Today's slides are available for download at:

AN OVERVIEW: Baltimore District

Overview
• A full service district serving 6 states in the mid-Atlantic and National Capital regions
• Provides primary support to 14 military installations
• Manages water resources in the Susquehanna and Potomac watersheds and upper Chesapeake Bay
• Provides all drinking water to our Nation’s capital
• Executes regional and national programs for USACE

District Capabilities
• Engineering, Design, and Construction
• Environmental Services
• Dredging Federal Channels
• Dam/Levee Operations & Maintenance
• Disaster Response & Recovery
• Real Estate Services
• Value Engineering
• Hurricane Modeling
• Military Munitions Response
• Radiological Center of Expertise

The Numbers
• 1,100 civilian employees
• $1.7B expenditures per year
• 290 miles of federal channels
• 15 reservoir projects
• 11 recreational projects
• 15 million+ visitor hours per year
• 600 acres of oyster habitat created
• $16 B in flood damages prevented to date

Support to our Military

Support to the Public

COL Chamberlayne
Baltimore District:
What are we known for?

- One of the largest and most visible military missions in the country (National Capital Region)
- Support to the Intelligence Community (NSA, DIA and others)
- Support to the Port of Baltimore and regional economy
- The Washington Aqueduct - drinking water for Washington DC
- Protection and restoration of the Chesapeake Bay
- Regional HTRW Design Center/ National Military Munitions Design Center
- Regulatory oversight for natural gas industry pipelines in PA’s Marcellus Shale Formation
Baltimore District FY16 Budgeted Expenditures

- Military Programs: $408.0
- RSFO Programs - MILCON: $247.1
- RSFO: $549.7
- Env: $82.2
- Misc IIS: $27.4
- WA: $59.0
- ARRA: $-
- Civil Works: $88.0

Total Projected: $1,461 Million
Financial Management Review (FMR)
Workload and Workforce - FY16 Program Trends

ARRA
RSFO UDC & MTV
RSFO Programs
Military Programs (All Other)
IIS
DC Schools
Environmental
Civil Works
Washington Aqueduct

FY 99 ($689)
FY 00 ($619)
FY 01 ($628)
FY 02 ($837)
FY 03 ($854)
FY 04 ($893.7)
FY 05 ($950)
FY 06 ($912)
FY 07 ($990)
FY08 ($1380)
FY 09 ($2230)
FY10 ($2431)
FY11 ($2350)
FY12 ($2289)
FY13 ($1804)
FY15 ($1750)
FY16 ($1461)
FY17 ($1588)
Trends & Opportunities

Continue to replace AE Contracts

Large, Multi-Disciplined Contracts (some require cleared contractors)
- Cybercommand
- Intelligence Community
- Installation Management Command

Smaller, More Focused Contracts
- Sustainment, Restoration, Modernization (SRM)
- Road repair
- Roof replacement
- Boiler upgrades

Specialized Contracts
- Value Engineering
- Environmental Remediation
- Construction Management
## FY 2016 Forecast of Contracting Opportunities

