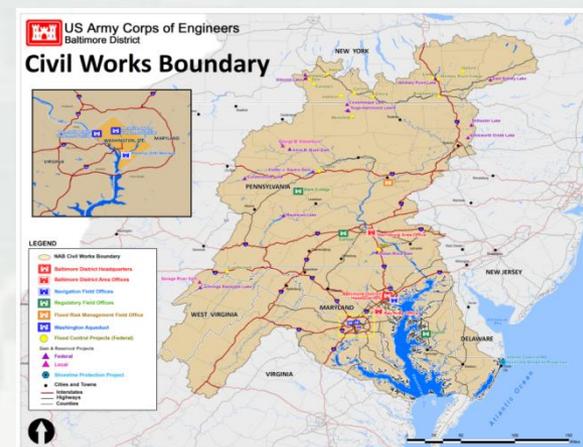
District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

Support to our Military



Support to the Public



Mission

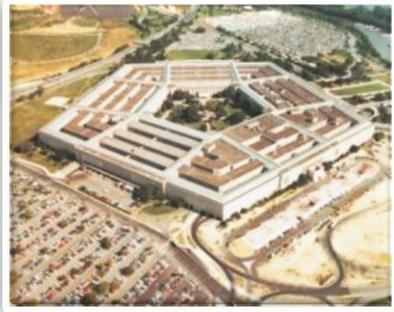


Baltimore District operates corporately to deliver innovative and effective solutions to our customers' engineering challenges in a manner consistent with our values and our principles of environmental stewardship.

Vision

A district known for its ability to honor its commitments and for its focus on customer satisfaction

Baltimore District: What are we known for?



- One of the largest and most visible military missions in the country (National Capital Region)
- Support to the Intelligence Community (NSA, DIA and others)
- Support to the Port of Baltimore and regional economy
- The Washington Aqueduct – drinking water for Washington DC
- Protection and restoration of the Chesapeake Bay
- Regional HTRW Design Center/National Military Munitions Design Center
- Regulatory oversight for natural gas industry pipelines in PA's Marcellus Shale Formation



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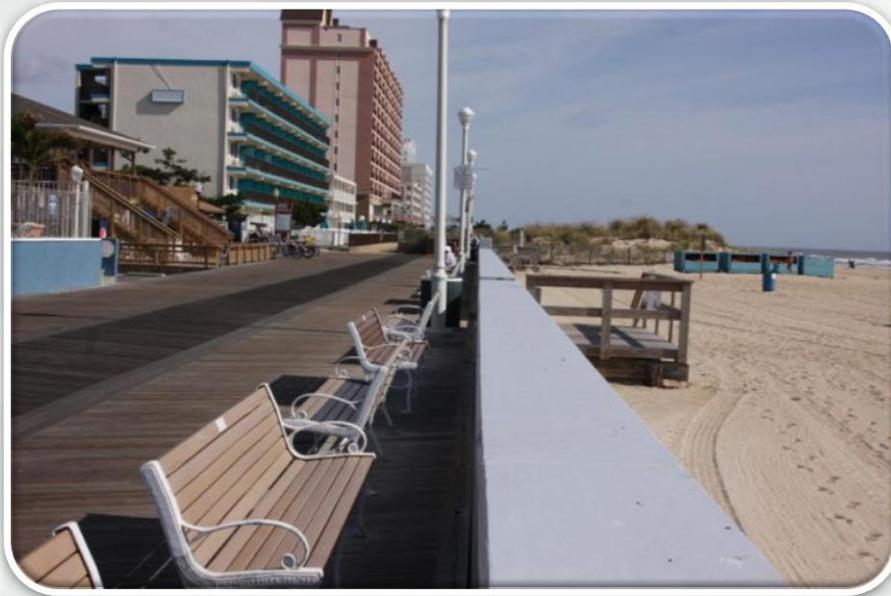
We are Public Servants

- Our projects can be:
 - ▶ Highly visible
 - ▶ Politically sensitive
 - ▶ Large impact to a community
 - ▶ Divisive
 - ▶ Hard to do...



BUILDING STRONG®

Atlantic Coast of Maryland Shoreline Protection



- The contractors have always gone above and beyond the contract requirements to work with the Town of Ocean City to maintain safe beach access for the public, even during periods of heavy use.
- This past year, the contractor was able to wrap up all work and completely demobilize from the site well in advance of the Memorial Day weekend, the unofficial start of the beach season.



Poplar Island



- The wetland planting contractors have continuously provided assistance to the National Aquarium's volunteer planting efforts.
- Provided extra support by obtaining plants, transporting plants to the island, and staking out volunteer planting areas.



BUILDING STRONG®

Spring Valley Formerly Used Defense Site



- The contractor regularly attends public meetings, making presentations and answering questions and concerns.
- They also support VIP and media visits to the site.
- Has made adjustments in the project schedule in order to be sensitive to the needs of the neighborhood.
- Recognizes the political and public sensitivity of the projects and acts accordingly.



BUILDING STRONG®

Joint Land Attack Cruise Missile Defense Netted Sensor System (JLENS)

- High profile national defense project
- Timeline very important
- Significant public concerns
- Privacy, environment
- Key coordination needed
- State of Maryland, APG
- Constant review of contractor progress



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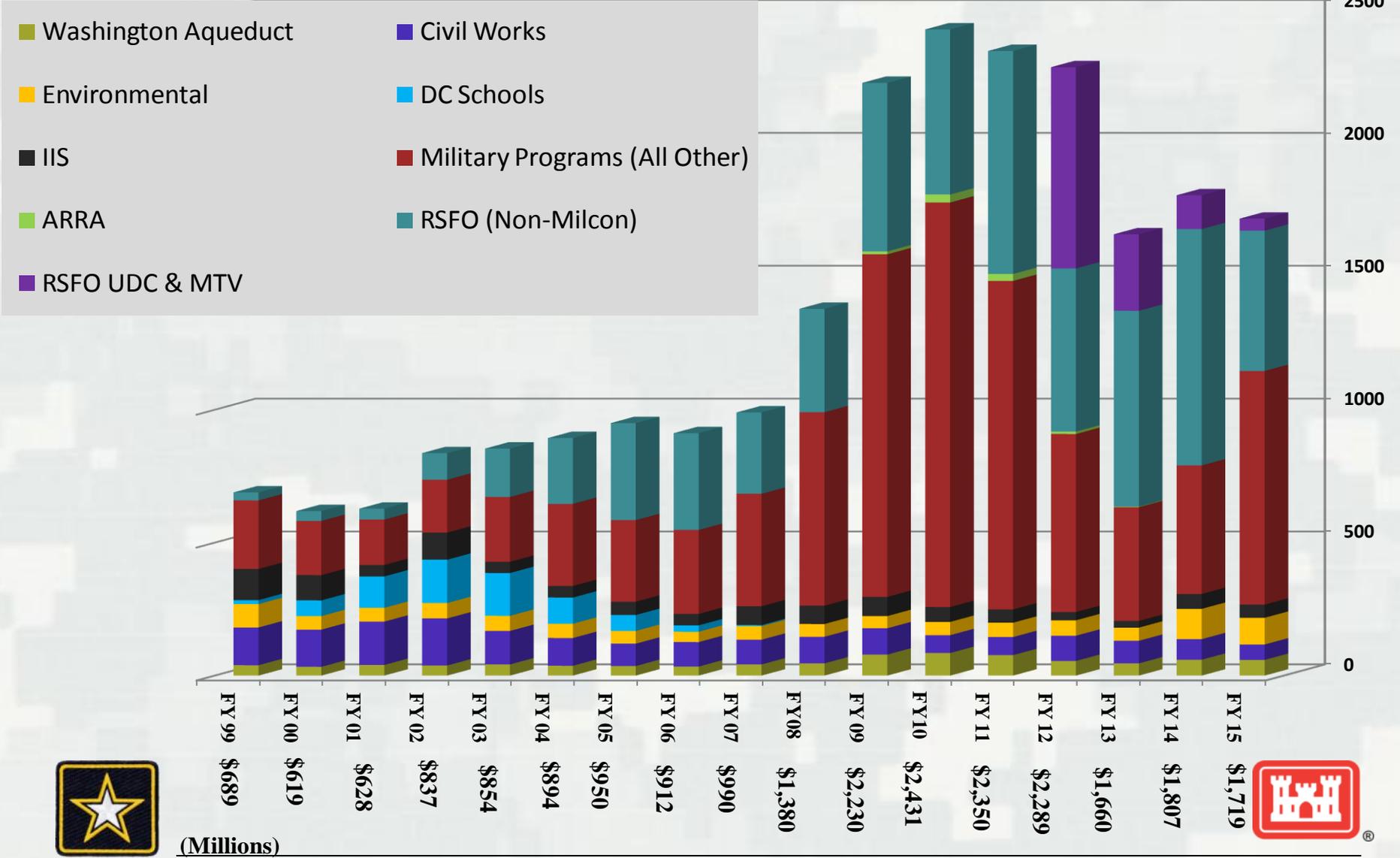
17th St Levee Project



- High-profile, interagency project that will help protect the businesses and residents in the Federal Triangle in the district
- Contactor had to be very flexible due to transportation concerns; Critical street has to be shut down to erect the closure structure
- Structure has to blend in with the historical features in the surrounding National Parks lands



Baltimore District Annual Expenditures

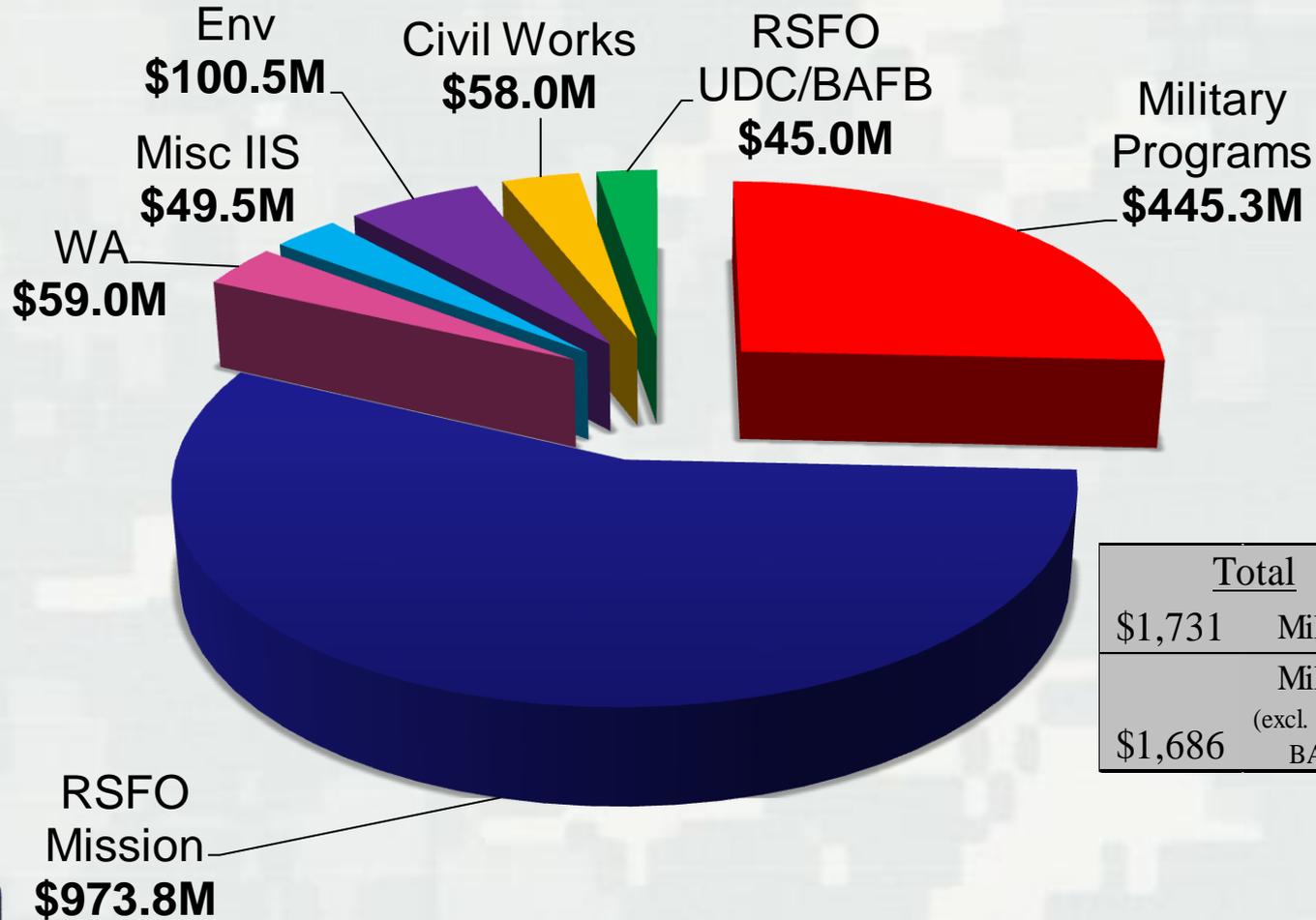


(Millions)



BUILDING STRONG®

FY15 Projected Obligations



Total	
\$1,731	Million
\$1,686	Million (excl. UDC & BAFB)



Webpage

BALTIMORE DISTRICT

 **US Army Corps of Engineers**

ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA LIBRARY CONTACT

Baltimore Corps talks Civil Engineering at Morgan State University

Civil engineers with the U.S. Army Corps of Engineers, Baltimore District, hosted a panel discussion that provided local college students with both professional and personal advice at Morgan State University on Nov. 6.

