## DOING BUSINESS WITH THE BALTIMORE DISTRICT

- SAME Federal Program Briefings FY 2020 Program Overview
- **18 December 2019**





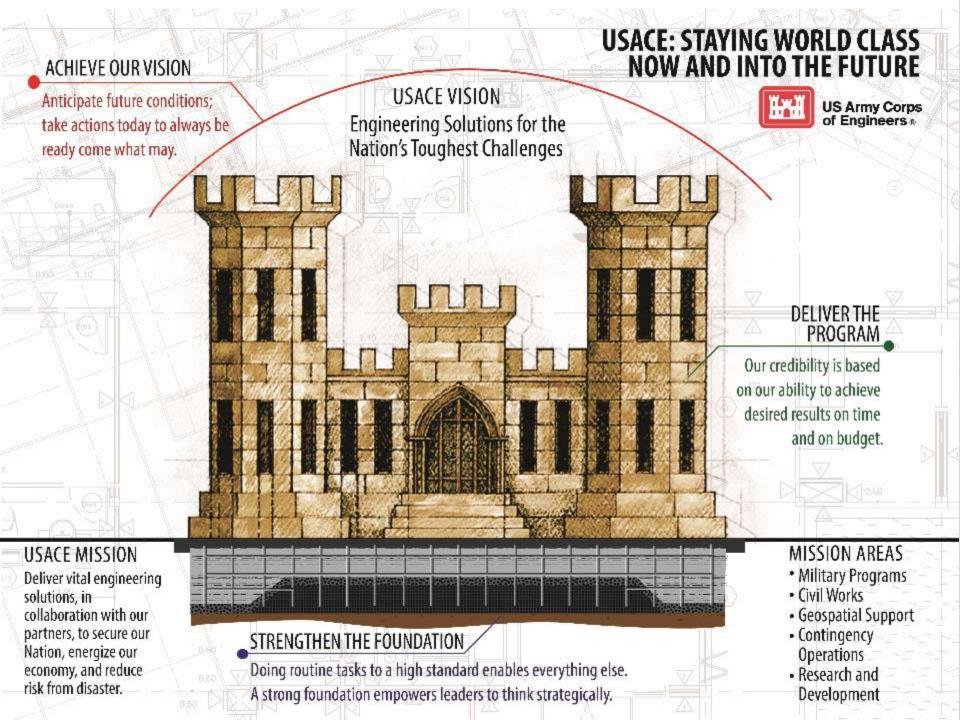


#### AGENDA

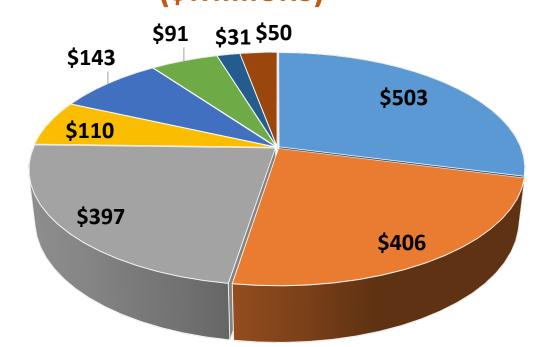
- 1. 2019 District Overview
- 2. Beta.SAM
- 3. 2020 Contracting Opportunities
- 4. Small Business Overview
- 5. Questions & Answers







### WORKLOAD - \$1.7B ANNUALLY FY2019 Baltimore District Expenditures (\$Millions)



- Military Construction (MILCON) Military Programs (non-leases)
- Military Programs(Leases)
- Civil Works
- IIS & Support to Districts

- Other Secure Programs
- Environmental
- Washington Aqueduct

#### **OUR CURRENT MISSION SET**



DA

IIS

**The Engineer Regiment** 249<sup>th</sup> at FT Belvoir



COCOM Support CONUS/OCONUS SOCOM leasing and MILCON



Bureau of Engraving & Printing Advise, design and construct new printing facility in Beltsville, MD



DA MILCON and Installation Support Largest MILCON District in USACE - >\$500M exp/yr



National Security Agency East Campus \$7B program



Assessments & Planning BUILDER, BIM, Facility Planning For VA, NOAA, NIST



**Civil Works** Port of Baltimore Chesapeake Bay Potomac & Susquehana



USAF / USN / DHA / DLA / WHS Large number of DoD stakeholders in the National Capital Area



**Design & Construction** Growing number of agencies – Secret Service, GAO, AOC, NPS,

. . .



