

U.S. ARMY CORPS OF ENGINEERS BALTIMORE DISTRICT

15TH ANNUAL SMART PROC SMALL BUSINESS PROCUREMENT CONFERENCE

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Baltimore District
U.S. Army Corps of Engineers
1 December 2017

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



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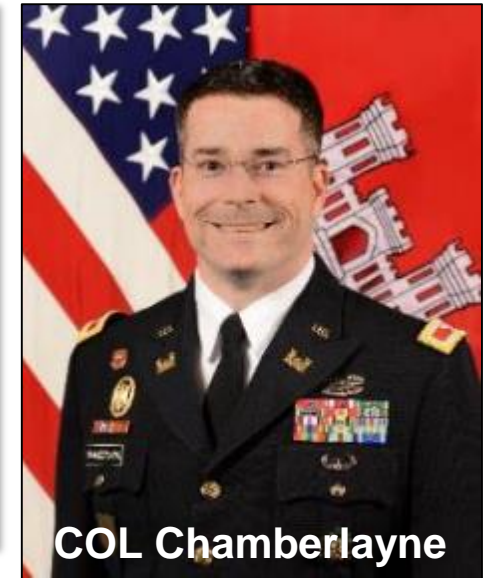
AN OVERVIEW: BALTIMORE DISTRICT

Overview

- A full service district serving six states and the District of Columbia in the mid-Atlantic and National Capital regions
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation's capital
- Executes regional and national programs for USACE

The Numbers

- 1,100 civilian employees
- \$1.7B expenditures per year
- 290 miles of federal channels
- 15 reservoir projects
- 11 recreational projects
- 15 million+ visitor hours per year
- 600 acres of oyster habitat created
- \$16B in flood damages prevented to date

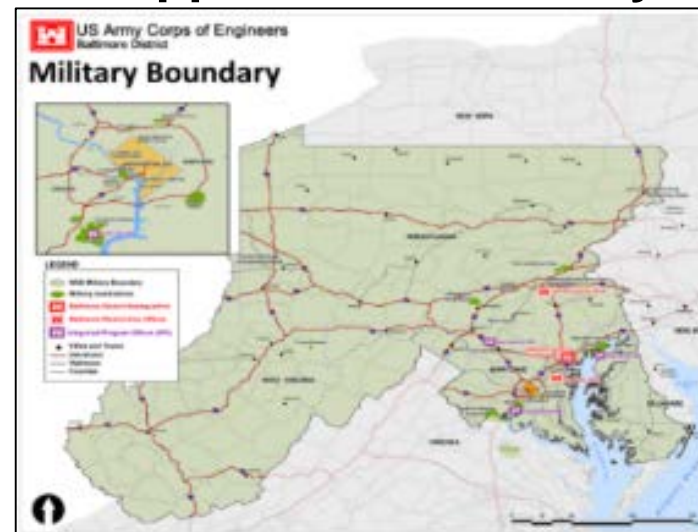


COL Chamberlayne

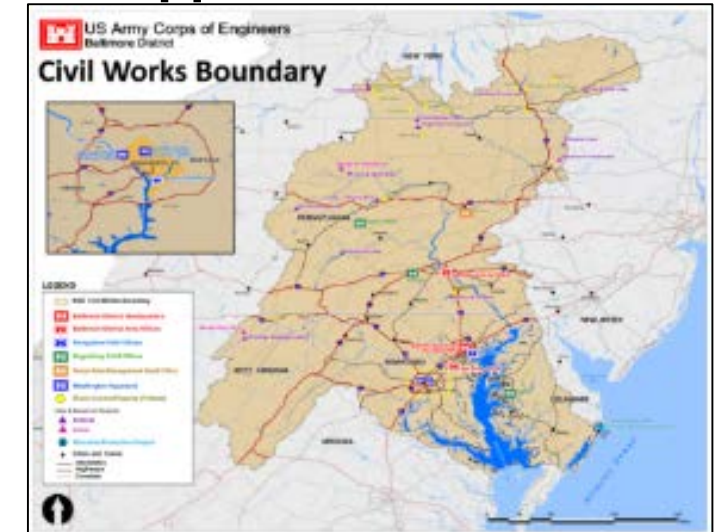
District Capabilities

- Engineering, Design, and Construction
- Environmental Services
- Dredging Federal Channels
- Dam/Levee Operations & Maintenance
- Disaster Response & Recovery
- Real Estate Services
- Value Engineering
- Hurricane Modeling
- Military Munitions Response
- Radiological Center of Expertise

