SAME Baltimore Post
FY 2019 Program Overview
19 December 2018
AGENDA

1. District Overview
2. Contracting Trends
3. Program Updates
4. A/E Opportunities and Contracting tips
5. Small Business Overview
6. Questions & Answers
Baltimore District Highlights

- A full service district serving six states and the District of Columbia in the mid-Atlantic and National Capital regions
- Provides primary support to 14 military installations
- Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
- Provides all drinking water to our Nation’s capital
- Executes regional and national programs for USACE
SERVING OUR NATION: A COMBINED EFFORT

Baltimore District FY18 Obligations: $1.6B

- Real Estate
- USACE In-House
- Contracts
SENIOR MILITARY LEADERSHIP PRIORITIES

Secretary of Defense Lines of Effort
1. Restore military **READINESS** as we build a more lethal force
2. Strengthen alliances and attract new partnerships
3. Bring business reforms to the Department of Defense

Secretary of the Army Priorities
**Enduring:**
1. People
2. Army’s Values

**Focus:**
1. **READINESS**
2. Modernization
3. Reform

Six Modernization Priorities
1. Long-Range Precision Fires
2. Next-Generation Combat Vehicle
3. Future Vertical Lift
4. The Network
5. Air-and-Missile Defense
6. Soldier Lethality

Chief of Staff of the Army Priorities
1. **READINESS** remains our #1 priority
2. The Future Army
3. Take Care of Soldiers, Civilians, and Families
USACE CURRENT MISSION SET
USACE is relied upon to deliver a massive portfolio of programs, projects, and support for others.

**DA**
- **DA MILCON + Installation Support**
  - 287 Installations / $8.4B / 3M service men and women
- **Civil Works**
  - > 1,000 projects / $7B / Maintain waterways + Protect the environment

**DoD**
- **COCOM Support**
  - 110 Countries / $10B to COCOMS + Interagency
- **Missile Defense Agency**
  - 5 critical projects / $875M / Romania, Poland, Alaska
- **USAF / USN / DHA / DLA**
  - $9.8B installation infrastructure for DoD and Sister Services
- **DOD / AF / Army / EPA / DOE**
  - $1.5B in national environmental cleanup

**IIS**
- **CBP Southwest Border**
  - 13 projects / $1.9B / Advise, design, and construction
- **Veterans Affairs Program**
  - 15 medical facilities / $7.3B / Design and construction
- **Mosul Dam**
  - Rehab for DoS + Train Iraqis; Mitigates risk for 3.9M Iraqis and $20B economic loss
- **Natural Disaster Response**
  - $4.5B in support of federal disaster response in CA, TX, FL, PR, USVI
Baltimore District Program Trends

NAB Expenditures by Program

- Total Expenditures (millions)
- Fiscal Year
- Military Construction
- Other Military
- Civil

08 09 10 11 12 13 14 15 16 17 18 19 (Proj) 20 (Proj) 21 (Proj)
BALTIMORE DISTRICT PROJECTED PROGRAM FOR FY19

Military Construction (MILCON), $869

Military Programs (non-Leases), $237

Military Programs (Leases), $314

Other RSFO Programs, $133

Civil Works, $109

Environmental, $25

IIS (non-military), $47

Total Projected $1,779 Million

Washington Aqueduct, $47
ACHIEVE OUR VISION

Anticipate future conditions; take actions today to always be ready come what may.

USACE VISION

Engineering Solutions for the Nation’s Toughest Challenges

DELIVER THE PROGRAM

Our credibility is based on our ability to achieve desired results on time and on budget.

USACE MISSION

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

STRENGTHEN THE FOUNDATION

Doing routine tasks to a high standard enables everything else. A strong foundation empowers leaders to think strategically.