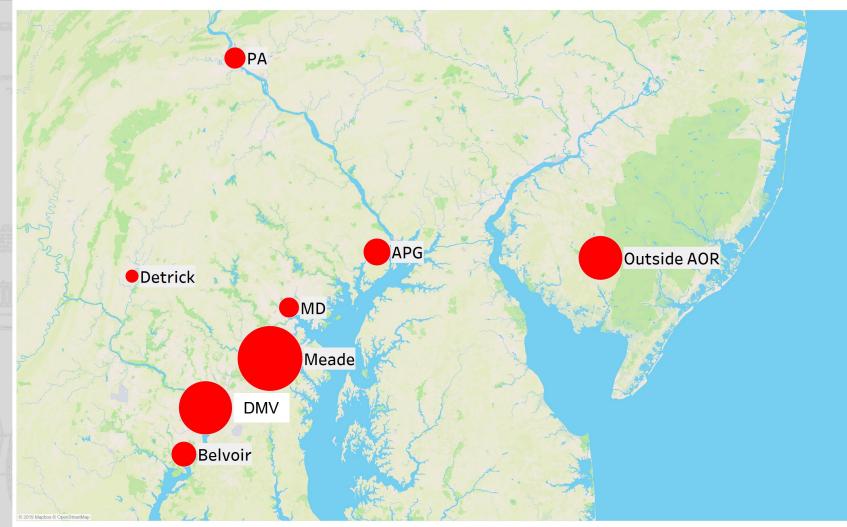
Washington Aqueduct

Relied upon to deliver a large portfolio of programs, projects, and support for others.



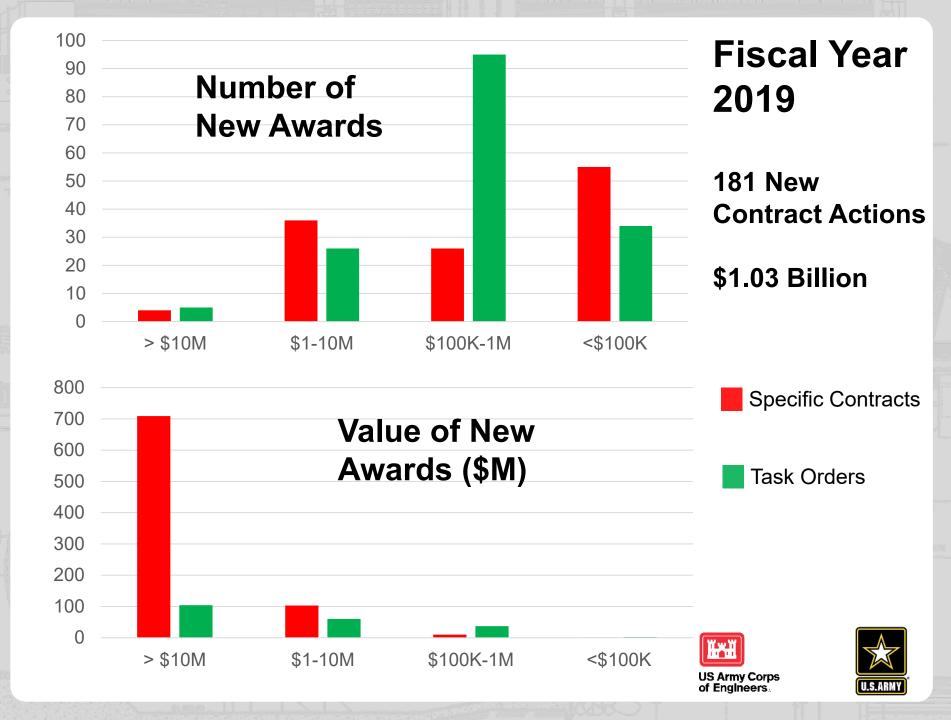
Natural Disaster Response We are a supporting District to federal response to disasters in CA, TX, FL, PR, USVI

