

DOING BUSINESS WITH THE BALTIMORE DISTRICT

11th Annual Small Business & Government Conference
DC & NoVa SAME Posts

COL Edward P. Chamberlayne, P.E.
Commander and District Engineer
11 April 2018



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of Engineers.






BALTIMORE DISTRICT

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Army Corps, Secret Service break ground on advanced K-9 training facility outside DC

Baltimore District engineers designed and are overseeing construction of the canine training complex that will replace the existing, outdated Maloney Canine Building at James J. Rowley Training Center in Beltsville, Maryland.

Story Photo Album



Quick Links

 **FACTSHEETS**
 **NEWS RELEASES**
 **PUBLIC NOTICES**

Latest News Releases

Army Corps begins jetty, dredging projects to benefit Smith Island residents

12/14/2017

Raystown Lake to open

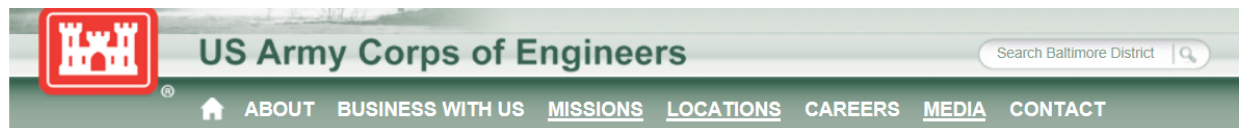
Baltimore District Social Media

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Baltimore District, ...

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BALTIMORE DISTRICT BUSINESS WITH US

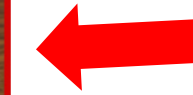
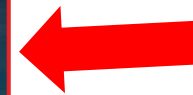


HOME > BUSINESS WITH US

Business With Us

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HUBZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.



Contacts

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- ### Links
- 2015 Small Business Conference
 - Industry Day 2015
 - SAME - Chesapeake Post
 - Industry Day 2013
 - Small Business



Today's presentation is available for download
<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



OUR MISSIONS



Civil Works



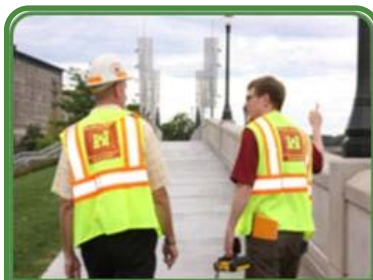
Military Support



Interagency and International Services (IIS)



Real Property Services Field Office (RSFO)



Emergency Management



Environmental



Washington Aqueduct



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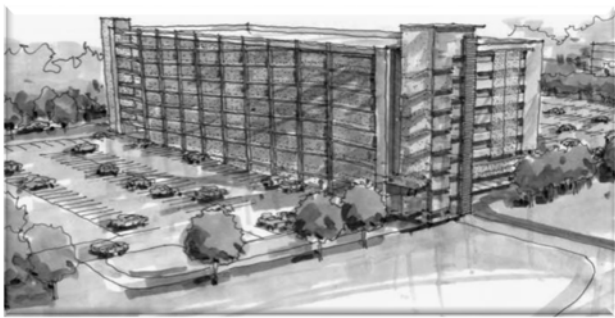
EAST CAMPUS INTEGRATED PROGRAM OFFICE



