

DOING BUSINESS WITH THE BALTIMORE DISTRICT

**SAME Mid-Maryland Post
2018 Small Business Industry Day**

25 July 2018



**US Army Corps
of Engineers.**



AN OVERVIEW: BALTIMORE DISTRICT

Our Expertise

- Regional Hazardous, Toxic and Radioactive Waste (HTRW) Design Center & National Environmental Military Munitions Design Center
- National Hurricane Program Office manages all Corps technical support as part of FEMA's program
- Forward Engineer Support Team – Advance deploys overseas
- Emergency response debris team deploys during disasters
- Two Emergency Management Deployable Tactical Operations System (DTOS) emergency response vehicles
- One of nine Field Exploration Units across the Corps
- Regional Center of Expertise for subsurface investigations and soil mechanics laboratory testing
- National Program Manager for NSA/Intelligence Community through Real Property Services Field Office (Real estate, design and construction services)
- Regional Center of Expertise for Enhanced Use Leasing Program (long-term leases for non-excess Army property)
- Defense National Relocation Program (services for relocating DOD employees)

Our Work in the Chesapeake Bay

- Construction of more than 670 acres of oyster reefs to restore oyster populations
- Protection of environmentally sensitive coastline through ongoing restoration of 1,715 acres of island habitat using clean material dredged primarily from the Baltimore Harbor and Channels project (Poplar and Mid-Bay islands restoration)
- Chesapeake Bay Comprehensive Plan that provides a restoration roadmap for the watershed
- Regulatory oversight in Maryland and Pennsylvania through state programmatic general permits
- Support to Army's compliance with Environmental Protection Agency's Total Maximum Daily Load



Our Stakeholders

- The public, state and local jurisdictions across six states and DC
- The Pentagon
- Military installations across Maryland, Pennsylvania, Virginia & Washington, D.C.
- National Geospatial Agency
- National Security Agency (NSA)
- National Park Service
- Defense Health Agency
- Defense Logistics Agency
- Army and Air National Guards
- Army Reserve Command
- Library of Congress
- Office of the Director of National Intelligence
- U.S. Secret Service
- Environmental Protection Agency



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OUR MISSIONS



Civil Works



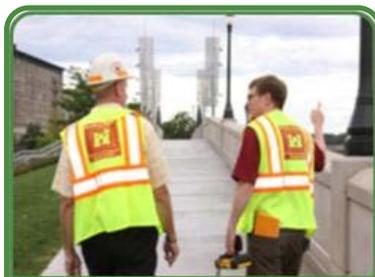
Military Support



Interagency and International Services (IIS)



Real Property Services Field Office (RSFO)



Emergency Management



Environmental



Washington Aqueduct



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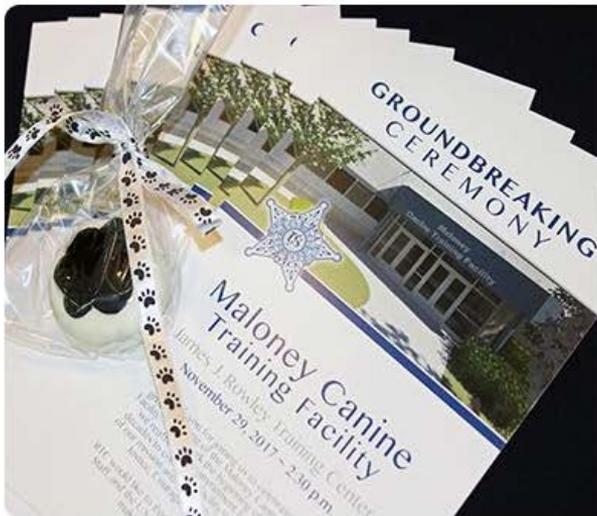


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BALTIMORE DISTRICT

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Army Corps, Secret Service break ground on advanced K-9 training facility outside DC

Baltimore District engineers designed and are overseeing construction of the canine training complex that will replace the existing, outdated Maloney Canine Building at James J. Rowley Training Center in Beltsville, Maryland.

Story Photo Album



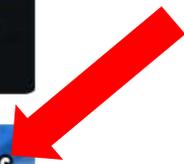
Spring Valley



Regulatory & Permitting



Contracting Opportunities



Quick Links



FACTSHEETS



NEWS RELEASES



PUBLIC NOTICES

Latest News Releases

Baltimore District welcomes 68th commander in traditional change of command ceremony

7/13/2018

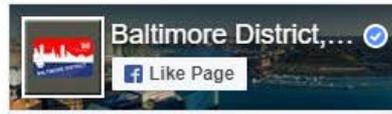
Army Corps to host public meeting on levee systems, flood risk management

7/12/2018

Baltimore District Social Media

FACEBOOK

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www.nab.usace.army.mil



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Business With Us

The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.

