

DOING BUSINESS WITH THE BALTIMORE DISTRICT

SAME Federal Program Briefings

FY 2021 Program Overview

16 December 2020

"The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation."



US Army Corps
of Engineers®





AGENDA



- 1. USACE and District Overview**
- 2. Contracting Opportunities**
- 3. System Updates: Beta.SAM and Service Contract Reporting (SCR)**
- 4. Small Business Overview**
- 5. Questions & Answers**



USACEHQ LEADERSHIP



Lt. Gen. Scott A. Spellmon
55th Chief of Engineers and
USACE Commanding General



Maj. Gen. David C. Hill
Deputy Chief of Engineers and
Deputy USACE Commanding General



Maj. Gen. Jeffrey L. Milhorn
Deputy Commanding General for
Military and International Operations



Maj. Gen. William (Butch) H. Graham
Deputy Commanding General for Civil
and Emergency Operations



Col. John Lloyd
USACE Chief of Staff



**Command Sgt. Maj. Patrickson
Toussaint**
USACE Command Sergeant Major



USACE Mission, Vision, Priorities & Campaign Plan



Mission

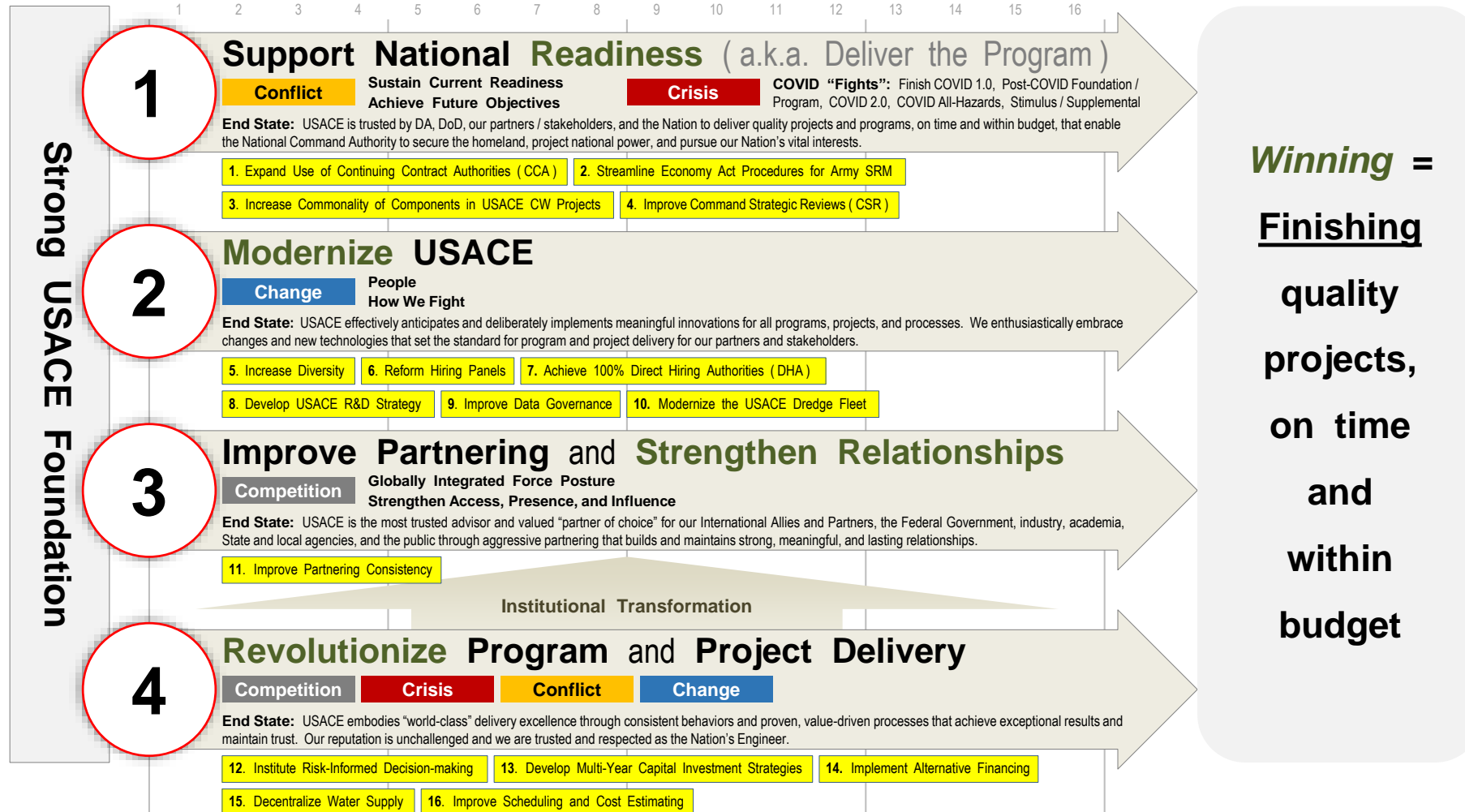
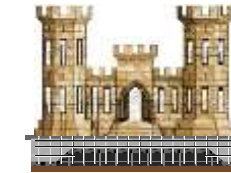
Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce disaster risk.