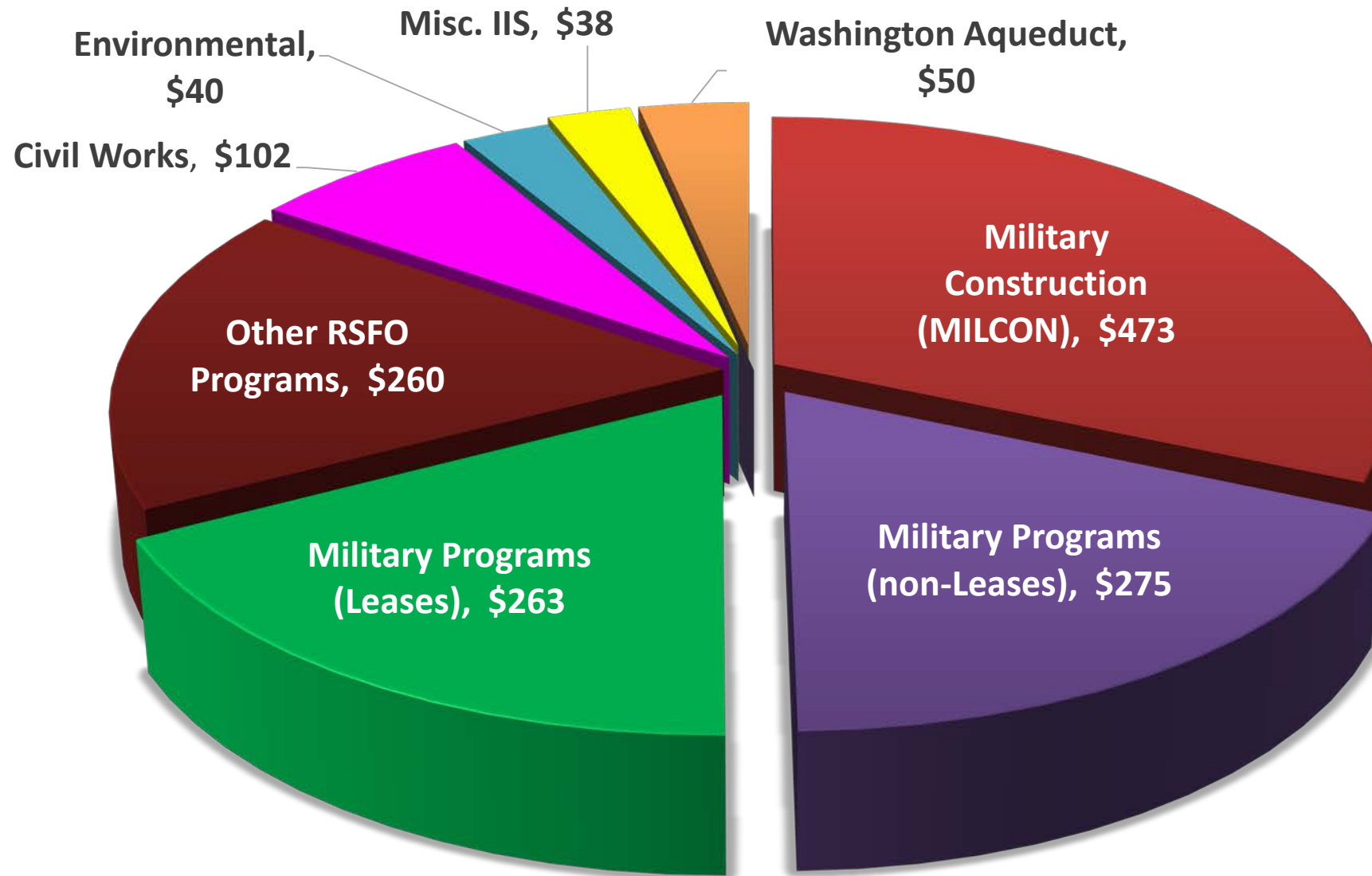
Support to our Military



Support to the Public



BALTIMORE DISTRICT FY17 ACTUAL EXPENDITURES



TOTAL ACTUAL

\$1502 MILLION

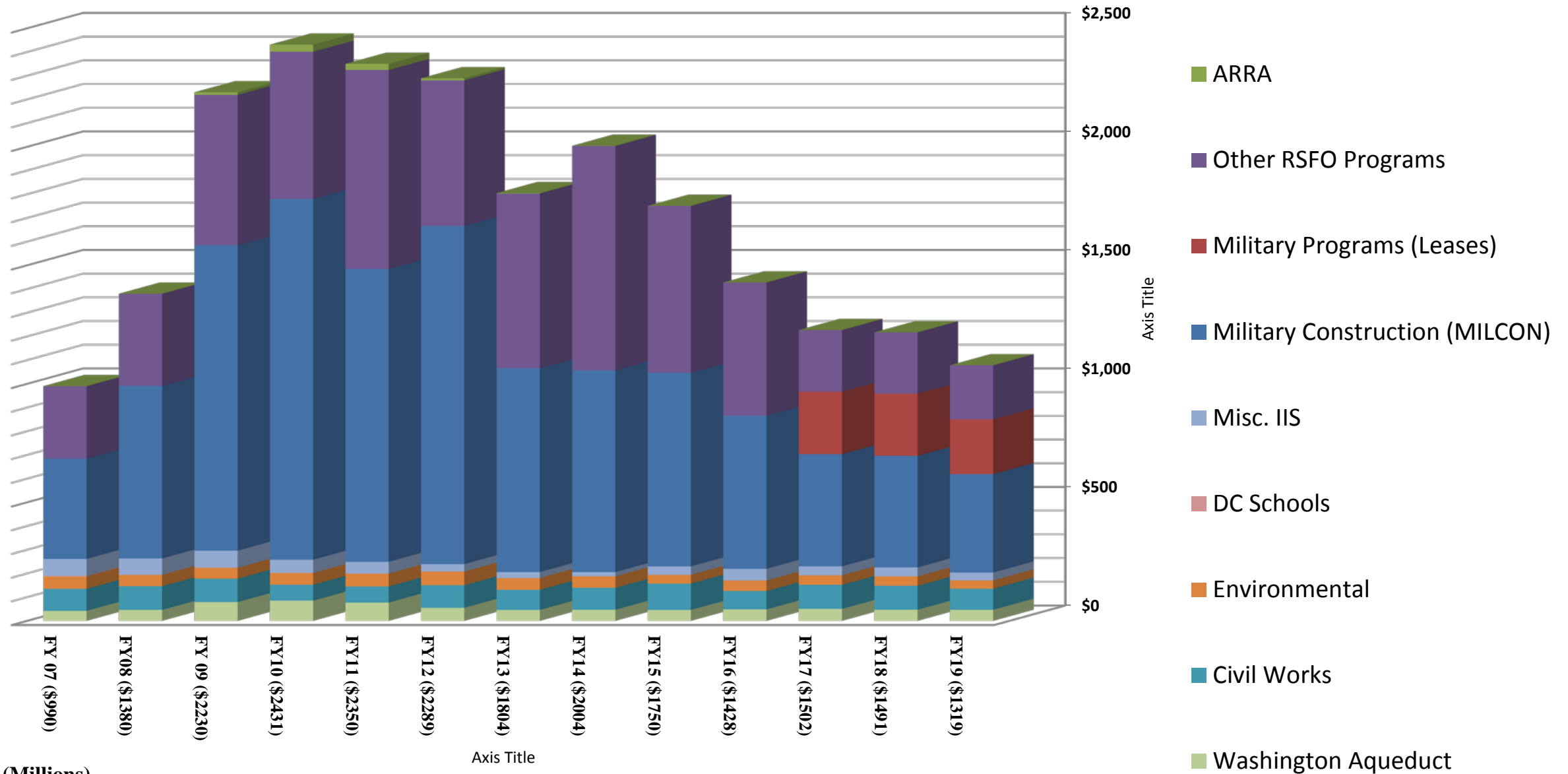


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WORKLOAD & WORKFORCE: FY18 PROGRAM TRENDS

4



OUR MISSIONS



Civil Works



Military Support



Interagency and International Services (IIS)



Real Property Services Field Office (RSFO)



