

The Baltimore District

Industry Day

Sheraton Baltimore City Center Hotel
November 5, 2013
Baltimore, MD



US Army Corps of Engineers
BUILDING STRONG



U.S. Department of Defense Mission Support



Defense Distribution Susquehanna



Ft. Belvoir Northern Regional Medical Command



Walter Reed Military Advance Training Center



Utah Data Center



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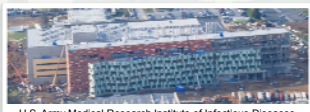
U.S. Army Mission Support



Ft. Detrick Emergency Services Center



U.S. Army Automotive Technology Evaluation Facility



U.S. Army Medical Research Institute of Infectious Diseases



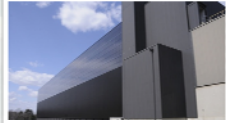
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BUILDING STRONG

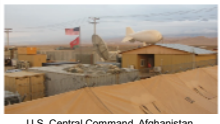
U.S. Army Corps of Engineers Mission



Flood Wall in Wyoming Valley Levee System



Defense Logistics Agency Solar Wall



U.S. Central Command, Afghanistan



Fort Detrick Navy Bio-Lab



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USACE Workforce

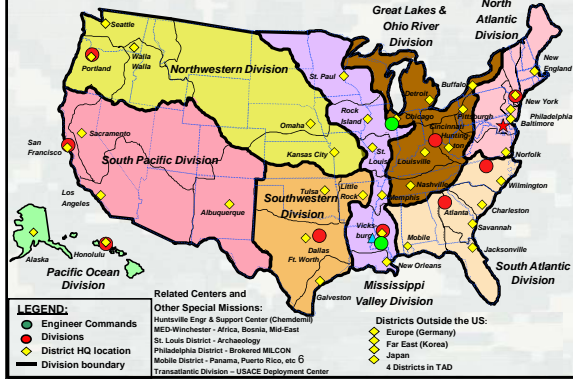
Leverage Personnel Resources through partnering/contracting with Private Sector

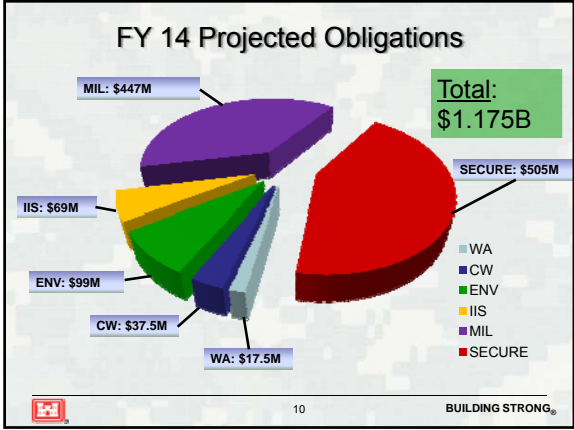


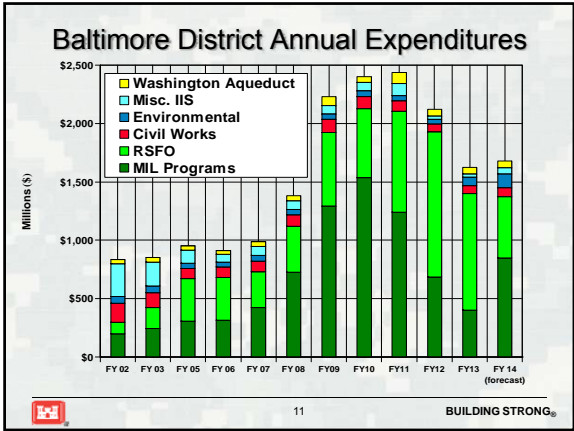
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USACE Command Boundaries







Military Construction

Replace Defense Distribution Center Headquarters

Ft. Detrick Hazardous Material Storage Building

Ft. Belvoir Sensitive Compartmented Information Facility

Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground

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FY14 Aberdeen Proving Ground, Md.

- **Public Health Command Lab Replacement**
 - ▶ Award Amount: \$100-\$250M
 - ▶ Mechanism: Design-Bid-Build
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Set Aside: Unrestricted
- **Downer Hall Renovations**
 - ▶ Award Amount: \$10M-\$250M
 - ▶ Mechanism: Design-Bid-Build
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Set Aside: Small Business
- **Construction of Operation & Maintenance Facility Supporting Aerostats**
 - ▶ Award Amount: \$10M-\$25M
 - ▶ Mechanism: To be determined
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Set Aside: To be determined



U.S. Army Public Health Command, Aberdeen Proving Ground



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FY14 Fort Belvoir, Va.