**U.S. Army Corps of Engineers Baltimore District’s FY 2016 Forecast of Contracting Opportunities**

<table>
<thead>
<tr>
<th>#</th>
<th>Type of Action</th>
<th>Description of Project</th>
<th>Projected QTR to Advertise</th>
<th>Estimated Award Amount</th>
<th>NAICS Code</th>
<th>Acquisition Strategy</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>CIVIL</td>
<td>Maintenance Dredging, Twitch Cove/Big Thorofare</td>
<td>1st</td>
<td>$1,000,000 - $5,000,000</td>
<td>237990</td>
<td>SBSA (as a result of market research)</td>
<td>Smith Island—Somerset County, MD</td>
</tr>
<tr>
<td>2</td>
<td>CIVIL</td>
<td>Poplar Island Sand Stockpiling for Dike Raisings</td>
<td>2nd</td>
<td>$10,000,000 - $25,000,000</td>
<td>237990</td>
<td>TBD</td>
<td>Talbot County, MD</td>
</tr>
<tr>
<td>3</td>
<td>CIVIL</td>
<td>Poplar Island – Spillway #1 Modification</td>
<td>2nd</td>
<td>$500,000 - $1,000,000</td>
<td>237990</td>
<td>SBSA</td>
<td>Talbot County, MD</td>
</tr>
<tr>
<td>4</td>
<td>CIVIL</td>
<td>Oyster Substrate – Tributary</td>
<td>3rd</td>
<td>$1,000,000 - $5,000,000</td>
<td>237990</td>
<td>SBSA</td>
<td>Middle Eastern Shore, MD</td>
</tr>
<tr>
<td>5</td>
<td>CIVIL</td>
<td>Knapps Narrows Maintenance Dredging</td>
<td>1st</td>
<td>$1,000,000 - $5,000,000</td>
<td>237990</td>
<td>SBSA</td>
<td>Tighman Island—Talbot County, MD</td>
</tr>
<tr>
<td>6</td>
<td>CIVIL</td>
<td>Baltimore Harbor &amp; Channels – Maintenance Dredging</td>
<td>4th</td>
<td>$10,000,000 - $25,000,000</td>
<td>237990</td>
<td>TBD</td>
<td>Chesapeake Bay, MD</td>
</tr>
<tr>
<td>7</td>
<td>CIVIL/O&amp;M</td>
<td>Janitorial Services</td>
<td>1st</td>
<td>$500,000 - $1,000,000</td>
<td>561720</td>
<td>SBSA (as a result of market research)</td>
<td>Raystown Lake, PA</td>
</tr>
<tr>
<td>8</td>
<td>CIVIL/Simplified</td>
<td>Vessel Repair &amp; Maintenance</td>
<td>1st</td>
<td>&lt;$150,000</td>
<td>336611</td>
<td>SBSA</td>
<td>NAB-wide</td>
</tr>
<tr>
<td>9</td>
<td>CIVIL/WA</td>
<td>Dredging &amp; Disposal of Water Treatment Residuals</td>
<td>2nd</td>
<td>$1,000,000 - $5,000,000</td>
<td>237990</td>
<td>5(a)</td>
<td>Dalecarlia Forebay &amp; McMillian Reservoir Cove Area</td>
</tr>
<tr>
<td>10</td>
<td>CIVIL/WA</td>
<td>AE IDIQ</td>
<td>2nd</td>
<td>$5,000,000 - $10,000,000</td>
<td>541330</td>
<td>UNR/SBSA (as a result of market research)</td>
<td>Washington, DC</td>
</tr>
<tr>
<td>11</td>
<td>CIVIL/WA</td>
<td>Cleanwell &amp; Reservoir Cleaning</td>
<td>3rd</td>
<td>$10,000,000 - $25,000,000</td>
<td>221310</td>
<td>SBSA</td>
<td>Washington, DC</td>
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<tr>
<td>12</td>
<td>CIVIL/WA</td>
<td>McMillan Transformer/Switchgear Building Renovation</td>
<td>2nd</td>
<td>$1,000,000 - $5,000,000</td>
<td>238210</td>
<td>SBSA</td>
<td>Washington, DC</td>
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<tr>
<td>13</td>
<td>CIVIL/WA</td>
<td>Electrical DB SATOC</td>
<td>2nd</td>
<td>$1,000,000 - $5,000,000</td>
<td>238210</td>
<td>SBSA</td>
<td>Washington, DC</td>
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<tr>
<td>14</td>
<td>CIVIL/WA</td>
<td>Fire Protection System Improvements</td>
<td>1st</td>
<td>$1,000,000 - $5,000,000</td>
<td>236220</td>
<td>SBSA</td>
<td>Washington, DC</td>
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<tr>
<td>15</td>
<td>CIVIL/WA</td>
<td>East Shaft Pumping Station Rehabilitation</td>
<td>1st</td>
<td>$5,000,000 - $10,000,000</td>
<td>237110</td>
<td>UNR</td>
<td>Washington, DC</td>
</tr>
</tbody>
</table>
Military Construction

