

U.S. ARMY CORPS OF ENGINEERS BALTIMORE DISTRICT

SMART PROC GOVCON 2019

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Projects & Program Management Division –
Military Branch
19 November 2019



US Army Corps
of Engineers®





USACE: STAYING WORLD CLASS NOW AND INTO THE FUTURE



US Army Corps
of Engineers®

ACHIEVE OUR VISION

Anticipate future conditions;
take actions today to always be
ready come what may.

USACE VISION

Engineering Solutions for the
Nation's Toughest Challenges

DELIVER THE PROGRAM

Our credibility is based
on our ability to achieve
desired results on time
and on budget.

USACE MISSION

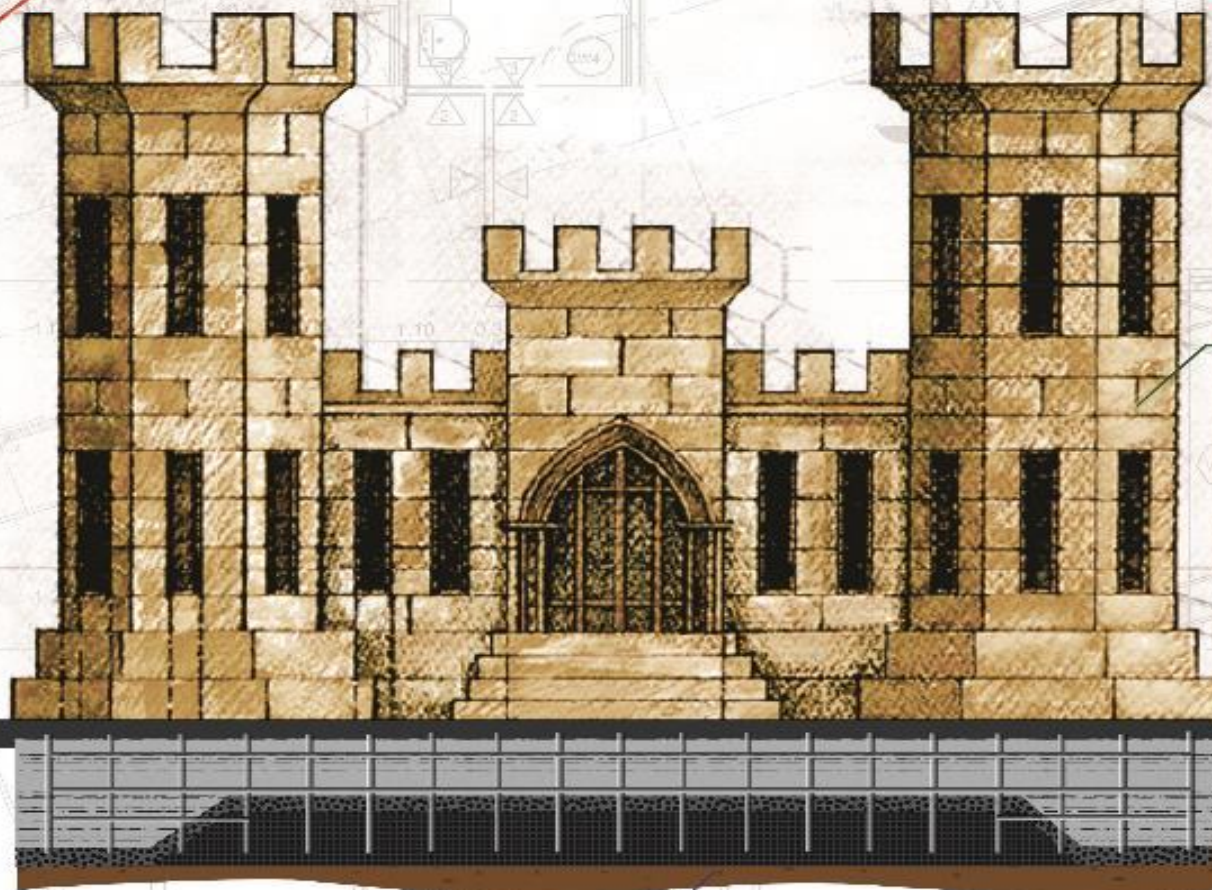
Deliver vital engineering
solutions, in
collaboration with our
partners, to secure our
Nation, energize our
economy, and reduce
risk from disaster.