- **North Area National Geospatial-Intelligence Agency IPO Parking & Access Road Deconstruction**
 - ▶ Award Amount: \$1M-\$5M
 - ▶ Mechanism: Design-Bid-Build
 - ▶ Advertisement: 3rd Quarter
 - ▶ Set Aside: Small Business
- **Roof Replacement for McNamara Headquarters Building**
 - ▶ Award Amount: \$1M-\$5M
 - ▶ Mechanism: To be determined
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Set Aside: Small Business



National Geospatial Intelligence Agency Campus

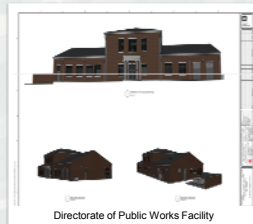


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FY14 Fort Meade, Md.

- **Directorate of Public Works Facility**
 - ▶ Award Amount: \$1M-\$5M
 - ▶ Mechanism: Design-Bid-Build
 - ▶ Advertisement: 2nd or 3rd Quarter
 - ▶ Set Aside: To be determined
- **Building 4554 Renovation**
 - ▶ Award Amount: \$10M-\$25M
 - ▶ Mechanism: Design-Bid-Build
 - ▶ Advertisement: 4th Quarter
 - ▶ Set Aside: To be determined



Directorate of Public Works Facility



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BUILDING STRONG_®

FY14 Fort McNair, Washington, D.C.

▪ **Vehicle Storage Facility**

- ▶ Award Amount: \$5M-\$10M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 2nd Quarter
- ▶ Set Aside: Small Business



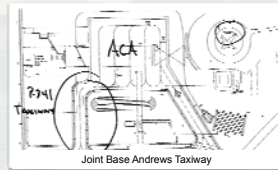
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BUILDING STRONG[®]

FY14 Joint Base Andrews, Md.

▪ **Construct Taxiway to North of Aerospace Control Alert Facility**

- ▶ Award Amount: \$1M-\$5M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 3rd or 4th Quarter
- ▶ Set Aside: Small Business



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BUILDING STRONG[®]

FY14 New Cumberland, Pa.

▪ **Replace Communications Building in the Defense Logistics Agency Distribution Center**

- ▶ Award Amount: \$10M-\$25M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Set Aside: Small Business



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BUILDING STRONG[®]

FY14 Regional Support

North Atlantic Division A-E Master Planning Services (3)

- ▶ Award Amount: \$10M
- ▶ Mechanism: To be determined
- ▶ Advertisement: 2nd or 3rd Quarter
- ▶ Set Aside: Small Business/MATOC (3)



Baltimore District Construction Services

- ▶ Award Amount: \$10M
- ▶ Mechanism: To be determined
- ▶ Advertisement: 1st or 2nd Quarter
- ▶ Set Aside: Small Disabled Veteran Owned, 8(a) & HUBZone MATOC



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Military Emerging Trend: Workload Centers in FY16-19



Defense Distribution Center Susquehanna Headquarters Facility



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Secure Environment



Joint Operations Center



East Campus Building Marine Corps



East Campus South Parking Structure



East Campus Vehicle Control Point 'M'



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FY14 Fort Meade, Md.

▪ **Joint Operations Center**

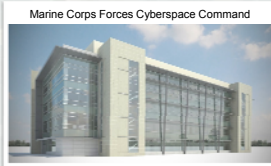
- ▶ Award Amount: \$250M-\$500M
- ▶ Mechanism: Design-Bid-Build
- ▶ Award Date: 2nd Quarter
- ▶ Set Aside: Unrestricted



FY14 Fort Meade, Md.

▪ **East Campus Building Marine Corps**

- ▶ Award Amount: \$25M-\$100M
- ▶ Mechanism: Design-Build
- ▶ Award Date: 3rd Quarter
- ▶ Set Aside: Unrestricted



FY14 Fort Meade, Md.

▪ **East Campus South Parking Structure**

- ▶ Award Amount: \$25M-\$100M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 3rd Quarter
- ▶ Set Aside: To be determined



FY14 Fort Meade, Md.

▪ East Campus Vehicle Control Point 'M' (VCP M)

- ▶ Award Amount: \$10M-\$25M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 4th Quarter
- ▶ Set Aside: Small Business



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BUILDING STRONG[®]

FY14 Fort Meade, Md.