- Replace Defense Distribution Center Headquarters
- Ft. Detrick Hazardous Material Storage Building
- Ft. Belvoir Sensitive Compartmented Information Facility
- Replace U.S. Army Public Health Command Laboratory at Aberdeen Proving Ground
MILITARY SUPPORT
Installations* & Key Tenants & Clients**

* Aberdeens Proving Ground, MD
  Director of Public Works
  Automotive Technology Evaluation Command
  Environmental, Chemical & Biological Command
  20th Support Signal Command
  US Army Research Institute for Chemical Defense

* Adelphi Laboratory Center, MD
  Director of Public Works
  Army Research Laboratory

* Carlisle Barracks, PA
  Director of Public Works
  U.S. Army War College
  Army Heritage Education Center

* Defense Distribution Susquehanna, PA
  Defense Logistics Agency

* Fort Belvoir, VA
  Director of Public Works
  Missile Defense Agency

* Fort Detrick, MD
  Director of Public Works
  US Army Research Institute for Infectious Diseases
  National Interagency Bio-Defense Campus
  Space & Missile Defense Command
  National Center for Medical Intelligence
  National Museum of Health & Medicine

* Fort Indiantown Gap, PA
  National Guard Training Center

* Fort McNair, Washington, DC
  Director of Public Works
  National Defense University

* Fort Meade, MD
  Director of Public Works
  Defense Activities Adjudication Defense Information School
  Asymmetric Warfare Group
  Defense Logistics Agency

* Joint Base Myer - Henderson Hall, VA
  Director of Public Works

* Joint Base Andrews Naval Facilities

* Letterkenny Army Depot, PA
  Director of Public Works

* National Geospatial Agency

* Space & Missile Defense Command

* Military District of Washington

* Washington Headquarters Services

* Pentagon
Secure Environment

Joint Operations Center

East Campus Building Marine Corps

East Campus South Parking Structure

East Campus Vehicle Control Point ‘M’
We provide water resource planning, engineering design, and construction support......focused on navigation, flood control and environmental restoration.

**Susquehanna and Potomac River Basins**
- 64,000 mi² area with 7,000 miles of coastline
- Operate and maintain:
  - 290 miles of federal navigation channels
  - 148 miles of federal flood protection levees
  - 15 federal flood risk management dams and reservoirs
  - Over 15 million visitor hours to our recreation areas

**Key contributions:**
- Over $16B in Flood Damage Prevented
- Constructed ~600 acres of new Maryland oyster bars through 2015
- 1,140 acres of remote islands being restored
### Civil Works Contract Opportunities

