

The Baltimore District

Industry Day

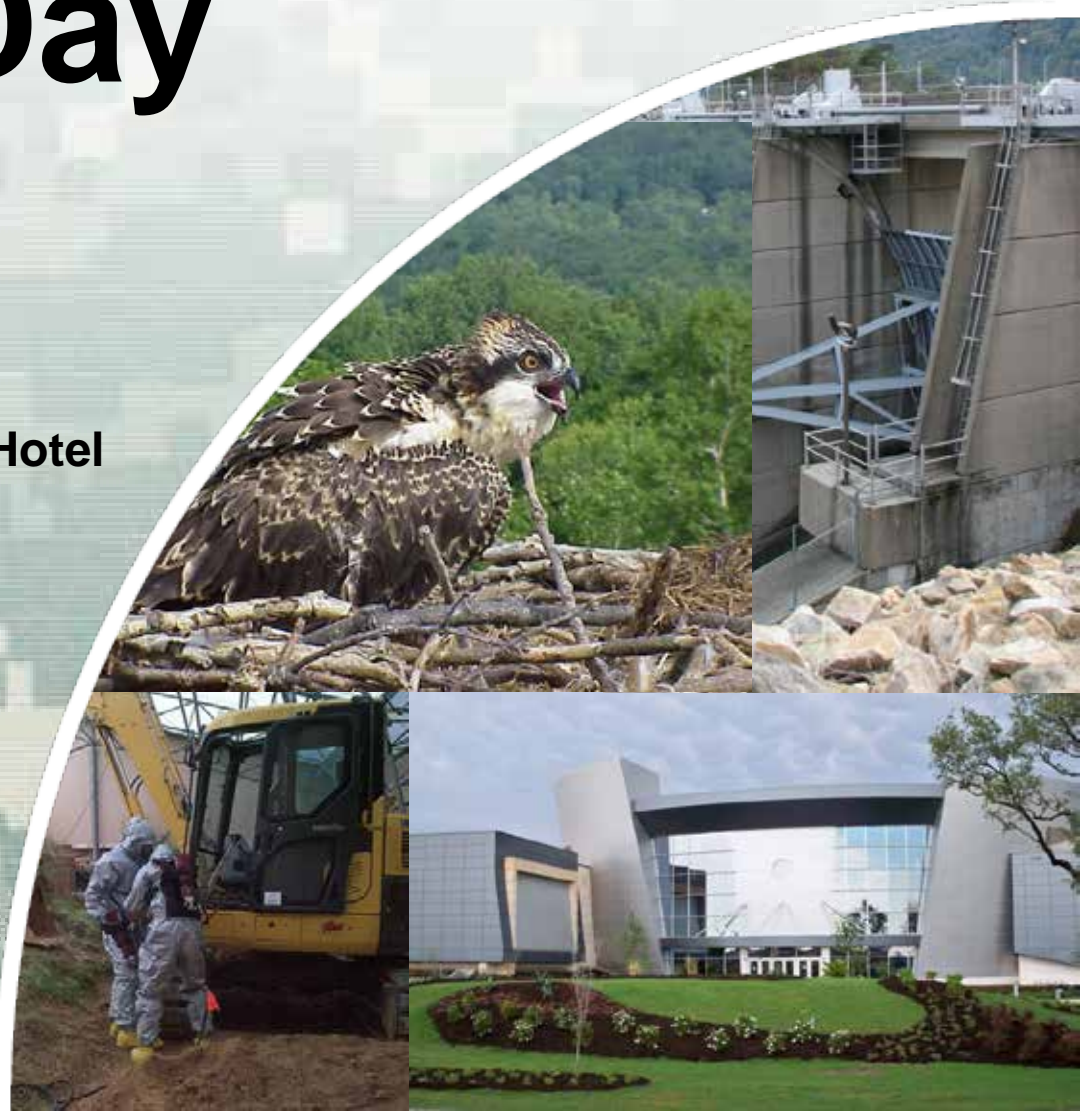
Sheraton Baltimore City Center Hotel

November 5, 2013

Baltimore, MD



US Army Corps of Engineers
BUILDING STRONG®



U.S. Department of Defense Mission Support



Defense Distribution Susquehanna



Ft. Belvoir Northern Regional Medical Command



Walter Reed Military Advance Training Center



Utah Data Center

U.S. Army Mission Support



Ft. Detrick Emergency Services Center



U.S. Army Automotive Technology Evaluation Facility



U.S. Army Medical Research Institute of Infectious Diseases

U.S. Army Corps of Engineers Mission



Flood Wall in Wyoming Valley Levee System



Defense Logistics Agency Solar Wall



U.S. Central Command, Afghanistan



Fort Detrick Navy Bio-Lab

USACE Workforce

Leverage Personnel Resources
through partnering/contracting
with Private Sector

~300,000
Construction
Contractors on
a given day

Unlimited Capability
Perform 100% of Civil
Works &
Military Construction

A-E Firms (5,000 employees)
Perform over 65% of Planning
& Design

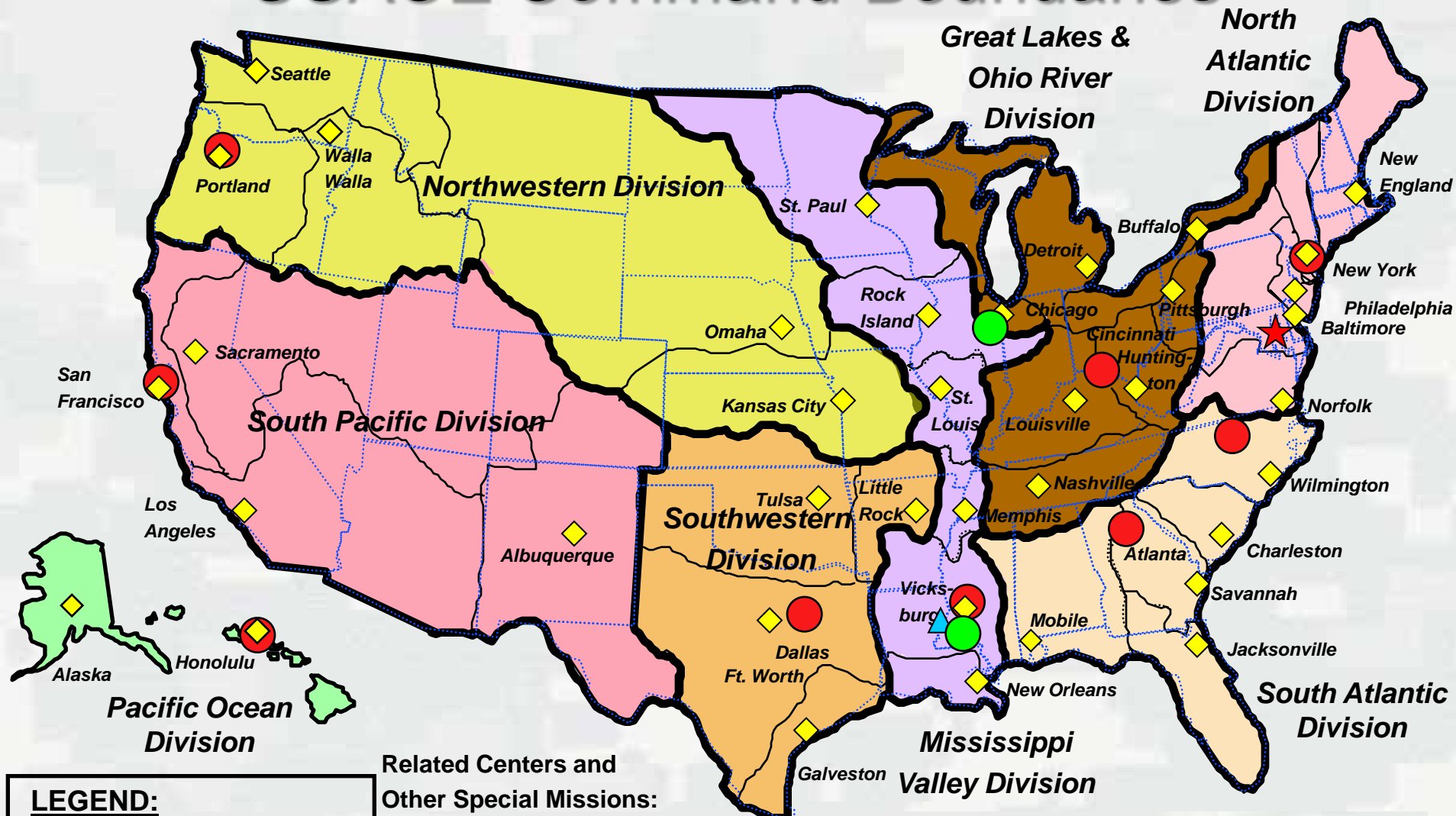
~600
Uniformed
Military



~37,000 Gov't
Employees



USACE Command Boundaries



LEGEND:

- Engineer Commands
- Divisions
- ◆ District HQ location
- Division boundary

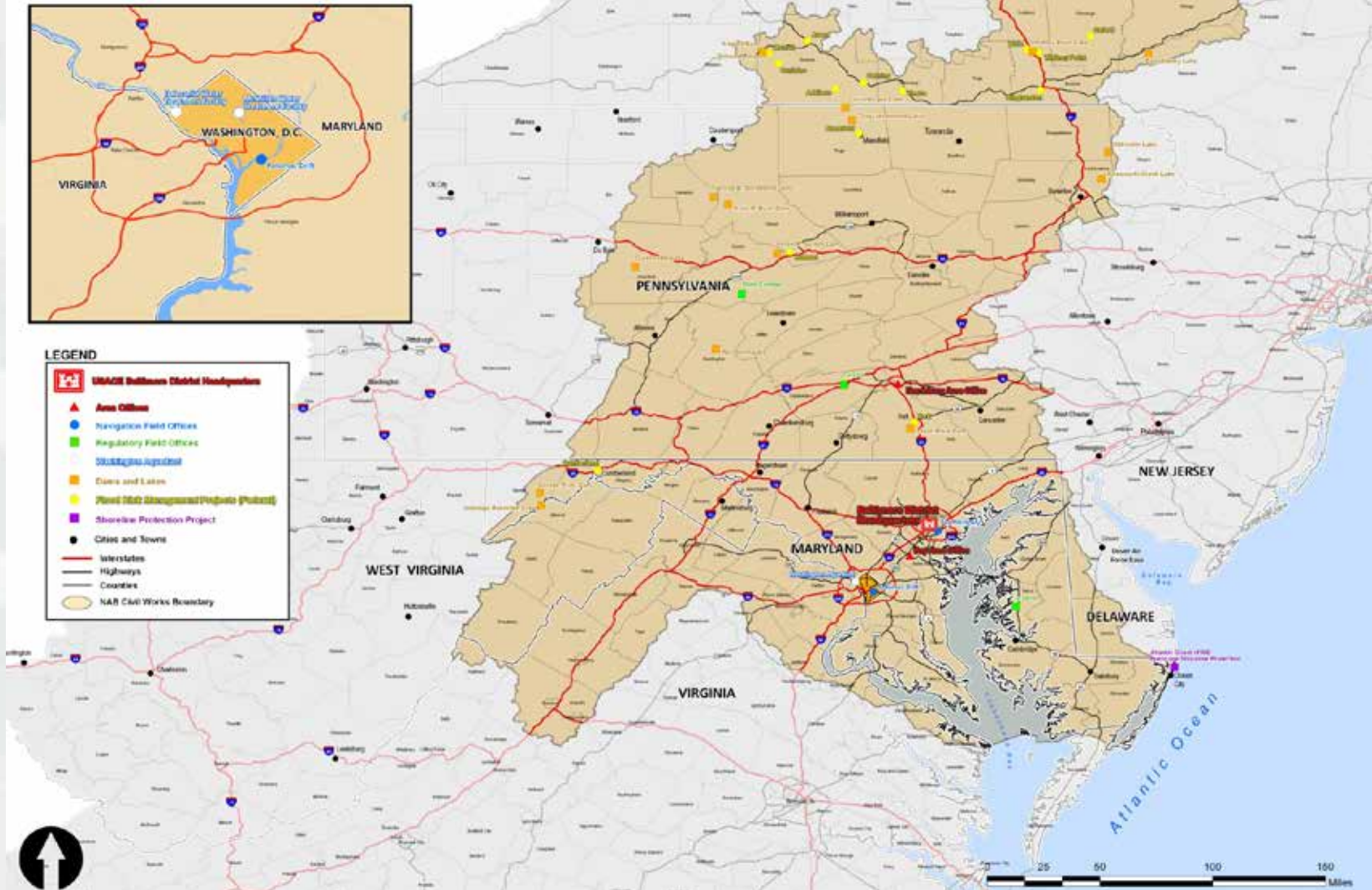


Civil Works Boundary



LEGEND

- USACE Bulletin Emblem Headquarters**
- Area Offices
- Navigation Field Offices
- Regulatory Field Offices
- Districts/Regional Offices
- Dams and Levees
- Flood Risk Management Programs (Floods)
- Shoreline Protection Project
- Cities and Towns
- Interstates
- Highways
- Counties
- NAB Civil Works Boundary