The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. In fiscal 2017, the District worked on 150 Civil Works projects and 850 active Military projects expending \$150 million and \$1.35 billion respectively. Baltimore District's Washington Aqueduct provides drinking water to our Nation's capital, producing an average of 150 million gallons per day.

Headquartered adjacent to Baltimore's Inner Harbor, the District provides engineering, construction, environmental and real estate expertise to a variety of important projects and customers. The 1,100 employees of the Baltimore District continue to serve the Mid-Atlantic States and the Nation.

Civil Works support encompasses the Susquehanna, Potomac, and upper Chesapeake Bay watersheds, and it spans across six states and the District of Columbia. NAB is responsible for 15 reservoirs with 11 recreation projects, 290 miles of federal navigation channels, 148 miles of federally-constructed levees, and has restored hundreds of acres of wildlife habitat in the Chesapeake Bay.

Military programs are primarily in Maryland, Pennsylvania, District of Columbia, northern Virginia, Delaware, and West Virginia. In addition to supporting service members at more than a dozen major military installations in the District's primary area of responsibility, NAB provides real estate, environmental, and specialized support to military and other Federal clients across the nation and the globe.

NAB fully supports the government policy of placing a fair proportion of its contracts for architect and engineering, environmental, construction and support services with qualified small, small disadvantaged, women-owned, HUBZone and service-disabled veteran-owned small businesses. In addition, such concerns are to also be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large businesses.

Contacts

Name	Email	
COL John T. Litz	john.t.litz@usace.army.mil	Baltimore District Commander
Dave Morrow	david.morrow@usace.army.mil	Deputy District Engineer, Programs & Project Management
Tamika Gray	tamika.gray@usace.army.mil	Deputy for Small Business
Ron Maj	ronald.j.maj@usace.army.mil	Chief, Engineering Division
Emily Schiffmacher	emily.n.schiffmacher@usace.army.mil	Deputy Chief, Engineering Division

Helpful Links

- Military Construction Boundary Map
- Civil Works Boundary Map
- Small Business
- U.S. Small Business Administration
- System for Award Management (Formerly CCR)
- Real Estate
- Contracting

Presentations

- SAME Mid-Maryland Post 2018 Small Business Industry Day

Today's presentation is available for download
<http://www.nab.usace.army.mil/BusinessWithUs.aspx>



FY 18 SMALL BUSINESS ACCOMPLISHMENTS

(As of 15 July 2018)

Category	Dollars	Actual % / Statutory Goals/ NAB Assigned Goals	USACE NAD Proposed
Small Business	\$81,940,688	14.80% / 23% / 27%	28.50%
Small Disadvantaged	\$45,432,068	8.21% / 5% / 17%	15.10%
8(a)	\$4,941,454.19	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$11,065,029	2.00% / 5% / 7%	5.27%
Service-Disabled Veteran-Owned	\$7,251,824	1.77% / 3% / 3%	3.00%
HUBZone	\$1,532,715	.28% / 3% / 3%	2.62%

Total Dollars Obligated (to include SB awards): \$484,005,178.52

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	

DOING BUSINESS WITH US: FY18 FORECAST

#	Program	Description of Project	Projected QTR to Advise	Estimated Award Amount	NAICS Code	Acquisition Strategy	Location
1	AE	AE in Support of Military/Civil Environmental and Planning Services SATOCs – The contract will consist of various military and civil planning projects at various locations throughout Northeast Atlantic. These projects may consist of environmental/natural resource compliance and planning, water resources compliance and planning, cultural resources compliance and planning, NEPA support, storm water management planning and compliance, flood risk management and resiliency planning; comprehensive watershed studies; geographical information systems support; and various planning level surveys.	1 st	\$5,000,000 each	541990	SBSA <i>as a result of market research</i> (2 awards)	NAD-wide/CONUS
2	AE	Value Engineering (VE) SATOCs – VE services and study facilitation in support of NAB's Civil Works, Military and other mission areas. Scope includes, but not limited to: risk assessment, value analysis and other VE services.	1 st or 2 nd	\$3,000,000 each	541330	SBSA (2 awards)	NAB-wide & NAD
3	AE	Multi-Disciplined AE IDIQ Contracts – The work anticipated for these proposed multi-disciplined AE IDIQ's will be primarily SRM but may also include Interagency and International Support, Civil Works and small Military Construction projects. Work will include comprehensive AE services including, but not limited to: preparation of full plans and specifications, preparation of design build requests for proposal, construction cost estimating, site investigations, analysis, planning, master planning, NEPA documentation, programming, topographic and utility surveys, geotechnical investigations, permitting, charrettes, hazardous material investigations, Building Information Modeling (BIM), energy modeling, and the preparation of reports, studies, design	2 nd	\$10,000,000 each	541330	SBSA <i>as a result of market research</i> (4 awards)	NAB-wide