Emergency Management



Environmental



Washington Aqueduct

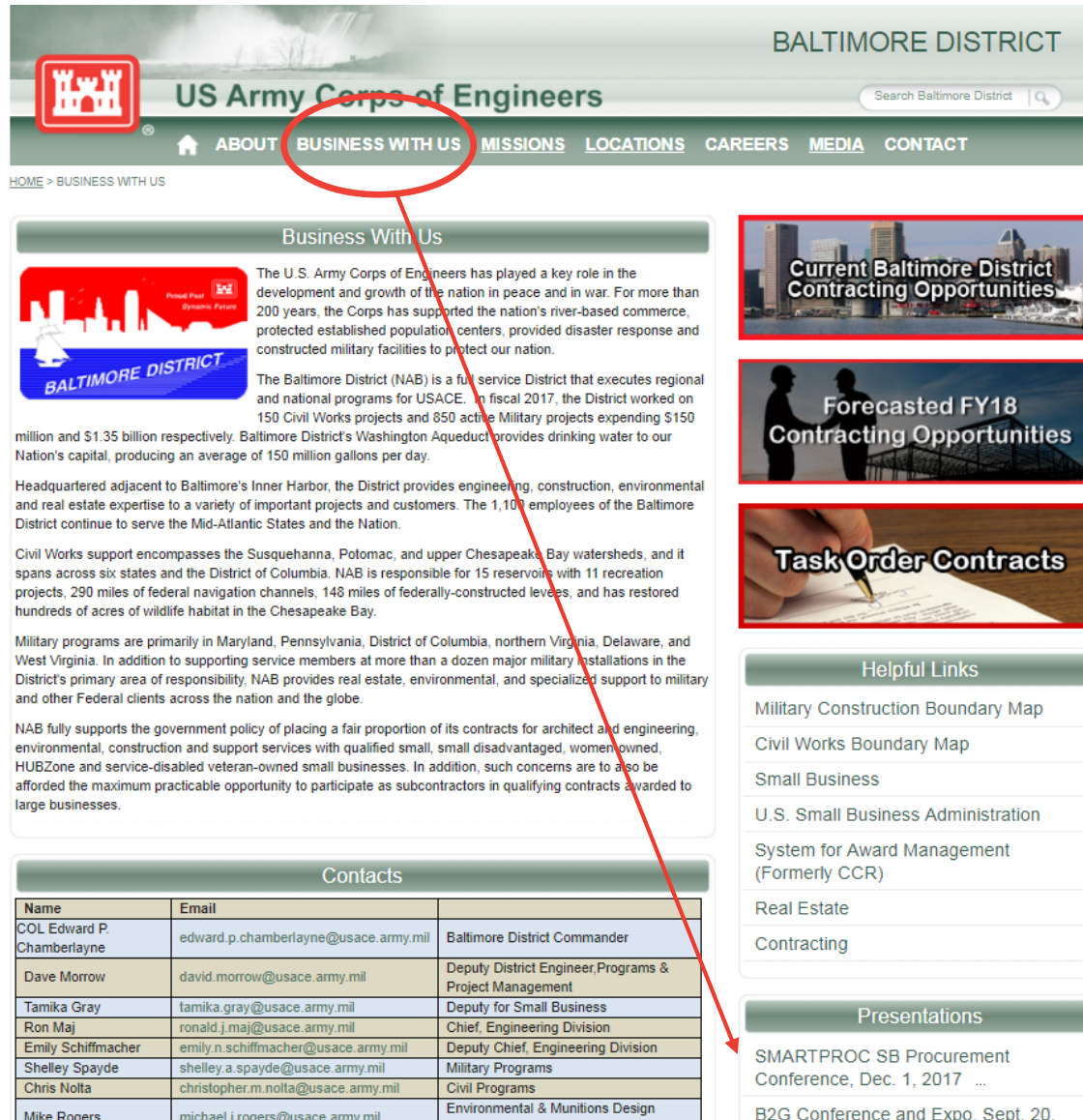


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DOING BUSINESS WITH US

6



BALTIMORE DISTRICT

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HOME > BUSINESS WITH US

Business With Us

The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.