25 50 100 150 Miles



Baltimore District Missions



Real Estate



Military Support



Environmental Services



Civil Works



Emergency Management

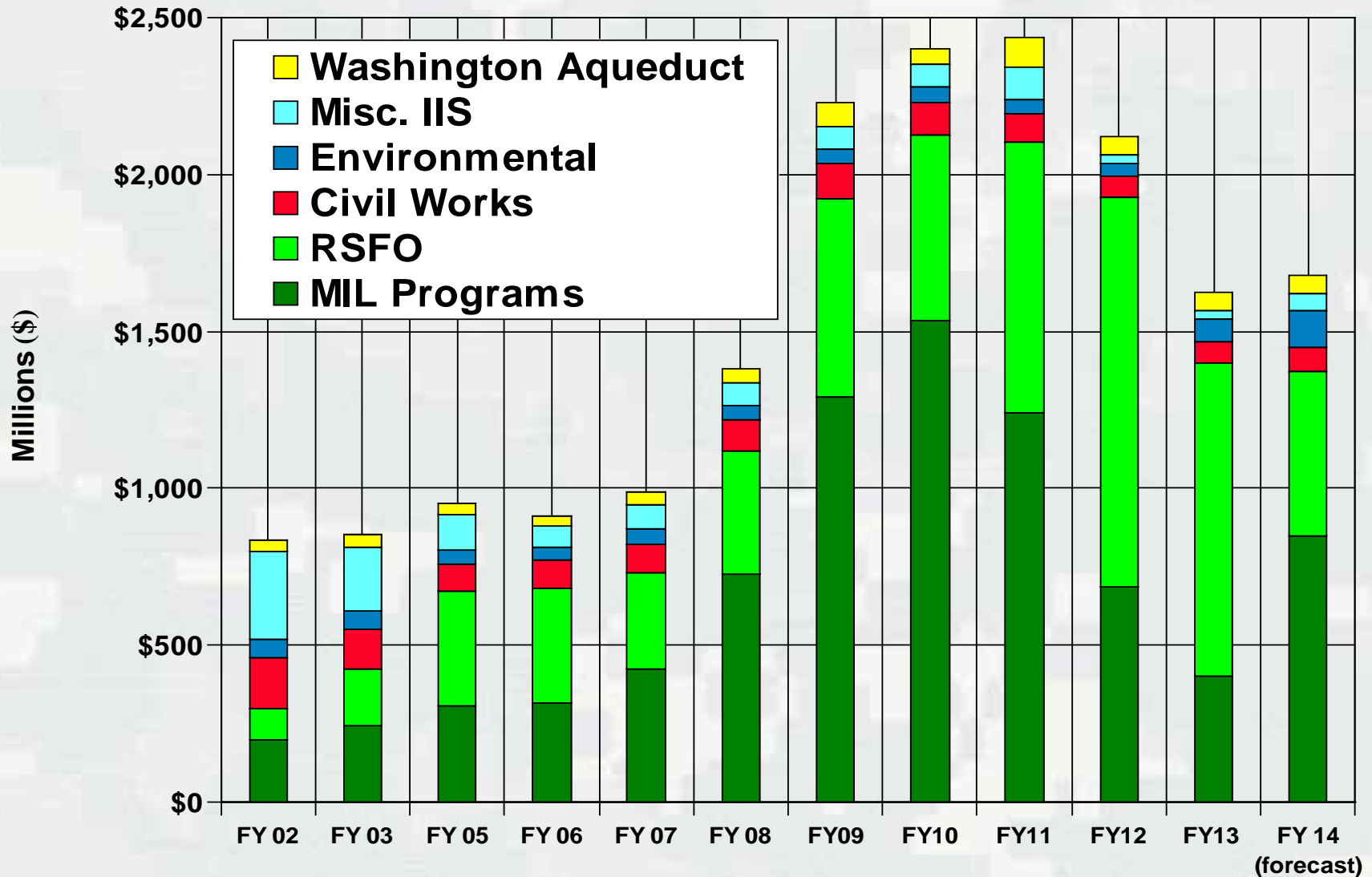


Interagency Services

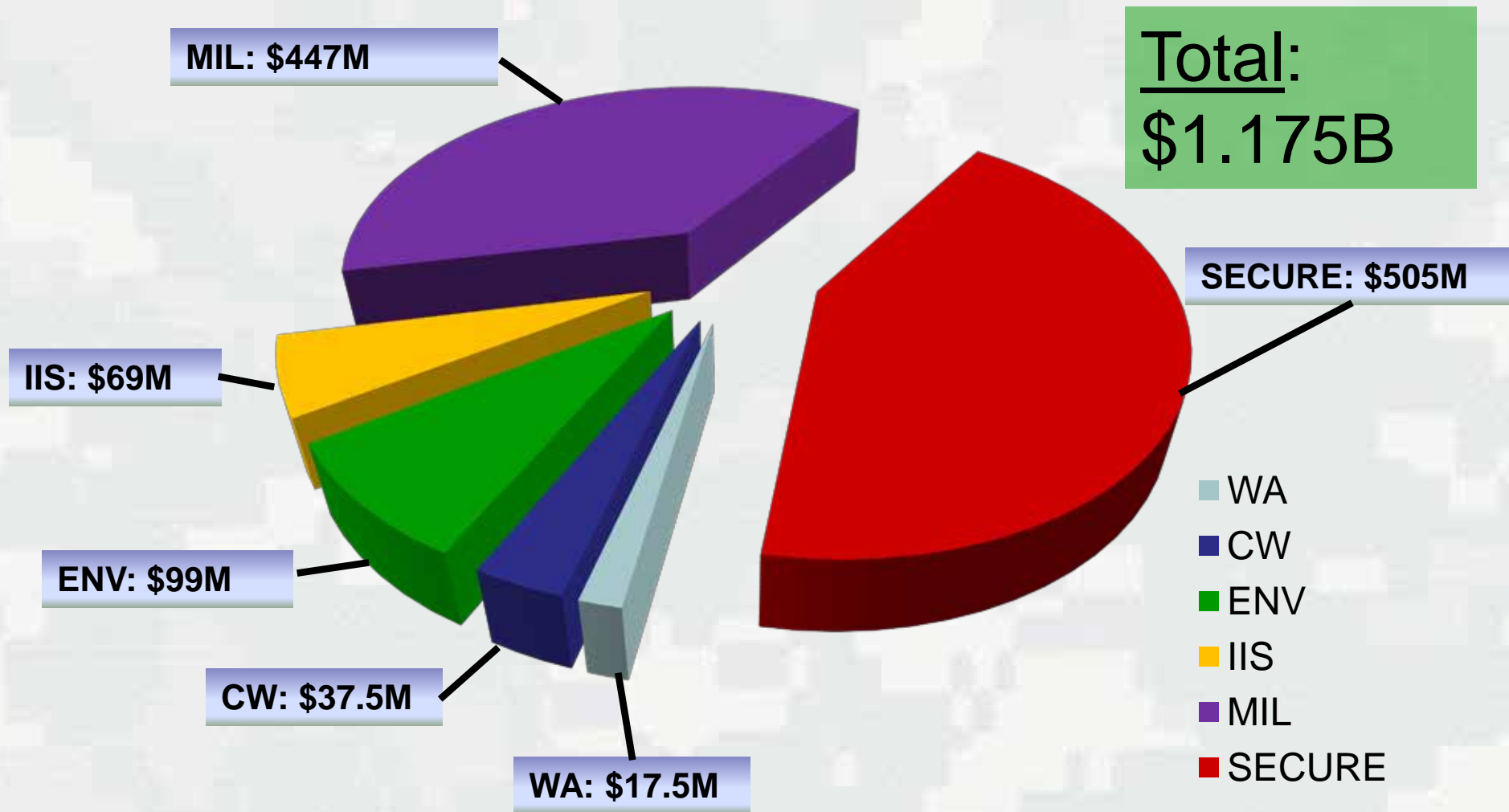


Regulatory

Baltimore District Annual Expenditures



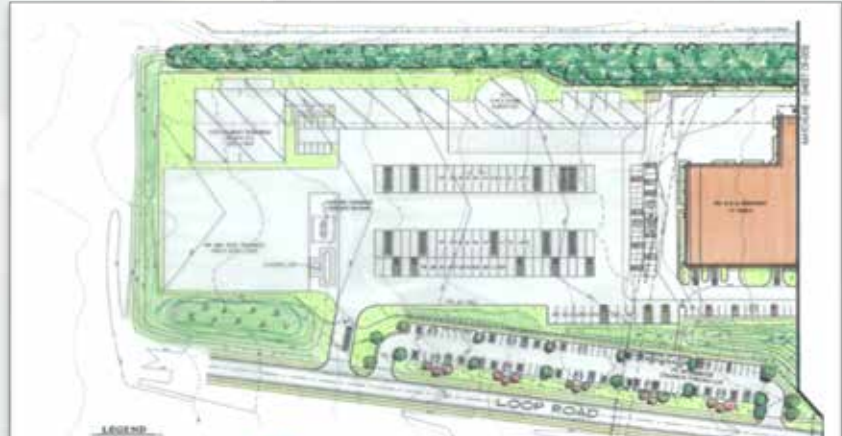
FY14 Projected Obligations



Military Construction

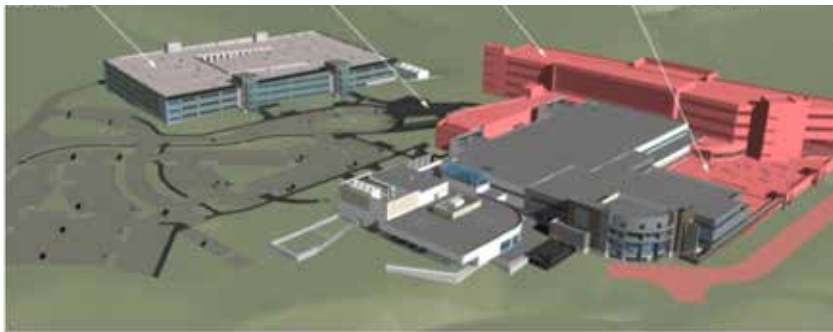


Replace Defense Distribution Center Headquarters



Ft. Detrick Hazardous Material Storage Building

Ft. Belvoir Sensitive Compartmented Information Facility



Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground



FY14 Aberdeen Proving Ground, Md.