STRENGTHEN THE FOUNDATION

Doing routine tasks to a high standard enables everything else.
A strong foundation empowers leaders to think strategically.

MISSION AREAS

- Military Programs
- Civil Works
- Geospatial Support
- Contingency Operations
- Research and Development





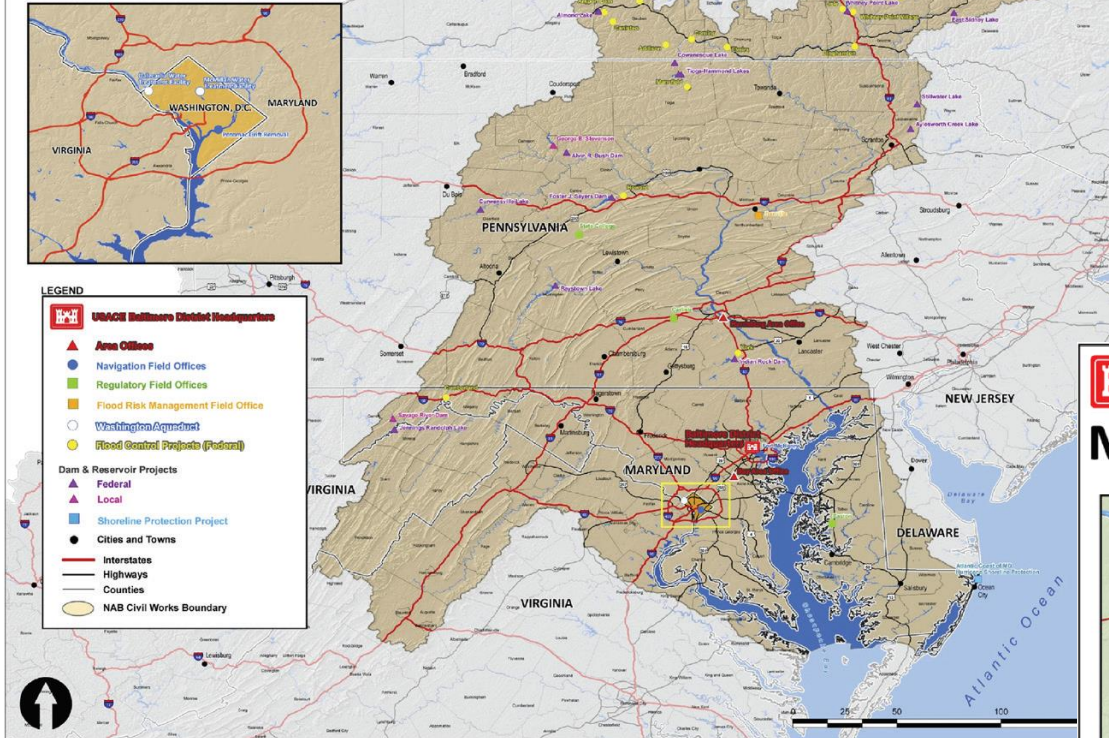
USACE BALTIMORE DISTRICT

- Employs 1,100 civilians
- Expendes \$1.5 billion annually
- Maintains 290 miles of federal channels
- Oversees ~150 miles of federally constructed levees
- Manages 16 flood risk management reservoir projects
- Has prevented \$16 billion in flood damages
- Operates and maintains 11 recreation projects with 15+ million visitor hours annually