Vision

Engineering solutions for the Nation's toughest challenges.

Priorities

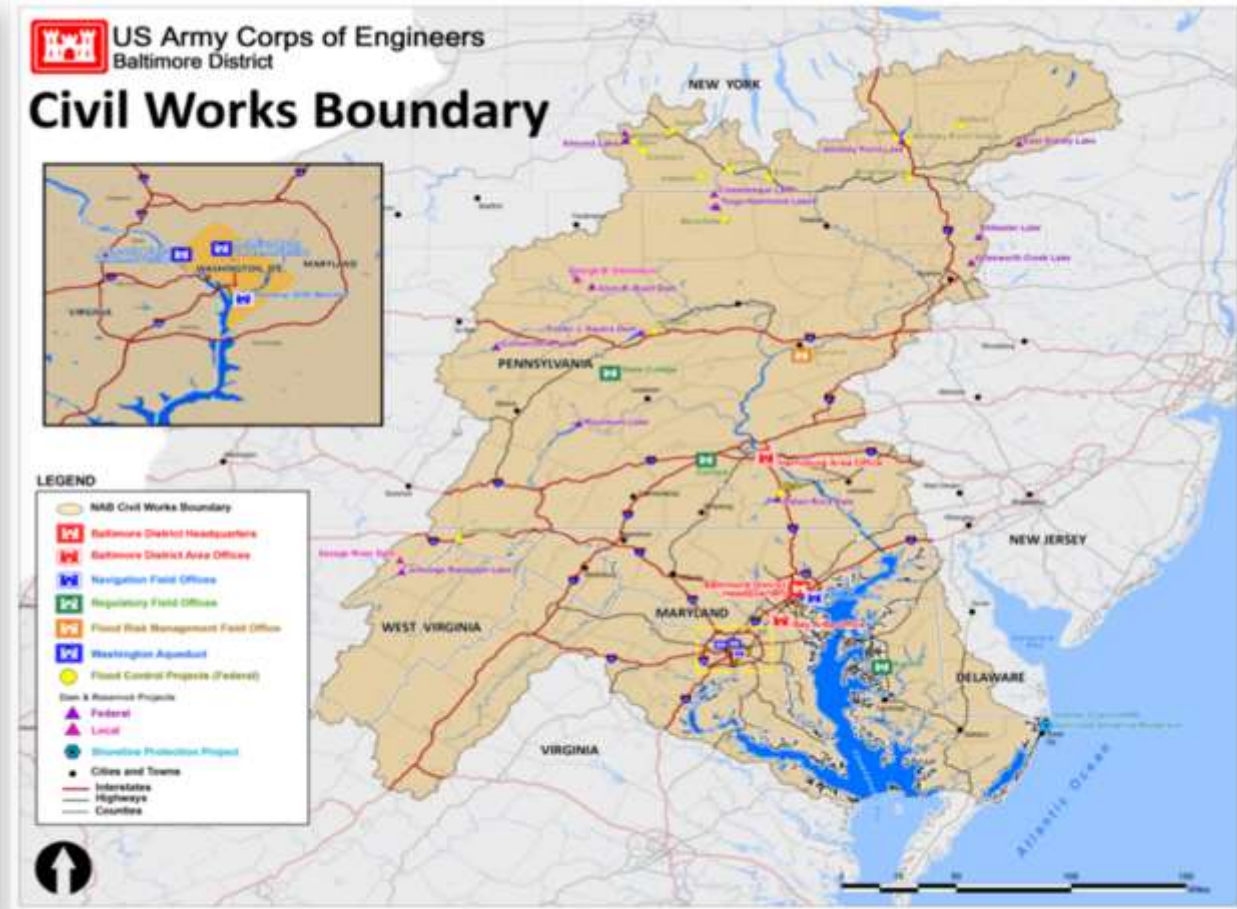