§ **Public Health Command Lab Replacement**

- ▶ Project Magnitude: \$100M-\$250M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted

§ **Downer Hall Renovations**

- ▶ Project Magnitude: \$10M-\$25M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business

§ **Construction of Operation & Maintenance Facility Supporting Aerostats**

- ▶ Project Magnitude : \$10M-\$25M
- ▶ Procurement: To be determined
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: To be determined



U.S. Army Public Health Command, Aberdeen Proving Ground

FY14 Fort Belvoir, Va.

§ **North Area National Geospatial-Intelligence Agency IPO Parking & Access Road Deconstruction**

- ▶ Project Magnitude: \$1M-\$5M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Small Business

§ **Roof Replacement for McNamara Headquarters Building**

- ▶ Project Magnitude: \$1M-\$5M
- ▶ Procurement: To be determined
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business



National Geospatial Intelligence Agency Campus

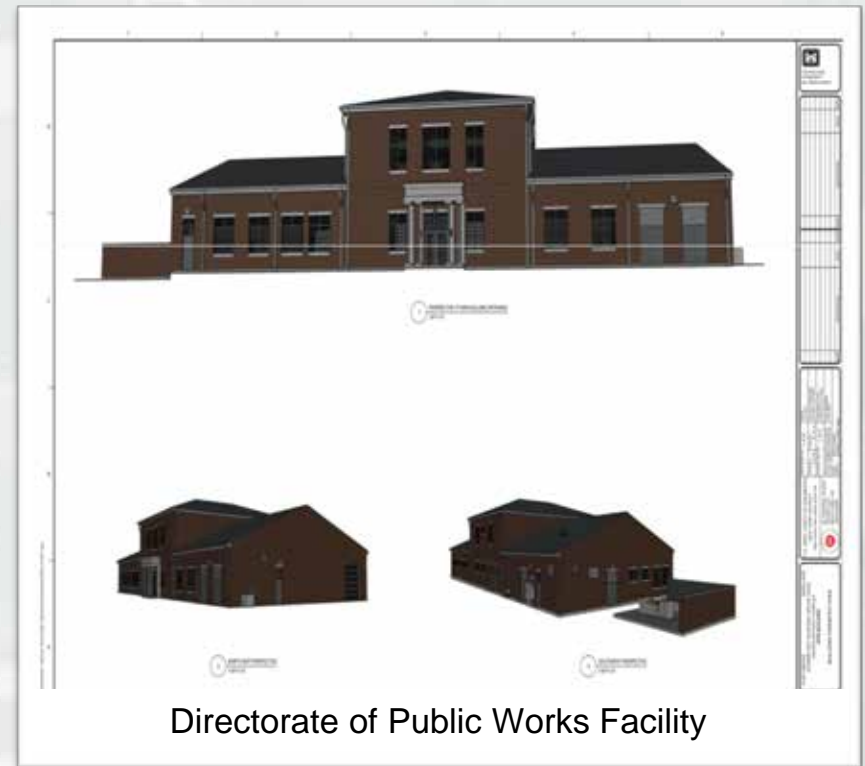
FY14 Fort Meade, Md.

§ Directorate of Public Works Facility

- ▶ Project Magnitude: \$1M-\$5M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 2nd or 3rd Quarter
- ▶ Proposed Acquisition Strategy: To be determined

§ Building 4554 Renovation

- ▶ Project Magnitude: \$10M-\$25M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 4th Quarter
- ▶ Proposed Acquisition Strategy: To be determined



FY14 Fort McNair, Washington, D.C.

§ **Vehicle Storage Facility**

- ▶ Project Magnitude: \$5M-\$10M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business

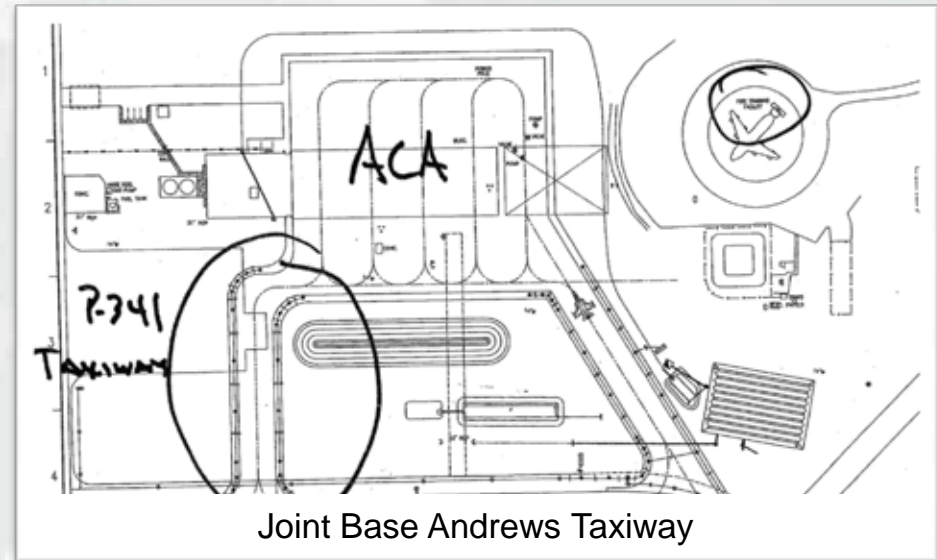
U.S. Army Transportation Agency Vehicle Storage Facility



FY14 Joint Base Andrews, Md.