Joint Operations Center



East Campus Bldg 2



East Campus South Parking Structure



High Performance Computing Center



East Campus Building Marine Corps



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DISTRICT CHALLENGES



Mega Programs & Projects

East Campus, Fort Meade
Defense Health Agency Labs
INSCOM HQ

Port of Baltimore

Poplar Island Expansion
Widening Study
Mid-Bay Island



Decommissioning

Army Reactor Program
Edgewood Area Bldgs APG
USAMRIID Bldgs Fort Detrick



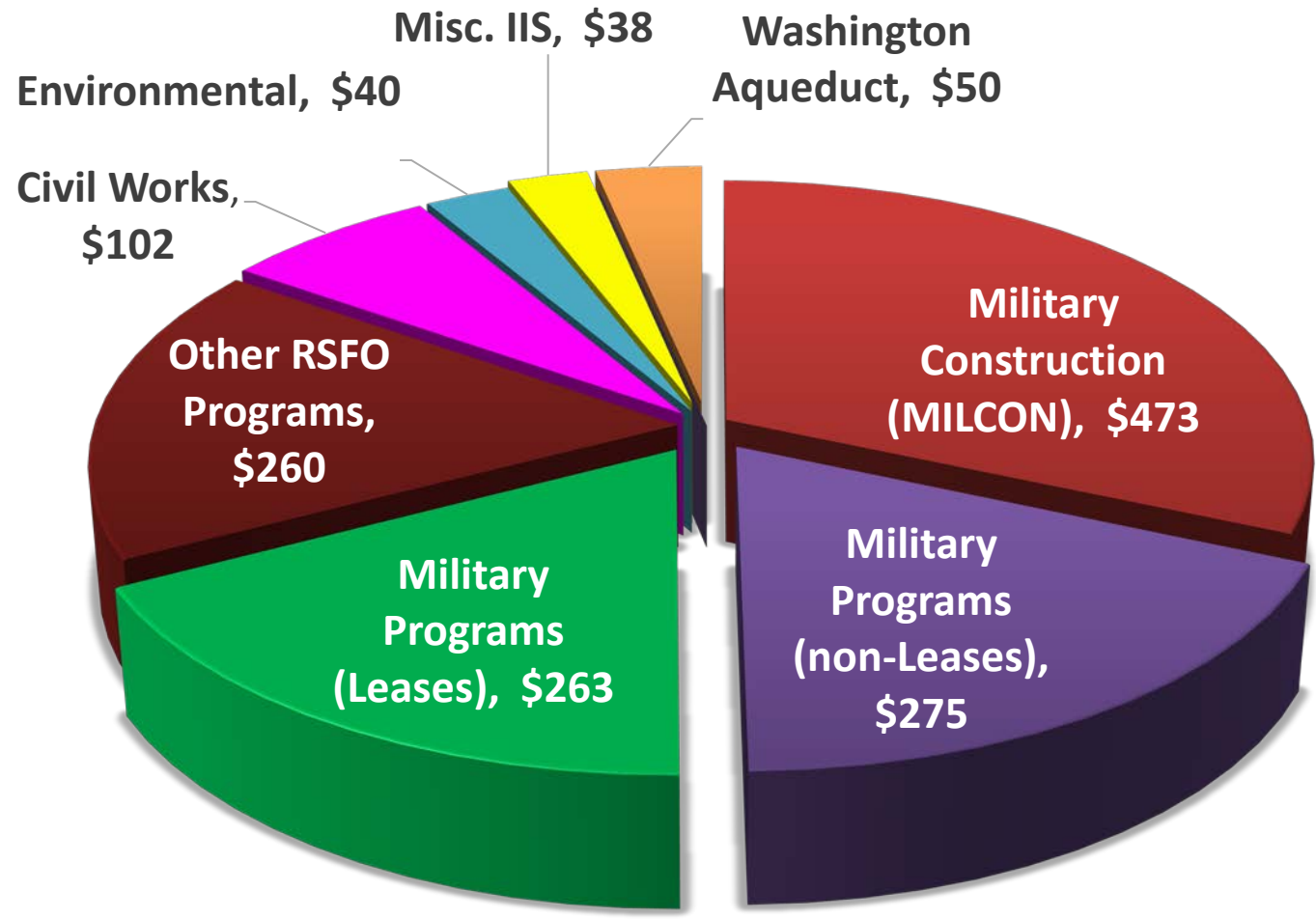
Hiring Talent



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BALTIMORE DISTRICT FY17 ACTUAL EXPENDITURES



TOTAL ACTUAL

\$1502 MILLION






FY17 SMALL BUSINESS ACCOMPLISHMENTS

Data Date: 6 November 2017

Category	Dollars	Actual % / Statutory Goal / NAB Goal	USACE NAD Goal
Small Business	\$246,264,076	30.74% / 23% / 29.65%	32.50%
Small Disadvantaged	\$165,176,550	20.62% / 5% / 20.10%	18.74%
8(a)	\$54,665,916	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$36,594,557	4.56% / 5% / 9.50%	6.23%
Service-Disabled Veteran-Owned	\$20,371,402	2.54% / 3% / 3%	3.81%
HUBZone	\$8,519,937	1.06% / 3% / 3%	4.05%

Total Dollars Obligated (to include SB awards): \$800,953,452

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



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FUTURE TASK ORDER CONTRACT OPPORTUNITIES

Architect/Engineering Task Order Contracts

- SB Multidisciplinary 4 \$10M Synopsis/FBO in Q3-FY18
- UNR Multidisciplinary 4 \$30M Synopsis/FBO in Q4-FY18
- Value Engineering 2 \$3.5M Sources Sought Q3-FY18
- Multidisciplinary w/ facil clear 2 \$49M SS Q3/4-FY18