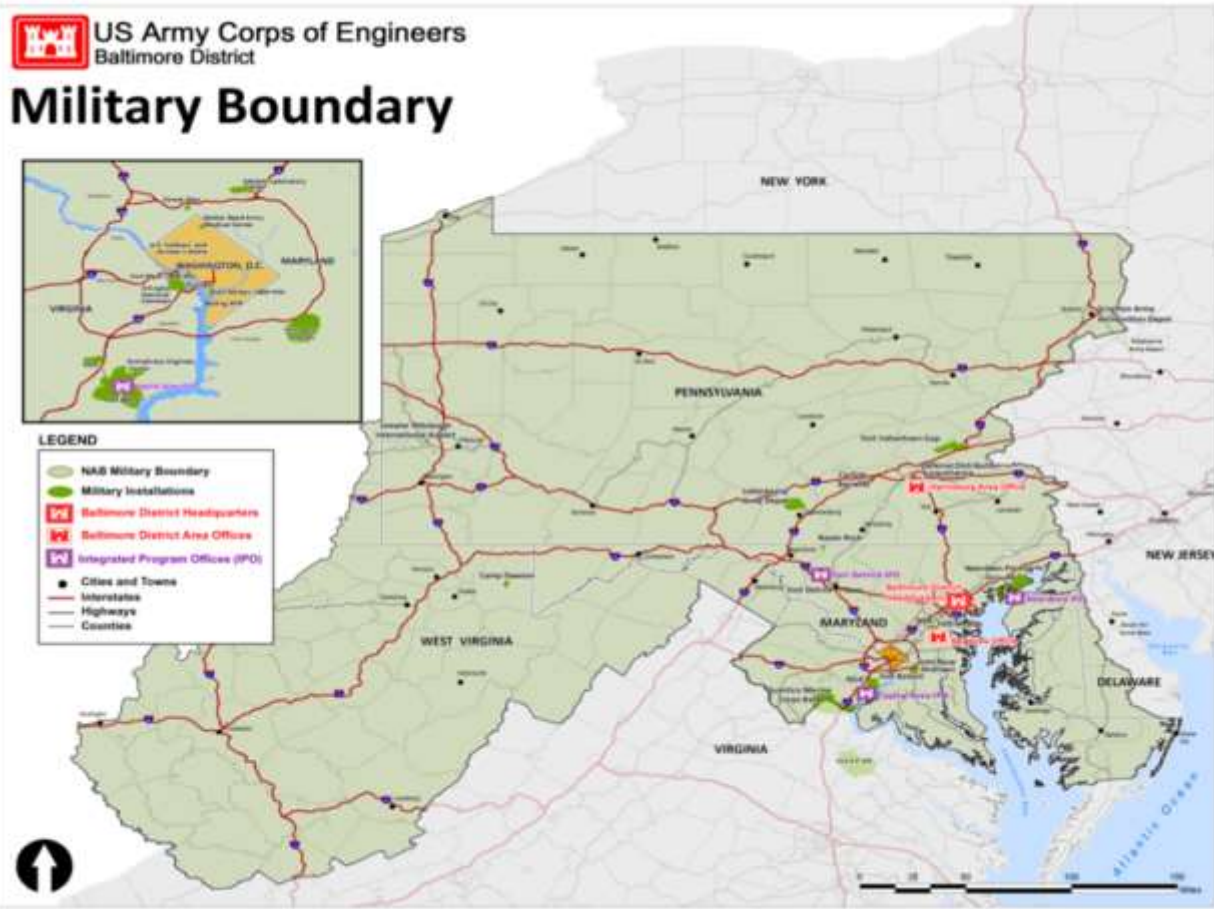
- People
- Readiness.
- Partnerships
- Revolutionize