▪ U.S. Army Intelligence and Security Command (INSCOM) Building 4552

- ▶ Award Amount: \$10M-\$25M
- ▶ Mechanism: Design-Bid-Build
- ▶ Advertisement: 3rd Quarter
- ▶ Set Aside: To be determined



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BUILDING STRONG[®]

FY 14 Continental United States

▪ Two (2) A-E Indefinite Delivery, Indefinite Quantity (IDIQ) contracts

- ▶ Award Amounts: \$49M each
- ▶ Mechanism: Indefinite Delivery, Indefinite Quantity
- ▶ Advertisement: 2nd Quarter and 3rd Quarter, respectively
- ▶ Set Aside: Unrestricted



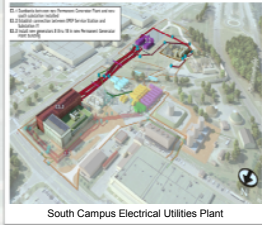
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BUILDING STRONG[®]

FY 14 Continental United States

▪ Construction Management

- ▶ Award Amount: \$25M
- ▶ Mechanism: IDIQ
- ▶ Advertisement: 2nd Quarter
- ▶ Set Aside: To be determined



South Campus Electrical Utilities Plant

▪ Commissioning Support A-E

- ▶ Award Amount: \$25M
- ▶ Mechanism: IDIQ
- ▶ Advertisement: 1st Quarter
- ▶ Set Aside: Unrestricted



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BUILDING STRONG[®]

FY 14 Continental United States

▪ Single Award Task Order Contract (SATOC)

- ▶ Award Amount: \$103M
- ▶ Mechanism: Single Award Task Order Contract
- ▶ Advertisement: 2nd Quarter
- ▶ Set Aside: Unrestricted
- ▶ Task Order Values: \$0-\$10M



Utah Data Center Earth Work

▪ Single Award Task Order Contract (SATOC) (2)

- ▶ Award Amount: \$49M
- ▶ Mechanism: Single Award Task Order Contract
- ▶ Advertisement: 2nd Quarter
- ▶ Set Aside: Small Business
- ▶ Task Order Values: \$0-\$5M



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BUILDING STRONG[®]

FY 14 Continental United States

▪ Multiple Award Task Order Contract (MATOC)

- ▶ Award Amount: \$950M
- ▶ Mechanism: Multiple Award Task Order Contract
- ▶ Advertisement: 4th Quarter
- ▶ Set Aside: Unrestricted.
- ▶ Task Order Values: \$10M+



Intelligence Community Campus - Bethesda



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BUILDING STRONG[®]

Secure Environment Trend: Planning Despite Uncertainty



National Security Agency East Campus



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BUILDING STRONG[®]

Civil Works



Borough of Plymouth Brown Creek Pump Station



Dredging the Harbor Channels



Potomac Park Levee, Washington, D.C.



Ocean City, M.D. Inlet, Isle of Wight Bay



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BUILDING STRONG[®]

FY14 Talbot County, Md.

- **Oyster Substrate (Tred Avon River)**
 - ▶ Award Amount: \$2M-\$6M
 - ▶ Advertisement: 3rd Quarter
 - ▶ Set Aside: Small Business



Placing Oyster Substrate in Harris Creek



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BUILDING STRONG[®]

FY14 Talbot County, Md.

- **Poplar Island Cell 3A-C Wetland Planting**
 - ▶ Award Amount: \$1.5M
 - ▶ Advertisement: 3rd Quarter
 - ▶ Set Aside: Small Business
- **Poplar Island Cell 4D Natural Opening**
 - ▶ Award Amount: \$250K
 - ▶ Advertisement: 3rd Quarter
 - ▶ Set Aside: Small Business
- **Poplar Island Electrical System Repair**
 - ▶ Award Amount: ≤\$150K
 - ▶ Advertisement: 2nd Quarter
 - ▶ Set Aside: Small Business



Poplar Island Cell Creation



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BUILDING STRONG_{MD}

FY14 Prince George's County, Md.

- **Sligo Creek Bio-Retention**
 - ▶ Award Amount: \$150K-\$350K
 - ▶ Advertisement: 3rd Quarter
 - ▶ Set Aside: Small Business



Existing Bio-Retention Facility



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BUILDING STRONG_{MD}

FY14 Ocean City, Md.