MISSION AREAS

- Military Programs
- Civil Works
- Geospatial Support
- Contingency Operations
- Research and Development
ACQUISITION PLANNING AND STRATEGIES

Why do we do this?
• Required by regulation and policy
• Balance competing interests
  ✓ small business & competition
  ✓ strategic sourcing & consolidation

Why talk about it today?
• Inform industry stakeholders – Improve responses to our requirements
• Solicit feedback – Improve delivery, innovate
HOW WE DO ACQUISITION PLANNING

• **Overall Acquisition Strategy** – Done at a District and Regional level at least twice a year

• **Formal** – Greater than $25M in a single year or $50M

• **Informal** – Below the formal approval level, Project Management Plan
NEW OBLIGATIONS – PREVIOUS 12 MONTHS
*July 2017 – June 2018

**Number of Actions**

**Dollars ($M)**

- **“C” Contracts**
  - Size | Number | Value ($M)
  - > $20M | 3 | 104.9
  - $10 – $20M | 3 | 40.9
  - $2M - $10M | 14 | 61.6
  - < $2M | 36 | 24.3

- **Task Orders**
  - Size | Number | Value ($M)
  - > $20M | 2 | 59.5
  - $10 – $20M | 3 | 47.3
  - $2M - $10M | 27 | 114
  - < $2M | 259 | 95.3
# INDEFINITE DELIVERY, INDEFINITE QUANTITY (IDIQ) CONTRACTS - DESIRED “TOOLBOX”

<table>
<thead>
<tr>
<th>A/E Services</th>
<th>Typical Ordering Pd (yrs)</th>
<th>Annual Capacity $M</th>
<th>Status</th>
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<tbody>
<tr>
<td>Military Design</td>
<td>5</td>
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<tr>
<td>Secure Design</td>
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<tr>
<td>Civil Design</td>
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<tr>
<td>Env HTRW</td>
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<td>Construction Mgt</td>
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<td>Master Planning</td>
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<td>Value Engineering</td>
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<th>Environmental Services</th>
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<td>HTRW</td>
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<tr>
<td>Military Munitions</td>
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<td>Radiological</td>
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<td>Support</td>
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<table>
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<th>Construction</th>
<th>Typical Ordering Pd (yrs)</th>
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<tr>
<td>General SATOCs</td>
<td>3</td>
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<td>Secure SATOCs</td>
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<tr>
<td>Specialized SATOCs</td>
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<tr>
<td>Small MATOC</td>
<td>3</td>
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<tr>
<td>Larger MATOC</td>
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<tr>
<td>Secure MATOC</td>
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CONTRACT OPPORTUNITIES
CIVIL WORKS CONSTRUCTION
### CIVIL WORKS CONTRACT OPPORTUNITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Location</th>
<th>Schedule To Advertise</th>
<th>Estimated Award Amount</th>
<th>Acq Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tainter Gate Repair</td>
<td>Raystown Dam, PA</td>
<td>2QFY19</td>
<td>$5M - $15M</td>
<td>SB</td>
</tr>
<tr>
<td>Water Treatment Plant Replacement</td>
<td>Raystown Lake, PA</td>
<td>3QFY19</td>
<td>$1M - $5M</td>
<td>SB</td>
</tr>
<tr>
<td>Tainter Gate Electrical Rehab</td>
<td>Jennings Randolph Lake, MD</td>
<td>2QFY19</td>
<td>&lt;$1M</td>
<td>SB</td>
</tr>
<tr>
<td>Tainter Gate Painting</td>
<td>Jennings Randolph Lake, MD</td>
<td>4QFY19</td>
<td>$1M - $5M</td>
<td>SB</td>
</tr>
<tr>
<td>Levee Bulge Repair</td>
<td>Codorus Creek York, PA</td>
<td>2QFY19</td>
<td>$1M - $5M</td>
<td>SB</td>
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<tr>
<td>Poplar Island Inlet Structure</td>
<td>Talbot County, MD</td>
<td>3QFY19</td>
<td>$1M - $5M</td>
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<tr>
<td>Jetty Rehabilitation</td>
<td>Fishing Creek Calvert County, MD</td>
<td>4QFY18</td>
<td>$1M - $5M</td>
<td>SB</td>
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**POC:** Civil Works Program Manager, Chris Nolta  
Chief, Civil Projects Branch  
Programs and Project Management Division  
U.S. Army Corps of Engineers, Baltimore District  
410.962.3358 (Office)  
Email: Christopher.M.Nolta@usace.army.mil
TAINTER GATE REHAB PROJECT: RAYSTOWN, PA