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DOING BUSINESS WITH US: TASK ORDER CONTRACTS

Baltimore District Prime Contract Awards

Current Environmental IDIQs

Multiple Award Military Munitions Services		
\$240 M Unrestricted with SB Reserve (Contractors with *=Small Business)		
Prime	Contract Award Number	Expiration
*EA ENGINEERING, SCIENCE, AND TECHNOLOGY, INC., PBC	W912DR-15-D-0014	Jul 20
*EARTH RESOURCES TECHNOLOGY, INC.	W912DR-15-D-0015	
*HYDROGEOLOGIC, INC	W912DR-15-D-0016	
AECOM TECHNICAL SERVICES, INC.	W912DR-15-D-0017	
ARCADIS U.S., INC.	W912DR-15-D-0018	
CH2M HILL CONSTRUCTORS, INC.	W912DR-15-D-0019	
PARSONS GOVERNMENT SERVICES INC.	W912DR-15-D-0020	
TETRA TECH EC, INC.	W912DR-15-D-0021	
WESTON SOLUTIONS, INC.	W912DR-15-D-0022	

Multiple Award Radiological Transportation and Disposal Services (MARTADS)		
\$225 M SB MATOC		
Prime	Contract Award Number	Expiration
PENGUIN LOGISTICS LLC	W912DR-15-D-0005	Apr 25
PIKA INTERNATIONAL, INC.	W912DR-15-D-0006	
ALEUT WORLD SOLUTIONS, LLC	W912DR-15-D-0007	
ENVIRONMENTAL RAIL SOLUTIONS INC.	W912DR-15-D-008	

Architect Engineer Services for Hazardous, Toxic, and Radioactive Waste and Military Munitions Projects		
Prime	Contract Award	Expiration
\$6M 8(a) Single Award Task Order Contract (SATOC)		
Stell Environmental	W912DR-13-D-0002	Feb 18
\$12M Small Business Multiple Award Task Order Contracts (MATOCs)		
TI2E	W912DR-13-D-0013	Apr 18

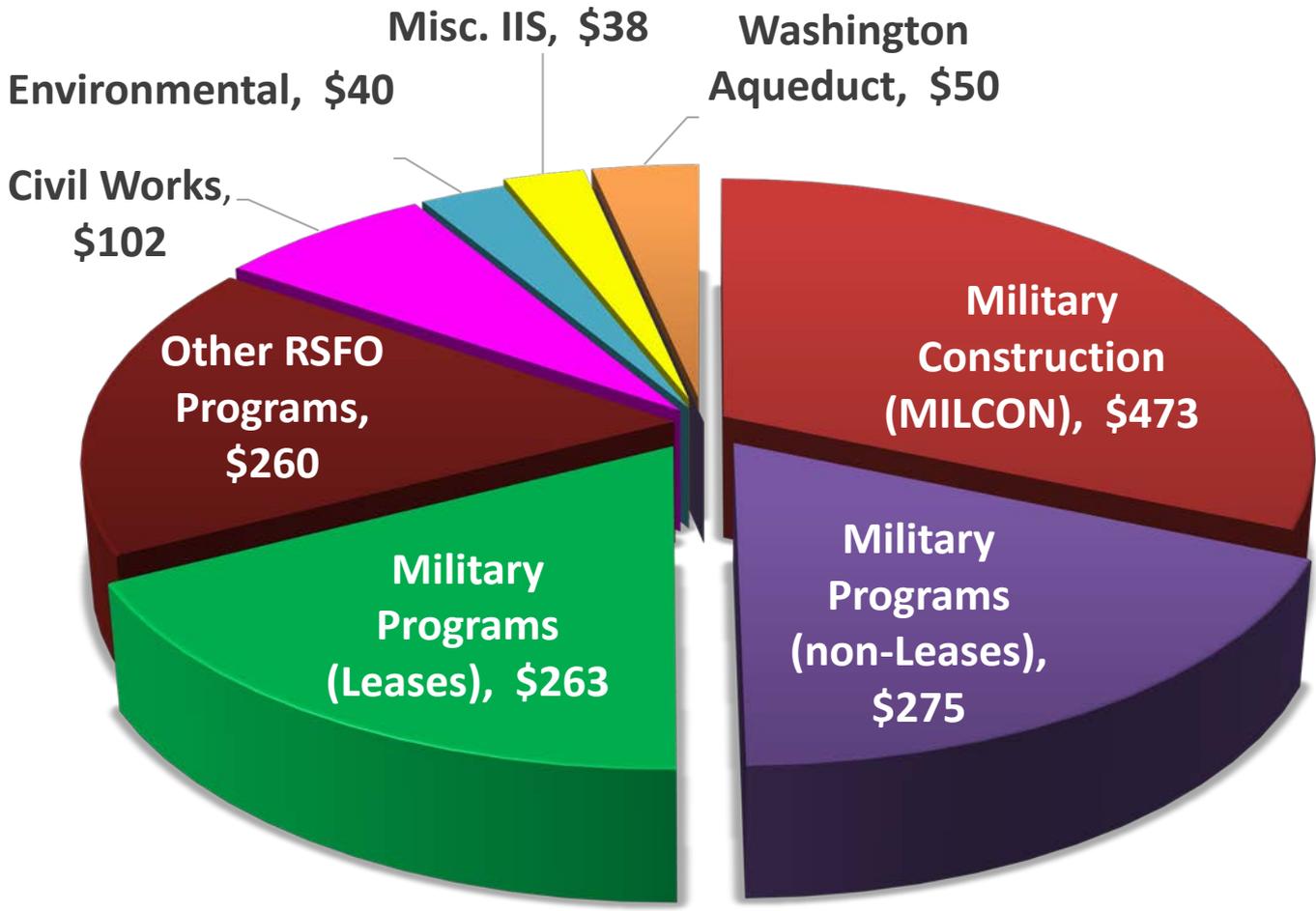
Link-
http://www.nab.usace.army.mil/Portals/63/docs/BusinessWithUs/Baltimore_District_Task_Order_Contracts_1117.pdf?ver=2017-11-13-113307-797