- **Dredging**
 - ▶ Award Amount: \$4M-\$8M
 - ▶ Advertisement: 1st Quarter
 - ▶ Set Aside: Unrestricted
- **Jetty Repair**
 - ▶ Award Amount: \$100K-\$300K
 - ▶ Advertisement: 1st Quarter
 - ▶ Set Aside: Unrestricted



Damaged Jetty



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BUILDING STRONG_{MD}

**FY14 Harbor Channels,
Chesapeake Bay, Md.**

- **Baltimore Inner Harbor Dredging**
 - ▶ Award Amount: \$5M-\$12M
 - ▶ Advertisement: 4th Quarter
 - ▶ Set Aside: Unrestricted

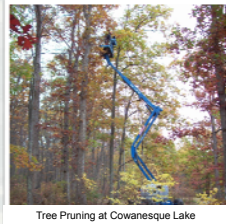


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BUILDING STRONG[®]

**FY14 Tioga-Hammond
& Cowanesque Lakes, NY and PA**

- **Hazardous Tree Removal & Pruning**
 - ▶ Award Amount: \$100K-\$200K
 - ▶ Advertisement: 2nd Quarter
 - ▶ Set Aside: Small Business



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BUILDING STRONG[®]

FY14 Washington Aqueduct

- **Ground Maintenance**
 - ▶ Award Amount: \$1M-\$5M
 - ▶ Advertisement: 1st or 2nd Quarter
 - ▶ Set Aside: HUBZone
- **Dalecarlia Pumping Station Building Renovation**
 - ▶ Award Amount: \$1M
 - ▶ Due Date: Bids Due 20 Nov.
 - ▶ Set Aside: Unrestricted



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FY14 Baltimore District-Wide

- PL84-99/Operations
Civil Works
Construction
Multiple Award Task
Order Contract
(MATOC)

- ▶ Award Amount: \$20M
- ▶ Advertisement: 1st Quarter
- ▶ Set Aside: Small Business



Bainbridge, N.Y. PL84-99 Repairs



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Civil Works Trend: Stable Program, Emergency Supplemental Funding Spikes



Hurricane Sandy Debris Removal Process



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Environmental Services



Former Frankford Arsenal Remediation



W.R. Grace Building 23 Remediation



Spring Valley Formerly Used Defense Site



Sturgis Decommissioning



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**FY14 Radiological Transport & Disposal
Continental U.S.**

▪ **Multiple Award
Radiological
Transport &
Disposal
(MARTADS)**

- ▶ Award Amount: \$100M-\$250M
- ▶ Advertisement: 2nd Quarter
- ▶ Set Aside: To be determined



Colonie FUSRAP Site, New York



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BUILDING STRONG[®]

**FY15 Multiple Award Military Munitions
Services, Continental U.S.**

▪ **Multiple Award
Military Munitions
Services, II
(MAMMS, II)**

- ▶ Award Amount: \$100M-\$250M
- ▶ Advertisement: 3rd Quarter (FY14)
- ▶ Set Aside: Unrestricted & Small Business



Tobyhanna, PA, Field Investigation



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BUILDING STRONG[®]

**Environmental Trend: Hazardous, Toxic,
Radioactive Waste Cleanup**



W.R. Grace Building 23 Remediation



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BUILDING STRONG[®]

USACE Office of Small Business

- Small Business have played key roles in Baltimore District
 - ▶ Planting of oyster bars
 - ▶ Construction of flood risk reduction projects
 - ▶ Environmental Restoration Projects
- Mission is to offer a level playing field and help further support the local economy.
- Look to benefit from expertise and talents from all businesses.



DC Local Flood Protection Project



FY13 Small Business Accomplishments

FY13 (as of 7 October 2013)

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$183,568,414	29.21% / 23% / 23%	43.3%
Small Disadvantaged	\$126,328,263	20.10% / 5% / 10%	18%
8(a)	\$42,056,552	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$76,322,865	12.14% / 5% / 6%	7%
Service-Disabled Veteran-Owned	\$15,256,108	2.43% / 3% / 3%	4%
HUBZone	\$4,269,480	.68% / 3% / 3%	11%

Total Dollars Obligated: \$628,504,587







Green - Met both the statutory and USACE NAB SB goal
 Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal
 Red - Didn't meet the statutory or USACE NAB SB goal

Contracting 101


- How to do business with us
 - ▶ Register in System for Award Management database at www.sam.gov
 - ▶ Find our projects on Fed Biz Opps at www.fbo.gov
 - ▶ Respond to the solicitation
 - ▶ Team with experienced firms to gain knowledge: Prime/Sub, Joint Venture
 - ▶ Understand and comply with bonding requirements for construction contracts
 - ▶ Grow your capabilities
 - ▶ Write a strong proposal
 - ▶ Request a debriefing



Matchmaking and One-on-One

 Secure Environment	 Military	Promenade SBA Contracting USACE Small Business
 Civil Works	 Environmental	

Information Table

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