The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. In fiscal 2017, the District worked on 150 Civil Works projects and 850 active Military projects expending \$150 million and \$1.35 billion respectively. Baltimore District's Washington Aqueduct provides drinking water to our Nation's capital, producing an average of 150 million gallons per day.

Headquartered adjacent to Baltimore's Inner Harbor, the District provides engineering, construction, environmental and real estate expertise to a variety of important projects and customers. The 1,100 employees of the Baltimore District continue to serve the Mid-Atlantic States and the Nation.

Civil Works support encompasses the Susquehanna, Potomac, and upper Chesapeake Bay watersheds, and it spans across six states and the District of Columbia. NAB is responsible for 15 reservoirs with 11 recreation projects, 290 miles of federal navigation channels, 148 miles of federally-constructed levees, and has restored hundreds of acres of wildlife habitat in the Chesapeake Bay.

Military programs are primarily in Maryland, Pennsylvania, District of Columbia, northern Virginia, Delaware, and West Virginia. In addition to supporting service members at more than a dozen major military installations in the District's primary area of responsibility, NAB provides real estate, environmental, and specialized support to military and other Federal clients across the nation and the globe.

NAB fully supports the government policy of placing a fair proportion of its contracts for architect and engineering, environmental, construction and support services with qualified small, small disadvantaged, women-owned, HUBZone and service-disabled veteran-owned small businesses. In addition, such concerns are to also be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large businesses.

Contacts

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Helpful Links

- Military Construction Boundary Map
- Civil Works Boundary Map
- Small Business
- U.S. Small Business Administration
- System for Award Management (Formerly CCR)
- Real Estate
- Contracting

Presentations

- SMARTPROC SB Procurement Conference, Dec. 1, 2017 ...
- B2G Conference and Expo, Sept. 20, 2017 ...

DOWNLOAD TODAY'S PRESENTATION ON OUR WEBSITE:

<http://www.nab.usace.army.mil/Business-With-Us/>



Presentations

- SMARTPROC SB Procurement Conference, Dec. 1, 2017 ...
- B2G Conference and Expo, Sept. 20, 2017 ...
- SAME Mid-MD Industry Day, July 20, 2017
- SBA, Baltimore, June 14, 2017
- NAO SAME & Industry Day Conference, Mar. 22-23, 2017
- SAME Chesapeake Post, Feb. 16, 2017
- APG Advanced Planning Brief for Industry, Jan. 31, 2017



DOING BUSINESS WITH US: FY18 FORECAST

#	Program	Description of Project	Projected QTR to Advertise	Estimated Award Amount	NAICS Code	Acquisition Strategy	Location
1	AE	AE in Support of Military/Civil Environmental and Planning Services SATOCs – The contract will consist of various military and civil planning projects at various locations throughout Northeast Atlantic. These projects may consist of environmental/natural resource compliance and planning, water resources compliance and planning, cultural resources compliance and planning, NEPA support, storm water management planning and compliance, flood risk management and resiliency planning; comprehensive watershed studies; geographical information systems support; and various planning level surveys.	1 st	\$5,000,000 each	541990	SBSA as a result of market research (2 awards)	NAD-wide/CONUS
2	AE	Value Engineering (VE) SATOCs – VE services and study facilitation in support of NAB's Civil Works, Military and other mission areas. Scope includes, but not limited to: risk assessment, value analysis and other VE services.	1 st or 2 nd	\$3,000,000 each	541330	SBSA (2 awards)	NAB-wide & NAD
3	AE	Multi-Disciplined AE IDIQ Contracts – The work anticipated for these proposed multi-disciplined AE IDIQ's will be primarily SRM but may also include Interagency and International Support, Civil Works and small Military Construction projects. Work will include comprehensive AE services including, but not limited to: preparation of full plans and specifications, preparation of design build requests for proposal, construction cost estimating, site investigations, analysis, planning, master planning, NEPA documentation, programming, topographic and utility surveys, geotechnical investigations, permitting, charrettes, hazardous material investigations, Building Information Modeling (BIM), energy modeling, and the preparation of reports, studies, design	2 nd	\$10,000,000 each	541330	SBSA as a result of market research (4 awards)	NAB-wide

Link- http://www.nab.usace.army.mil/Portals/63/docs/BusinessWithUs/FY_2018_FCO_13_Nov_2017.pdf?ver=2017-11-13-135639-250