Civil Works Boundary



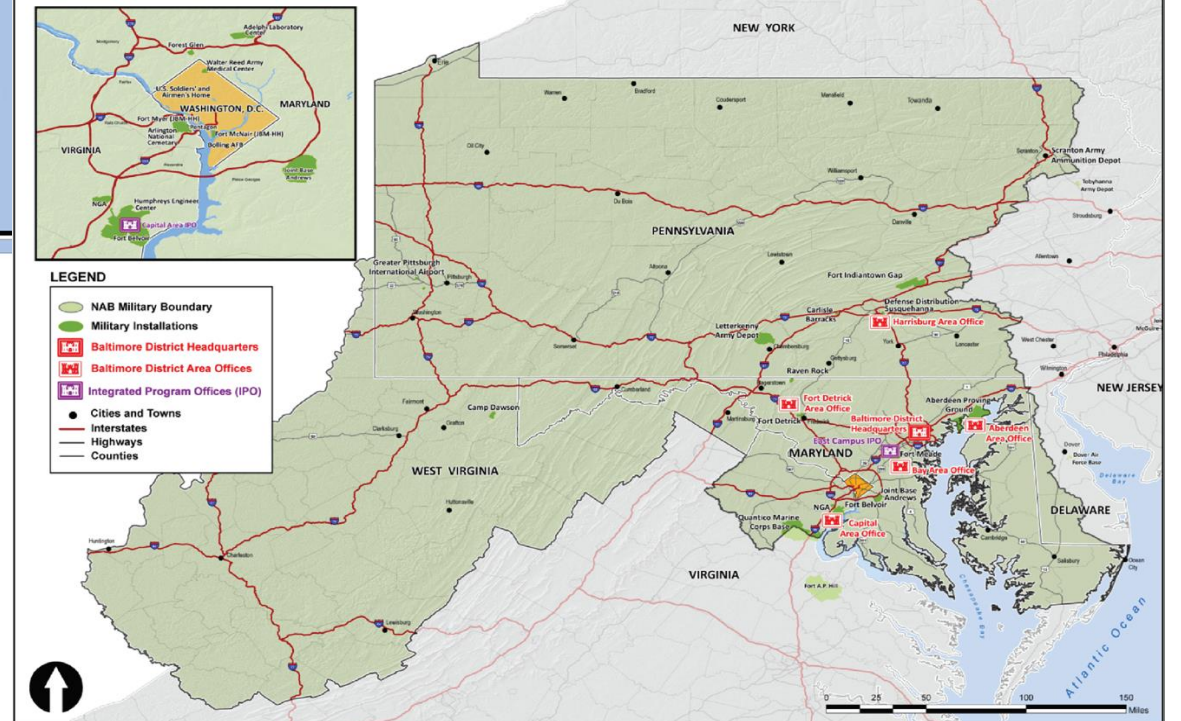
Largest and most visible military missions in the country:

- Support to 14 military installations
- \$1.15 M annual expenditures
- Includes National Capital Region

Management within Susquehanna and Potomac watersheds and upper Chesapeake Bay:

- 64,000 square miles
- \$250 M annual expenditures

Military Boundary





OUR CURRENT MISSION SET

DA



The Engineer Regiment
249th at FT Belvoir



**DA MILCON and
Installation Support**
Largest MILCON District in
USACE - >\$500M exp/yr



Civil Works
Port of Baltimore
Chesapeake Bay
Potomac & Susquehanna



Washington Aqueduct

DoD



COCOM Support
CONUS/OCONUS SOCOM
leasing and MILCON



National Security Agency
East Campus \$7B program



USAF / USN / DHA / DLA / WHS
Large number of DoD stakeholders in
the National Capital Area

*Relied upon to
deliver a large
portfolio of
programs,
projects, and
support for
others.*

IIS



Bureau of Engraving & Printing
Advise, design and construct new
printing facility in Beltsville, MD