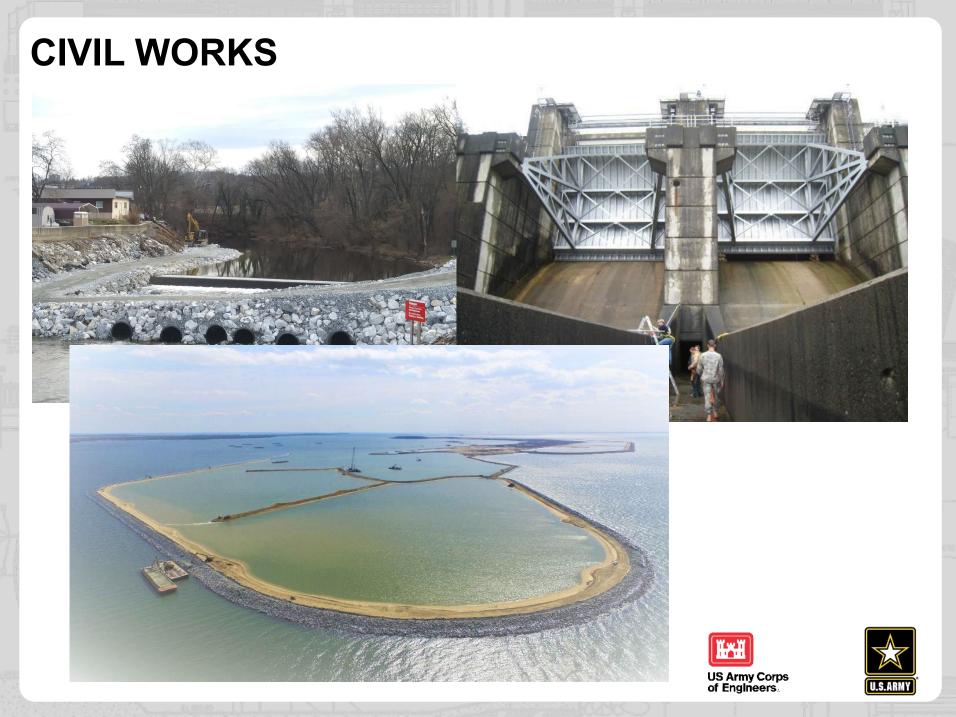
#### WHERE ARE OUR WORKLOAD CENTERS











#### **MILITARY CONSTRUCTION**







US Army Corps of Engineers.

### SUSTAINMENT, RESTORATION & MODERNIZATION







#### **ENVIRONMENTAL SUPPORT**



#### **INTERAGENCY SUPPORT**

#### James J. Maloney Canine Training Facility











## SEARCHING FOR BUSINESS OPPORTUNITIES ON BETA.SAM

Paula M. Beck District Chief of Contracting Baltimore District Date: 18 December 2019









### **SEARCHING FOR NOTICES**



- Beta.SAM accounts required for
  - Saving searches
  - Following notices
  - Adding to interested vendor lists
- · Beta.SAM account is not required to search
- Login.gov account used for SAM.gov is also used to create a Beta.SAM account
- Searching
  - Click the all award data field and then select Contract Opportunities or the desired search category
  - The I'm looking for text box can be left empty
    - Keyword(s) can be added on the next search screen
      - » Metadata fields such as NAICS, PSC, and other filters can also be added US Army Corps of Engineers.





### SEARCH RESULTS

E Change Filters	Search Results			
Active Only	Showing 1 - 10 of 96,004 results	ort By	Last Updated Date 🗸 🕴	
Keywords	Hoosier NF Roads Maintenance and Reconstruction IDIQ USDA, Forest Service, Ohio River Basin Procurement Cluster requirement for a contractor to provide labor, services, mater		Contract Opportunities Notice ID 1252B120R0001 Current Date Offers Due	
Inactive Date	equipment ne		Jan 7, 2020 Last Updated Date Dec 9, 2019 (1) Last Published Date Dec 9, 2019	
From Month Day Year	Department/Ind. Agency AGRICULTURE, DEPARTMENT OF Sub-tier FOREST SERVICE		Type Updated Combined Synopsis/Solicitation	