BALTIMORE DISTRICT

Geographic Area of Responsibility





DISTRICT COMMANDER OBSERVATIONS



Workforce
Adaptation
Remote Work
Workload Outlook

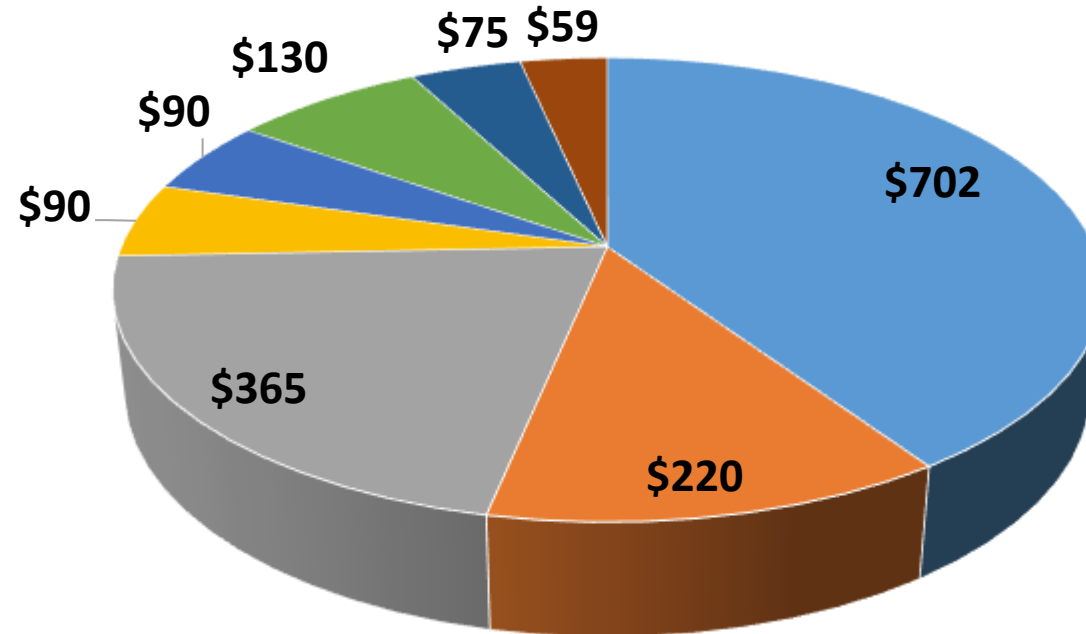


**US Army Corps
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Workload - \$ 1.7B FY20

FY2020 Baltimore District Obligations (\$Millions)



- Military Construction (MILCON)
- Military Programs (Leases)
- Civil Works
- IIS & Support to Districts
- Military Programs (SRM)
- Other Secure Programs
- Environmental
- Washington Aqueduct



OUR CURRENT MISSION SET



DA



The Engineer Regiment
249th at FT Belvoir



DA MILCON and Installation Support
Largest MILCON District in USACE - >\$500M exp/yr



Civil Works
Port of Baltimore
Chesapeake Bay
Potomac & Susquehanna



Washington Aqueduct

Relied upon to deliver a large portfolio of programs, projects, and support for others.

DoD



COCOM Support
CONUS/OCONUS SOCOM
leasing and MILCON



National Security Agency
East Campus \$7B program



USAF / USN / DHA / DLA / WHS
Large number of DoD stakeholders in the National Capital Area

IIS



Bureau of Engraving & Printing
Advise, design and construct new printing facility in Beltsville, MD



Assessments & Planning
BUILDER, BIM, Facility Planning
For VA, NOAA, NIST



Design & Construction
Growing number of agencies – Secret Service, GAO, AOC, NPS, etc.



Natural Disaster Response
We are a supporting District to federal response to disasters in CA, TX, FL, PR, USVI

Contracting Opportunities

Architect – Engineer IDIQs

Environmental Services

Washington Aqueduct Services and Construction

Design-Build Construction Task Order Contracts

Construction



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A/E CONTRACTING OPPORTUNITIES



Description	Amount/Type	Award Schedule	Pre-Selection/Selection Board	Interviews
Master Planning AE IDIQs	Total: \$30M	4QFY21	3QFY21	3QFY21
East Campus Design AE IDIQ	\$100M	4QFY21	TBD	TBD
Additional Multi-Discipline AE IDIQS	TBD	FY22/23	TBD	TBD

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ENVIRONMENTAL CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
PFAS Investigation NE Region	Northeast U.S.	2QFY21	\$20-\$50 M	TBD RFP
Environmental AE MATOC	Primarily NAD-Wide	3QFY21	\$240M	TBD QBS
Decommissioning and Disposal Activities for the SM-1A Reactor Facility	Fort Greely, AK	3QFY21	\$100M - \$250M	UNR RFP
Multiple Award Environmental Services Task Order Contract	Primarily NAD-Wide	1QFY22	\$240M	UNR/SB Reserve MATOC RFP



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WASHINGTON AQUEDUCT CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
3rd High Reservoir Maintenance and Improvements	Washington Aqueduct, Washington, DC	2QFY21	\$1M - \$5M	SB
Dalecarlia Backwash Water Tanks Improvement	Washington Aqueduct, Washington, DC	2QFY21	\$5M - \$10M	Unr
2nd High Reservoir Maintenance and Improvements	Washington Aqueduct, Washington, DC	3QFY21	\$5M - \$10M	SB
Civil SATOC - Commercial and Institutional Building Construction	Washington Aqueduct, Washington, DC	3QFY21	\$5M - \$10M	8A
Mechanical SATOC - Water and Sewer line and related structure construction	Washington Aqueduct, Washington, DC	4QFY21	\$5M - \$10M	8A
Raw Water Conduit Repairs	Washington Aqueduct, Washington, DC	4QFY21	>\$10M	Unr
Basin 3 and 4 Flocculation/Sedimentation Improvements	Washington Aqueduct, Washington, DC	4QFY21	\$5M - \$10M	SB