Assessments & Planning
BUILDER, BIM, Facility Planning
For VA, NOAA, NIST



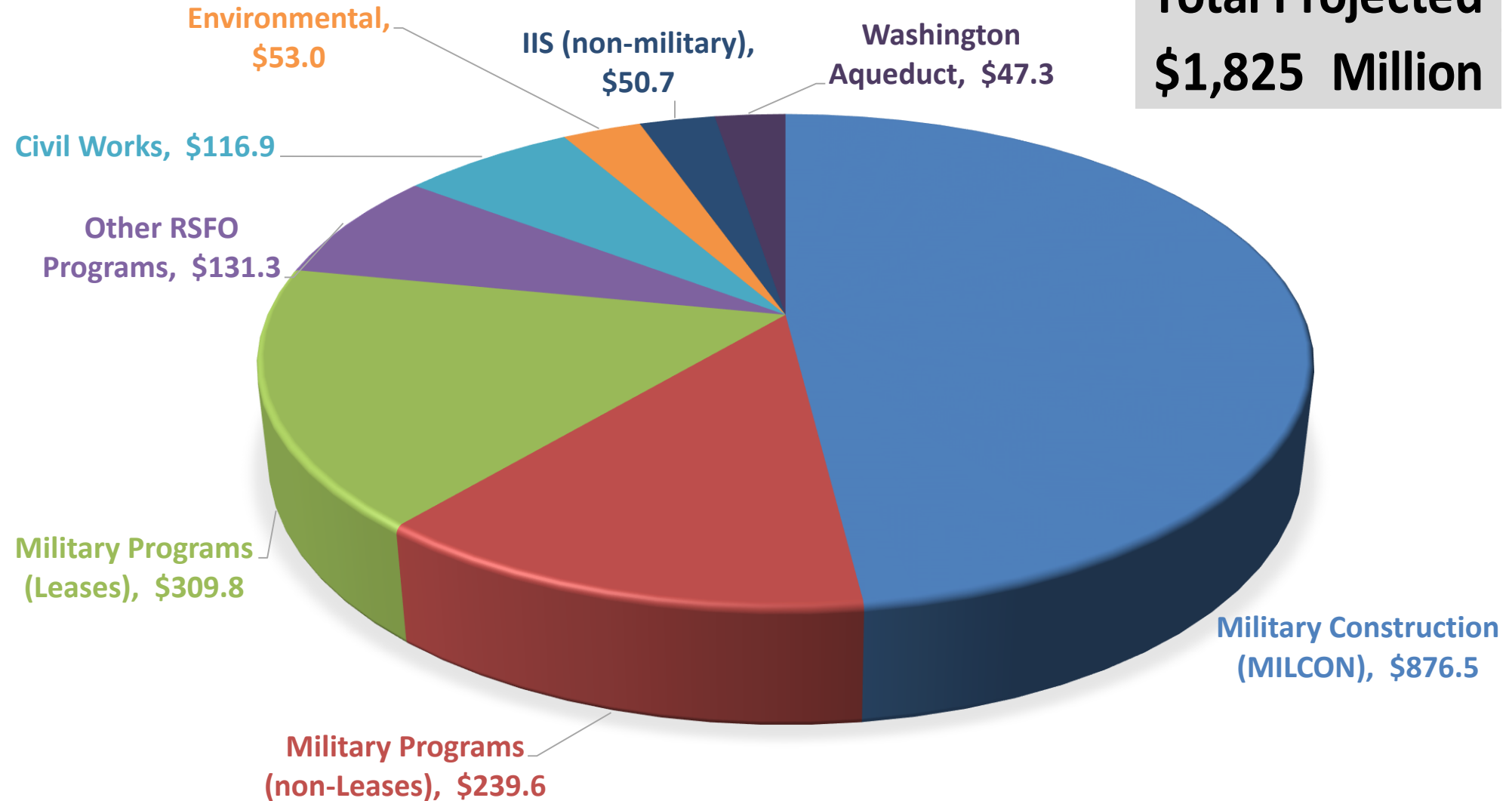
Design & Construction
Growing number of agencies –
Secret Service, GAO, AOC, NPS