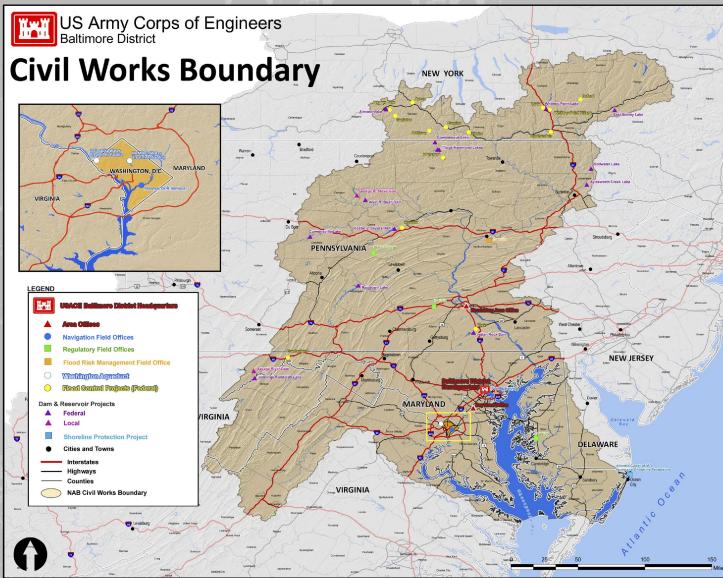
#### Scroll down for NAICS, PSC, Set-Aside, and other filters

- · Change Filters allows a User to add or remove filters for the particular search criteria such as
  - Inactive
  - Contract Office Location
  - Point of Contact
- · Searches are defaulted for active notices only
- · Keyword(s) may be added if additional search criteria is required
  - The more words added will create a broader search for the individual words and combination of words
  - If searching for U.S. Army Corps of Engineers only, then a keyword should be W2SD
- Sort by field options
  - Relevance (based on keywords and metadata)
  - Title of Notice
  - Last Update
- Red arrow minimizes or opens the Blue definition section on top of search page of Engineers





### WASHINGTON AQUEDUCT AND CIVIL WORKS CONTRACTING OPPORTUNITIES



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> NOTE: TANIER GATE NOT INCRUM

### WASHINGTON AQUEDUCT CONTRACTING OPPORTUNITIES

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
3rd High Reservoir Maintenance and Improvements	Washington Aqueduct, Washington, DC	2QFY20	\$1M - \$5M	SB
McMillan Backwash Discharge to Sewer	Washington Aqueduct, Washington, DC	2QFY20	\$5M - \$10M	Unr
Dalecarlia Backwash Water Tanks Improvement	Washington Aqueduct, Washington, DC	2QFY20	\$1M - \$5M	Unr
Civil SATOC - Commercial and Institutional Building Construction	Washington Aqueduct, Washington, DC	3QFY20	\$5M - \$10M	8A
Mechanical SATOC - Water and Sewer line and related structure construction	Washington Aqueduct, Washington, DC	4QFY20	\$5M - \$10M	8A
Raw Water Conduit Repairs	Washington Aqueduct, Washington, DC	4QFY20	>\$10M	Unr

#### **POC: Nathan Cole**

Chief, Planning & Engineering Branch Washington Aqueduct Division U.S. Army Corps of Engineers, Baltimore District 202-764-2776 Email: <u>Nathan.H.Cole@usace.army.mil</u>





### **CIVIL WORKS CONTRACTING OPPORTUNITIES**

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Conduit Repair or Abandonment	Codorus Creek York, PA	1QFY20	<\$1M	SB
Stilling Basin Repair	Foster Joseph Sayers Dam Beech Creek, PA	1QFY20	<\$1M	SB
Replace Floodwall	Penn Street Codorus Creek York, PA	3QFY20	\$1M - \$5M	SB
South Jetty Rehabilitation	Fishing Creek Calvert County, MD	4QFY20	\$1M - \$5M	SB
100KCY Wicomico River Maintenance Dredging	Wicomico County, MD	4QFY20	\$1M - \$5M	SB
1.5MCY Maintenance Dredging	Baltimore Harbor & Channels, MD	4QFY20	\$10M - \$25M	Unr