[Story](#)

Spring Valley

Regulatory & Permitting

Contracting Opportunities

<http://www.nab.usace.army.mil/>



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Baltimore District Business with Us



BALTIMORE DISTRICT

US Army Corps of Engineers

Search Baltimore District

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HOME > BUSINESS WITH US

Business With Us

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Frank Benvenga	frank.c.benvenga@usace.army.mil	Military Programs
Chris Nolta	christopher.m.nolta@usace.army.mil	Civil Programs
Patrick Findlay	patrick.g.findlay@usace.army.mil	Real Property Services Field Office
Scott Drumheller	Scott.Drumheller@usace.army.mil	APG/Ft. Detrick IPO Program Manager
Bill Tully	William.J.Tully@usace.army.mil	APG/Ft. Detrick IPO Program Manager

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BUILDING STRONG®



U.S. Army Corps of Engineers Baltimore District's FY 2015 Forecast of Contracting Opportunities



#	Type of Action	Description of Project	Projected QTR to Advertise	Estimated Award Amount	NAICS Code	Acquisition Strategy	Location
1	CIVIL	Baltimore Harbor & Channels – Maintenance Dredging	3 rd or 4 th	\$10,000,000-\$25,000,000	237990	UNR	Chesapeake Bay, MD
2	CIVIL	Wicomico River Maintenance Dredging	2 nd or 3 rd	\$1,000,000-\$5,000,000	237990	SBSA	Upper Ferry to Salisbury, MD
3	CIVIL	Poplar Island Sand Stockpiling for Dike Raisings	2 nd or 3 rd	\$5,000,000-\$10,000,000	237990	TBD	Talbot County, MD
4	CIVIL	Poplar Island Cell 2 & 6 Dike Raisings	2 nd	\$1,000,000-\$5,000,000	237990	TBD	Talbot County, MD
5	CIVIL	Department of Defense National Relocation Program (DNRP) BPAs	2 nd	\$100,000,000-\$500,000,000 <i>(shared capacity)</i>	531390	UNR <i>Up to 3 BPA awards</i>	Nation-Wide
6	CIVIL	Oyster Substrate	3 rd or 4 th	\$1,000,000-\$5,000,000	237990	SBSA	Middle Eastern Shore, MD
7	CIVIL/WA	Dalecarlia Chemical Building Electrical	2 nd or 3 rd	\$1,000,000-\$5,000,000	238210	TBD	Washington, DC
8	CIVIL/WA	Georgetown Reservoir Building	4 th	\$1,000,000-\$5,000,000	236220	TBD	Washington, DC
9	CIVIL/WA	McMillan Transformer /Switchgear Building	4 th	\$1,000,000-\$5,000,000	237990	TBD	Washington, DC
10	CIVIL/WA	Fire Protection System Improvements	3 rd	\$1,000,000-\$5,000,000	236220	TBD	Washington, DC
11	CIVIL/WA	North Clearwell Maintenance & Improvements	4 th	\$1,000,000-\$5,000,000	237990	TBD	Washington, DC
12	CIVIL/WA	South Connection Butterfly Valve	2 nd	\$100,000 - \$500,000	237990	TBD	Washington, DC



BUILDING STRONG®

Military Program Overview Baltimore District

Presenter: Frank Benvenga, PMP
Chief, Military Programs
17 Dec 2014



®

US Army Corps of Engineers
BUILDING STRONG®

Military Construction



Replace Defense Distribution Center Headquarters



Ft. Detrick Hazardous Material Storage Building



Ft. Belvoir Sensitive Compartmented Information Facility



Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground

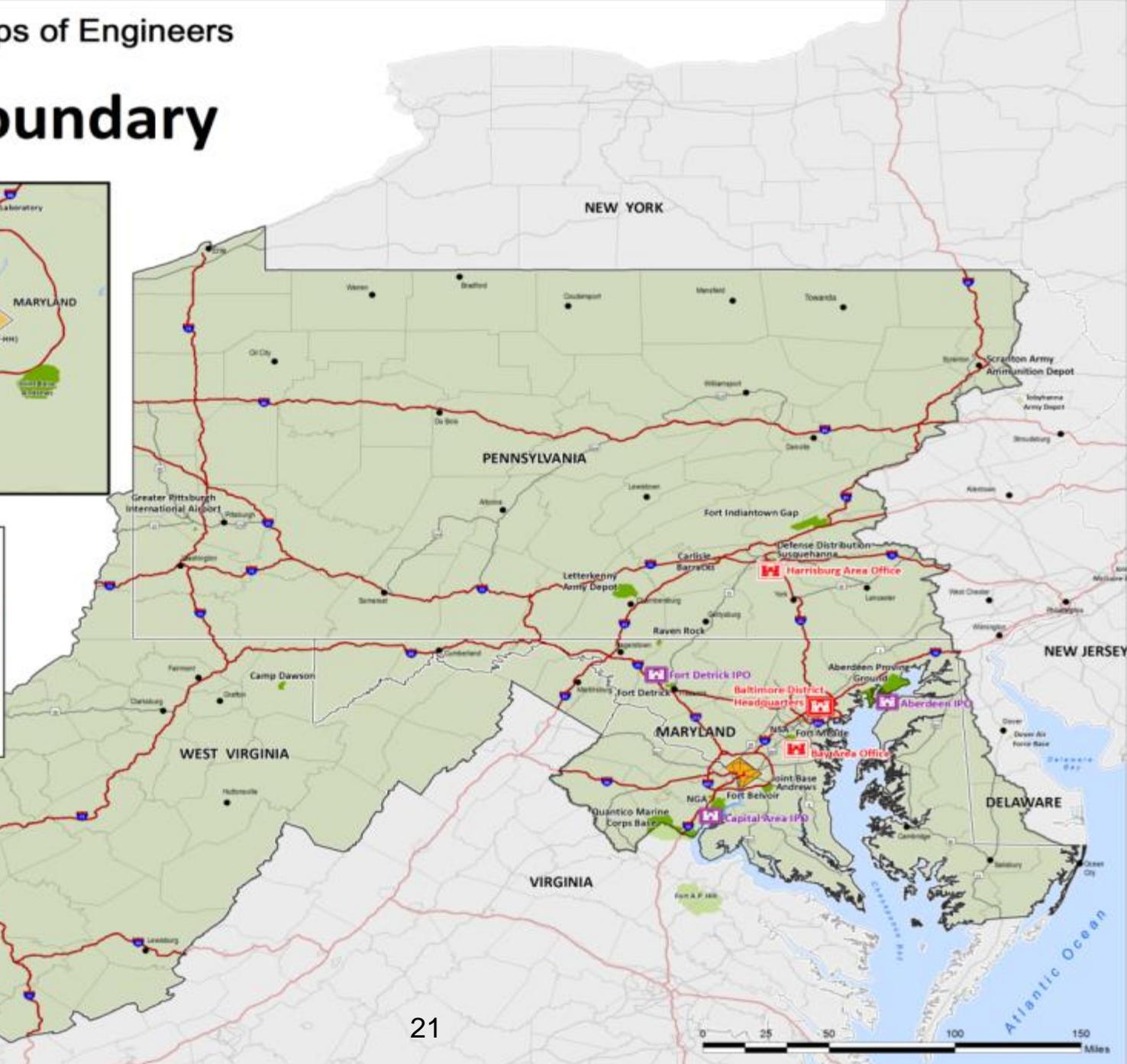


Military Boundary



LEGEND

- NAB Military Boundary
- Military Installations
- Baltimore District Headquarters
- Baltimore District Area Offices
- Integrated Program Offices (IPO)
- Cities and Towns
- Interstates
- Highways
- Counties



MILITARY SUPPORT

Installations* & Key Tenants & Clients**

*Aberdeen Proving Ground, MD

Director of Public Works
Automotive Technology Evaluation Command
Environmental, Chemical & Biological
Command
20th Support Signal Command
US Army Research Institute for Chemical
Defense

*Adelphi Laboratory Center, MD

Director of Public Works
Army Research Laboratory

*Carlisle Barracks, PA

Director of Public Works
U. S. Army War College
Army Heritage Education Center

*Defense Distribution Susquehanna, PA

Defense Logistics Agency

*Fort Belvoir, VA

Director of Public Works
Missile Defense Agency

*Fort Detrick, MD

Director of Public Works
US Army Research Institute for Infectious
Diseases
National Interagency Bio-Defense Campus
Space & Missile Defense Command
National Center for Medical Intelligence
National Museum of Health & Medicine

*Fort Indiantown Gap, PA

National Guard Training Center

*Fort McNair

Director of Public Works
National Defense University

*Fort Meade, MD

Director of Public Works
Defense Activities Adjudication
Defense Information School
Asymmetric Warfare Group
Defense Logistics Agency

*Joint Base Myer – Henderson Hall, VA

Director of Public Works

Joint Base Andrews-Naval Facilities

*Letterkenny Army Depot, PA

Director of Public Works

**National Geospatial Agency

**Space & Missile Defense Command

**Military District of Washington

**Washington Headquarters Service

** Pentagon



FY15 APG, Md.

■ Public Health Command

- Estimated Award
Amount: \$200M-250M
- Mechanism: Design-Bid-Build
- Advertisement: Now in source selection
- Sub-contractor interest



FY15 APG, Md.

■ 20th CBRNE

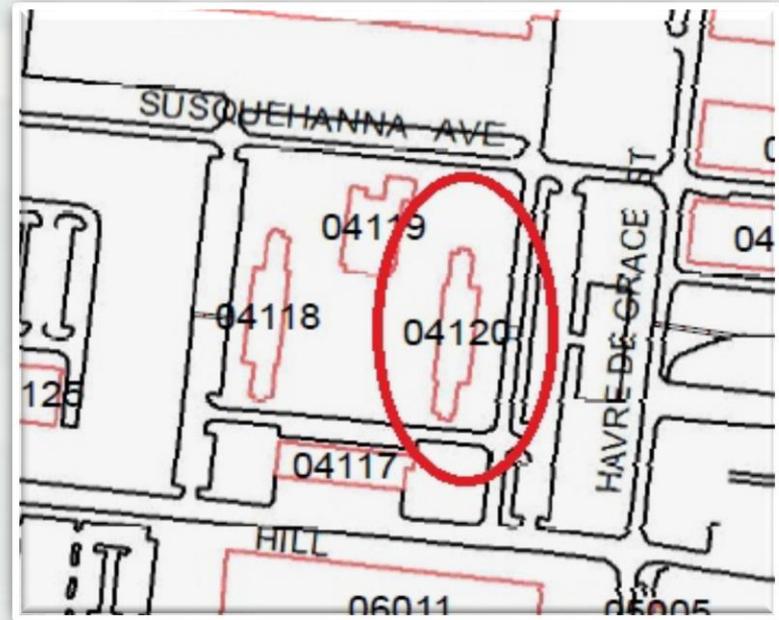
- Award Amount: \$30M-50M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Unrestricted



FY15 APG, Md.