Construction SATOCs / MATOCs

- DB SATOC w/ facil clear \$49M RFP Q3-FY18
- DB SATOC w/ facil clear \$112M RFP Q3/4-FY18
- DB MATOC w/ facil clear \$499M RFP Q4-FY18+
- DB MATOC HZ/SDVOSB \$49M RFP Q3-FY18
- DB SATOC USSS \$20M AWD Q4-FY18

Service

- Planning Environmental Svcs 2 \$10M RFP Q4-FY18
- EMDC Military Munitions Svcs SB/LB \$240M Sources Sought Q4-FY18



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STAND-ALONE “C” CONTRACT OPPORTUNITIES

			<u>RFP</u>
<i>ECB3 Secure Admin</i>	<i>DB</i>	<i>\$500-1000M</i>	<i>Q3/18</i>
Pentagon Parking	DB	\$15-25M	Q3/18
<i>Fort Myer Fence</i>	<i>DBB</i>	<i>\$10-20M</i>	<i>Q4/18</i>
<i>Ft Meade Reece ACP</i>	<i>DBB</i>	<i>\$15-25M</i>	<i>Q4/18+</i>
Veh Maint Shop	DBB	\$15-25M	Q4/18
Balt Harbor Dredging	DBB	\$10-25M	Q4/18
Poplar Island Exp	DBB	\$25-35M	Q4/18
Secure Warehouse	DB	\$20-40M	Q2/19
<i>USAMRAA Admin</i>	<i>DBB</i>	<i>\$15-25M</i>	<i>Q3/19</i>
<i>Army War College</i>	<i>DBB</i>	<i>\$50-100M</i>	<i>Q4/19</i>



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East Campus Building #3 (ECB3), Fort Meade, MD

Description/Scope: Multi-year project to construct a new Administration Building for 3,700 people. Supporting facilities include extension of East Campus utilities, integral mechanical plant, and parking structure. Project is to be constructed to LEED Silver certification standards



Project Delivery: DB

Procurement: 2-Phase Design-Build, Negotiated Trade-off

Planned Advertise: 3rd Qtr FY18 – Phase I

Planned Award: 2nd Qtr FY19



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FORT MYER-ANC PERIMETER SECURITY FENCE



Description/Scope: Construct a 9,765 LF Antiterrorism/Force Protection (ATFP) compliant fence, Access Control Points, and Intrusion-detection system along the Joint Base Myer - Henderson Hall (JBM-HH) side of perimeter segment between JBM-HH and the Arlington National Cemetery (ANC). The ANC current stone wall, which does not meet current ATFP standards, is the western perimeter border between JBMHH and ANC.

Project delivery: DBB
 Procurement: 2 STEP IFB
 Planned Advertise: 4th Qtr FY18
 Planned Award: 4th Qtr FY18



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Reece Road Access Control Point (ACP) Fort Meade, MD

Description/Scope: Standard design Access Control Point. Includes Visitor Control Center, Gatehouse, Guard Booths, Search/Sentry Office, inspection canopies, roadways, parking, lighting, traffic control signals, passive and active vehicle barriers with comprehensive control systems, widening existing roadways and intersections, information systems, fire protection and alarm systems, Intrusion Detection System, electronic Security System and Energy Monitoring Control systems connection.



Project Delivery: DBB

Procurement: IFB

Planned Advertise: 3rd Qtr FY18

Planned Award: 4th Qtr FY18+



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USAMRAA-HQ Replacement Fort Detrick, MD

Description/Scope: Construct multi-story new replacement headquarters for the U.S. Army Medical Research Acquisition Activity. Approximately 55,000 SF