<table>
<thead>
<tr>
<th>Description</th>
<th>Sub-PgM</th>
<th>Projected for Small Business</th>
<th>Estimated Contract $ Range</th>
<th>Fiscal Year (FY)</th>
<th>Projected Qtr to Advertise</th>
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</thead>
<tbody>
<tr>
<td>Sand Stockpiling Poplar Island, Talbot County, MD</td>
<td>CG</td>
<td>TBD</td>
<td>5,000,000 - 10,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>Spillway #1 Modification Poplar Island</td>
<td>CG</td>
<td>SB</td>
<td>500,000 - 1,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>Phase 1A Poplar Island Expansion*</td>
<td>CG</td>
<td>TBD</td>
<td>10,000,000 - 25,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>Phase 1B Poplar Island Expansion*</td>
<td>CG</td>
<td>TBD</td>
<td>10,000,000 - 25,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>Oysters Substrate-30 acres, Tred Avon River</td>
<td>CG</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>Twitch Cove /Big Thorofare Dredging</td>
<td>O&amp;M</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>1</td>
</tr>
<tr>
<td>Knapps Narrows Dredging</td>
<td>O&amp;M</td>
<td>SB</td>
<td>500,000 - 1,000,000</td>
<td>16</td>
<td>1</td>
</tr>
<tr>
<td>Baltimore Harbor &amp; Channels MD&amp;VA Dredging</td>
<td>O&amp;M</td>
<td>TBD</td>
<td>10,000,000 - 25,000,000</td>
<td>16</td>
<td>4</td>
</tr>
<tr>
<td>East Shaft PS Rehabilitation</td>
<td>WAD</td>
<td>TBD</td>
<td>5,000,000 - 10,000,000</td>
<td>16</td>
<td>1</td>
</tr>
<tr>
<td>Fire Protection System Improvements</td>
<td>WAD</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>1</td>
</tr>
<tr>
<td>WA Dredging Contract</td>
<td>WAD</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>Chemical Building Roadway Improvements</td>
<td>WAD</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>McMillan Transformer/Switchgear Bldg Renovation</td>
<td>WAD</td>
<td>TBD</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>WA A-E MATOCC</td>
<td>WAD</td>
<td>TBD</td>
<td>5,000,000 - 10,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>Georgetown Reservoir Building Improvements</td>
<td>WAD</td>
<td>TBD</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>WA Electrical DB SATOC</td>
<td>WAD</td>
<td>SB</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>2</td>
</tr>
<tr>
<td>Forebay Dredge System Modifications</td>
<td>WAD</td>
<td>TBD</td>
<td>500,000 - 1,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>Dalecarlia Chemical Building Electrical Upgrades</td>
<td>WAD</td>
<td>TBD</td>
<td>5,000,000 - 10,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>Cleanwell &amp; Reservoir Cleaning Contract</td>
<td>WAD</td>
<td>SB</td>
<td>10,000,000 - 25,000,000</td>
<td>16</td>
<td>3</td>
</tr>
<tr>
<td>North Cleanwell Maintenance and Improvements</td>
<td>WAD</td>
<td>TBD</td>
<td>1,000,000 - 5,000,000</td>
<td>16</td>
<td>4</td>
</tr>
<tr>
<td>Rhodes Point Jetty and Breakwater, Smith Island, MD</td>
<td>CAP</td>
<td>SB</td>
<td>5,000,000 - 10,000,000</td>
<td>17</td>
<td>2</td>
</tr>
</tbody>
</table>

*subject to appropriations*
Environmental Services

- Former Frankford Arsenal Remediation
- W.R. Grace Building 23 Remediation
- Spring Valley Formerly Used Defense Site
- Sturgis Decommissioning
**EMDC Organizational Roles**

- **Baltimore District Environmental Program Management**
  - Program and Project Managers
  - Full Spectrum Service: Planning, Design, Construction

- **Regional HTRW Design Center**
  - One of two in North Atlantic Division (NAE/NAB)

- **National Military Munitions Design Center**
  - One of four conventional MM DC’s (HNC, NWO, SPD, NAB)

- **Regional Health Physics Center of Expertise**
  - Only one in USACE, national focus
Baltimore District is one of two HTRW Design Centers in NAD

★ - Baltimore, MD
★ - Boston, MA
Baltimore District is one of five Military Munitions Design Centers

- Four conventional
  - Huntsville, AL
  - Baltimore, MD
  - Omaha, NE
  - South Pacific Div.

- One chemical
  - Huntsville, AL
# Upcoming Acquisitions

<table>
<thead>
<tr>
<th>FY 17 Multiple Award Environmental Services (MAES)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Vehicle</td>
</tr>
<tr>
<td>Capacity</td>
</tr>
<tr>
<td>Set Aside</td>
</tr>
<tr>
<td>Type of Contract</td>
</tr>
<tr>
<td># of Awards</td>
</tr>
<tr>
<td>Contract Performance Period</td>
</tr>
<tr>
<td>How will contract be competed</td>
</tr>
<tr>
<td>Procurement Schedule</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>Geographic Area</td>
</tr>
<tr>
<td>Type of Work</td>
</tr>
<tr>
<td>Task order limitations</td>
</tr>
<tr>
<td>Competition after award</td>
</tr>
</tbody>
</table>
# Upcoming Acquisitions

<table>
<thead>
<tr>
<th>FY 18 Environmental A/E (HTRW and MM)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contract Vehicle</td>
</tr>
<tr>
<td>Capacity</td>
</tr>
<tr>
<td>Set Aside</td>
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<tr>
<td>Type of Contract</td>
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<tr>
<td>Type of Work</td>
</tr>
<tr>
<td>Task order limitations</td>
</tr>
<tr>
<td>Competition after award</td>
</tr>
</tbody>
</table>
FY16 Contract Projections