■ Building 4120

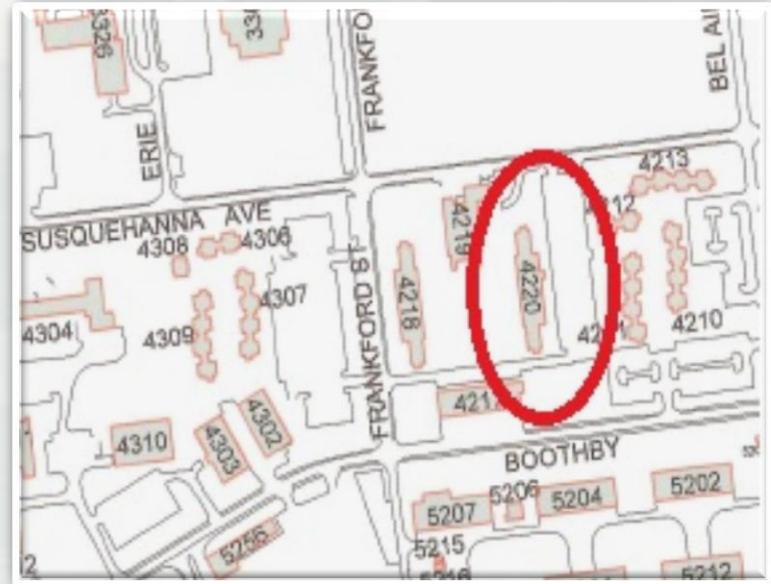
- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 APG, Md.

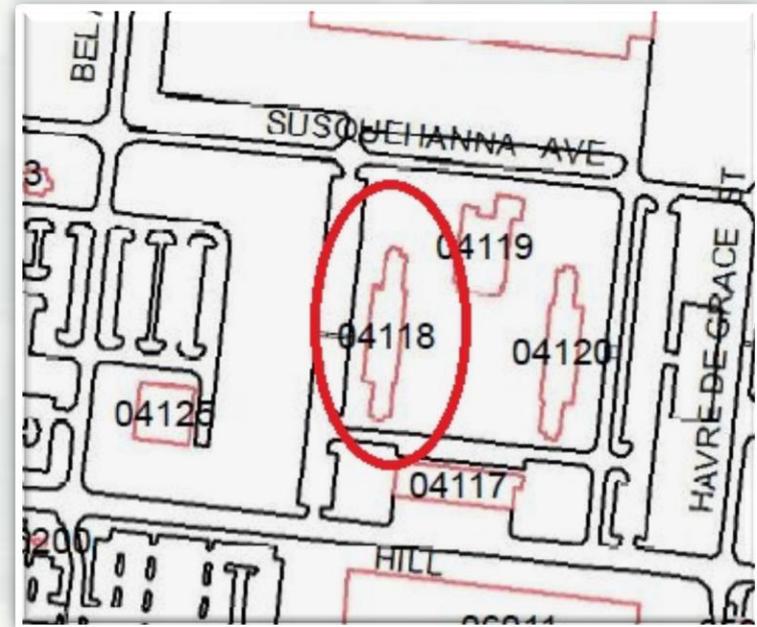
■ Building 4220

- Estimated Award Amount: \$7M-15M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 APG, Md.

- **Building 4118**
 - Award Amount: \$7M-15M
 - Mechanism: Design-Build
 - Advertisement: 3rd Quarter
 - Small business set aside



FY15 Ft Belvoir, VA

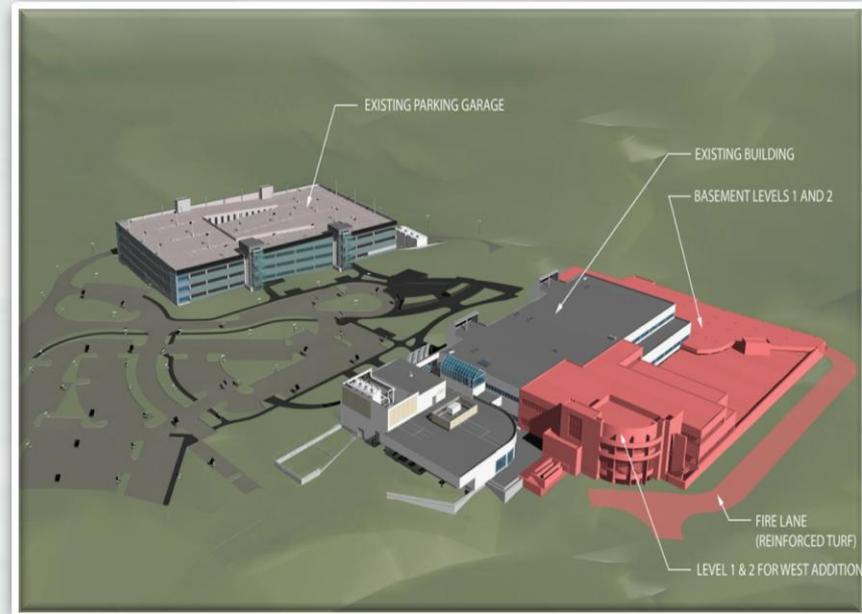
- **Building 2462 Boiler and Chiller Replacement**
 - Award Amount: \$10M-\$15M
 - Project Delivery: Design-Bid-Build
 - Advertisement: 2nd Quarter
 - Set Aside: Small Business



FY15 Ft Belvoir, VA

Information Dominance Center

- Award Amount: \$90M-\$100M
- Project Delivery: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Unrestricted



FY15 Ft Belvoir, VA

▪ Building 2462 Parking Lot

- Award Amount: \$3M-\$7M
- Project Delivery: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Ft Belvoir, VA

- **249 Engineer Battalion Facility Renovation**

- Award Amount: \$10M-\$12M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 Fort Detrick, Md.

■ Hazardous Materials Storage

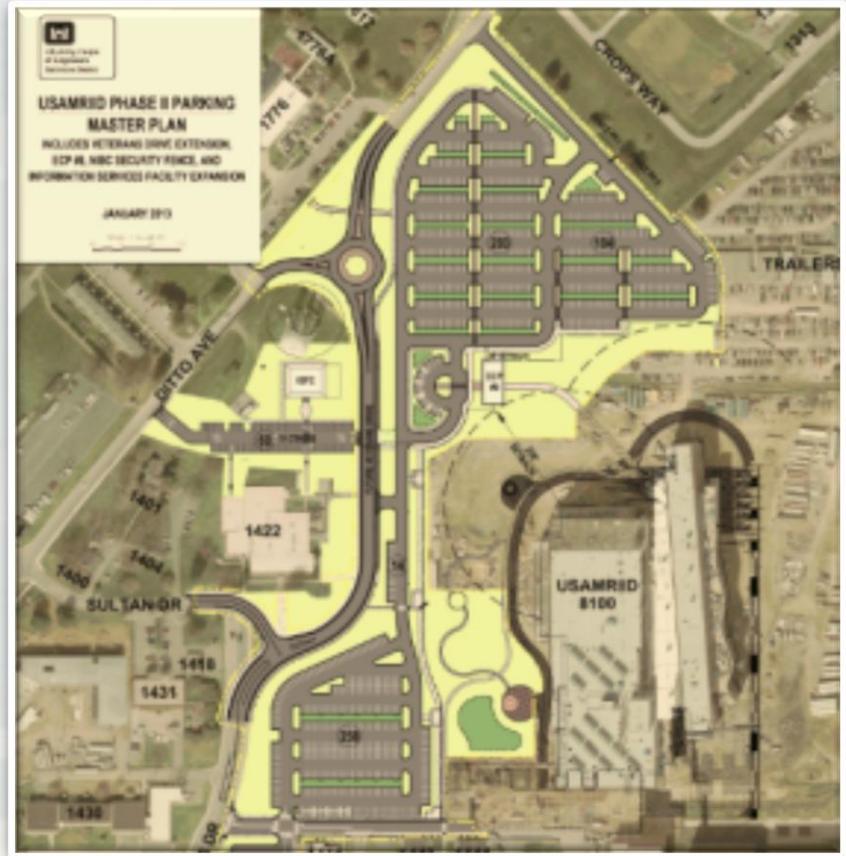
- Award Amount: \$2M-5M
- Mechanism: Design-Build
- Advertisement: 2nd Quarter
- RFP Negotiated Small Business



FY15 Fort Detrick, Md.

- **Entry Control, Fencing and Parking**

- Award Amount: \$10M-15M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- RFP Negotiated Small Business



FY15 Fort Detrick, Md.

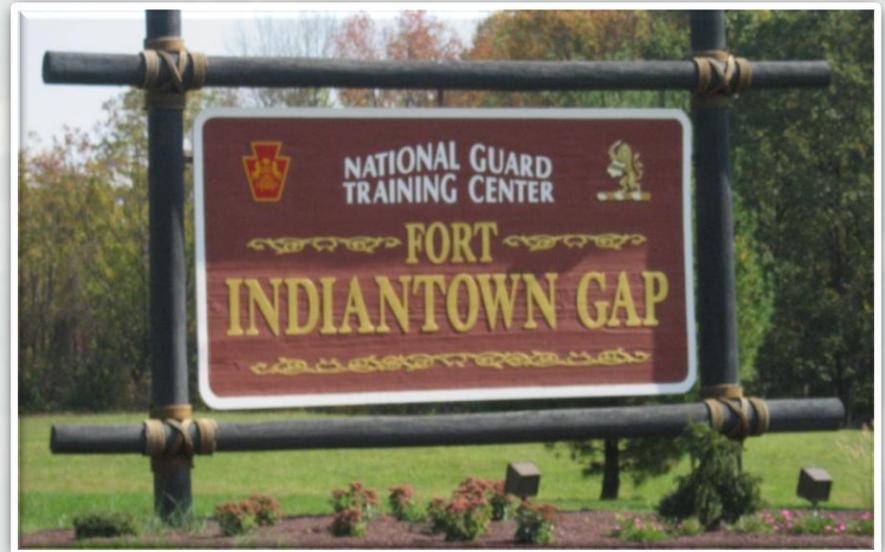
- **Occupancy Sensors, 200 KW PV, and Thermostats**
 - Award Amount: \$1-3M
 - Mechanism: Design-Build
 - Advertisement: 2nd Quarter
 - RFP Negotiated 8(a)



FY15 Ft Indiantown Gap, Pa.

■ Replace Boiler

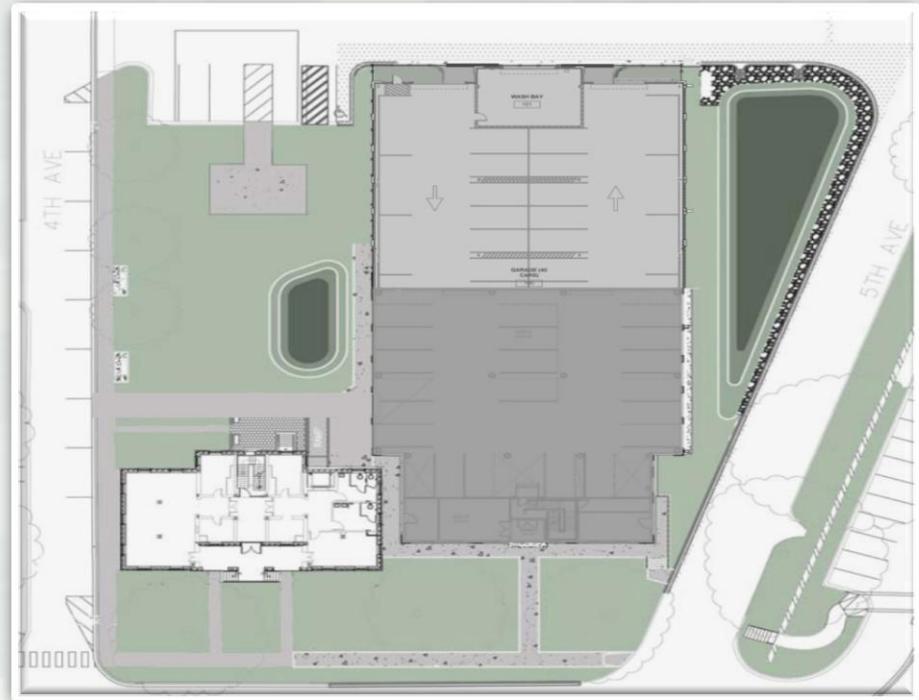
- Award Amount: \$500k - \$1M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Ft McNair, VA

■ Vehicle Storage Building

- Award Amount: \$7M-\$15M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: 8(a)