• Full rehabilitative effort for two tainter gates and warm water intake gates.
• Replace/rehab existing plant to double existing capacity from 50 to 100 gallons per minute.
INLET/SPILLWAY STRUCTURE, POPLAR ISLAND

- Construct coffer dam.
- Partially excavate ~100-150ft of sand dike.
- Remove/reuse large armor stone.
- Install precast box culverts, mechanically-stabilized earth walls, gate structures, and geotextile fabric.
CONTRACT OPPORTUNITIES
WASHINGTON AQUEDUCT
We operate a public water utility…

…serving the District of Columbia, Arlington County, the City of Falls Church, and portions of Fairfax County, Va.

- We produce an average of 180 million gallons per day.
- Our operations are regulated by EPA Region III.
- All costs borne by our three wholesale customers operating under the auspices of a Wholesale Customer Board.
- Our motto:

“Safe – Reliable – Cost Effective”

WASHINGTON AQUEDUCT

Residuals Management Project

Georgetown Reservoir

Dalecarlia Water Treatment Plant

Water Quality Testing
WASHINGTON AQUEDUCT CONTRACTING OPPORTUNITIES

<table>
<thead>
<tr>
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<th>Estimated Award Amount</th>
<th>Acquisition Strategy</th>
</tr>
</thead>
<tbody>
<tr>
<td>3rd High Reservoir Maintenance and Improvements</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>2QFY19</td>
<td>$1M - $5M</td>
<td>SB</td>
</tr>
<tr>
<td>Civil SATOC - Commercial and Institutional Building Construction</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>3QFY19</td>
<td>$5M - $10M</td>
<td>8A</td>
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<tr>
<td>Dalecarlia Backwash Water Tanks Improvement</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>3QFY19</td>
<td>$1M - $5M</td>
<td>Unr</td>
</tr>
<tr>
<td>McMillan Backwash Discharge to Sewer</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>3QFY19</td>
<td>$5M - $10M</td>
<td>Unr</td>
</tr>
<tr>
<td>Mechanical SATOC - Water and Sewer line and related structure construction</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>4QFY19</td>
<td>$5M - $10M</td>
<td>8A</td>
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<tr>
<td>Raw Water Conduit Repairs</td>
<td>Washington Aqueduct, Washington, DC</td>
<td>4QFY19</td>
<td>&gt;$10M</td>
<td>Unr</td>
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</tbody>
</table>

POC: Nathan Cole
Chief, Planning & Engineering Branch
Washington Aqueduct Division
U.S. Army Corps of Engineers, Baltimore District
202.764.2776 (Office)
Email: nathan.h.cole@usace.army.mil
RAW WATER CONDUIT REPAIR

Description/Scope:

- Provides for the structural repairs of a 9’ diameter, unreinforced raw water conduit built in the 1980s that carries approximately 100 MGD of Potomac River water to the Dalecarlia Reservoir.

- Project elements are:
  - Repairs to approximately 15,000 LF of deteriorated sections of conduit via the application of a 2” shotcrete concrete layer.
  - Repairs to the above ground cross-connection structures
  - Locating and raising buried conduit access manholes.

- 15 month construction period.

- All construction work will be in a confined space under an actively travelled thoroughfare necessitating the need for extensive traffic control.
MCMLLANN FILTER BACKWASH TO SEWER

Description/Scope:

- Provides direct discharge of filter backwash solids to DC sewer rather than placing the solids in the McMillan Reservoir Cove to accumulate for periodic removal.