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DESIGN-BUILD TASK ORDER CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
DB MATOC APPROX 8 AWARDS	NAB - Wide	3QFY21	\$450M	Unrestricted & SB
SATOC - Secure	NAB - Wide	3QFY21	\$100M	TBD
SATOC - IC	Bethesda	2QFY21	\$50M	TBD
SATOC – Site R	Raven Rock	2QFY20	\$100M	TBD

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CIVIL WORKS CONTRACTING OPPORTUNITIES



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
100KCY Maintenance Dredging	Wicomico River Wicomico County, MD	2QFY21	\$1M - \$5M	SB
2.2MCY Maintenance Dredging	Baltimore Harbor & Approach Channels, MD	2QFY21	\$10M - \$25M	Unr
Northern Sill Extension	Dyke Marsh Wildlife Refuge Alexandria, VA	2QFY21	\$1M - \$5M	SB
Cell 1C Inlet Repair	Poplar Island Talbot County, MD	3QFY21	\$1M-\$5M	SB
2.1MCY Maintenance Dredging	Baltimore Harbor Approach Channels, VA	4QFY21	\$10M - \$25M	Unr
Canal Rehabilitation	Chesapeake & Ohio Canal Montgomery County, MD	4QFY21	\$1M - \$5M	SB

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CIVIL WORKS CONTRACTING OPPORTUNITIES

CONTINUED



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Floodwall Replacement	Codorus Creek York, PA	1QFY21	\$1M - \$5M	SB
Levee Raising	Mansfield Levee Mansfield, PA	4QFY21	\$1M - \$5M	SB
Pipe Removal	Mayfield Dike Mayfield, PA	4QFY21	< \$1M	SB
Bridge Painting	Indian Rock Dam York, PA	4QFY21	< \$1M	SB
Bridge Painting	Foster Joseph Sayers Dam Howard, PA	4QFY21	< \$1M	SB
Spillway Wall Stabilization	Alvin R. Bush Dam Renovo, PA	1QFY22	\$5M - \$10M	Unr

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INTERNATIONAL & INTERAGENCY SUPPORT



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Customs and Border Protection (CBP) Advance Training Center (ATC)	Harpers Ferry, WV	3QFY21	\$5-10M	TBD
USDA-ARS	Fort Detrick, MD	4QFY21	\$50-100M	TBD
USDA-ARS (2)	Beltsville, MD	1QFY22	\$50-100M	TBD
USDA-ARS	State College, PA	FY23	\$10-25M	TBD
USDA BARC Bldg 434	Beltsville, MD	FY21	\$1-5M	TBD
USDA BARC Site Deveopment	Beltsville, MD	FY21	<\$1M	TBD

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MILITARY CONTRACTING OPPORTUNITIES – SECURE CONTRACTS AND INSTALLATION SUPPORT



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
B8605 Barracks	NAB - Wide	4QFY21	\$15M – \$20M	Full and Open Competition
Building 357 – Construction Repair	NAB – Wide	3QFY21	\$35M – \$40M	TBD
Miscellaneous Projects	Naval Research Laboratory, MD Indianhead, MD Patuxent River, MD	4QFY21	\$3M-\$15M	8(A)
Miscellaneous Projects	Fort Belvoir, VA Fort Meade, MD Aberdeen Proving Ground, MD Carlisle Barracks, PA	4QFY21	\$4M-\$20M	8(A)

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MILITARY CONTRACTING OPPORTUNITIES – VIRGINIA



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
Veterinary Clinic	Fort Belvoir	1QFY22	\$25M-\$50M	UNR
Vehicle Maintenance Shop	Fort Belvoir	3QFY21	\$10M-\$25M	UNR
Repair/Replace Elevators at DLA	Fort Belvoir	4QFY21	\$5M-\$10M	Negotiated
Construct DLA Over-watch ACP	Fort Belvoir	2QFY21	\$1M-\$5M	IFB
Renovation of INSCOM Nolan Bldg	Fort Belvoir	2QFY22	\$50M-\$100M	TBD
Maintenance & Supply Facility	Humphreys Engineer Center	4QFY21	\$10M-\$25M	LPTA
Training Support Facility	Humphreys Engineer Center	4QFY21	\$25M-\$100M	IFB
Perimeter Fence	Humphreys Engineer Center	4QFY21	\$1M-\$10M	TBD