§ Construct Taxiway to North of Aerospace Control Alert Facility

- ▶ Project Magnitude: \$1M-\$5M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 3rd or 4th Quarter
- ▶ Proposed Acquisition Strategy: Small Business



FY14 New Cumberland, Pa.

- § **Replace Communications Building in the Defense Logistics Agency Distribution Center**
- ▶ Project Magnitude: \$10M-\$25M
 - ▶ Procurement: Design-Bid-Build
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Proposed Acquisition Strategy: Small Business



FY14 Regional Support

§ **North Atlantic Division A-E Master Planning Services (3)**

- ▶ Project Magnitude: \$10M each
- ▶ Procurement: Brooks Act
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business/MATOC (3)

§ **Baltimore District Construction Services**

- ▶ Project Magnitude: \$10M
- ▶ Procurement: To be determined
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Disabled Veteran Owned, 8(a) & HUBZone MATOC



Military Emerging Trend: Workload Centers in FY16-19



Defense Distribution Center Susquehanna Headquarters Facility

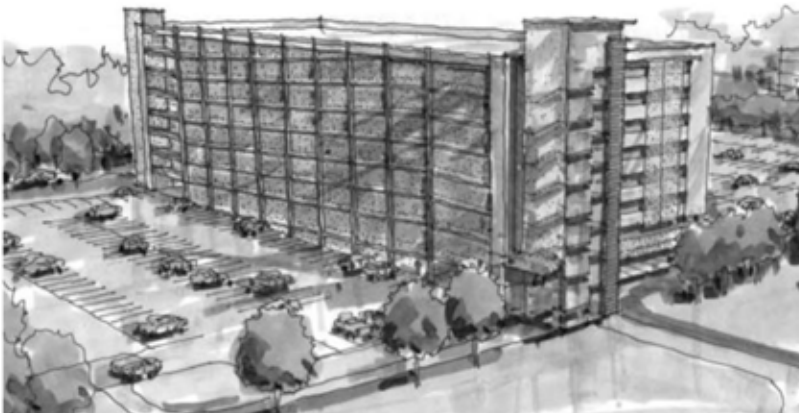
Secure Environment



Joint Operations Center



East Campus Building Marine Corps



East Campus South Parking Structure



East Campus Vehicle Control Point 'M'

FY14 Fort Meade, Md.

§ Joint Operations Center

- ▶ Project Magnitude: \$250M-\$500M
- ▶ Procurement: Design-Bid-Build
- ▶ Award Date: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted



Joint Operations Center

FY14 Fort Meade, Md.

§ **East Campus Building Marine Corps**

- ▶ Project Magnitude: \$25M- \$100M
- ▶ Procurement: Design-Build
- ▶ Award Date: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted

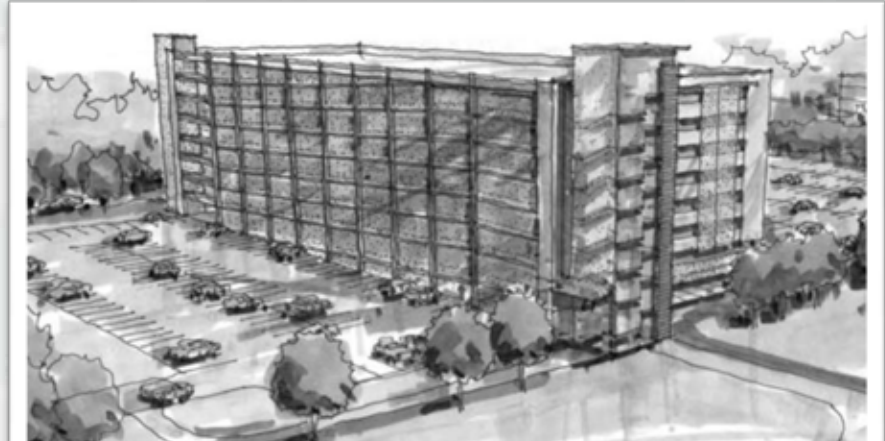
Marine Corps Forces Cyberspace Command



FY14 Fort Meade, Md.

§ **East Campus South Parking Structure**

- ▶ Project Magnitude: \$25M-\$100M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: To be determined



East Campus South Parking Structure

FY14 Fort Meade, Md.

§ **East Campus Vehicle Control Point 'M'** **(VCP M)**

- ▶ Project Magnitude: \$10M-\$25M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 4th Quarter
- ▶ Proposed Acquisition Strategy: Small Business

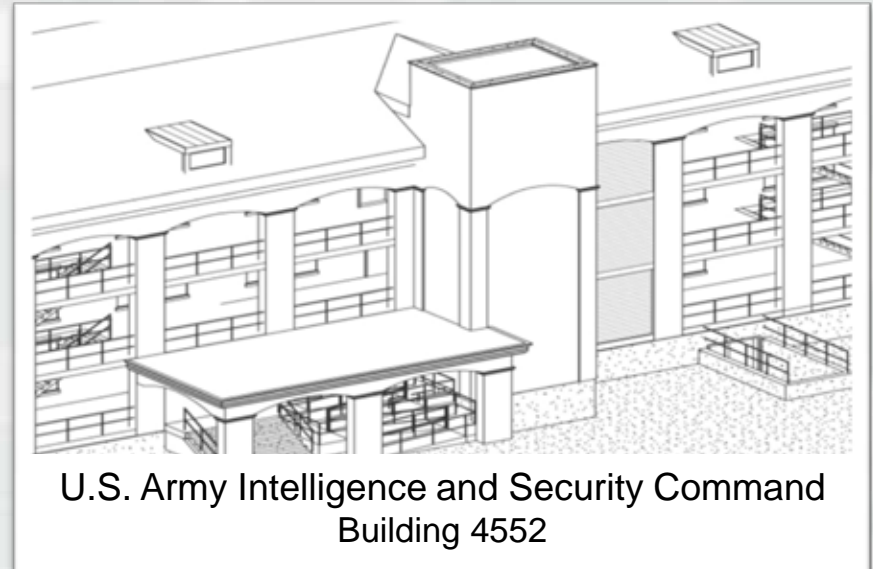


East Campus Vehicle Control Point 'M'

FY14 Fort Meade, Md.