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BALTIMORE DISTRICT FY17 ACTUAL EXPENDITURES



TOTAL ACTUAL

\$1502 MILLION



DISTRICT CHALLENGES



Mega Programs & Projects

East Campus, Fort Meade
 Defense Health Agency Labs
 INSCOM HQ

Port of Baltimore

Poplar Island Expansion
 Widening Study
 Mid-Bay Island



Decommissioning

Army Reactor Program
 Edgewood Area Bldgs APG
 USAMRIID Bldgs Fort Detrick



Hiring Talent



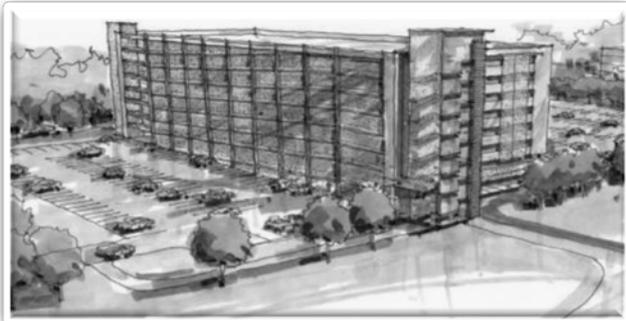
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EAST CAMPUS INTEGRATED PROGRAM OFFICE



Integrated Cyber Center



East Campus South Parking Structure



East Campus Building Marine Corps



East Campus Building 2



High Performance Computing Center



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STAND-ALONE “C” CONTRACT OPPORTUNITIES

ECB3 Secure Admin DB	\$500-1000M	Q3/18
ECB4 Secure Admin DB	\$500-1000M	FY22
ECB5 Secure Admin DB	\$500-1000M	FY24



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EAST CAMPUS BUILDING #3 (ECB3)- FORT MEADE, MD

Description/Scope: Multi-year project to construct a new Administration Building for more than 3,000 people. Supporting facilities include extension of East Campus utilities, integral mechanical plant, and parking structure. Project is to be constructed to LEED Silver certification standards.



Project Delivery: DB

Procurement: TBD

Planned Advertise: 3rd Qtr FY18 – Phase I

Planned Award: 2nd Qtr FY19



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FORT MYER-ANC PERIMETER SECURITY FENCE



Description/Scope: Construct a 9,765 LF Antiterrorism/Force Protection (ATFP) compliant fence, Access Control Points, and Intrusion-detection system along the Joint Base Myer - Henderson Hall (JBM-HH) side of perimeter segment between JBM-HH and the Arlington National Cemetery (ANC). The ANC current stone wall, which does not meet current ATFP standards, is the western perimeter border between JBMHH and ANC.