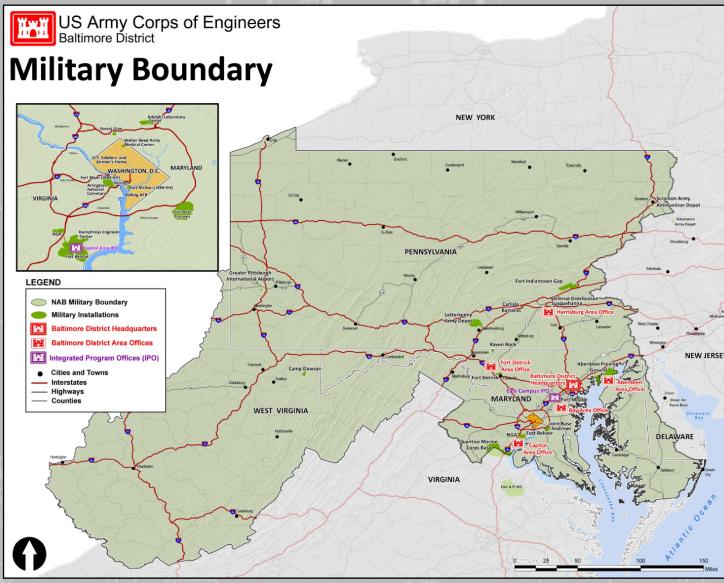
#### **POC: Chris Nolta**

Civil Works Program Manager U.S. Army Corps of Engineers, Baltimore District 410-962-3358 Email: <u>Christopher.M.Nolta@usace.army.mil</u>





### MILITARY PROGRAMS CONTRACTING OPPORTUNITIES



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### MILITARY CONTRACTING OPPORTUNITIES – INSTALLATION SUPPORT

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Miscellaneous Projects	Indianhead, MD	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Patuxent River, MD	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Naval Research Laboratory, MD	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Aberdeen Proving Ground, MD	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Fort Belvoir, VA	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Fort Meade, MD	4QFY20	\$1M-\$5M	TBD
Miscellaneous Projects	Carlisle Barracks, PA	4QFY20	\$1M-\$5M	TBD

#### **POC: Shelley Spayde**





### MILITARY CONTRACTING OPPORTUNITIES – FORT BELVOIR

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Veterinary Clinic	Fort Belvoir	1QFY22	\$10M-\$25M	TBD
Vehicle Maintenance Shop	Fort Belvoir	In-progress	\$10M-\$25M	UNR
Officer's Club, Kitchen Renovation (Bldg. 20)	Fort Belvoir	4QFY20	\$5M-\$10M	TBD
DLA Repair/Replace HQC Elevators	Fort Belvoir	3QFY20	\$5M-\$10M	TBD
DLA Convert Heat at Receiving Center	Fort Belvoir	4QFY20	<\$1M	TBD
DLA Construct Overwatch and Dining Pavers Replacement	Fort Belvoir	4QFY20	\$1M-\$5M	TBD
Repair Barracks B2111 and B204	Fort Belvoir	3QFY20	\$10M-\$25M	TBD
Repair Building 1822	Fort Belvoir	3QFY20	\$10M-\$25M	TBD
Repair Laboratory/Test Building (NVL)	Fort Belvoir	4QFY20	\$25M-\$50M	TBD
INSCOM Phase IV	Fort Belvoir	2QFY22	\$50M-\$100M	TBD

#### **POC: Shelley Spayde**

### MILITARY CONTRACTING OPPORTUNITIES – HUMPHREYS ENGINEER CENTER

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Maintenance & Supply Facility	Humphreys Engineer Center	4QFY20	\$10M-\$25M	TBD
Training Support Facility	Humphreys Engineer Center	4QFY20	\$25M-\$50M	TBD
Battalion HQ Operations Facility	Humphreys Engineer Center	1QFY22	\$50M-\$100M	TBD
Battalion Operations Facility	Humphreys Engineer Center	1QFY22	\$25M-\$50M	TBD
Demolish Foundations	Humphreys Engineer Center	4QFY20	\$1M-\$5M	TBD
Access Road	Humphreys Engineer Center	1QFY21	TBD	TBD

#### **POC: Shelley Spayde**





# MILITARY CONTRACTING OPPORTUNITIES – JBM-HH/FORT MCNAIR

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Repair DFAC, B404	JBMHH (Myer)	4QFY20	\$5M-\$10M	TBD
Army Family Housing	JBMHH (Myer)	4QFY20	\$5M-\$10M	TBD
Repair Barracks 416	JBMHH (Myer)	4FYQ20	\$25M-\$50M	TBD
Army Family Housing	Fort McNair	4QFY20	\$10M-\$25M	TBD
Convert and Restore Building 48	Fort McNair	3QFY20	\$25M-\$50M	TBD