FY15 Ft McNair, VA

- **HVAC Upgrade, Bldg 35**

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 Ft McNair, VA

■ Upgrade Barracks Bldg 246

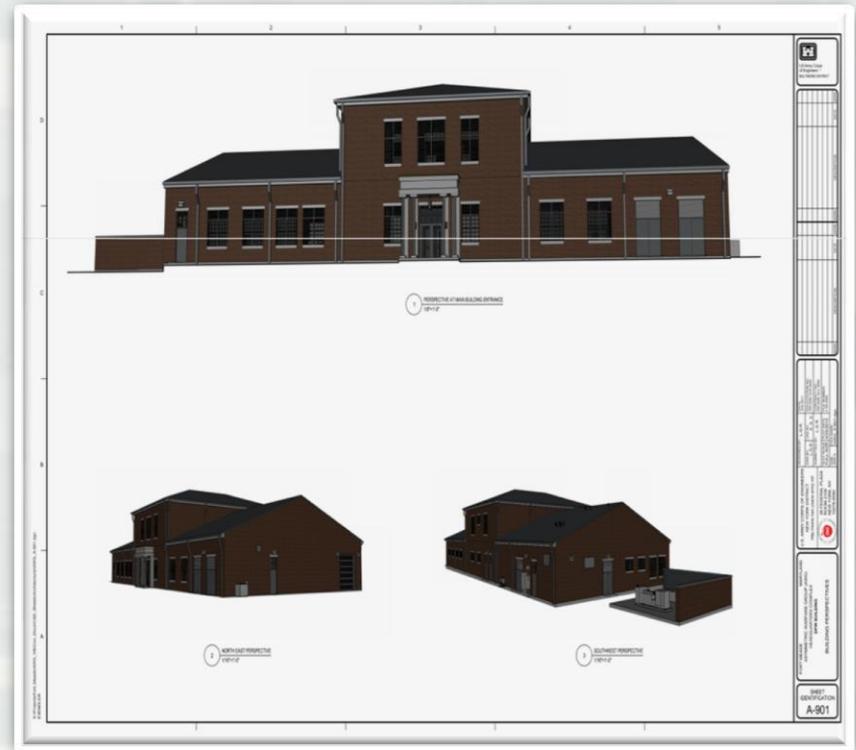
- Award Amount: \$500k-\$1M
- Project Delivery: Design-Build
- Advertisement: 4th Quarter
- Set Aside: MATOC



FY15 Fort Meade, Md.

Directorate of Public Works Facility

- Award Amount: \$5M-\$10M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd Quarter
- Set Aside: Small Business



FY15 Fort Meade, Md.

- **Demolition of the current WSOC Bldg 8904**
 - Award Amount: \$500K - \$600K
 - Mechanism: Design-Bid-Build
 - Advertisement: 2nd Quarter
 - Task Order Contract



FY15 Fort Meade, Md.

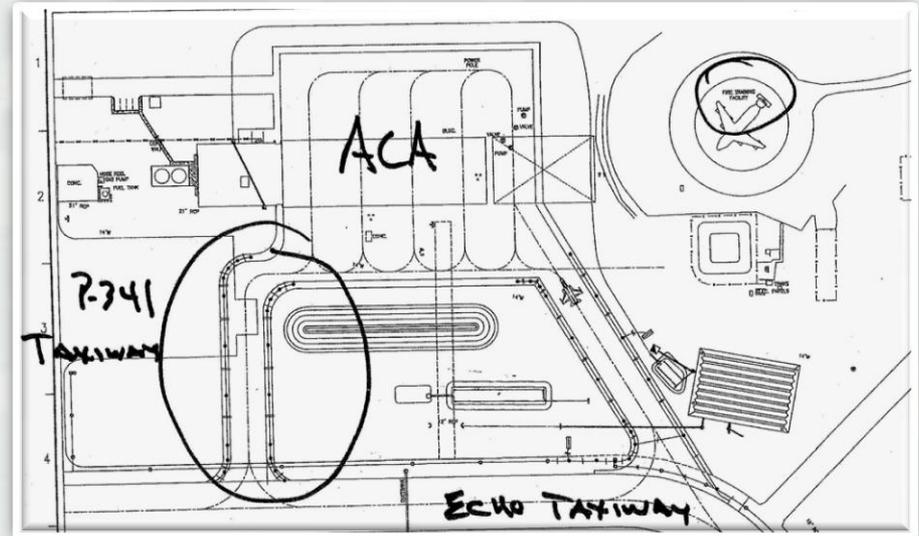
- **Bldg 4554 Full Interior Renovation**
 - Award Amount: \$10.7M
 - Mechanism: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Set aside: Small Business



FY15 Joint Base Andrews, Md.

■ ACA Taxiway

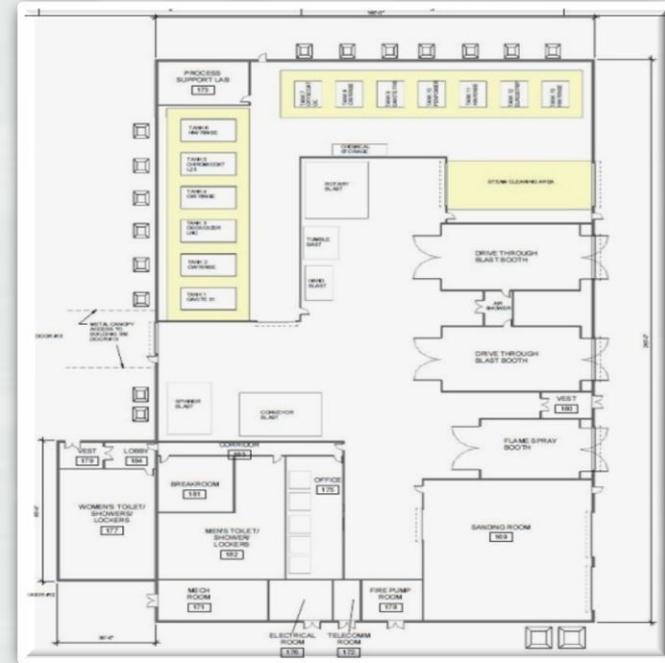
- Award Amount: \$1.5M-\$2M
- Mechanism: Design-Build
- Advertisement: 3rd Quarter
- Small business set aside



FY15 Letterkenny Army Depot, Pa.

■ Component Rebuild Shop

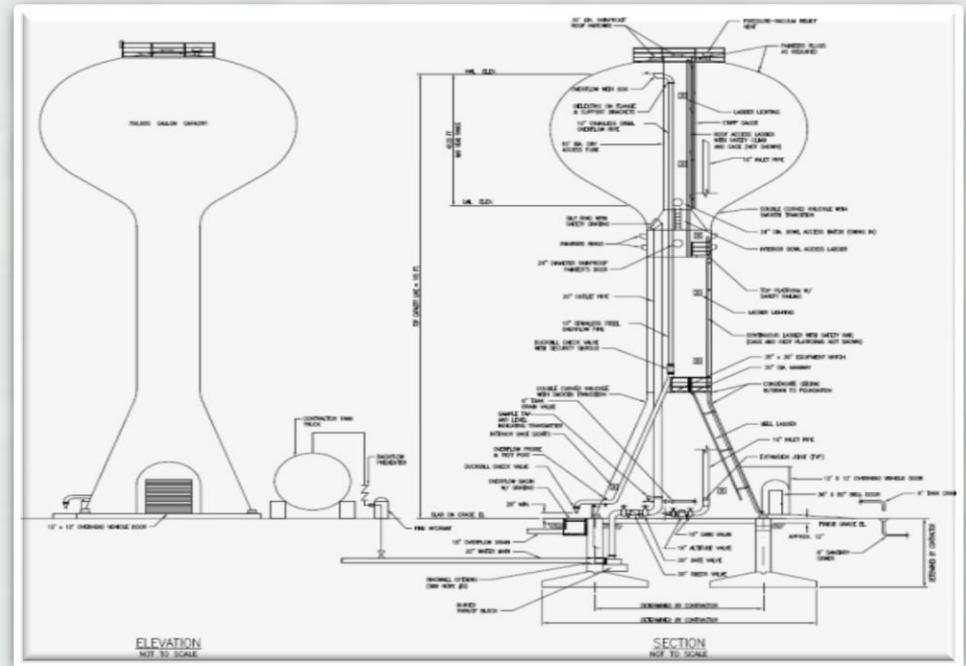
- Award Amount: \$10 - \$20M
- Mechanism: Design-Bid-Build
- Advertisement: 4th Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

Replace Reservoir

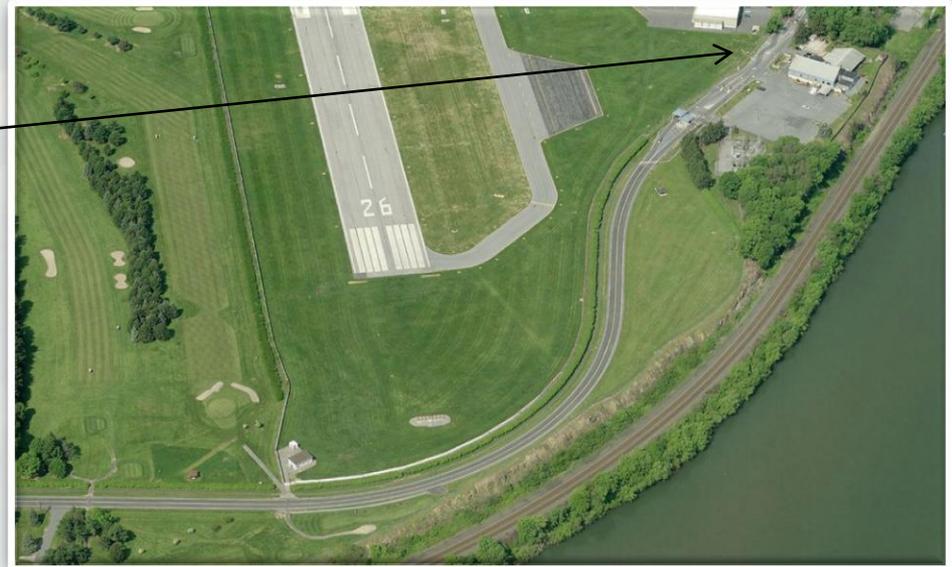
- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 3rd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

Upgrade Access Control Point Gate # 1

- Award Amount: \$1M-\$5M
- Project Delivery: Design-Bid-Build
- Advertisement: 3rd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

- Upgrade Public Safety Facility Bldg 911 in the Defense Logistics Agency Distribution Center

- Award Amount: \$5M-\$10M
- Mechanism: Design-Bid-Build
- Advertisement: 3rd Quarter
- Set Aside: Small Business



FY15 New Cumberland, Pa.

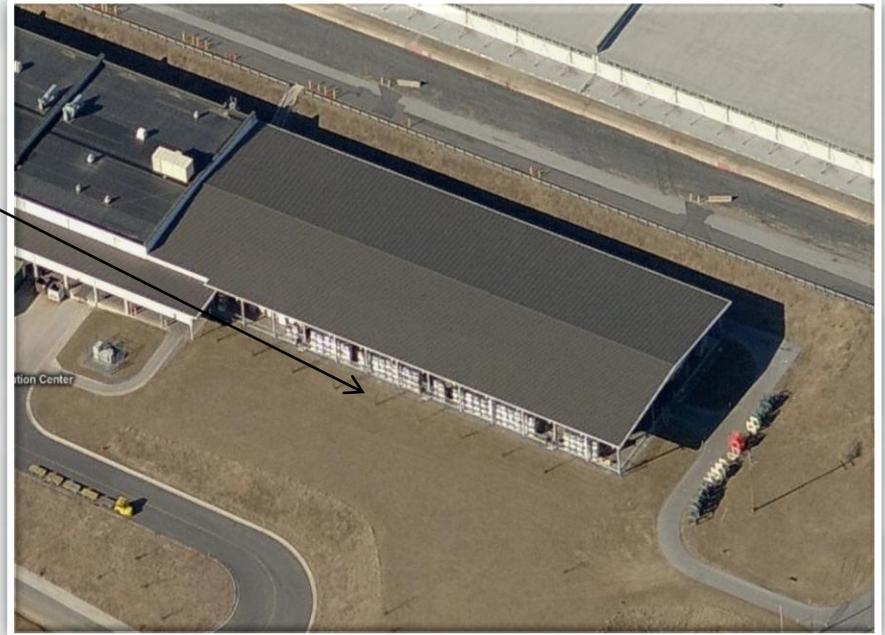
- **Install Transpired Solar Wall Panels Bldgs 82, 83, 84, 85**
 - Award Amount: \$1M-\$5M
 - Project Delivery: Design-Bid-Build
 - Advertisement: 3rd or 4th Quarter
 - Set Aside: Small Business



FY15 New Cumberland, Pa.