Natural Disaster Response
We are a supporting District to
federal response to disasters
in CA, TX, FL, PR, USVI

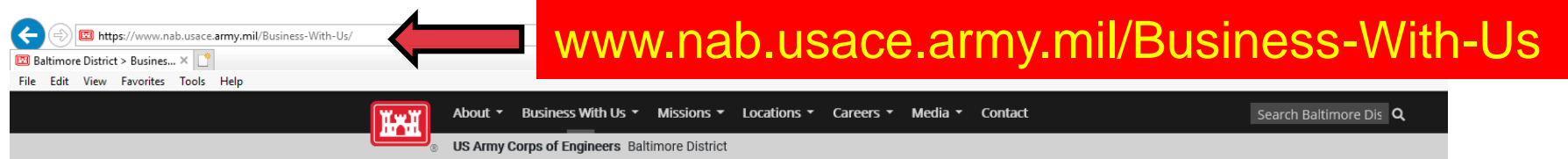


BALTIMORE DISTRICT FY20 PROJECTED EXPENDITURES (Millions)





USACE BALTIMORE – BUSINESS WITH US



Business With Us



The U.S. Army Corps of Engineers has played a key role in the development and growth of the nation in peace and in war. For more than 200 years, the Corps has supported the nation's river-based commerce, protected established population centers, provided disaster response and constructed military facilities to protect our nation.

The Baltimore District (NAB) is a full service District that executes regional and national programs for USACE. Headquartered adjacent to Baltimore's Inner Harbor, the District provides engineering, construction, environmental and real estate expertise to a variety of important projects and customers. The 1,100 employees of the Baltimore

District continue to serve the Mid-Atlantic States and the Nation.

Civil Works support encompasses the Susquehanna, Potomac, and upper Chesapeake Bay watersheds, and it spans across six states and the District of Columbia. NAB is responsible for 15 reservoirs with 11 recreation projects, 290 miles of federal navigation channels, 148 miles of federally-constructed levees, and has restored hundreds of acres of wildlife habitat in the Chesapeake Bay.

Military programs are primarily in Maryland, Pennsylvania, District of Columbia, northern Virginia, Delaware, and West Virginia. In addition to supporting service members at more than a dozen major military installations in the District's primary area of responsibility, NAB provides real estate, environmental, and specialized support to military and other Federal clients across the nation and the globe.

NAB fully supports the government policy of placing a fair proportion of its contracts for architect and engineering, environmental, construction and support services with qualified small, small disadvantaged, women-owned, HUBZone and service-disabled veteran-owned small businesses. In addition, such concerns are to also be afforded the maximum practicable opportunity to participate as subcontractors in qualifying contracts awarded to large businesses.

Contacts

Name	Email	Title
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Helpful Links

[Military Construction Boundary Map](#)
[Civil Works Boundary Map](#)
[Small Business](#)
[U.S. Small Business Administration](#)
[System for Award Management \(Formerly CCR\)](#)
[Real Estate](#)
[Contracting](#)

FY20 Presentations

[OCT 2019 - Southeast Region Federal Construction, Infrastructure & Environmental 2019 Summit](#)



USACE BALTIMORE – CURRENT CONTRACTING OPPORTUNITIES

Federal Business Opportunities

USA.gov

Home

Getting Started

General Info

Opportunities

Agencies

Privacy

ATTENTION:

The transition of FBO.gov to [beta.SAM.gov](#) is underway. Account login and data entry are unavailable until FBO.gov transitions to [beta.SAM.gov](#) on November 12th. Public search in FBO.gov is available until the user redirect to [beta.SAM.gov](#).