Project Delivery: DBB

Procurement: RFP Best Value Unrestricted

Planned Advertise: 4th Qtr FY19

Planned Award: 2nd Qtr FY20

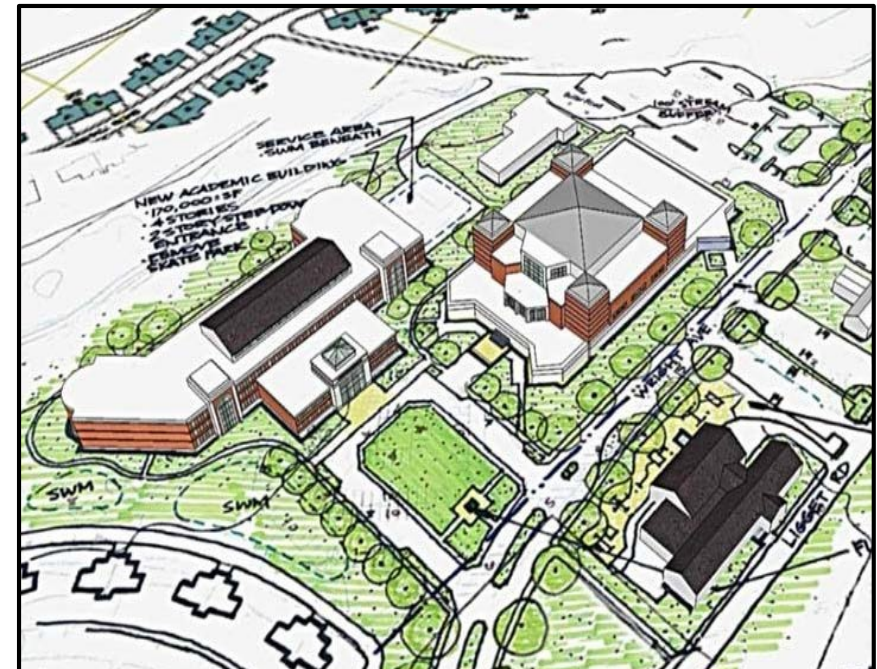


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USAWC GIB, CARLISLE BARRACKS, PA

Description/Scope: Construct a multi-story approximately 172,000 SF General Instruction Building (GIB) and supporting infrastructure for the U.S. Army War College (USAWC), Carlisle Barracks, Carlisle, PA. Project includes: four large lecture halls which can be converted into a 600 person auditorium, seminar rooms divisible into break-out rooms and various configurations, conference rooms, private instructor offices, counseling rooms, library/resource center/computer lab, administrative offices, reception areas.



Project Delivery: DBB

Procurement Method: Negotiated Trade-off

Planned Advertise: 2nd Qtr FY20

Planned Award: 3rd Qtr FY20



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UNDER SOURCE SELECTION

- Three 8(a) \$8M SATOCCs (DC Area, Fort Meade, Harrisburg – PA)
- Pentagon, Metro Employee Entrance
- Ft. Belvoir, 249th Engineering Battalion (Prime Power) Renovation, Bldg 1418
- Construction Management Services



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OTHER ENVIRONMENTAL PROCUREMENTS IN PROGRESS

- **Multiple Award Environmental Services**
 - \$230 M MATOC
 - Single pool, up to 10 awards, with up to 6 reserved for Small Business
 - Proposals received 1 Nov 2016
 - Scheduled Award 4th Quarter FY 2018
- **FY18 Environmental AE (HTRW & military Munitions)**
 - \$150 M capacity,
 - Eight Awards:
 - Five Unrestricted, Two Small Business, One 8(a)
 - SF-330's received 13 Dec 2017
 - Scheduled Award 2nd – 3rd Quarter FY 2018



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NOTABLE FY18 CONTRACT AWARDS

Title	Amount	Contract	Quarter
Bldg 246 Barracks	\$21M	TO	Q2/18
ECB3 RFP Dev	\$4M	TO	Q2/18
Campus Feeders S	\$14M	TO	Q2/18
SM1-A Decom Plan	\$500M	TO	Q1/18
JBA Stormwater	\$1.5M	TO	Q2/18
USSS Canine Fac	\$9.5M	C	Q1/18
Poplar Island Sand Stockpile	\$7.9M	C	Q2/18
ADF-C Recap	\$19M	C	Q2/18
WA Valve Repairs	\$3.8M	C	Q1/18



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Department of the Army

 Baltimore, Maryland

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U.S. Army Corps of Engineers

Department of the Army

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 Students (1)

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We've Moved



Beginning January 16, 2018

The U.S. Army Corps of Engineers,
Baltimore District Headquarters

will be located at

2 Hopkins Plaza
Baltimore, MD 21201



FOR MORE INFORMATION

Our District Website:

<http://www.nab.usace.army.mil>

Current Contracting Opportunities
and recently awarded contracts:

www.fbo.gov

Baltimore District FY 18 Forecast of
Contracting Opportunities (FCO):
[Updated as of April 2018 - Click here](#)



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