#### **POC: Shelley Spayde**

# FAMILY HOUSING RENOVATIONS JBM-HH, ARLINGTON, VA

#### **Description/Scope:**

- Renovation of 53 Family Housing Buildings (85 homes) located at JBMHH on Myer and McNair.
- Develop completed designs for renovation of family housing units, consistent with each 1391 document and prepare construction packages that will be awarded annually from FY20-24.
- AE will have completed submission process to obtain approval from NCPS, CFA and SHPO.



CONST FY	QTY MYER	QTY MCNAIR	TOTAL
FY20	4	10	14
FY21	9	5	14
FY22	7	5	12
FY23	6	2	8
FY24	5	0	5
TOTAL:	31	22	53





### MILITARY CONTRACTING OPPORTUNITIES – SENTRY UPGRADE PROGRAM, PENTAGON

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
RDF Roof Phase I	Pentagon	3QFY20	\$10M-\$25M	TBD
Corridor 8 Pedestrian ACP	Pentagon	3QFY20	\$5M-\$10M	TBD
Standby Generator	Pentagon	3QFY20	\$1M-\$5M	TBD
Control Tower	Pentagon	3QFY20	\$10M-\$25M	TBD

#### **POC:** Shelley Spayde





### MILITARY CONTRACTING OPPORTUNITIES – FORT MEADE/JOINT BASE ANDREWS

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Reece Access Control Point	Fort Meade, MD	1QFY20	\$10M-\$25M	TBD
Records Center Replacement	Fort Meade, MD	2QFY21	\$50-\$100M	TBD
Operations Building	Fort Meade, MD	3QFY22	\$50M-\$100M	TBD
Gaffney Fitness Center	Fort Meade, MD	4QFY20	\$10M-\$25M	TBD
BLDG 8605 Renovation	Fort Meade, MD	1QFY21	\$10M-\$25M	TBD
Roadway Widening Cooper, Ave	Fort Meade, MD	3QFY21	\$10M-\$25M	TBD
General Items Repair Shop	Fort Meade, MD	In-process	\$1M-\$5M	SB
Taxiway Whiskey Phase III	JBA, MD	3QFY20	\$25M-\$50M	TBD

#### **POC: Shelley Spayde**





### MILITARY CONTRACTING OPPORTUNITIES – FORT DETRICK/ABERDEEN PROVING GROUND

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Steam Sterilization Plant	Fort Detrick, MD	4QFY20	\$10M-\$25M	TBD
USAMRAA Medical Research Acquisition Administration	Fort Detrick, MD	2QFY20	\$10M-\$25M	TBD
Building 3330	APG, MD	4QFY20	\$50M-\$100M	TBD
Test Maintenance Fabrication Facility	APG, MD	2QFY21	\$50M-\$100M	TBD

#### POC: Shelley Spayde





### MILITARY CONTRACTING OPPORTUNITIES – LETTERKENNY ARMY DEPOT (LEAD), PA AND CARLISLE BARRACKS, PA

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Building 350	LEAD	4QFY20	\$5M-\$10M	TBD
Building 370	LEAD	4QFY20	\$1M-\$5M	TBD
Storage Building	LEAD	4QFY20	\$1M-\$5M	TBD
US Army War College General Instruction Building	Carlisle Barracks	In progress	\$50M-\$100M	UNR

#### **POC: Shelley Spayde**





### DEPARTMENT OF STATE FOREIGN MISSION CENTER, WASHINGTON, DC

#### **Description/Scope:**

- Provide a modern Foreign Missions Center (FMC) at the former Walter Reed Army Medical Center (WRAMC).
  - Design and construction contract awards for the demolition of existing structures, roadways, underground utilities and landscaping
  - New construction for the installation of all infrastructure and site development for up to 15 chanceries in support of the DoS mission.
- Once completed DOS will manage the assignments and maintain common land areas, primarily streets, sidewalks, and public open space.