- Project elements are:
  - Construction of a concrete equalization basin with two 300,000 gal. cells, each with an integral flushing system
  - Pumped discharge to the McMillan Cove Area, gravity flow to the DC Sewer
  - Provisions to retain gravity discharge to the McMillan Reservoir Cove

- 15 month construction period.

- Challenges are construction and tie-in without interruption of ongoing water treatment operations.
MILITARY OPPORTUNITIES – CONSTRUCTION
<table>
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<th>Estimated Award Amount</th>
<th>Acquisition Strategy</th>
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<tbody>
<tr>
<td>DLA Construction Fire Lane</td>
<td>Fort Belvoir</td>
<td>3Q19</td>
<td>&lt;$1M</td>
<td>SB</td>
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<tr>
<td>Vehicle Maintenance Shop</td>
<td>Fort Belvoir</td>
<td>2Q19</td>
<td>$10M-$25M</td>
<td>UNR</td>
</tr>
<tr>
<td>Officer’s Club, Kitchen Renovation (Bldg. 20)</td>
<td>Fort Belvoir</td>
<td>2Q19</td>
<td>$5M-$10M</td>
<td>TBD</td>
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<tr>
<td>DLA Repair/Replace HQC Elevators</td>
<td>Fort Belvoir</td>
<td>3Q19</td>
<td>$5M-$10M</td>
<td>TBD</td>
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<tr>
<td>Renovation of Bldg. 191</td>
<td>Fort Belvoir</td>
<td>3Q19</td>
<td>$1M-$5M</td>
<td>TBD</td>
</tr>
<tr>
<td>Renovation of Bldg. 1822 for CID</td>
<td>Fort Belvoir</td>
<td>4Q19</td>
<td>$1M-$5M</td>
<td>TBD</td>
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<tr>
<td>DLA Convert Heat at Receiving Center</td>
<td>Fort Belvoir</td>
<td>4Q19</td>
<td>&lt;$1M</td>
<td>TBD</td>
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<tr>
<td>DLA Construct Overwatch and Dining Pavers Replacement</td>
<td>Fort Belvoir</td>
<td>4Q19</td>
<td>$1M-$5M</td>
<td>TBD</td>
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<tr>
<td>Maintenance &amp; Supply Facility</td>
<td>Humphreys Engineer Center</td>
<td>4Q19</td>
<td>$10M-$25M</td>
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<tr>
<td>Training Support Facility</td>
<td>Humphreys Engineer Center</td>
<td>3Q20</td>
<td>$25M-$50M</td>
<td>TBD</td>
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<tr>
<td>Description</td>
<td>Location</td>
<td>Schedule to Advertise</td>
<td>Estimated Award Amount</td>
<td>Acquisition Strategy</td>
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<tr>
<td>Corridor 8 Pedestrian Access Control Point</td>
<td>Pentagon</td>
<td>2Q19</td>
<td>$5M-$10M</td>
<td>UNR</td>
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<td>Pentagon Southeast Parking Improvements Project</td>
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<td>$10M-$25M</td>
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<td>Description</td>
<td>Location</td>
<td>Schedule to Advertise</td>
<td>Estimated Award Amount</td>
<td>Acquisition Strategy</td>
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<td>Reese Access Control Point</td>
<td>Fort Meade, MD</td>
<td>2Q19</td>
<td>$10M-$25M</td>
<td>TBD</td>
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<td>East Campus Building 3</td>
<td>Fort Meade, MD</td>
<td>2Q19</td>
<td>$500M-$1B</td>
<td>UNR</td>
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<tr>
<td>Gravity Axis</td>
<td>Fort Meade, MD</td>
<td>4Q19</td>
<td>$25M-$50M</td>
<td>UNR</td>
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<td>Gaffney Fitness Center</td>
<td>Fort Meade, MD</td>
<td>4Q19</td>
<td>$10M-$25M</td>
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<td>BLDG 8605 Renovation</td>
<td>Fort Meade, MD</td>
<td>1Q20</td>
<td>$10M-$25M</td>
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<td>Roadway Widening</td>
<td>Fort Meade, MD</td>
<td>1Q20</td>
<td>$10M-$25M</td>
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<td>Cooper, Ave</td>
<td>Fort Meade, MD</td>
<td>4Q19</td>
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<td>General Items Repair Shop</td>
<td>Fort Meade, MD</td>
<td>4Q19</td>
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<td>USAMRAA Medical Research Acquisition Administration</td>
<td>Fort Detrick, MD</td>
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<td>Description</td>
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<tr>
<td>Upgrade &amp; Repair Railroad Tracks</td>
<td>LEAD</td>
<td>4Q19</td>
<td>$5M-$10M</td>
<td>TBD</td>
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<td>Igloo Storage, Depot Level</td>
<td>LEAD</td>
<td>4Q19</td>
<td>$1M-$5M</td>
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<td>Storage Building</td>
<td>LEAD</td>
<td>4Q19</td>
<td>$1M-$5M</td>
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<td>US Army War College General Instruction Building</td>
<td>Carlisle Barracks</td>
<td>3Q19</td>
<td>$50M-$100M</td>
<td>TBD</td>
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</tbody>
</table>
EAST CAMPUS BLDG #3 (ECB3)
LOCATION - FT MEADE, MD