■ Upgrade Hazardous Materials Warehouse

- Award Amount: \$10M-\$25M
- Mechanism: Design-Bid-Build
- Advertisement: 2nd or 3rd Quarter
- Set Aside: Small Business



IDIQ Contracting Opportunities Military



AE IDIQ Acquisitions in Progress

Contract Vehicle	MATOC
Capacity	\$15M each award
Set Aside	HUBZone and SDVOSB
Type of Contract	Multidiscipline AE Design Services
# of Awards	4
Contract Performance Period	5 Year Base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Solicitation closed 20 Oct 14 Award - May 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	AE Professional Services supporting Military, Civil & IIS Programs
Task order limitations	None



Construction IDIQs

HUBZone/SDVOSB MATOC	
Contract Vehicle	MATOC
Capacity	\$49.9M Shared between all awardees
Set Aside	HUBZone and SDVOSB
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	3 to 5
Contract Performance Period	Base + 4 ea 1 year Options
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street - End of February 2015 Award - May 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	New Construction/Renovation/Potential for Civil
Task order limitations	Minimum \$2,500 No Maximum



Construction IDIQs

Competitive 8(a) SATOCs	
Contract Vehicle	Competitive SATOC
Capacity	\$8M each award
Set Aside	8(a)
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	5 Awards
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street - End of April 2015 Award - July 15
Geographic Area	Installation Specific (List installations)
Type of Work	New Construction/Renovation - Intended for "small project initiative"
Task order limitations	Minimum \$2,500 No Maximum

POC: Steve Bowers, CCM

C, Contract Administration Branch
 Construction Division
 US Army Corps of Engineers, Baltimore District
 410.962.4838 (Office)
 Email: steve.bowers@usace.army.mil



Construction IDIQs

8(a) MATOC	
Contract Vehicle	MATOC
Capacity	\$40M*
Set Aside	8(a)
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	4 Awards with \$10M capacity each
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street - End of February 2015 Award - May 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	New Construction/Renovation/Potential for Civil
Task order limitations	Minimum \$2,500 No Maximum

POC: Steve Bowers, CCM

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Master Planning IDIQs

Small Business MATOC	
Contract Vehicle	MATOC (Architech Engineer)
Capacity	\$10M
Set Aside	All Small Business
Type of Contract	AE Services to support Master Planning
# of Awards	3 awards w/\$10M capacity each
Contract Performance Period	5 year base
How will contract be competed	Qualifications based selection using SF330
Procurement Schedule	Scheduled advertise: Mid Jan 2015 Scheduled Award - June 2015
Geographic Area	North Atlantic Region
Type of Work	Master Planning (vision Plans, Area Development Plans, DDFORM 1391s, Facility Utilization Surveys
Task order limitations	Minimum \$2,500 No Maximum
Competition after award	Fair Opportunity Notice will be issued for Task Orders estimated >\$150k to provide any additional qualification information not included in the SF330

POC: Elizabeth Santos

Master Planning Center of Expertise
 US Army Corps of Engineers, Baltimore District
 email: elizabeth.m.santos@usace.army.mil
 410.962.6790 (office)



Military Emerging Trend: Workload Centers in FY16-20



Defense Distribution Center Susquehanna Headquarters Facility



Emerging Trends

➤ MILCON Program FY16- 20

- ▶ Lean (FY16-18)
- ▶ Opportunities FY18 >
- ▶ Design releases 4th Qtr FY16 /1st Qtr FY17
- ▶ Workload Centers Carlisle Barracks, Letterkenny Army Depot , Defense Distribution Susquehanna, PA

➤ Energy Conservation & Investment Program (ECIP)

- ▶ Projects \$800k - \$4M
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build
- ▶ Small Business

➤ Increased Sustainment, Restoration, Modernization (SRM)

- ▶ Support to Major Installation Tenants
- ▶ Projects \$800k-\$4M in 3rd & 4th Qtrs
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Use of Other Districts IDIQs
- ▶ Design Build/Design Bid Build
- ▶ Small Business

➤ International & Interagency Services (IIS)

- ▶ Increased workload from Non DOD Clients (USSS, DHS, FEMA)
- ▶ IDIQ & Sole Source Task Order contract vehicles
- ▶ Design Build/Design Bid Build

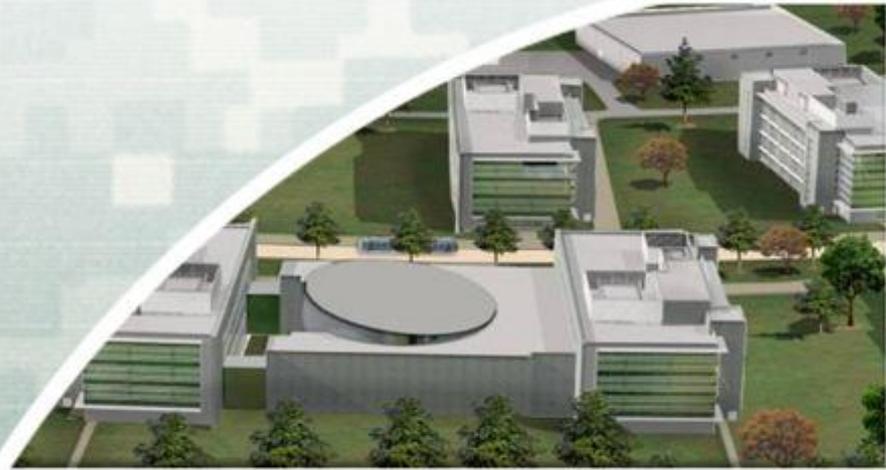


Military Program Overview Baltimore District

Presenter: Pat Findlay, P.E.

Chief, RSFO

17 Dec 2014



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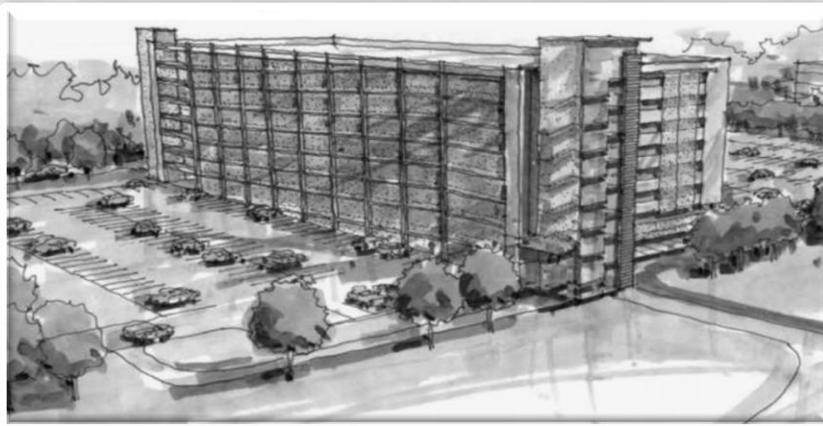
Secure Environment



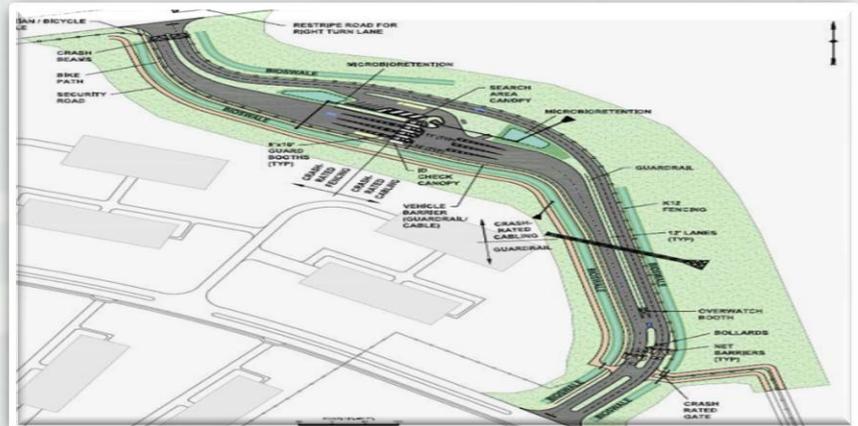
Joint Operations Center



East Campus Building Marine Corps



East Campus South Parking Structure



East Campus Vehicle Control Point 'M'

FY15 Fort Meade, Md.

- **Campus Feeders**

- Project Magnitude: \$100M-\$250M
- Procurement: Two Step DBB/DB (SATOCC)
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



FY16 Fort Meade, Md.

■ East Campus Vehicle Control Point 'M' (VCP M)

- Project Magnitude: \$10M-\$25M
- Procurement: Design-Bid-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Small Business



FY16 Fort Meade, Md.

- **East Campus Roads/ Intersections**
 - Project Magnitude: \$1M-\$10M
 - Procurement: Design-Bid-Build
 - Advertisement: 2nd Quarter
 - Proposed Acquisition Strategy: Small Business



FY16 Fort Meade, Md.

■ ECB2

- Project Magnitude: \$250M-\$500M
- Procurement: Design-Build
- Advertisement: 2nd Quarter
- Proposed Acquisition Strategy: Unrestricted



Marine Corps Forces Cyberspace Command



FY16 Fort Meade, Md.

- **U.S. Army Intelligence and Security Command (INSCOM)**
 - Project Magnitude: \$25M-\$100M
 - Procurement: Design-Bid-Build
 - Advertisement: 3rd Quarter
 - Proposed Acquisition Strategy: To be determined



Planned FY15 RSFO IDIQs

RSFO AE Commissioning Support	
Contract Vehicle	IDIQ
Capacity	\$25M
Set Aside	NA
Type of Contract	AE
# of Awards	NA
Contract Performance Period	5 year Base
How will contract be competed	Brooks Act
Procurement Schedule	On Street – In source selection Award - 2th Quarter, FY15
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	Multi-discipline AE
Task order limitations	Minimum \$2000 No Maximum

POC: Jared Olsen, PE, PMP

Deputy Chief, Real Property Services Office (RSFO)

Program Manager

Email: jared.w.olsen@usace.army.mil

410.854.0706



Planned FY15 RSFO IDIQs

RSFO AE IDIQ x2	
Contract Vehicle	IDIQ
Capacity	\$49M each awardee
Set Aside	NA
Type of Contract	AE
# of Awards	NA
Contract Performance Period	5 year Base
How will contract be competed	Brooks Act
Procurement Schedule	On Street - 3rd Quarter, FY15 Award - 4th Quarter, FY15
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	Multi-discipline AE
Task order limitations	Minimum \$2000 No Maximum

POC: Jared Olsen, PE, PMP

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410.854.0706



Planned FY15 RSFO IDIQs

RSFO SATOC	
Contract Vehicle	SATOC
Capacity	\$103M
Set Aside	NA
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	NA
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street 2nd quarter FY15 Award 3rd Quarter FY15
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	New Construction/Renovation
Task order limitations	Minimum \$2000 No Maximum

POC: Jared Olsen, PE, PMP

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Planned FY15 RSFO IDIQs

District MATOC	
Contract Vehicle	MATOC
Capacity	\$499M
Set Aside	Unrestricted and small business pools
Type of Contract	Design-Build and Design-Bid-Build
# of Awards	Up to 5 Awards each pool
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	On Street 3rd Quarter FY15 Award 4th Quarter FY15
Geographic Area	Nation-wide (CONUS + Hawaii)
Type of Work	New Construction/Renovation
Task order limitations	Minimum \$2000 No Maximum

POC: Jared Olsen, PE, PMP

Deputy Chief, Real Property Services Office (RSFO)