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MILITARY CONTRACTING OPPORTUNITIES – MARYLAND



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
East Campus Building #4	Fort Meade, MD	2QFY21	\$500M-\$1B	Unrestricted
Roadway Widening Cooper, Ave	Fort Meade, MD	4QFY21	\$10M-\$25M	TBD
Gaffney Fitness Center	Fort Meade, MD	2QFY22	\$5M-\$15M	TBD
BLDG 2234	Fort Meade, MD	3QFY22	\$5M-\$15M	TBD
Operations Building	Fort Meade, MD	3QFY22	\$50M-\$100M	TBD
Records Center Replacement/Mercury Flora	Fort Meade, MD	2QFY21	\$100M-\$500M	Unrestricted
Taxiway Whiskey Phase IV	JBA, MD	2QFY21	\$10M-\$50M	TBD
Renovate B3639	JBA, MD	4QFY21	\$1M-\$5M	IFB

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MILITARY CONTRACTING OPPORTUNITIES – PENNSYLVANIA



Description	Location	Schedule to Advertise	Estimated Award Amount	Acquisition Strategy
B320 Renovations	Chambersburg, PA	3QFY21	\$10-25M	TBD
B350 Interior Renovations	Chambersburg, PA	1QFY22	\$10-25M	TBD
B370 Interior Renovations (Task 1)	Chambersburg, PA	4QFY21	\$10-25M	TBD
Shipping and Receiving Building	Chambersburg, PA	FY23	\$25-\$50M	TBD
LEMC JMMF and LEAD ACP	Chambersburg, PA	FY23	\$25-50M	TBD

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CONTRACTING OPPORTUNITIES SERVICE CONTRACT REPORTING

Paula M. Beck
District Chief of Contracting
Baltimore District
6 December 2020



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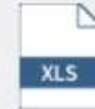


FBO.GOV HAS MOVED



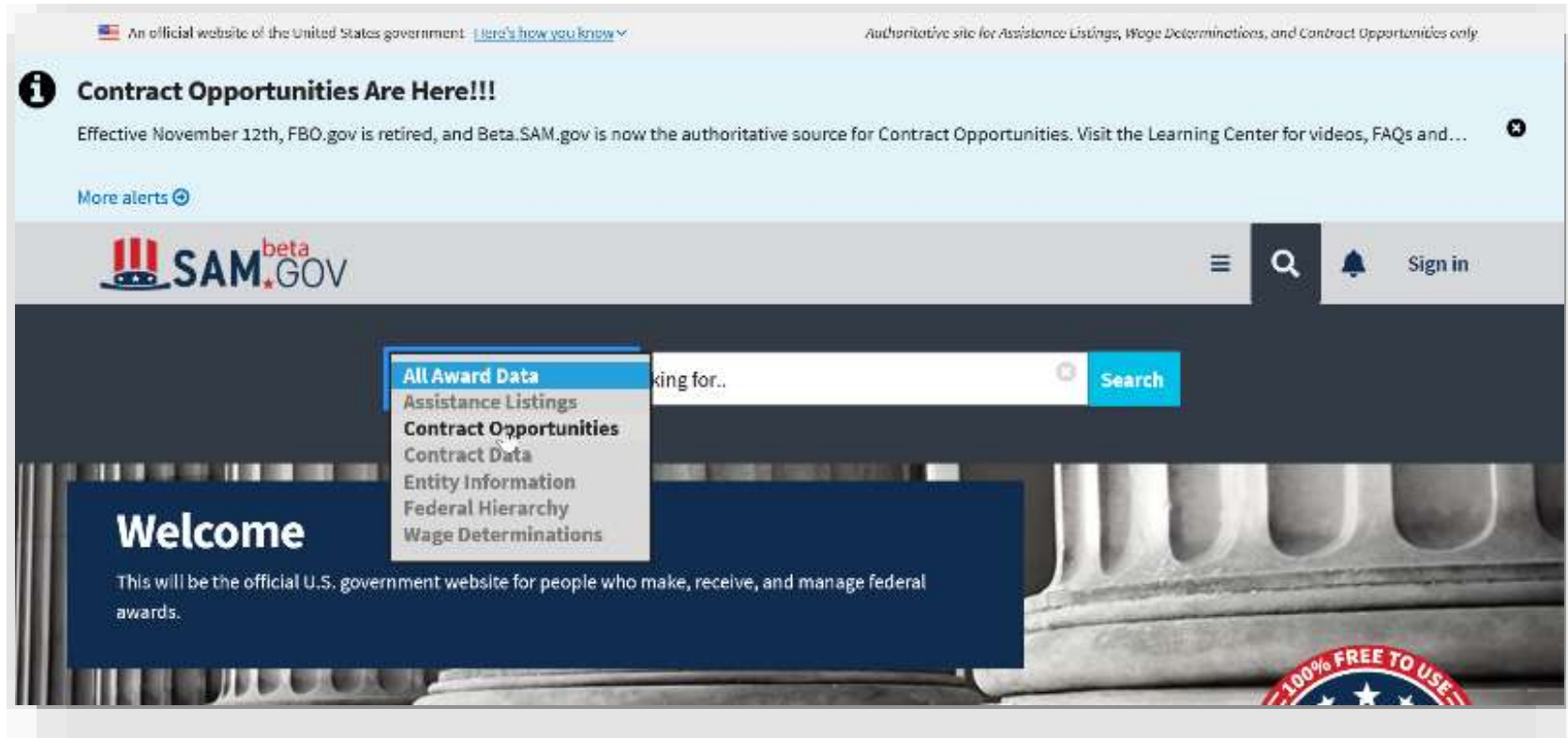
FBO.gov has been moved to [beta.SAM.gov](https://beta.sam.gov) and is now known as Contract Opportunities.