Description/Scope:

• Multi-year project to construct a new Administration Building for more than 3,600 people.

• Supporting facilities include extension of East Campus utilities and parking structure.

• Project is to be constructed to LEED Silver certification standards.
Description/Scope:

- Construct a multi-story approximately 200,000 SF General Instruction Building (GIB) and supporting infrastructure for the U.S. Army War College (USAWC), Carlisle Barracks, Carlisle, PA.

- Project includes: four large lecture halls which can be converted into a 600 person auditorium, seminar rooms divisible into break-out rooms and various configurations, conference rooms, private instructor offices, counseling rooms, library/resource center/computer lab, administrative offices, reception areas.
Description/Scope:

- Construct a Maintenance and Supply facility (47,300 SF). The maintenance facility will house a three-bay motor pool and contain areas for electronic equipment maintenance.

- The supply support facility will house warehouse and administrative logistics functions.

- The warehouse will provide both conditioned and unconditioned storage for pallets and other equipment.
Description/Scope:

- Construct a new Training Support Facility, (73,200 SF).

- Facility provides secure training, office/admin, and storage space in order for the unit to conduct critical training requirements locally and provide critical training equipment storage.
Description/Scope:

- Construct multi-story new replacement headquarters for the U.S. Army Medical Research Acquisition Activity.

- Approximately 55,000 SF
RSFO CONTRACTING OPPORTUNITIES
We support the Intelligence Community…

- Provide full service support for Intelligence Community and DoD stakeholders.
- Services include design, construction, real estate and facilities management.
- Baltimore District is a key player in emerging priorities, such as cybersecurity.
## RSFO CONTRACT OPPORTUNITIES

<table>
<thead>
<tr>
<th>Description</th>
<th>Location</th>
<th>Schedule to Advertise</th>
<th>Estimated Award Amount</th>
<th>Acq Strategy</th>
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<tr>
<td>Multiple Award Task Order Construction Contract (MATOCC)</td>
<td>CONUS and limited OCONUS</td>
<td>3rd QFY19</td>
<td>$499M</td>
<td>Unrestricted</td>
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<tr>
<td>Facility Infrastructure Life Safety Ph III</td>
<td>RMMC</td>
<td>27 Sep 18</td>
<td>$10M - $15M</td>
<td>TBD</td>
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<td>ITIU (IT Infrastructure Upgrades)</td>
<td>RRMC</td>
<td>1 Mar 19</td>
<td>$5M - $10M</td>
<td>TBD</td>
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<tr>
<td>Exterior Infrastructure and Security Improvements (EISI)</td>
<td>RRMC</td>
<td>30 Apr 19</td>
<td>$20M - $25M</td>
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</table>