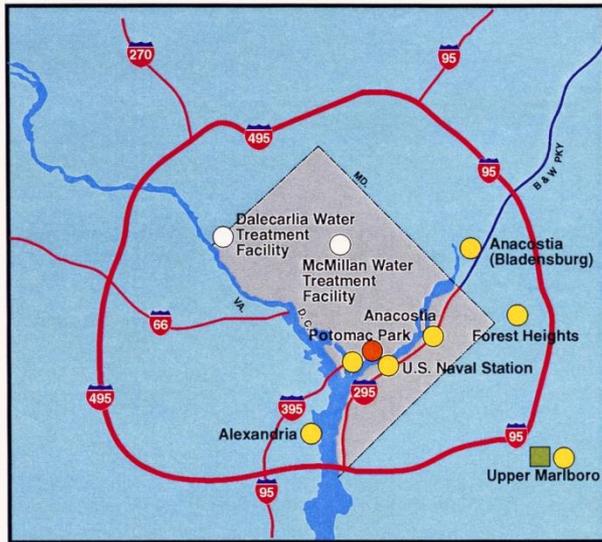
Program Manager

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410.854.0706



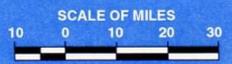
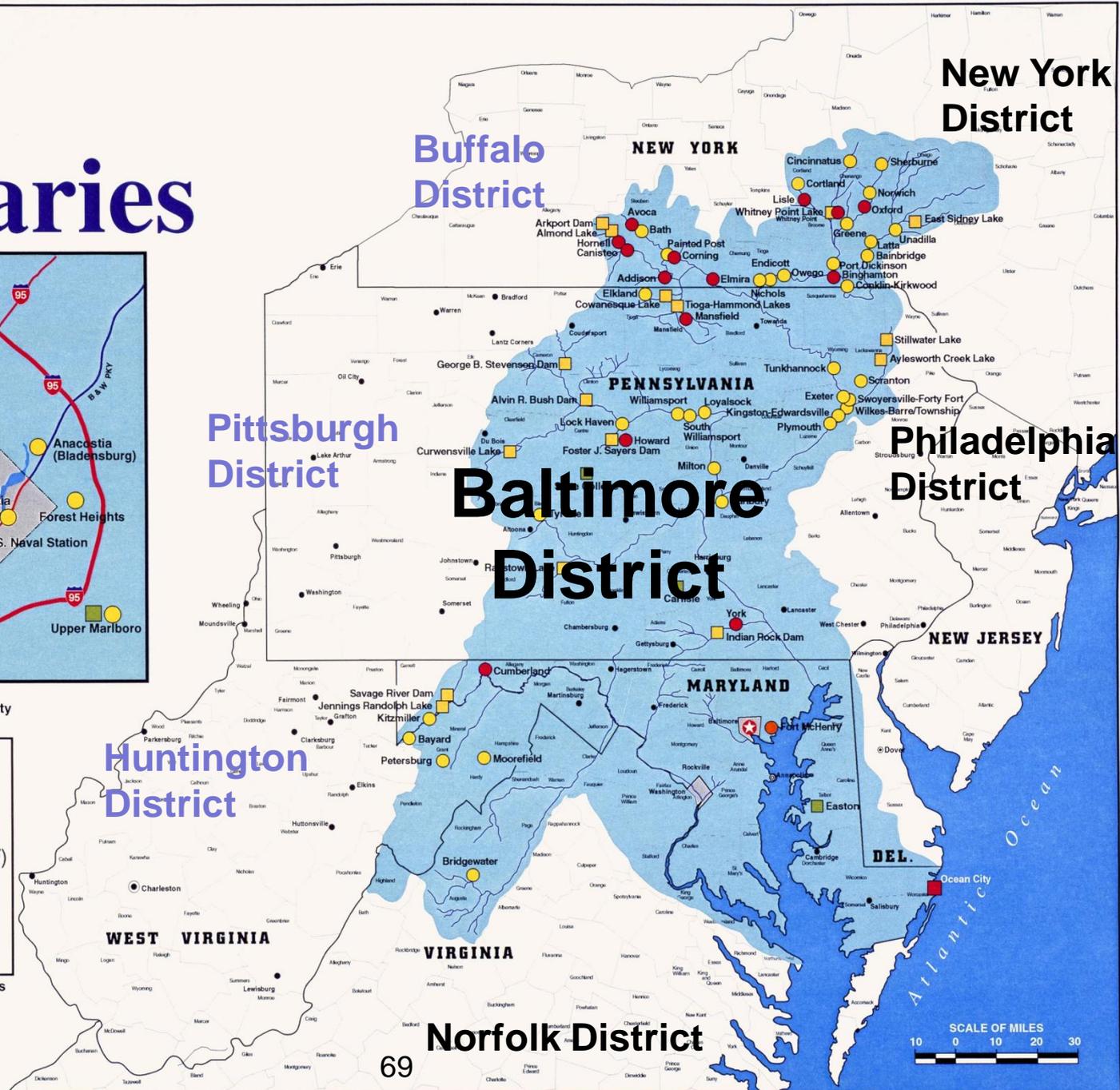
Civil Boundaries



INSERT
Washington, D.C. and Vicinity

- Civil Works Boundaries
- District Headquarters
- Washington Aqueduct
- Dams and Lakes
- Local Flood Protection Projects (F)
- Local Flood Protection Projects
- Regulatory Field Offices
- Navigation Field Office
- Shoreline Protection Project

(F) = Federally- Maintained Flood Protection Projects



Civil Works Mission

- Water resource planning, engineering, design, construction, operation & maintenance
 - Navigation
 - Flood and coastal storm damage reduction
 - Environmental ecosystem protection and restoration
- Recreation
- Water supply
- Regulatory
- Emergency response/recovery



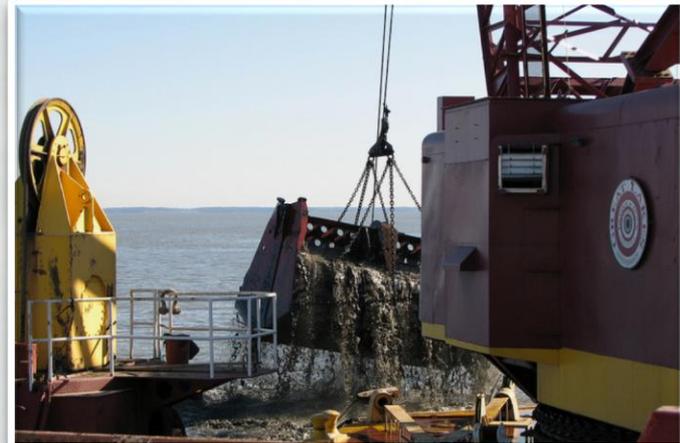
FY15 Civil – Navigation

■ Baltimore Harbor & Channels

- Bucket Dredge
- Magnitude: \$10M-\$25M
- Advertise: 3rd Quarter
- Acquisition Strategy: Unrestricted

■ Wicomico River

- Placement Site Work
- Magnitude: \$1M-\$5M
- Advertise: 3rd Quarter
- Acquisition Strategy: Small Business



Chesapeake Bay Dredging



FY15 Civil – Environmental Restoration

- **Oyster Substrate at Tred Avon River, Talbot County, MD**

- Magnitude: \$1M-\$3M
- Advertise: 3rd Quarter
- Acquisition Strategy: Small Business

- **Electrical System Repair at Poplar Is.**

- Magnitude: \$300K-\$800K
- Request for Proposal: 1st Quarter
- Acquisition Strategy: MATOC

- **Bio-Retention at Sligo Creek, Prince George's County, MD**

- Magnitude: \$150K-\$350K
- Advertise: 2ND Quarter
- Acquisition Strategy: Small Business



Placing Oyster Substrate



Sligo Creek Stormwater Mgmt



FY15 Civil – Washington Aqueduct

- **Dalecarlia Chemical Building Electrical Upgrade**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

- **East Shaft Pumping Station Rehabilitation**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

- **Clearwell Reservoir Cleaning**

- Project Magnitude: \$3M-\$7M
- Advertisement: 3rd Quarter
- Proposed Acquisition Strategy: Unrestricted

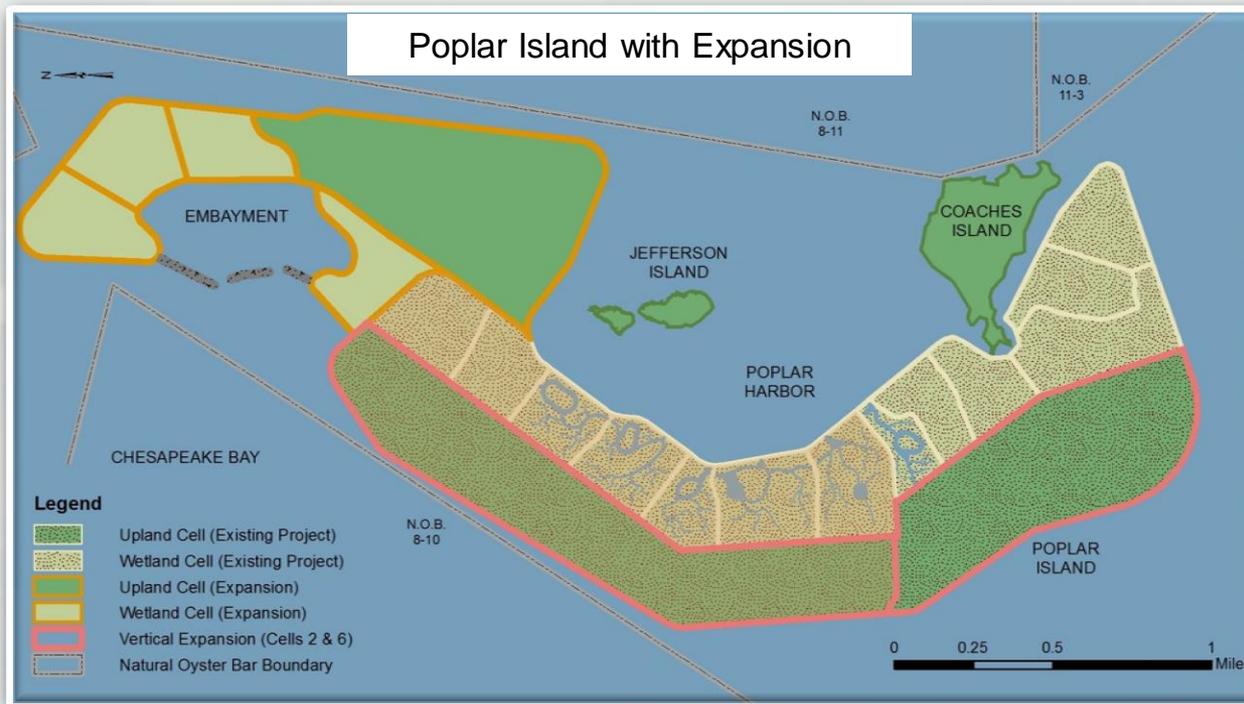


Dalecarlia Water Treatment Plant



Civil Opportunities Beyond FY15

- Construct Oyster substrate and dredging Baltimore Harbor & Channels and Wicomico River
- Small Navigation Projects (CAP Section 107):
 - Rhodes Point, Somerset County, MD: \$10-12M Jetty and breakwater construction 3QFY16
 - St. Jerome Creek, St Mary's County, MD: \$9-11M Jetty construction 3QFY17
- Washington Aqueduct \$1M-5M Transmission Main Improvements contract 2QFY16
- Washington Aqueduct \$10M-15M 8a MATOC 1QFY16 and ~\$10M AE MATOC 1QFY17
- Poplar Is. Vertical and Lateral Expansion (FY16-18?) ~\$120-140M



IDIQ Contracting Opportunities Civil



Civil IDIQs

CW MATOC	
Contract Vehicle	MATOC
Capacity	\$15M
Set Aside	SB Set Aside
Type of Contract	Design-Bid-Build
Number of Awards	Up to nine awards
Contract Performance Period	5 year Base
How will contract be competed	Two Phase Best Value Trade Off
Procurement Schedule	Advertised 16 Jul 2014 Award - March 2015
Geographic Area	NAB Primary with North Atlantic Region access
Type of Work	Emergency repair/rehabilitation construction and routine Civil Works Projects.
Task order limitations	Minimum \$2,000 Maximum \$5M



Environmental Program Overview

Baltimore District

Presenter: Michael J. Rogers, P.E.
Chief, Environmental & Munitions
Design Center



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Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning

EMDC Organizational Roles

- **Baltimore District Environmental Program Management**
 - Program and Project Managers
 - Full Spectrum Service: Planning, Design, Construction
- **Regional HTRW Design Center**
 - One of two in North Atlantic Division (NAE/NAB)
- **National Military Munitions Design Center**
 - One of four conventional MM DC's (HNC,NWO,SPD,NAB)
- **Regional Health Physics Center of Expertise**
 - Only one in USACE, national focus



Regional Environmental Support

Baltimore District is one of two HTRW Design Centers in NAD

★ Baltimore, MD

★ Boston, MA



National Military Munitions Support

Baltimore District is one of five Military Munitions Design Ctrs

- Four conventional:

- ★ Huntsville, AL
- ★ Baltimore, MD
- ★ Omaha, NE
- ★ South Pacific Div.