- New AE Task Orders: $12 M (14 task orders)
- New Env. Service Task Orders: $45 M (25 task orders)
- Exercise Options/Mods: $6 M
- Total: $63 M
## FY 15 Small Business Accomplishments

(As of 13 October 2015)

<table>
<thead>
<tr>
<th>Category</th>
<th>Dollars</th>
<th>Actual % / Statutory Goal / NAB Goal</th>
<th>USACE NAD Goal</th>
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</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>$212,268,487</td>
<td>19.6% / 23% / 25%</td>
<td>41.5%</td>
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<tr>
<td>Small Disadvantaged</td>
<td>$150,658,003</td>
<td>13.9% / 5% / 10%</td>
<td>19%</td>
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<tr>
<td>8(a)</td>
<td>$61,835,456</td>
<td>No specific goal for 8(a) - 8(a) included in SDB accomplishments</td>
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<tr>
<td>Women-Owned</td>
<td>$85,846,590</td>
<td>7.9% / 5% / 6%</td>
<td>7%</td>
</tr>
<tr>
<td>Service-Disabled Veteran-Owned</td>
<td>$22,177,960</td>
<td>2% / 3% / 3%</td>
<td>4.5%</td>
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<tr>
<td>HUBZone</td>
<td>$5,985,918</td>
<td>.6% / 3% / 3%</td>
<td>9%</td>
</tr>
</tbody>
</table>

**Total Dollars Obligated (to include SB awards):** $1,085,196,047
Baltimore District Internet Webpage

http://www.nab.usace.army.mil/
Baltimore District Business with Us: Point of Contact Information

The Baltimore District partners with private industry, including large, medium and small firms to accomplish a diverse mission around the world. Our contracting office supports civil works, military and environmental projects.

The Army Corps of Engineers fully supports the government policy of placing a fair proportion of the Corps contracts for supplies, design engineering, construction and support services with qualified Small, Small Disadvantaged, Women-Owned, HubZone, Service-Disabled Veteran-Owned and Veteran-Owned business. In addition, such concerns are to be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large business.

<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Col Edward Chamberlayne</td>
<td><a href="mailto:edward.p.chamberlayne@usace.army.mil">edward.p.chamberlayne@usace.army.mil</a></td>
<td>Deputy for Small Business</td>
</tr>
<tr>
<td>Tamika Gray</td>
<td><a href="mailto:tamika.gray@usace.army.mil">tamika.gray@usace.army.mil</a></td>
<td>Environmental &amp; Municions Design Center</td>
</tr>
<tr>
<td>Mike Rogers</td>
<td><a href="mailto:michael.j.rogers@usace.army.mil">michael.j.rogers@usace.army.mil</a></td>
<td></td>
</tr>
<tr>
<td>Shelley Spayde</td>
<td><a href="mailto:shelley.a.spayde@usace.army.mil">shelley.a.spayde@usace.army.mil</a></td>
<td>Military Programs</td>
</tr>
<tr>
<td>Chris Notta</td>
<td><a href="mailto:christopher.m.notta@usace.army.mil">christopher.m.notta@usace.army.mil</a></td>
<td>CIV Program</td>
</tr>
<tr>
<td>Patrick Findlay</td>
<td><a href="mailto:patrick.g.findlay@usace.army.mil">patrick.g.findlay@usace.army.mil</a></td>
<td>Real Property Services</td>
</tr>
<tr>
<td>Scott Drumheller</td>
<td><a href="mailto:scott.drumheller@usace.army.mil">scott.drumheller@usace.army.mil</a></td>
<td>APPO, Patrick IPO Program Manager</td>
</tr>
<tr>
<td>William Tully</td>
<td><a href="mailto:william.j.tully@usace.army.mil">william.j.tully@usace.army.mil</a></td>
<td>Capital Area Program Office (CAPO) Manager</td>
</tr>
</tbody>
</table>

For More Information

Our District Website:
http://www.nab.usace.army.mil

Current Contracting Opportunities and recently awarded contracts:
www.fbo.gov

NAB FY 16 Forecast of Contracting Opportunities (FCO):
QUESTIONS?