**POC:** Raymond McNeil  
Chief, Real Property Services Field Office (RSFO)  
Baltimore District  
U.S. Army Corps of Engineers  
443-654-7859 (Office)  
Email: raymond.j.mcneil@usace.army.mil
CONTRACTING OPPORTUNITIES
ENVIRONMENTAL
<table>
<thead>
<tr>
<th>Description</th>
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<tbody>
<tr>
<td>Environmental SATOC</td>
<td>Ft. Belvoir, VA</td>
<td>2QFY19</td>
<td>$25M-$50M</td>
<td>SB RFP</td>
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<tr>
<td>Decommissioning and Disposal Activities for the SM-1 Reactor Facility</td>
<td>Ft. Belvoir, VA</td>
<td>2QFY20</td>
<td>$100M - $250M</td>
<td>UNR RFP</td>
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<tr>
<td>Multiple Award Military Munitions Services Task Order Contract</td>
<td>Primarily NAD-Wide</td>
<td>3QFY19</td>
<td>$240M</td>
<td>UNR/SB Reserve MATOC RFP</td>
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<tr>
<td>Multiple Award Task Order Contract for Military and Civil Planning, Environmental, and Technical Professional Services</td>
<td>NAD-wide/CONUS</td>
<td>2QFY19</td>
<td>$9.5M</td>
<td>8(a) MATOC, up to 3 awards</td>
</tr>
<tr>
<td>Decommissioning and Disposal Activities for the SM-1A Reactor Facility</td>
<td>Fort Greely, AK</td>
<td>FY22</td>
<td>$100M - $250M</td>
<td>UNR RFP</td>
</tr>
<tr>
<td>JBA Optimized Remediation Contract</td>
<td>Joint Base Andrews, MD</td>
<td>3QFY18</td>
<td>$20M – $50M</td>
<td>TBD</td>
</tr>
</tbody>
</table>

POC: Michael Rogers  
Chief, Environmental and Munitions Design Center  
Baltimore District  
U.S. Army Corps of Engineers  
410-962-2207(Office)  
Email: Michael.J.Rogers@usace.army.mil
SM-1 DEACTIVATED NUCLEAR POWER PLANT
DECOMMISSIONING
LOCATION - FORT BELVOIR, VA

Description/Scope:

- Nuclear reactor deactivated and partially decommissioned in 1970s
- Draft RFP, for industry feedback, scheduled for 2nd quarter FY19
- Industry Day (tentative) 2nd quarter FY19
- Formal RFP scheduled for 3rd quarter FY19
SM-1A DEACTIVATED NUCLEAR POWER PLANT
DECOMMISSIONING
LOCATION - FORT GREELY, AK

Description/Scope:

- Nuclear reactor deactivated and partially decommissioned in 1970s
- Decommissioning planning underway
- Potentially challenges for this effort include climate, remote location of site and co-location with current utilities
  ✓ Meeting with Alaska contractors this winter for feedback on best approaches
A/E OPPORTUNITIES & CONTRACTING TOOLS & TIPS
<table>
<thead>
<tr>
<th>Description</th>
<th>Amount/Type</th>
<th>Award Schedule</th>
<th>Pre-Selection/Selection Board</th>
<th>Interviews</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 $24.5 UNR AE SATOC IDIQs</td>
<td>Total: $49 Cleared and Uncleared</td>
<td>Due 10 JAN 2019</td>
<td>12-25 JAN</td>
<td>The next week</td>
</tr>
<tr>
<td>6 $40M UNR AE SATOC IDIQ’s</td>
<td>Total: $240 2 Cleared/4 Uncleared</td>
<td>TBD</td>
<td>TBD</td>
<td>TBD</td>
</tr>
<tr>
<td>$6M Value Engineer SATOC</td>
<td>2 $3M SB AE SATOC IDIQs</td>
<td>To Be Award by April 2019</td>
<td>Due by 20 DEC 2018</td>
<td>First week of January 2019</td>
</tr>
</tbody>
</table>
THE PROPOSAL REVIEW PROCESS

• **Pre-Selection Board:** The “Go/No Go” Board: Did they meet the basic requirements under the synopsis?