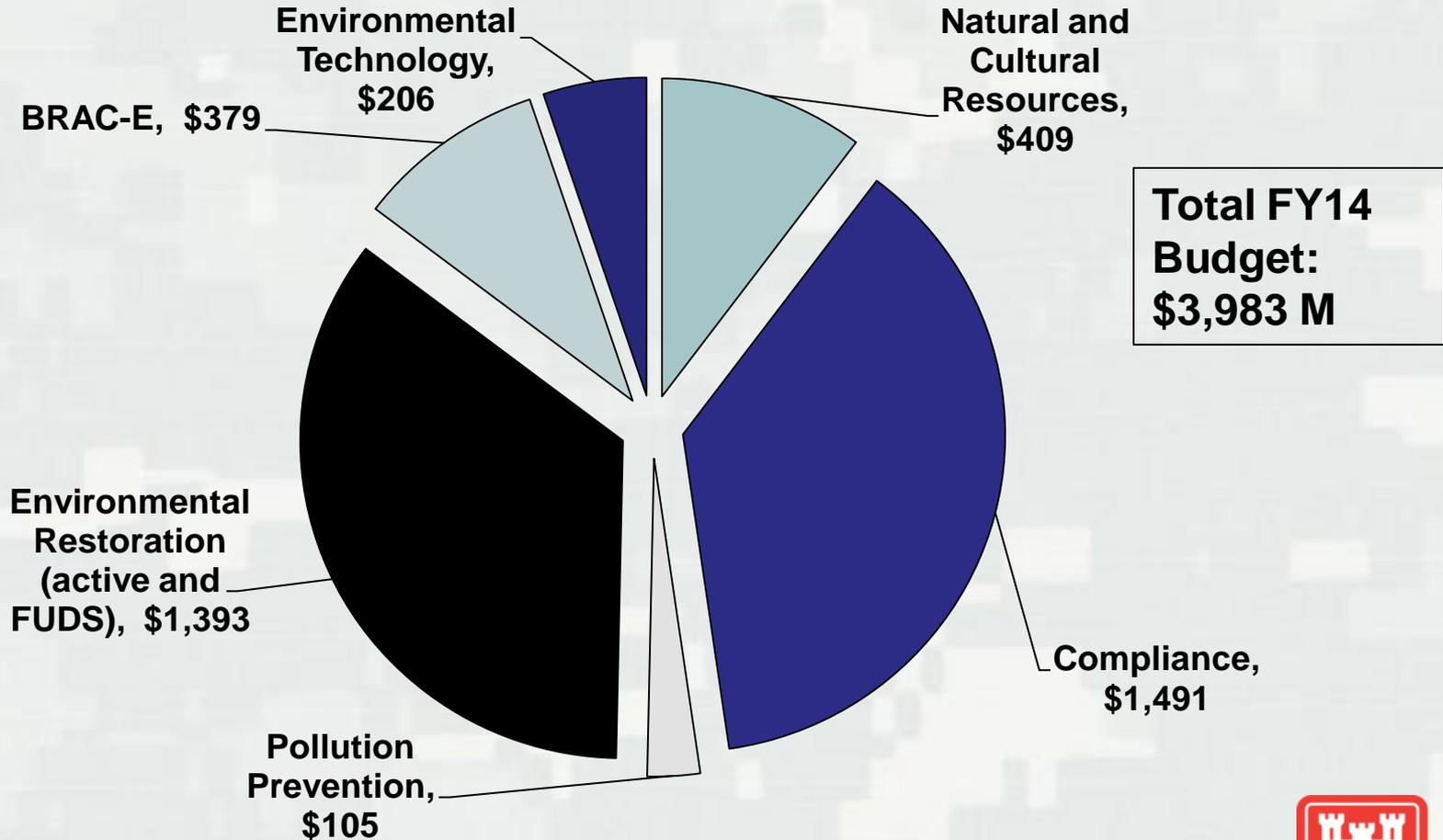
- One chemical :