### REAL PROPERTY SERVICES FIELD OFFICE (RSFO) CONTRACTING OPPORTUNITIES



National Security Agency



Department of Defense





National Intelligence

Office of the Director of

U.S. Intelligence Community



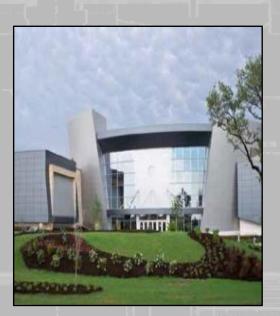
Sensitive Missions/Clients & Special Access Programs



MAKE BROOK







### **RSFO CONTRACTING OPPORTUNITIES**

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
ADF-C Recapitalization 2b – EE-FF- GG	BAFB, CO 2QFY20		\$25M – \$30M	TBD
ADF- C Recapitalization 3	BAFB, CO	4QFY20	\$200M - \$250M	TBD
Access Control Facility – Design/Build	Fort Meade, MD	4QFY20	\$15M - \$20M	Full and Open Competition
Building 357 – Construction Repair	NAB – Wide	4QFY20	\$35M - \$40M	TBD
SATOC - ICCB	Bethesda	4QFY20	\$30M - \$35M	TBD
SATOC – Site R	Raven Rock	4QFY20	\$49M - \$49M	TBD

#### POC: Raymond McNeil

Chief, Real Property Services Field Office (RSFO) U.S. Army Corps of Engineers, Baltimore District 443-654-7859

Email: Raymond.J.Mcneil@usace.army.mil





### ENVIRONMENTAL AND A/E CONTRACTING OPPORTUNITIES









### ENVIRONMENTAL CONTRACTING OPPORTUNITIES

Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Multiple Award Military Munitions Services Task Order Contract	Primarily NAD-Wide	2QFY20	\$240M	UNR/SB Reserve MATOC RFP
Utility Separation, SM-1A Reactor	Fort Greely, AK	4QFY20	\$5-10M	TBD
Decommissioning and Disposal Activities for the SM-1A Reactor Facility	Fort Greely, AK	FY22	\$100M - \$250M	UNR RFP

#### **POC: Michael Rogers**

Chief, Environmental and Munitions Design Center U.S. Army Corps of Engineers, Baltimore District 410-962- 2207 Email: Michael.J.Rogers@usace.army.mil





#### MULTIPLE AWARD MILITARY MUNITIONS SERVICES TASK ORDER CONTRACT LOCATIONS - CONUS, AK, HI, AND PR

#### Description/Scope:

- Military Munitions Services with incidental HTRW
- Approximately 8 awards, with approximately 4 awards reserved for Small Business
- \$240M capacity
- 5-year base ordering period with 2 additional option years
- RFP anticipated 2QFY20









#### SM-1A DEACTIVATED NUCLEAR POWER PLANT DECOMMISSIONING LOCATION – FORT GREELY, AK

#### Description/Scope:

- Nuclear reactor deactivated and partially decommissioned in 1970s
- Decommissioning planning underway
- Potential challenges for this effort include climate, remote location of site and co-location with current utilities
  - Additional Contractor outreach is planned for April 2020.







### **A/E CONTRACTING OPPORTUNITIES**

Description	Amount/Type	Award Schedule	Pre- Selection/Selection Board	Interviews
6 \$40M UNR AE SATOC IDIQs	Total: \$240M	2QFY20	Completed	Completed
Bureau of Engraving and Printing AE SATOC IDIQ	Total: \$100M	2QFY20	Completed	Completed
Civil Works AE SATOC IDIQs	Total: \$30M	2QFY20	Completed	Dec 2019
Master Planning AE IDIQs	Total: \$30M	4QFY21	3QFY21	3QFY21
Additional Multi-Discipline AE IDIQS	TBD	TBD	TBD	TBD

#### **POC: Emily Schiffmacher**

Deputy Chief, Engineering Division U.S. Army Corps of Engineers, Baltimore District 410-962-4661

Email: Emily.N.Schiffmacher@usace.army.mil





#### **USACE BALTIMORE BUSINESS WITH US**



www.nab.usace.army.mil





#### **USACE BALTIMORE BUSINESS WITH US**

#### www.nab.usace.army.mil/Business-With-Us







#### Helpful Links

Military Construction Boundary Map Civil Works Boundary Map Small Business U.S. Small Business Administration System for Award Management (Formerly CCR) Real Estate Contracting