• **Selection Board:** Getting into the weeds of the selection criteria.

• **The Interviews:** Considered to be of equal importance to the SF-330s.

**KEY TAKEAWAY:** Is it apparent to the Reviewer(s)?
LESSONS LEARNED & OBSERVATIONS

• The synopsis is there for a reason!
• If something is not clear, please ask!
• Section E: Resumes
• Section F: Key Projects
• Key personnel
• Roles & Responsibilities
• Section H, Additional Information
• PART II – General Qualifications

If you take away anything from this presentation, remember these two (2) things:

(1) Is the proposal easy to follow?
(2) Did I answer the questions asked?
Today's presentation is available for download
## DOING BUSINESS WITH US: FY19 FORECAST

<table>
<thead>
<tr>
<th>#</th>
<th>Program</th>
<th>Description of Project</th>
<th>Projected QTR to Advertise</th>
<th>Estimated Award Amount</th>
<th>NAICS Code</th>
<th>Acquisition Strategy</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>AE</td>
<td>Eight (8) Multi-Disciplined AE Services IDIQs – The work anticipated for these proposed multi-disciplined AE IDIQs will be primarily SRM, but may also include Interagency and International Support, Civil Works and small Military Construction projects. Work will include comprehensive AE services including, but not limited to: preparation of full plans and specifications, preparation of design build requests for proposal, construction cost estimating, site investigations, analysis, planning, master planning, NEPA documentation, programming, topographic and utility surveys, geotechnical investigations, permitting, charrettes, hazardous material investigations, Building Information Modeling (BIM), energy modeling, and the preparation of reports, studies, design criteria/design analysis documents, LEED documentation, value engineering, presentations, coordination with various Government agencies and commissions, and other general AE services. The work may also include providing construction phase and other support services including, but not limited to shop drawing reviews, site visits, technical assistance, LEED documentation during construction, on-site representation, preparation of operation and maintenance manuals, and commissioning/startup/start-up design support, design services, estimating, surveying, field investigation, troubleshooting, measurement, testing and balancing, testing and calibration services, CAD drawing and document preparation and review, design review, operability and maintenance documentation, review of designs, construction management services, studies.</td>
<td>1&lt;sup&gt;st&lt;/sup&gt;</td>
<td>$10,000,000 each</td>
<td>541330</td>
<td>SBSA (5 awards)</td>
<td>NAB-wide/CONUS</td>
</tr>
</tbody>
</table>

| 2 | AE | Two (2) Multi-Disciplined AE Services IDIQs – Work will include comprehensive AE services including, but not limited to: preparation of full plans and specifications, preparation of design build requests for proposal, construction cost estimating, site investigations, analysis, planning, master planning, NEPA documentation, programming, topographic and utility surveys, geotechnical investigations, permitting, charrettes, hazardous material investigations, Building Information Modeling (BIM), energy modeling, and the preparation of reports, studies, design criteria/design analysis documents, LEED documentation, value engineering, presentations, coordination with various Government agencies and commissions, and other general AE services. The work may also include providing construction phase and other support services including, but not limited to shop drawing reviews, site visits, technical assistance, LEED documentation during construction, on-site representation, preparation of operation and maintenance manuals, and commissioning/startup/start-up design support, design services, estimating, surveying, field investigation, troubleshooting, measurement, testing and balancing, testing and calibration services, CAD drawing and document preparation and review, design review, operability and maintenance documentation, review of designs, construction management services, studies. | 1<sup>st</sup> | $45,000,000 each | 541330 | UNR (2 awards total: 1 with a 75 FCL contractor) | NAB-wide/CONUS |
DOING BUSINESS WITH US: TASK ORDER CONTRACTS