Vendors should read the [Contractor Quick Start Guide](#) to ensure continued functionality and performance. Federal users can now migrate FBO.gov roles to [beta.SAM.gov](#). For more information, please read the [Federal User Transition Quick Start Guide](#).

Visit the [beta.SAM.gov Learning Center](#) for more info.

Buyers: [Login](#) | [Register](#)

Vendors: [Login](#) | [Register](#)

[Accessibility](#)

US Army Corps of Engineers - USACE District, Baltimore: Opportunities

[RETURN TO AGENCIES](#) [RETURN TO LIST \(LOCATIONS\)](#)

Opportunities

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Locations

Opportunities

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Archives

Keyword / Solicitation #:

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Opportunity	Agency/Office/Location ▼	Type ▼ / Set-aside ▼	Posted On ▲
Fire Sprinkler Maintenance W912DR20Q0004 J – Maintenance, repair & rebuilding of equipment	Department of the Army US Army Corps of Engineers USACE District, Baltimore	Combined Synopsis/Solicitation / Total Small Business	Nov 07, 2019
Real Estate Title Services W912DR20Q0006 R – Professional, administrative, and management support services	Department of the Army US Army Corps of Engineers USACE District, Baltimore	Sources Sought	Nov 07, 2019
Joint Base Andrews Optimized Remediation Contract W912DR19R0025 F – Natural resources & conservation services	Department of the Army US Army Corps of Engineers USACE District, Baltimore	Combined Synopsis/Solicitation (Modified) / Total Small Business	Nov 07, 2019
Real Estate Title Services W912DR20Q0005 R – Professional, administrative, and management support services	Department of the Army US Army Corps of Engineers USACE District, Baltimore	Special Notice	Nov 07, 2019

www.nab.usace.army.mil/Business-With-Us



USACE BALTIMORE – FORECASTED FY20 CONTRACTING OPPORTUNITIES (30 SEP 19)

Service Type	Project	Location	Estimated Range (\$)	Projected Advertise	Acquisition Strategy
AE	Bureau of Engraving & Printing AE IDIQ	Washington DC & Landover, MD	100 M	1 QTR	Unrestricted/Full & Open Competition
AE	Civil Works AE Services IDIQs	NAB-wide/ Conus	10 M each	1 QTR	Small Business Set Aside
Civil Const	Electrical Services SATOC	Washington Aqueduct, Washington D.C.	8 M	1 QTR	8 (a) competitive
Civil Const	3 rd High Reservoir Maintenance & Improvements IFB	Washington Aqueduct, Washington D.C.	1-5 M	1 QTR	TBD
Civil Const	2 nd High Reservoir Maintenance & Improvements IFB	Washington Aqueduct, Washington D.C.	1-5 M	NLT 2 QTR	TBD
Civil Const	Civil DB/DDB SATOC	Washington Aqueduct, Washington D.C.	8 M	1 QTR	8 (a) competitive
Civil Const	Mechanical DD/DDBB SATOC	Washington Aqueduct, Washington D.C.	8 M	1 QTR	8 (a) competitive
Civil Const	Baltimore Harbor & Channels Maintenance Dredging	Federal Channels servicing Baltimore Harbor	10 M – 25 M	1 QTR	TBD
Env	Joint Base Andrews Optimize Remediation Contract (ORC)	Joint Base Andrews, MD	10 M – 25 M	1 QTR	Small Business Set Aside



USACE BALTIMORE – FORECASTED FY20 CONTRACTING OPPORTUNITIES (30 SEP 19)