[beta.SAM.gov](https://beta.sam.gov) is now the authoritative location for finding contract opportunities.





SEARCHING FOR NOTICES



Beta.SAM accounts required for:

1. Saving searches
2. Following notices
3. Adding to interested vendor lists

NOTE: Login.gov account used for SAM.gov is also used to create a Beta.SAM account

To search on Beta.SAM:

1. Click the all-award data field and then select Contract Opportunities or the desired search category
2. The "I'm looking for" text box can be left empty
 - Keyword(s) can be added on the next search screen
 - Metadata fields such as NAICS, PSC, and other filters can also be added

NOTE: Beta.SAM account is not required to search



SEARCH RESULTS



opportunities change.

Change Filters Clear All

Status

Active Only

Keywords

Clear All

Inactive Date

From

Month Day Year

To

Month Day Year

Search Results

Showing 1 - 10 of 96,004 results

Sort By Last Updated Date IF

Hoosier NF Roads Maintenance and Reconstruction IDIQ

USDA, Forest Service, Ohio River Basin Procurement Cluster has a requirement for a contractor to provide labor, services, material and equipment ne

...

Department/Ind. Agency
AGRICULTURE, DEPARTMENT OF

Sub-tier
FOREST SERVICE

Office
HOOSIER NATIONAL FOREST

Contract Opportunities

Notice ID
1252B120R0001

Current Date Offers Due
Jan 7, 2020

Last Updated Date
Dec 9, 2019 (1)

Last Published Date
Dec 9, 2019

Type
Updated Combined
Synopsis/Solicitation

Scroll down for NAICS, PSC, Set-Aside, and other filters

- Change Filters allows a User to add or remove filters for the search criteria such as
 - Inactive
 - Contract Office Location
 - Point of Contact
- Searches are defaulted for active notices only
- Keyword(s) may be added if additional search criteria is required
 - The more words added will create a broader search for the individual words and combination of words
 - If searching for U.S. Army Corps of Engineers only, then a keyword should be **W2SD**
- Sort by field options
 - Relevance (based on keywords and metadata)
 - Title of Notice
 - Last Update
- Red arrow minimizes or opens the Blue definition section on top of search page





Service Contract Reporting (SCR)



- Service Contract Reporting (SCR) in System for Award Management (SAM) replaces eCMRA
- Service Contract Report (SCR) displayed if a contract requires reporting

The screenshot shows the SAM (System for Award Management) user interface. The top navigation bar includes 'MY SAM', 'SEARCH RECORDS', 'DATA ACCESS', 'GENERAL INFO', and 'HELP'. The left sidebar menu is expanded to 'MY SAM', showing options like 'My User Roles', 'Entity Users', 'Entity Registrations', 'My Account Settings', 'My Data Access', and 'General'. The 'Entity Registrations' sub-menu is highlighted, and a red arrow points to the 'Service Contract Reporting (SCR)' link. A blue callout box with white text states: 'From the MY SAM user's landing page, select "the SCR link in the sub-navigation menu"'. The main content area displays a welcome message for user 'scr gattester1' and sections for 'My User Roles' and 'My Data Access'.