BALTIMORE DISTRICT PRIME CONTRACT AWARDS
CURRENT ENVIRONMENTAL IDIQs

<table>
<thead>
<tr>
<th>Multi-Discipline Architect Engineer Services (Military Design)</th>
<th>Prime</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>Whitman, Requardt, and Associates, LLP</td>
<td>W912DR-16-D-0005</td>
<td>Mar 21</td>
<td></td>
</tr>
<tr>
<td>HDR, INC.</td>
<td>W912DR-16-D-0006</td>
<td>Mar 21</td>
<td></td>
</tr>
<tr>
<td>URS Group, Inc.</td>
<td>W912DR-16-D-0007</td>
<td>Mar 21</td>
<td></td>
</tr>
<tr>
<td>Jacobs Government Services Company</td>
<td>W912DR-16-D-0008</td>
<td>Mar 21</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Multi-Discipline Architect Engineer Services to Support U.S. Army INSCOM</th>
<th>Prime</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>Wiley and Wilson, Inc.</td>
<td>W912DR-18-D-0001</td>
<td>Feb 23</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Multi-Discipline Architect Engineer Services (Secure Community)</th>
<th>Prime</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>JACOBS ENGINEERING GROUP INC.</td>
<td>W912DR-16-D-0009</td>
<td>Jul 21</td>
<td></td>
</tr>
<tr>
<td>WILEY &amp; WILSON, INC.</td>
<td>W912DR-16-D-0010</td>
<td>Jul 21</td>
<td></td>
</tr>
</tbody>
</table>

Baltimore District Prime Contract Awards
Current Architect Engineer IDIQs (Data Date 30 SEP 18)

<table>
<thead>
<tr>
<th>Architect Engineer Commissioning Services (Secure Community)</th>
<th>Prime</th>
<th>Contract Award Number</th>
<th>Expiration</th>
</tr>
</thead>
<tbody>
<tr>
<td>RMF Engineering, Inc. P.C.</td>
<td>W912DR-16-D-0012</td>
<td>Jun 21</td>
<td></td>
</tr>
</tbody>
</table>
## FY18 SMALL BUSINESS ACCOMPLISHMENTS

(As of 10 October 2018)

<table>
<thead>
<tr>
<th>Category</th>
<th>Dollars</th>
<th>Actual % / Statutory Goals/ NAB Assigned Goals</th>
<th>USACE NAD Proposed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>$248,687,870</td>
<td>25.16% / 23% / 27%</td>
<td>28.50%</td>
</tr>
<tr>
<td>Small Disadvantaged</td>
<td>$126,420,582</td>
<td>12.79% / 5% / 17%</td>
<td>15.10%</td>
</tr>
<tr>
<td>8(a)</td>
<td>$57,153,744</td>
<td>No specific goal for 8(a) - 8(a) included in SDB accomplishments</td>
<td></td>
</tr>
<tr>
<td>Women-Owned</td>
<td>$47,123,173</td>
<td>4.77% / 5% / 7%</td>
<td>5.27%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned</td>
<td>$14,719,042</td>
<td>1.49% / 3% / 3%</td>
<td>3.00%</td>
</tr>
<tr>
<td>HUBZone</td>
<td>$12,375,575</td>
<td>1.25% / 3% / 3%</td>
<td>2.62%</td>
</tr>
</tbody>
</table>

Total Dollars Obligated (to include SB awards):  $988,260,443

- Green - Met both the statutory and USACE NAB SB goal
- Amber - Met the statutory goal, but didn’t meet the USACE NAB SB goal
- Red - Didn’t meet the statutory or USACE NAB SB goal
DOING BUSINESS WITH US: HOW TO IMPROVE YOUR CHANCES

- Contracts are awarded on merit
- Honor the process from start to finish
- Know your industry
BALTIMORE DISTRICT CONTACTS

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• Emily Schiffmacher, A/E Contracts, 410-962-4661, Emily.N.Schiffmacher@usace.army.mil
• Tamika Gray, Small Business, 410-962-2587, Tamika.Gray@usace.army.mil
• Paula Beck, Contracting Division, 410-962-0874, Paula.M.Beck@usace.army.mil

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