- ★ Huntsville, AL



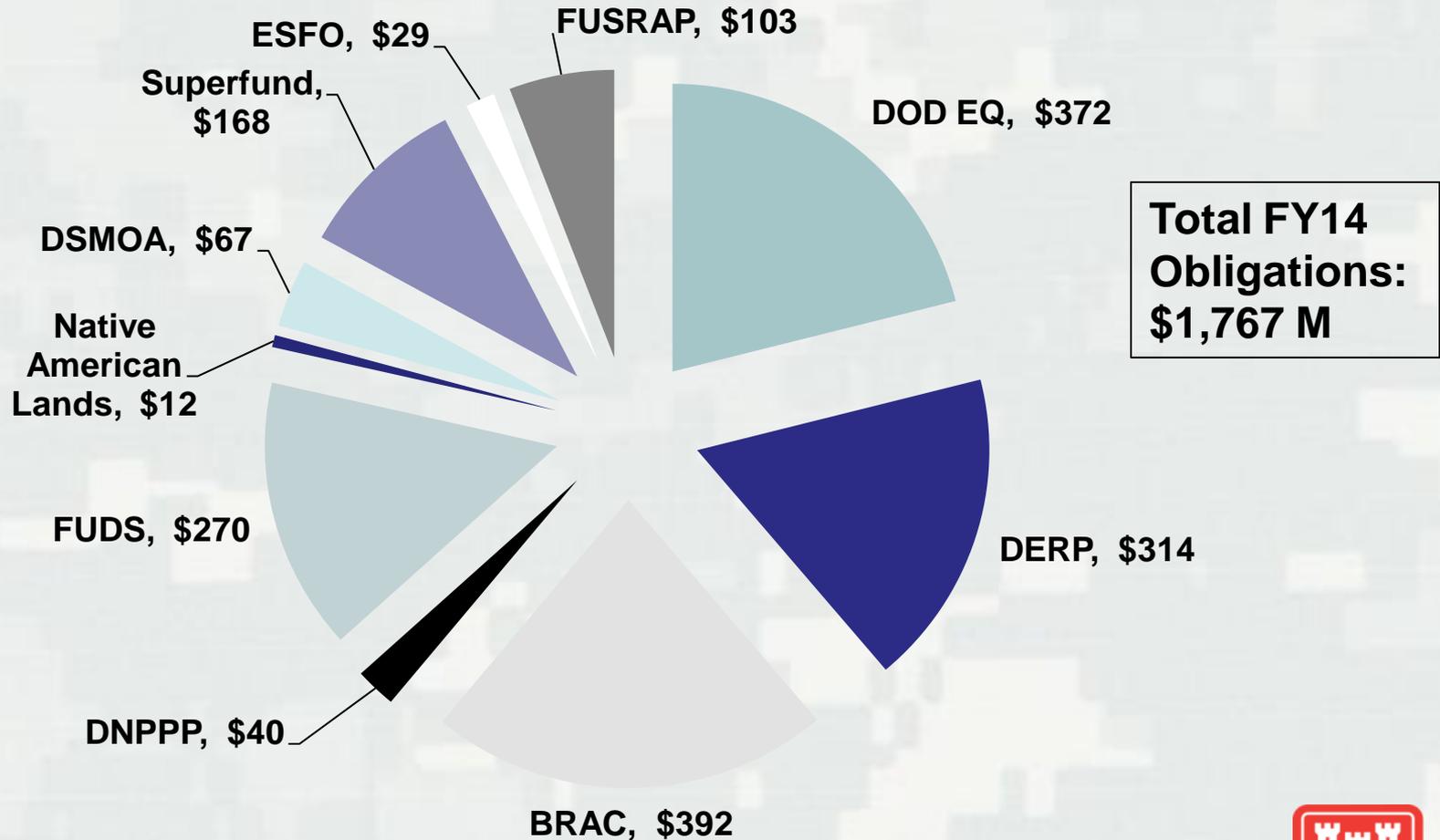
DOD Environmental Funding

FY14 budget, millions

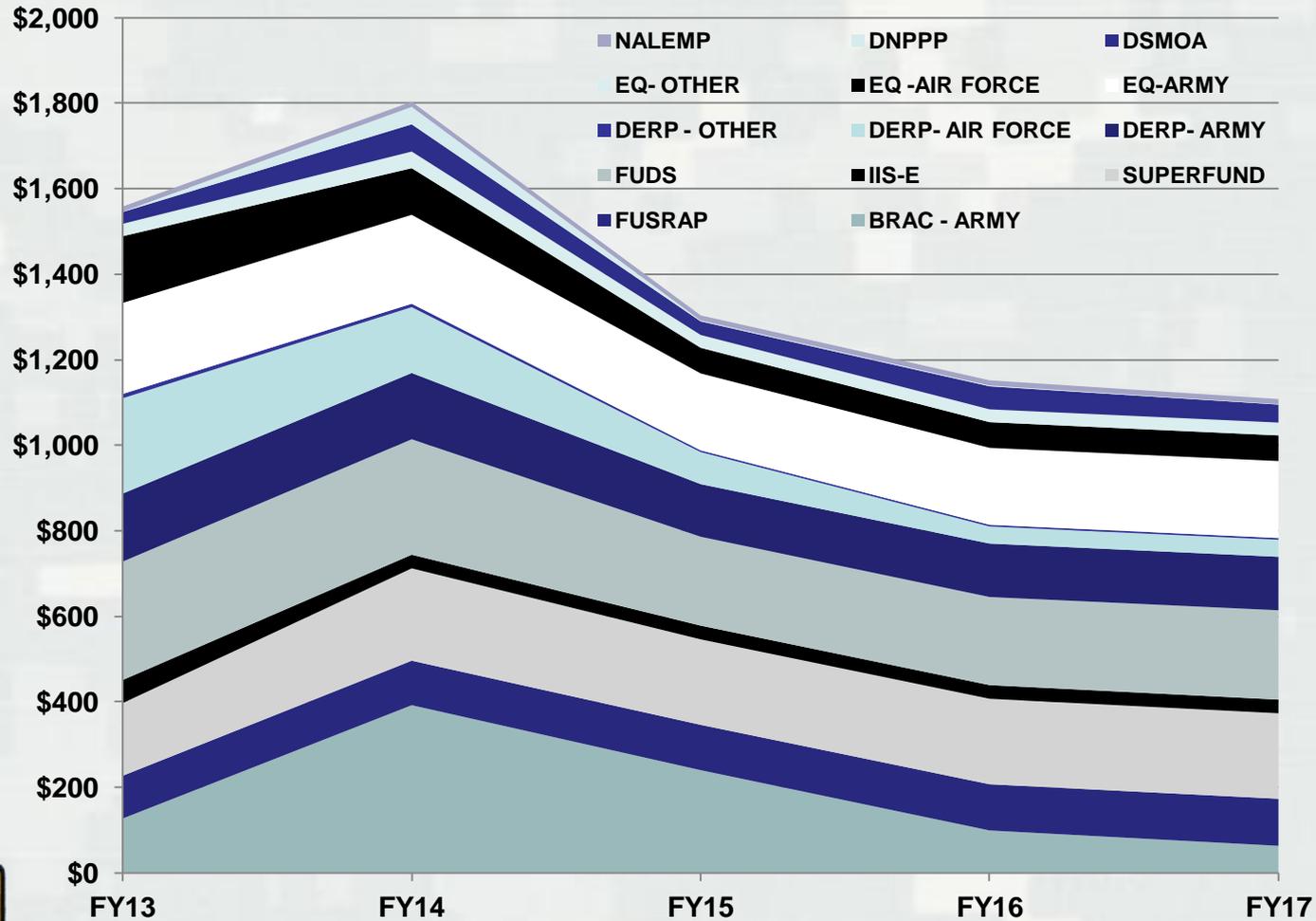


USACE Environmental Execution

FY 14, \$ obligated, Millions



USACE Environmental Workload Trends



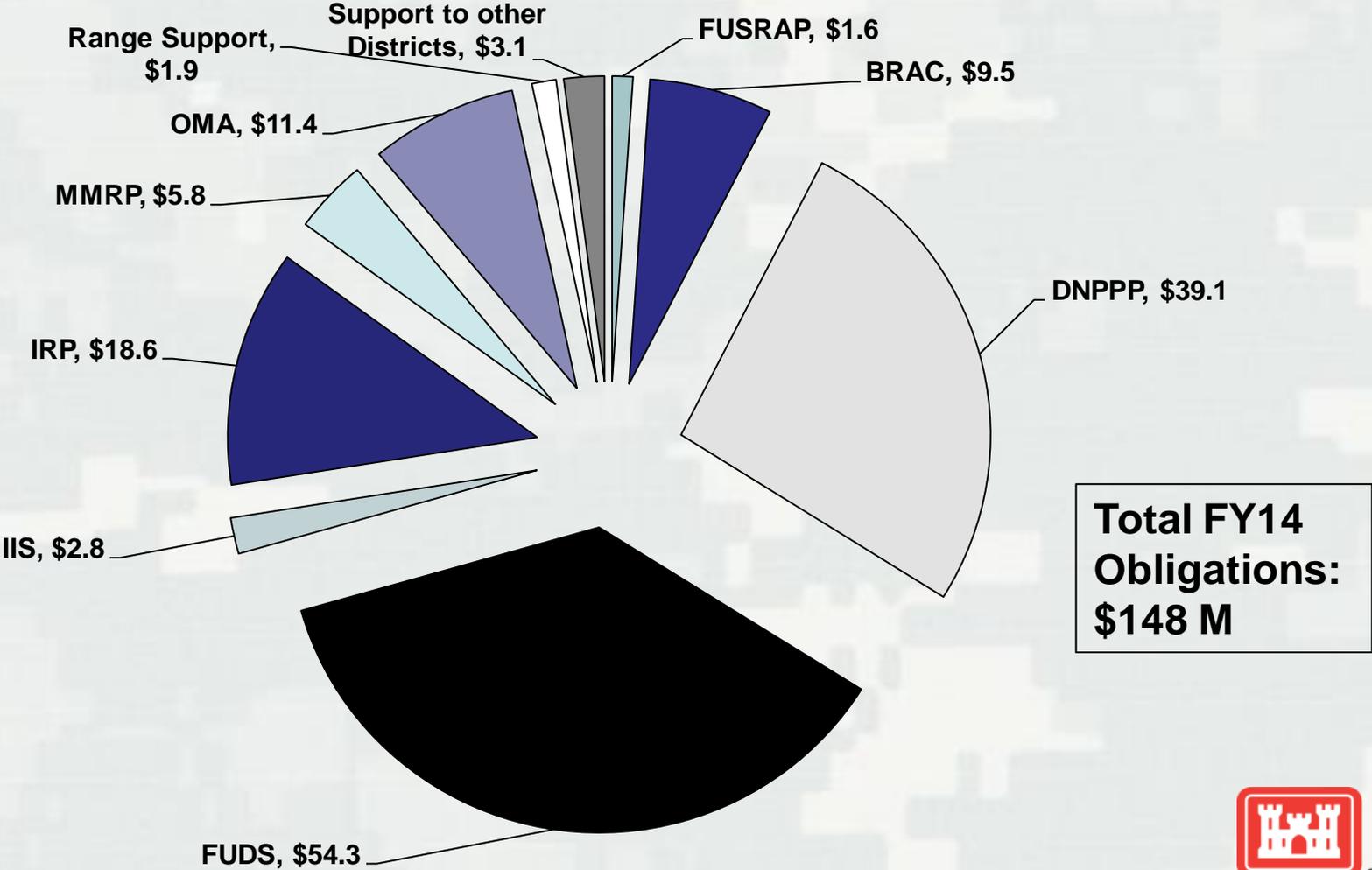
FY14 EMDC Execution

- 185 Active Projects
- \$148 M in new obligations
- \$80 M in expenditures
- 186 contract actions – mostly AE and Environmental Service Task Orders



FY14 NAB Environmental Execution

\$ obligated, millions



Total FY14 Obligations: \$148 M





HTRW / MM Architect-Engineer
8 at \$100-\$150M ~15% SB

General Environmental Services
14 at \$200-\$300M ~60% SB

Military Munitions Env Services
5-10 at \$200-\$300M ~40% SB

Contract Toolbox Status

- Environmental A/E Services
 - ➤ Remaining Capacity ~ \$102M (~30% utilized)
 - Ordering period thru Jun 2018
- Multiple Award Environmental Services (“MAES”)
 - ▶ Remaining Capacity ~ \$122M (~50% utilized)
 - ▶ Ordering period thru Jan 2017
- Multiple Award Military Munitions Env. Services (“MAMMS”)
 - ▶ Ordering period ended
 - ▶ Replacement acquisition in progress



Acquisitions In Progress

FY 15 Multiple Award Military Munitions Services (MAMMS)	
Contract Vehicle	MATOC
Capacity	\$240 M Shared between all awardees
Set Aside	Up to 5 Small Business reserves
Type of Contract	Environmental Service
# of Awards	Up to 10
Contract Performance Period	5 year ordering period
How will contract be competed	RFP Best Value
Procurement Schedule	Proposals Received - 29 Aug 2014
	Award - Jun 2015
Geographic Area	NAD mission area CONUS
Type of Work	Military Munitions Services
Task order limitations	\$50 M maximum per task order
Competition after award	Fair Opportunity



Acquisitions In Progress

FY 17 Multiple Award Radiological Transport & Disposal (MARTADS)	
Contract Vehicle	MATOC
Capacity	\$225 M Shared between all awardees
Set Aside	Small Business
Type of Contract	Environmental Service
Number of Awards	3 to 5
Contract Performance Period	10 year ordering period
How will contract be competed	RFP Best Value
Procurement Schedule	Proposals Received - 14 Nov 2014
	Award - Mar 2015
Geographic Area	NAD Primary with CONUS access
Type of Work	Transport & Disposal of Radiological Waste
Task order limitations	\$50 M maximum per task order
Competition after award	Fair Opportunity



Upcoming Acquisitions

FY 17 Multiple Award Environmental Services (MAES)	
Contract Vehicle	MATOC
Capacity	\$240 M Shared between all awardees*
Set Aside	TBD
Type of Contract	Environmental Service
# of Awards	10 to 15*
Contract Performance Period	5 year ordering period*
How will contract be competed	RFP Best Value
Procurement Schedule	Sources Sought Spring/Summer 2015
	RFP Jan 2016
	Award - Feb 2017
Geographic Area	NAD mission areas with CONUS access
Type of Work	General Environmental Services
Task order limitations	TBD
Competition after award	Fair Opportunity



FY15 Contract Projections

New AE Task Orders	\$27 M	(16 task orders)
New Env. Service Task Orders	\$13 M	(13 task orders)
Exercise Options/Mods	\$ 2 M	
Blanket Purchase Agreements	\$13 M	(3 actions)
Other Contractual Services	<u>\$ 3 M</u>	(13 actions)
	\$ 58 M	



Baltimore District Small Business Programs

Presenter: Tamika Gray

Deputy for Small Business

17 December 2014



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Small Business Mission & Vision



NAB will strive to be stewards of the taxpayers' dollars by balancing mission accomplishments and the Government's responsibility of socio-economic development by maximizing opportunities for small businesses.





Items of Interest

- NAB/NAD has expressed interest to increase HUBZone & SDVOSB participation
- NAB is working on various SB MATOCs in support of DB/DBB requirements
- DB – Two Phase selection procedures
- Construction size standard increase (NAICS 236220 & 237990)
- As a result of the SB Jobs Act of 2010 (P.L. 11-240), NAB has implemented use of 13 CFR 125.2(e)(4) and FAR Part 19.502-4—has included SB reserves within its MATOCs
- NAB's will host a 2nd Industry Day on April 8, 2015





FY 14 Small Business Accomplishments

(As of 9 October 2014)

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$271,314,715	24.54% / 23% / 23%	41.5%
Small Disadvantaged	\$151,869,641	13.73% / 5% / 10%	18%
8(a)	\$31,594,701	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$59,374,617	5.37% / 5% / 6%	7%
Service-Disabled Veteran-Owned	\$22,698,290	2.05% / 3% / 3%	4%
HUBZone	\$22,874,680	2.07% / 3% / 3%	11%

Total Dollars Obligated (to include SB awards): \$1,105,736,828

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	





FY 14 Small Business In Comparison....

- Of all the district offices in USACE, NAB had the largest amount of obligations accounting for 7% of all USACE
- 2nd to Huntsville Center— (*\$1.8B in spending*), which is considered a division level office
- NAB did more than half of NAD total obligations— *51%*
- *NAB did the largest amount of SB dollars within NAD*





FY 15 Small Business Goals & Targets

Prime Contract Goals:

- SB 25%
- SDB 10%
- WOSB 6%
- HUBZone 3%
- SDVOSB 3%

- HBCU* 2.5%

**No Statutory goal - Aspirational*

Subcontracting Targets:

- SB 50%
- SDB 17%
- WOSB 18%
- HUBZone 10%
- SDVOSB 4%
- VOSB 8.5%





FY 15 Small Business Accomplishments

(As of 15 December 2014)

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$11,822,272	45.7% / 23% / 25%	41.5%
Small Disadvantaged	\$3,252,499	12.6% / 5% / 10%	19%
8(a)	\$874,436	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$3,592,654	13.9% / 5% / 6%	7%
Service-Disabled Veteran-Owned	\$298,698	1.2% / 3% / 3%	4.5%
HUBZone	\$1,023,793	4% / 3% / 3%	9%

Total Dollars Obligated (to include SB awards): \$25,857,799

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	





NAB Business Opportunities



Expected Out This FY



- INSCOM SCIF Phase II (UNR), Ft. Meade, MD – 2nd QTR
- 8(a) DB/DBB MATOC (4 awards w/ \$10M capacity each), NAB-wide – 3rd or 4th QTR
- 8(a) DB/DBB SATOCs (5 awards w/ \$8M capacity each), NAB-wide – 2nd QTR
- \$49.9M HUBZone & SDVOSB DB/DBB MATOCs (shared capacity of up to 3 to 5 awards), NAB-wide – 3rd or 4th QTR
- AE Master Planning (SBSA), NAD-wide, (3 awards w/ \$10M capacity each) – 2nd QTR
- Component Rebuild Facility (TBD), Letterkenny Army Depot – 4th QTR



Expected Out This FY cont'd



- Upgrade HVAC System, Ft. Belvoir, VA – 3rd QTR
- Baltimore Harbor Maintenance Dredging (UNR) – 3rd or 4th QTR
- \$103M UNR SATOC for Secure Customers, Baltimore Washington/CONUS – 2nd QTR
- \$103M UNR SATOC for Campus Feeders, Ft. Meade, MD – 2nd QTR
- \$499M MATOC to include a SB reserve (up to 5 SB and LB awards), NAB-wide – 2nd QTR
- AE IDIQs – RSFO (UNR), CONUS + Hawaii (2 awards \$49M each) – 3rd QTR
- OASIS Expanded Remediation, Ft. Drum, NY (SBSA) – 3rd QTR



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Headquartered adjacent to Baltimore's Inner Harbor, the Baltimore District provides design, engineering, construction, environmental and real estate expertise to a variety of important projects and customers.

Baltimore

Contact Info

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BALTIMORE DISTRICT

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ABOUT BUSINESS WITH US MISSIONS LOCATIONS CAREERS MEDIA LIBRARY CONTACT

Baltimore Corps talks Civil Engineering at Morgan State University

Civil engineers with the U.S. Army Corps of Engineers, Baltimore District, hosted a panel discussion that provided local college students with both professional and personal advice at Morgan State University on Nov. 6.

[Story](#)

Spring Valley

Regulatory & Permitting

Contracting Opportunities



<http://www.nab.usace.army.mil/>



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Baltimore District Business with Us: Point of Contact Information

BALTIMORE DISTRICT



US Army Corps of Engineers

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Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.

Contacts

Name	Email	Position
Col. Trey Jordan	trey.jordan@usace.army.mil	Baltimore District Commander
Tamika Gray	tamika.gray@usace.army.mil	Deputy for Small Business
Mike Rogers	michael.j.rogers@usace.army.mil	Environmental & Munitions Design Center
Frank Benvenga	frank.c.benvenga@usace.army.mil	Military Programs
Chris Nolta	christopher.m.nolta@usace.army.mil	Civil Programs
Patrick Findlay	patrick.g.findlay@usace.army.mil	Real Property Services Field Office
Scott Drumheller	Scott.Drumheller@usace.army.mil	APG/Ft. Detrick IPO Program Manager
Bill Tully	William.J.Tully@usace.army.mil	APG/Ft. Detrick IPO Program Manager

Links

- [SAME Baltimore](#)
- [SAME - Chesapeake Post](#)
- [Industry Day 2013](#)
- [Small Business](#)
- [Real Estate](#)
- [Contracting](#)