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DOING BUSINESS WITH US: IDIQ CONTRACTS

Baltimore District Prime Contract Awards

Current Environmental IDIQs

Multiple Award Military Munitions Services		
\$240 M Unrestricted with SB Reserve (Contractors with *=Small Business)		
Prime	Contract Award Number	Expiration
*EA ENGINEERING, SCIENCE, AND TECHNOLOGY, INC., PBC	W912DR-15-D-0014	Jul 20
*EARTH RESOURCES TECHNOLOGY, INC.	W912DR-15-D-0015	
*HYDROGEOLOGIC, INC	W912DR-15-D-0016	
AECOM TECHNICAL SERVICES, INC.	W912DR-15-D-0017	
ARCADIS U.S., INC.	W912DR-15-D-0018	
CH2M HILL CONSTRUCTORS, INC.	W912DR-15-D-0019	
PARSONS GOVERNMENT SERVICES INC.	W912DR-15-D-0020	
TETRA TECH EC, INC.	W912DR-15-D-0021	
WESTON SOLUTIONS, INC.	W912DR-15-D-0022	

Multiple Award Radiological Transportation and Disposal Services (MARTADS)		
\$225 M SB MATOC		
Prime	Contract Award Number	Expiration
PENGUIN LOGISTICS LLC	W912DR-15-D-0005	Apr 25
PIKA INTERNATIONAL, INC.	W912DR-15-D-0006	
ALEUT WORLD SOLUTIONS, LLC	W912DR-15-D-0007	
ENVIRONMENTAL RAIL SOLUTIONS INC.	W912DR-15-D-008	

Architect Engineer Services for Hazardous, Toxic, and Radioactive Waste and Military Munitions Projects		
Prime	Contract Award	Expiration
\$6M 8(a) Single Award Task Order Contract (SATOC)		
Stell Environmental	W912DR-13-D-0002	Feb 18
\$12M Small Business Multiple Award Task Order Contracts (MATOCs)		
TI2E	W912DR-13-D-0013	Apr 18

Link- http://www.nab.usace.army.mil/Portals/63/docs/BusinessWithUs/Baltimore_District_Task_Order_Contracts_1117.pdf?ver=2017-11-13-113307-797



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MILITARY OPPORTUNITIES

Corridor 8 Pedestrian Access Control Point

Description: – Design-Build construction contract consisting of floor-to-ceiling revolving doors with card readers to allow pedestrian entrance into the Pentagon.

Projected QTR to Advertise: 1st Quarter 2018

Estimated Award Amount: \$5,000,000-\$10,000,000

Acquisition Strategy: TBD

Location: Pentagon



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MILITARY OPPORTUNITIES

Upgrade Reece Road Access Control Point

Description: - Design-Bid-Build contract includes Visitor Control Center, Gatehouse, Guard Booths, Search/entry Office, inspection canopies, roadways, parking, lighting, traffic control signals, passive and active vehicle barriers with comprehensive control systems, widening existing roadways/intersections, information systems, fire protection and alarm systems, Intrusion Detection System, electronic Security System and Energy Monitoring Control systems connection.

Projected QTR to Advertise: 4th Quarter 2018

Estimated Award Amount: \$10,000,000-\$25,000,000

Acquisition Strategy: TBD

Location: Fort Meade, Maryland



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CIVIL WORK OPPORTUNITIES

Poplar Island Expansion- Sand Stockpile #2

Description: This requirement will consist of dredging between 1.5 and 2.0 million cubic yards of sand from a borrow area adjacent to the existing island and stockpiling the material within one of the project's completed containment dikes. Total dredged material pumping distances are expected to be less than one mile. The contractor will be responsible for managing the discharge of water from the containment cell during dredging operations and transporting all material and personnel to and from the island.

Projected QTR to Advertise: 1st or 2nd Quarter 2018

Estimated Award Amount: \$10,000,000-\$25,000,000

Acquisition Strategy: TBD

Location: Poplar Island, Talbot County, MD



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FOR MORE INFORMATION

Our District Website:
<http://www.nab.usace.army.mil>

**Current Contracting Opportunities
and recently awarded contracts:**
www.fbo.gov

**NAB FY 18 Forecast of
Contracting Opportunities (FCO):**
[Updated as of 13 NOV 2017- Click here](#)