Project delivery: DBB
Procurement: 2 STEP IFB
Planned Advertise: 4th Qtr FY18
Planned Award: 4th Qtr FY18



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REECE ROAD ACCESS CONTROL POINT (ACP)- FORT MEADE, MD

Description/Scope: Standard design Access Control Point. Includes Visitor Control Center, Gatehouse, Guard Booths, Search/Sentry Office, inspection canopies, roadways, parking, lighting, traffic control signals, passive and active vehicle barriers with comprehensive control systems, widening existing roadways and intersections, information systems, fire protection and alarm systems, Intrusion Detection System, electronic Security System and Energy Monitoring Control systems connection.



Project Delivery: DBB

Procurement: IFB

Planned Advertise: 3rd Qtr FY18

Planned Award: 4th Qtr FY18+



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USAMRAA-HQ REPLACEMENT-FORT DETRICK, MD

Description/Scope: Construct multi-story new replacement headquarters for the U.S. Army Medical Research Acquisition Activity. Approximately 55,000 SF



Project Delivery: DBB

Procurement: RFP Best Value Unrestricted

Planned Advertise: 4th Qtr FY19

Planned Award: 2nd Qtr FY20

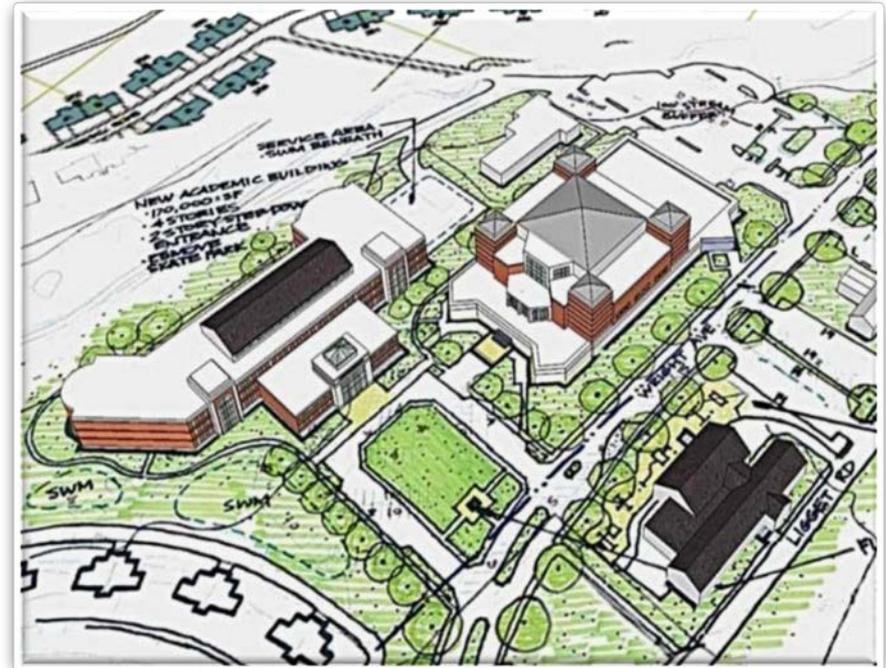


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USAWC GIB, CARLISLE BARRACKS, PA

Description/Scope: Construct a multi-story approximately 172,000 SF General Instruction Building (GIB) and supporting infrastructure for the U.S. Army War College (USAWC), Carlisle Barracks, Carlisle, PA. Project includes: four large lecture halls which can be converted into a 600 person auditorium, seminar rooms divisible into break-out rooms and various configurations, conference rooms, private instructor offices, counseling rooms, library/resource center/computer lab, administrative offices, reception areas.



Project Delivery: DBB

Procurement Method: TBD

Planned Advertise: 3rd Qtr FY19

Planned Award: 4th Qtr FY19



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OTHER ENVIRONMENTAL PROCUREMENTS IN PROGRESS

- **Multiple Award Environmental Services**
 - \$230 M MATOC
 - Single pool, up to 10 awards, with up to 6 reserved for Small Business
 - Proposals received 1 Nov 2016
 - Scheduled Award 3rd Quarter FY 2018
- **FY18 Environmental AE (HTRW & military Munitions)**
 - \$150 M capacity,
 - Eight Awards:
 - Five Unrestricted, Two Small Business, One 8(a)
 - SF-330's received 13 Dec 2017
 - Scheduled Award 2nd – 3rd Quarter FY 2018



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FOR MORE INFORMATION

Our District Website:
<http://www.nab.usace.army.mil>

Current Contracting Opportunities
and recently awarded contracts:
www.fbo.gov

NAB FY 18 Forecast of
Contracting Opportunities (FCO):
[Updated as of 10 April 2018- Click here](#)



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