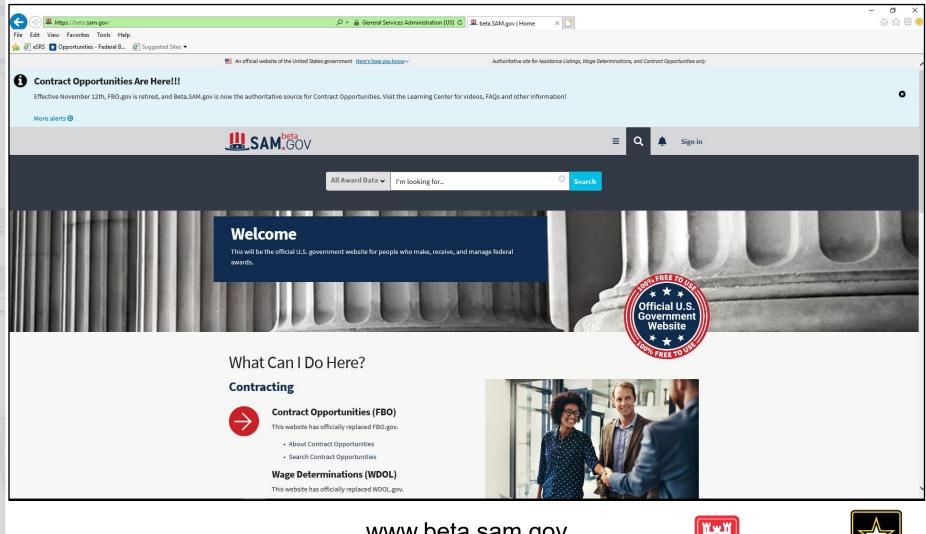
#### FY20 Presentations

OCT 2019 - Southeast Region Federal Construction, Infrastructure & Environmental 2019 Summit





#### **USACE BALTIMORE – CURRENT CONTRACTING OPPORTUNITIES**



www.beta.sam.gov





#### **FY19 SMALL BUSINESS ACCOMPLISHMENTS**

(As of 25 November 2019)

Category	Dollars	Actual % / Statutory Goals/ NAB Assigned Goals	USACE NAD Assigned Goals	
Small Business	\$239,443,288	27.93% / 23% / 23%	32.3%	
Small Disadvantaged	\$152,444,198	17.78% / 5% / 16%	9.2%	
8(a)	\$84,777,884	No specific goal for 8(a) - 8(a) included in SDB accomplishments		
Women-Owned	\$49,002,906	5.71% / 5% / 5%	3.79%	
Service-Disabled Veteran-Owned	\$21,077,257	2.46% / 3% / 3%	2.48%	
HUBZone	\$33,712,799	3.93% / 3% / 3%	3.15%	

#### Total Dollars Obligated (to include SB awards): \$857,185,592



Green - Met both the statutory and USACE NAB SB goal

Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal

Red - Didn't meet the statutory or USACE NAB SB goal





US Army Corps of Engineers.

### **BALTIMORE DISTRICT CONTACTS**

- COL John Litz, District Commander, 410-962-4545 John.T.Litz@usace.army.mil
- Dave Morrow, Deputy District Engineer (PPMD), 410-962-7960, David.Morrow@usace.army.mil
- Paula Beck, Contracting Division, 410-962-0874, Paula.M.Beck@usace.army.mil
- Chris Nolta, Civil Works Programs, 410-962-3358, Christopher.M.Nolta@usace.army.mil
- Nathan Cole, Washington Aqueduct, 202-764-2776, Nathan.H.Cole@usace.army.mil
- Shelley Spayde, Military Programs, 410-962-6785, Shelley.A.Spayde@usace.army.mil
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- Michael Rogers, Environmental Programs, 410-962-2207, Michael.J.Rogers@usace.army.mil
- Emily Schiffmacher, A/E Contracts, 410-962-4661, Emily.N.Schiffmacher@usace.army.mil
- Tamika Gray, Small Business, 410-962-2587, <u>Tamika.Gray@usace.army.mil</u>

#### Today's presentation is available for download http://www.nab.usace.army.mil/BusinessWithUs.aspx



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