Service Type	Project	Location	Estimated Range (\$)	Projected Advertise	Acquisition Strategy
Env	Multiple Award Military Munitions Services (MAMMS) III	Primarily NAD-wide	240 M	1 QTR	Unrestricted/Full & Open Competition/Small Business Set Aside
Env	2 nd High Reservoir Maintenance & Improvements IFB	Ft. Belvoir, VA	45 M	1 QTR	Small Business Set Aside
Env	Decommissioning & Disposal for the SM-1 Reactor Facility	Ft. Belvoir, VA	100 M-250M	1 QTR	Unrestricted/Full & Open
MIL Const	Specialized Material Fabrication Building	Fort Meade, MD	5 M – 10 M	1 QTR	TBD
MIL Const	Recapitalization of Utilities Load Centers & UPS DBB Construction Services	Buckley Air Force Base, CO	10 M – 25 M	NLT 2 QTR	Unrestricted/Full & Open
MIL Const	USAMRAA HQ Building DBB	Fort Detrick, MD	25 M – 50 M	3 QTR	TBD
MIL Const	Gaffney Fitness Center Renovation	Fort Meade, MD	10 M – 25 M	3 QTR	TBD
MIL Const	Building 3072 Renovation	Aberdeen Proving Ground, MD	10 M- 25 M	4 QTR	TBD
MIL Const	Upgrade Reece Road Access Control Point DBB	Fort Meade, MD	10 M – 25 M	4 QTR	TBD



USACE BALTIMORE – FORECASTED FY20 CONTRACTING OPPORTUNITIES (30 SEP 19)



Service Type	Project	Location	Estimated Range (\$)	Projected Advertise	Acquisition Strategy
MIL Const	Facility Reduction Program	Aberdeen Proving Ground, MD	25 M – 50 M	3 QTR	TBD
MIL Const	Repair UPH Barracks	Fort Meade, MD	25 M – 50 M	3 QTR	TBD
MIL Const	Repair Water Distribution System Fac. 20	Fort Detrick, MD	5 M – 10 M	4 QTR	TBD
MIL Const	Repair DFAC, Building 404	Fort Myer	10M – 25 M	4 QTR	TBD
MIL Const	Restoration & Modernization of E3330 - Chem-Bio Lab	Edgewood, MD	25 M – 50 M	4 QTR	TBD
MIL Const	499 M DB/DBB MATOC (Two Phase Best Value Trade Off)	CONUS	499 M	TBD	TBD
MIL Const	Five SB SATOCs	NAB AOR	20 M	TBD	TBD



USACE BALTIMORE – BUSINESS WITH US



- Business Opportunities
 - Review FY20 Forecast of Contracting Opportunities
 - Actively search beta.SAM.gov (formerly FedBizOpps)
- Feedback for new opportunities
 - Capabilities and expertise
 - Contract Performance Assessment Reporting System (CPARS)
 - past performance
 - Proposal Submissions – comprehensible and addressed all questions/requirements






FY 19 SMALL BUSINESS ACCOMPLISHMENTS

(As of 30 September 2019)

Category	Dollars	Actual % / Statutory Goals/ NAB Assigned Goals	USACE NAD Assigned Goals
Small Business	\$238,995,053	27.95% / 23% / 23%	32.3%
Small Disadvantaged	\$151,995,963	17.78% / 5% / 16%	9.2%
8(a)	\$84,329,649	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>	
Women-Owned	\$49,002,906	5.73% / 5% / 5%	3.79%
Service-Disabled Veteran-Owned	\$21,077,257	2.46% / 3% / 3%	2.48%
HUBZone	\$33,712,799	3.94% / 3% / 3%	3.15%

Total Dollars Obligated (to include SB awards): \$854,858,146

Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



USACE BALTIMORE – BUSINESS WITH US

- Future Engagement Opportunities
 - 2019 Federal Small Business Conference for the A/E/C Industry, 20 – 22 Nov 19, Dallas, TX
 - SAME Baltimore Post – Baltimore District Program Briefing, 18 Dec 19, Baltimore, MD
- Points of Contact
 - Paula Beck, Contracting Division Chief,
paula.m.beck@usace.army.mil
 - Tamika Gray, Deputy for Small Business,
tamika.gray@usace.army.mil
- Website: www.nab.usace.army.mil/Business-With-Us