- Resources
 - Defense Pricing and Contracting (DPC) Procurement Toolbox (<https://dodprocurementtoolbox.com/site-pages/service-contract-reporting-scr>)
 - PSC crosswalk to Category Management codes (<https://psctool.us/>)



Service Contract Reporting (SCR)



- Replaces eCMRA (Contractor Manpower Reporting)
- Why is my contract not showing up in SAM?
 - Recent regulations reduced the number of DoD contracts requiring SCR
- Determining SCR eligibility
 - Performance occurred in FY20
 - Product Service Code (PSC) for the contract listed in the Federal Procurement Data System (FPDS) Contract Award Report (CAR) is in one of the reportable category management areas for DoD

1 – Information Technology	2 – Professional Services
3.3 – Security Services	5 – Industrial Products and Services
7.1 – Package Delivery & Packaging	7.2 – Logistics Support Services
7.6 – Transportation Equipment	9 – Human Capital
18 – Equipment Related Services	19 – Electronic and Communications

- Obligations are >\$3M or <-\$3M
- Federal Acquisition Regulation (FAR) clause 52.204-10 is in contract
- If a contract should be reportable and is not, contact the Contracting Officer



USACE BALTIMORE BUSINESS WITH US



The screenshot shows the USACE Baltimore District Website. The navigation menu includes: About, Business With Us, Missions, Locations, Careers, Media, Contact, and Coronavirus. The main content area features a 'HOT INFO' banner with the text: 'We appreciate the outpouring of support our District has received from private indus...more'. Below this is a large photograph of a construction site where a large corrugated metal pipe is being lowered into a water basin. The caption for this photo is 'Sayers Stilling Basin' and the text reads: 'Contractors work to install a pipe to re-route water in the stilling basin at Foster J. Sayers Dam in Centre County, Pennsylvania, Aug. 19, 2020. The effort will help repair the damage of the stilling basin floor and baffle blocks, as well as to prevent future damages and downstream erosion.' Below the caption are links for 'MORE PHOTOS' and 'NEWS RELEASE'. On the right sidebar, there are three promotional tiles: 'Spring Valley', 'Regulatory & Permitting', and 'Contracting Opportunities'. The 'Contracting Opportunities' tile is highlighted with a red border and a large red arrow pointing to it from the right. Below the sidebar is a 'Baltimore District Social Media' section with links to Facebook and Twitter. The Facebook link shows a preview of the Baltimore District, U.S. page with 5,740 likes and buttons for 'Like Page' and 'Send Message'.

www.nab.usace.army.mil



USACE BALTIMORE BUSINESS WITH US



www.nab.usace.army.mil/Business-With-Us



Helpful Links

- [Military Construction Boundary Map](#)
- [Civil Works Boundary Map](#)
- [Small Business](#)
- [U.S. Small Business Administration](#)
- [System for Award Management \(Formerly CCR\)](#)
- [Real Estate Contracting](#)

FY21 Presentations

Stay tuned! More to come.

This presentation will be linked here.



USACE BALTIMORE – CURRENT CONTRACTING OPPORTUNITIES



Contract Opportunities Are Here!!!
Effective November 12th, FBO.gov is retired, and Beta.SAM.gov is now the authoritative source for Contract Opportunities. Visit the Learning Center for videos, FAQs and other information!

Have alerts

SAM.gov beta

All Award Data | I'm looking for... Search

Welcome
This will be the official U.S. government website for people who make, receive, and manage federal awards.

100% FREE TO USE
Official U.S. Government Website
100% FREE TO USE

What Can I Do Here?

Contracting

- Contract Opportunities (FBO)**
This website has officially replaced FBO.gov.
 - About Contract Opportunities
 - Search Contract Opportunities
- Wage Determinations (WDOL)**
This website has officially replaced WDOL.gov.

www.beta.sam.gov



FY20 SMALL BUSINESS ACCOMPLISHMENTS

(As of 6 November 2020)



Category	Dollars	Actual % / Statutory Goals/ NAB FY 20 SB Goals
Small Business	\$225,926,111	19.4% / 23% / 23%
Small Disadvantaged	\$117,903,464	10.1% / 5% / 16%
8(a)	\$90,452,679	<i>No specific goal for 8(a) - 8(a) included in SDB accomplishments</i>
Women-Owned	\$25,592,191	2.20% / 5% / 5%
Service-Disabled Veteran-Owned	\$15,572,400	1.30% / 3% / 3%
HUBZone	\$33,952,832	2.90% / 3% / 3%

Total Dollars Obligated (to include SB awards): \$1,165,702,421



Green - Met both the statutory and USACE NAB SB goal	
Amber - Met the statutory goal, but didn't meet the USACE NAB SB goal	
Red - Didn't meet the statutory or USACE NAB SB goal	



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Today's presentation is available for download at:

<http://www.nab.usace.army.mil/BusinessWithUs.aspx>

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