§ U.S. Army Intelligence and Security Command (INSCOM) Building 4552

- ▶ Project Magnitude: \$10M-\$25M
- ▶ Procurement: Design-Bid-Build
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: To be determined



FY14 Continental United States

§ Two (2) A-E Indefinite Delivery, Indefinite Quantity (IDIQ) contracts

- ▶ Project Magnitude: \$49M each
- ▶ Procurement: IDIQ
- ▶ Advertisement: 2nd Quarter and 3rd Quarter, respectively
- ▶ Proposed Acquisition Strategy: Unrestricted

South Campus Electrical Utilities
Plant Generator Building



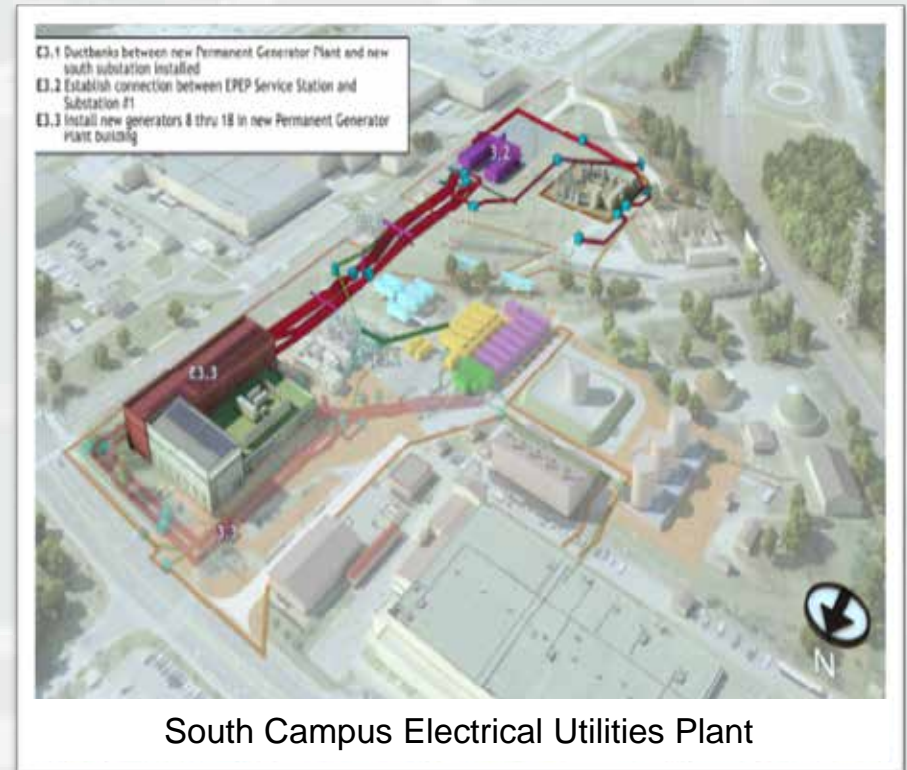
FY14 Continental United States

§ **Construction Management Services**

- ▶ Project Magnitude: \$25M
- ▶ Procurement: IDIQ
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: To be determined

§ **Commissioning Support A-E**

- ▶ Project Magnitude: \$25M
- ▶ Procurement: IDIQ
- ▶ Advertisement: 1st Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted



FY14 Continental United States

§ **Single Award Task Order Contract (SATOC)**

- ▶ Project Magnitude : \$103M
- ▶ Procurement: Single Award Task Order Contract
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted
- ▶ Task Order Values: \$0-\$10M

§ **Single Award Task Order Contract (SATOC) (2)**

- ▶ Project Magnitude : \$49M
- ▶ Procurement: Single Award Task Order Contract
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business
- ▶ Task Order Values: \$0-\$5M



Utah Data Center Earth Work

FY14 Continental United States

§ **Multiple Award Task Order Contract (MATOC)**

- ▶ Project Magnitude: \$950M
- ▶ Procurement: Multiple Award Task Order Contract
- ▶ Advertisement: 4th Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted & Small Business
- ▶ Task Order Values: \$10M+



Intelligence Community Campus - Bethesda

Secure Environment Trend: Planning Despite Uncertainty



National Security Agency East Campus

Civil Works



Borough of Plymouth Brown Creek Pump Station



Dredging the Harbor Channels



Potomac Park Levee, Washington, D.C.



Ocean City, M.D. Inlet, Isle of Wight Bay

FY14 Talbot County, Md.

§ Oyster Substrate (Tred Avon River)

- ▶ Project Magnitude: \$2M-\$6M
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Small Business



Placing Oyster Substrate in Harris Creek

FY14 Talbot County, Md.

§ **Poplar Island Cell 3A-C Wetland Planting**

- ▶ Project Magnitude: \$1.5M
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Small Business

§ **Poplar Island Cell 4D Natural Opening**

- ▶ Project Magnitude: \$250K
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Small Business

§ **Poplar Island Electrical System Repair**

- ▶ Project Magnitude: ≤\$150K
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: Small Business



Poplar Island Cell Creation

FY14 Prince George's County, Md.

§ **Sligo Creek Bio-Retention**

- ▶ Project Magnitude: \$150K-\$350K
- ▶ Advertisement: 3rd Quarter
- ▶ Proposed Acquisition Strategy: Small Business



Existing Bio-Retention Facility

FY14 Ocean City, Md.

§ Dredging

- ▶ Project Magnitude: \$4M-\$8M
- ▶ Advertisement: 1st Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted

§ Jetty Repair

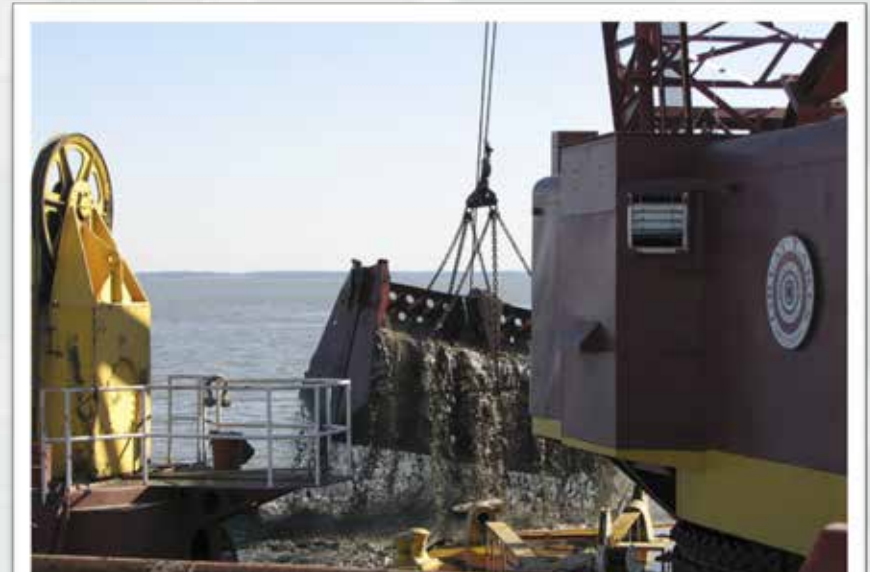
- ▶ Project Magnitude: \$100K-\$300K
- ▶ Advertisement: 1st Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted



FY14 Harbor Channels, Chesapeake Bay, Md.

§ **Baltimore Inner Harbor Dredging**

- ▶ Project Magnitude: \$5M-\$12M
- ▶ Advertisement: 4th Quarter
- ▶ Proposed Acquisition Strategy: Unrestricted



Chesapeake Bay Dredging

FY14 Tioga-Hammond & Cowanesque Lakes, NY and PA

§ Hazardous Tree Removal & Pruning

- ▶ Project Magnitude:
\$100K-\$200K
- ▶ Advertisement: 2nd
Quarter
- ▶ Proposed Acquisition
Strategy: Small
Business



Tree Pruning at Cowanesque Lake

FY14 Washington Aqueduct

§ **Ground Maintenance**

- ▶ Project Magnitude: \$1M-\$5M
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Proposed Acquisition Strategy: HUBZone

§ **Dalecarlia Pumping Station Building Renovation**

- ▶ Project Magnitude: \$1M
- ▶ Due Date: Bids Due 20 Nov.
- ▶ Proposed Acquisition Strategy: Unrestricted



Dalecarlia Water Treatment Plant

FY14 Baltimore District-Wide

- § **PL84-99/Operations
Civil Works
Construction Multiple
Award Task Order
Contract (MATOC)**
- ▶ Project Magnitude: \$20M
 - ▶ Advertisement: 1st Quarter
 - ▶ Proposed Acquisition Strategy: Small Business



Bainbridge, N.Y. PL84-99 Repairs

Civil Works Trend: Stable Program, Emergency Supplemental Funding Spikes



Hurricane Sandy Debris Removal Process

Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning

FY14 Radiological Transport & Disposal Continental U.S.

§ Multiple Award Radiological Transport & Disposal (MARTADS)

- ▶ Project Magnitude: \$100M-\$250M
- ▶ Advertisement: 2nd Quarter
- ▶ Proposed Acquisition Strategy: To be determined
- ▶ Task Order Values: \$2M-\$10M



Colonie FUSRAP Site, New York

FY15 Multiple Award Military Munitions Services, Continental U.S.

§ Multiple Award Military Munitions Services, II (MAMMS, II)

- ▶ Project Magnitude: \$100M-\$250M
- ▶ Advertisement: 3rd Quarter (FY14)
- ▶ Proposed Acquisition Strategy: Unrestricted & Small Business
- ▶ Task Order Values: \$2M-\$3M



Tobyhanna, P.A. Field Investigation

Environmental Trend: Hazardous, Toxic, Radioactive Waste Cleanup



W.R. Grace Building 23 Remediation

USACE Office of Small Business

§ Small Businesses have played key roles in Baltimore District

- ▶ Planting of oyster bars
- ▶ Construction of flood risk reduction projects
- ▶ Environmental Restoration Projects

§ Mission is to offer a level playing field and help further support the local economy.

§ Look to benefit from expertise and talents from all businesses.



DC Local Flood Protection Project

FY13 Small Business Accomplishments

FY13 (as of 7 October 2013)

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$183,568,414	29.21%% / 23% / 23%	43.3%
Small Disadvantaged	\$126,328,263	20.10% / 5% / 10%	18%
8(a)	\$42,056,552	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$76,322,865	12.14% / 5% / 6%	7%
Service-Disabled Veteran-Owned	\$15,256,108	2.43% / 3% / 3%	4%
HUBZone	\$4,269,480	.68% / 3% / 3%	11%

Total Dollars Obligated: \$628,504,587



Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



Contracting 101

§ How to do business with us

- ▶ Register in System for Award Management database at www.sam.gov
- ▶ Find our projects on Fed Biz Opps at www.fbo.gov
- ▶ Respond to the solicitation
- ▶ Team with experienced firms to gain knowledge: Prime/Sub, Joint Venture
- ▶ Understand and comply with bonding requirements for construction contracts
- ▶ Grow your capabilities
- ▶ Write a strong proposal
- ▶ Request a debriefing



Stay in Touch



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<http://about.me/usace.baltimore>



Matchmaking and One-on-One

